

**THE US-CHINA BUSINESS COUNCIL**

美 中 贸 易 全 国 委 员 会

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# **47<sup>th</sup> Annual Membership Meeting – Day 1**

Meeting Packet

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# 47<sup>th</sup> Annual Membership Meeting – Day 1

## Conference Schedule and Speakers

**Tuesday, June 9, 2020** (8:30 to 11:30am EDT)

**8:30 – 8:40 am**

### **Welcome Remarks**

- Craig Allen, President, US-China Business Council

**8:40 – 9:25 am**

### **Panel 1: Political and Economic Outlooks on China**

- Econ: Nicholas R. Lardy, Anthony M. Solomon Senior Fellow, PIIE
- Politics: Ryan Hass, Fellow and Michael H. Armacost Chair, Brookings Institution
- Forecasting: Melanie Hart, Senior Fellow; Director, China Policy, Center for American Progress

Moderator: Craig Allen, President, US-China Business Council

**9:25– 9:30 am**

### **Break**

**9:30 – 10:20 am**

### **Panel 2: Innovation in Science and Technology in China**

- Scott Kennedy, Senior Adviser and Trustee Chair in Chinese Business and Economics, CSIS
- Jason Matusow, General Manager, Corporate Standards, Microsoft
- Jeff May, Vice President, Global Public Policy, Merck

Moderator: Jake Parker, Senior Vice President, US-China Business Council

**10:20 – 10:30 am**

### **Break**

**10:30 – 11:30 am**

### **Keynote Address: Chinese perspective on US-China Relations**

- Minister Li Kexin, Deputy Chief of Mission, Chinese Embassy in the United States

Moderator: Craig Allen, President, US-China Business Council

**11:30 am**

### **Adjourn**

## 47<sup>th</sup> Annual Membership Meeting – June 9, 2020

### List of Virtual Participants

**Abbott**

Jose Edgar Ledonio  
Manager, International  
Government Affairs

**Advanced Micro Devices  
China**

Zhiqiang Huang  
Head of Government  
Affairs

**AIG**

Edward Barron  
Head of International  
Government Affairs

**Albright Stonebridge  
Group**

Doug Grob  
Senior Vice President

**Amazon**

Guojun Li  
Head of China Central  
Public Policy

**American Enterprise Group**

Derek Scissors  
Resident Scholar

**American Express**

Yujin Xi  
Vice President, Public  
Affairs & Communications

**Amgen**

Paul Neureiter  
Executive Director

**Amphenol Corporation**

Stephen Dorrough  
Deputy General Counsel

**Analog Devices, Inc.**

Larry Weiss  
Senior Vice President &  
General Counsel

Laura Yan  
Public Affairs Director

**Asia Society**

Wendy Cutler  
Vice President, Asia  
Society Policy Institute

**Atlantic Council of the  
United States**

Bert Keidel  
Vice President, Global  
Initiatives

Ali Wyne  
Non-Resident Senior Fellow

**Audia Elastomers**

William Torpey  
President

**Autodesk**

Daniel Green  
Director, APAC  
Government Affairs &  
Public Policy

**Autozone**

Jason McNeil  
Vice President and Global  
Sourcing and Quality  
Customer Satisfaction

**Bank of America**

Alistair Scarff  
Asia Pacific Country Risk  
Executive

**Basilinna**

Leigh Wedell  
COO

**Beacon Global Strategies**

Michael Allen  
Managing Director

**Best Buy**

Charlie Xu  
General Manager

**The Boeing Company**

Jeff Layman  
China Country Counsel

Landon Loomis  
Senior Director, Trade &  
Alliances

**Brehm Global Ventures LLC**

Carolyn Brehm  
CEO

**Brookings Institution**

Ryan Hass  
Fellow and Michael H  
Armacost Chair

Jamie Horsley  
Visiting Fellow - Foreign  
Policy, John L. Thornton  
China Center

**Brunswick Group**

Patricia Graue  
Director

Victoria Pierce  
Executive

**Cargill**

Treva Smith  
Director, International  
Government Relations

**Carnegie Endowment for  
International Peace**

Doug Paal  
Vice President for Studies

**Caterpillar**

Ann-Marie Padgett  
Head of International  
Advocacy

Grant Rong  
Manager

**Center for American  
Progress**

Laura Edwards  
China Program  
Coordinator

Melanie Hart  
Senior Fellow; Director,  
China Policy

Jordan Link  
China Policy Analyst

**Center for Strategic and  
International Studies**

Bonnie Glaser  
Director, China Power  
Project

Scott Kennedy  
Senior Adviser and Trustee  
Chair in Chinese Business  
and Economics

**Children's National  
Hospital**

Shadi Sadeghi  
International Affairs, Office  
of the President

**Chubb**

Yancy Molnar  
Senior Vice President,  
International Government  
Affairs

Sarah Schradin  
Assistant Vice President,  
Government Affairs

**Clemson University**

Xiaobo Hu  
Director and Associate  
Professor, China Program

**Cloudflare**

Alexander Dyer  
Head of Special Projects

Erica Fox  
Senior Manager, Public  
Policy

**The Coca-Cola Company**

Theda Khrestin  
Director, Federal and  
Diplomatic Government  
Relations

Rachel Yu  
General Manager, Policy,  
Sustainability & Social  
Impact

**The Cohen Group**

Jeff Fu  
Fellow

Cameron Turley  
Vice President

Bill Zarit  
Senior Counselor

**Corteva**

Wen Du  
Government and Industry  
Affairs Manager

**Covington & Burling LLP**

Christopher Adams  
Senior Adviser

**Crowell & Moring  
International**

Robert Holleyman  
President & CEO

Shelley Su  
Senior Consultant

**Cummins**

Shannon Kiely-Heider  
Director

Catherine Van Way  
Head of Government  
Relations

**Dell Technologies**

Erin Ennis  
Senior Director, Global  
Public Policy

Michael Jones  
Supply Chain Risk &  
Resilience

Hannah Sommers  
Risk Advisor

**The Walt Disney Company**

Yvonne Pei  
Senior Vice President

**Dow**

Eric Friedman  
Senior Government Affairs  
Director

Lisa Schroeter  
Global Director, Trade &  
Investment Policy

**East Penn Manufacturing  
Co.**

Bruce Cole  
Senior Vice President,  
Industrial

Tom Minner  
Vice President, Global  
Business Development

Mark Wels  
Vice President & General  
Manager - Reserve Power  
Sales

**Embassy of the People's  
Republic of China**  
Kexin Li  
Deputy Chief of Mission

**EMD Group**  
Paul Treadgold  
Associate Director,  
Corporate Policy

**Emerson**  
Lisa Jackson  
Director, Federal  
Government Relations

**Ernst & Young**  
Adam Barbina  
Associate Director

**Estee Lauder**  
Lillian Liu  
Public Affairs & Corporate  
Communications Vice  
President

**Evans Legal Group**  
Dr. John Evans  
Member/ Manager

**Exxon Mobil Corporation**  
Casey Delhotal  
Senior Asia Pacific Director

**FedEx**  
Emily Beline  
Senior Counsel

Wenfang Gao  
China Government Affairs  
Managing Director

Wally Hsueh  
Vice President

Frank Jiang  
Senior Government Affairs  
Advisor

Geoffrey Siebengartner  
Managing Director  
Government Affairs APAC

**FMC Corporation**  
Shawn Whitman  
Vice President,  
Government Affairs

**Ford Motor Company**  
James Rowland  
Manager, International  
Government Relations

**Freeport-McMoRan Inc.**  
Richard Adkerson  
Vice Chairman, President  
& Chief Executive Officer

**GaveKal-Dragonomics**  
Arthur Kroeber  
Managing Director

**General Motors**  
Adam Owens  
Manager, International  
Government Relations

**George Washington Law**  
Don Clarke  
David Weaver Research  
Professor of Law

**Georgetown University**  
Dennis Wilder  
Senior Fellow and Assistant  
Professor

**Georgetown University Law  
Center**  
Jim Feinerman  
Associate Dean,  
International & Graduate  
Programs

**Global Strategic  
Associates llc**  
Paul Speltz  
Chairman/CEO

**Goldman Sachs**  
John Medel  
Vice President

Faryar Shirzad  
Managing Director

**Grifols**  
Nicholas Uzl  
Associate Director,  
International Health Policy

**Heidrick & Struggles**  
Julian Ha  
Partner

**Hills & Company**  
John Frisbie  
Managing Director

**IBM**  
Debra Marks  
Government and  
Regulatory Affairs  
Executive

Lihong Wang  
Executive

**Intel**  
Robb Gordon  
Senior Director and  
Managing Counsel

Julia Xu  
Director

**International Paper**  
Chunlin Yan  
Vice President,  
Government Affairs, Asia

**Jacobs Global Trade &  
Compliance LLC**  
Brenda Jacobs  
Principal

**Johns Hopkins University**

Carla Freeman  
Associate Director of the  
China Studies Program;  
Associate Research  
Professor and Executive  
Director of the SAIS Foreign  
Policy Institute

Mike Lampton  
George and Sadie Hyman  
Professor and Director of  
China Studies, SAIS

**K&L Gates**

David Tang  
Managing Partner, Asia

**Koch Industries**

Rob Joyce  
Vice President,  
International Government  
Affairs

Karen Santana-Garces  
Public Policy Specialist

Jodie Stutzman  
Public Affairs Director

**Liberty Mutual Holding  
Company, Inc**

Viji Rangaswami  
Vice President,  
International and Federal  
Affairs Officer

**Mars Incorporated**

Mary Latimer  
Corporate Head of Global  
Trade and Investment

**McLarty Associates**

Victoria Ruan  
Senior Associate

**Merck**

Ruben Duran  
Director, Global Public  
Policy

Laurie Hueneke  
Associate Vice President,  
Global Public Policy &  
Government Relations

Elzo Kannekens  
Director Global Public  
Policy & Multilateral Affairs

Sarah Kemp  
Global Public Policy,  
International Government  
Affairs

Jeffrey May  
Vice President, Global  
Public Policy

**MetLife**

Ben Cushman  
Vice President,  
International Government  
Relations

**Microsoft Corporation**

Jason Matusow  
General Manager,  
Corporate Standards  
Group

Matthew Reisman  
Director, International  
Trade

Cathy Wissink  
Senior Director of  
International Standards,  
Privacy and Regulatory  
Affairs Group

**Moody's**

Kathyanne Cohen  
Senior Vice President

**Morgan Stanley**

Ann Bailey  
Executive Director,  
Government Relations

**NBCUniversal**

Shauna Huang  
Vice President, Corporate  
Affairs China

**PayPal**

Ivy Lau  
Global Public Policy and  
Research Manager

Richard Nash  
Vice President, Global  
Government Relations

**Peterson Institute of  
International Economics**

Nicholas Lardy  
Anthony M. Solomon  
Senior Fellow

**Pfizer**

Elissa Alben  
Senior Director

Natalie Fitzpatrick  
Senior Manager, Global  
Policy (Emerging Markets)

**Procter & Gamble**

Selina Jackson  
Vice President, Global  
Government Relations

Sean Mulvaney  
Associate Director

**Qualcomm**

Tao Guo  
Vice President

Xiaolong Tan  
Director

**Raymond James**

Ed Mills  
Managing Director

**Raytheon Technologies**

Tingting Gong  
China Government  
Relations Manager

**Rhodium Group**

Dan Rosen  
Partner and Director,  
China Program

**S&P Global**

Christopher Lee  
Managing Director & Head  
of APAC Corporates

John Phipps  
Head of Government  
Affairs, Asia Pacific

**The Scowcroft Group**

Kevin Nealer  
Principal

**SoftBank**

Bruce Andrews  
Vice President

**Starr Strategic Holdings**

Rick Niu  
President & CEO

**Target**

Rex He  
Senior Managing Director

Cynthia Ho  
Senior Vice President

**TE Connectivity**

Kathleen Ambrose  
Vice President, Global  
Government Affairs &  
Corporate Responsibility

Reggie Lai  
Vice President  
Government Affairs /  
General Manager China

**Texas Instruments**

Stephen Bonner  
Vice President Worldwide  
Government Relations

Mary Thornton  
Director, Government  
Relationships

**Thermo Fisher Scientific**

Tim Fenton  
Vice President, Global  
Government Relations

Gloria Guo  
Government Affairs  
Manager

Ling Zhang  
Government Affairs Senior  
Director

**Third Point LLC**

Gracey Roskam  
Director of Public Affairs

**Trane Technologies**

Daniel Deng  
Vice President, Corporate  
Affairs & Communications

Helen He  
Communications &  
Government Relations

**UL LLC**

Ebonique Barker  
Senior Trade Associate

**United Family Healthcare**

Roberta Lipson  
CEO

**United States Institute of  
Peace**

Jennifer Staats  
Director, China Program

**Walgreens Boots Alliance**

Michael Caves  
Senior Director, Group  
Strategy

**Warner Bros. Entertainment  
Company**

Claudia Sun  
Vice President

**Westinghouse Electric  
Company**

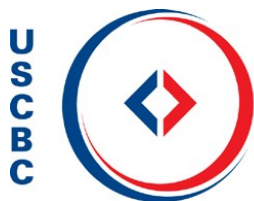
Suzanne Duvall  
Director International  
Government Affairs

**Wilson Center**

Stapleton Roy  
Founding Director Emeritus,  
Kissinger Institute on China  
and the United States

**XCoal Energy & Resources**

Manuel Rocha  
Senior Vice President,  
Global Corporate Affairs



THE US-CHINA BUSINESS COUNCIL

美中贸易全国委员会

# 47<sup>th</sup> Annual Membership Meeting

Day 1 - Speaker Biographies

## Political and Economic Outlooks on China

### Nicholas R. Lardy

*Peterson Institute of International Economics*

Nicholas R. Lardy is the Anthony M. Solomon Senior Fellow at the Peterson Institute for International Economics. He joined the Institute in March 2003 from the Brookings Institution, where he was a senior fellow from 1995 until 2003. Before Brookings, he served at the University of Washington, where he was the director of the Henry M. Jackson School of International Studies from 1991 to 1995. From 1997 through the spring of 2000, he was also the Frederick Frank Adjunct Professor of International Trade and Finance at the Yale University School of Management. He is an expert on the Chinese economy.

Lardy's most recent books are *The State Strikes Back: The End of Economic Reform in China?* (2019), *Markets over Mao: The Rise of Private Business in China* (2014), *Sustaining China's Economic Growth after the Global Financial Crisis* (2012), *The Future of China's Exchange Rate Policy* (2009), and *China's Rise: Challenges and Opportunities* (2008). In 2006, he contributed chapters on China's domestic economy and China in the world economy to *China: The Balance Sheet* (Public Affairs, 2006). In 2004, he coauthored *Prospects for a US-Taiwan Free Trade Agreement* with Daniel Rosen. His previous book, *Integrating China into the Global Economy*, published in January 2002, explores whether reforms of China's economy and its foreign trade and exchange rate systems following China's WTO entry will integrate it much more deeply into the world economy. In September 1998, he published *China's Unfinished Economic Revolution*, a study that evaluates the reform of China's banking system and measures the economic consequences of deferring reform in the state-owned sector. Some of his other publications include: *Debating China's Exchange Rate Policy* (2008); *China: Toward a Consumption-Driven Growth Path* (Peterson Institute for International Economics Policy Brief 06-6, October 2006); *China's Role in the Revived Bretton Woods System: A Case of Mistaken Identity* with Morris Goldstein (Peterson Institute for International Economics Working Paper 05-2, March 2005); *What Kind of Landing for the Chinese Economy?* with Morris Goldstein (Policy Brief 04-7,

2004); "China and the Asian Contagion," *Foreign Affairs* 77, no. 4 (July/August 1998); "The Role of Foreign Trade and Investment in China's Economic Transformation," *China Quarterly*, no. 144 (December 1995); *China in the World Economy* (1994); "Chinese Foreign Trade," *China Quarterly*, no. 131 (September 1992); *Foreign Trade and Economic Reform in China, 1978–1990* (Cambridge University Press, 1992, paperback, 1993); *Agriculture in China's Modern Economic Development* (Cambridge University Press, 1983); and *Economic Growth and Distribution in China* (Cambridge University Press, 1978).

Lardy is a member of the Council on Foreign Relations and of the editorial boards of *Asia Policy* and the *China Review*.

He received his BA from the University of Wisconsin in 1968 and his PhD from the University of Michigan in 1975, both in economics.

### Ryan Hass

*Brookings Institution*

Ryan Hass is a fellow and the Michael H. Armacost Chair in the Foreign Policy program at Brookings, where he holds a joint appointment to the John L. Thornton China Center and the Center for East Asia Policy Studies. He is also the Interim Chen-Fu and Cecilia Yen Koo Chair in Taiwan Studies. He was part of the inaugural class of David M. Rubenstein fellows at Brookings, and is a nonresident affiliated fellow in the Paul Tsai China Center at Yale Law School. Hass focuses his research and analysis on enhancing policy development on the pressing political, economic, and security challenges facing the United States in East Asia.

From 2013 to 2017, Hass served as the director for China, Taiwan and Mongolia at the National Security Council (NSC) staff. In that role, he advised President Obama and senior White House officials on all aspects of U.S. policy toward China, Taiwan, and Mongolia, and coordinated the implementation of U.S. policy toward this region among U.S. government departments and agencies. He joined President Obama's state visit delegations in Beijing and Washington respectively in 2014 and 2015, and the president's delegation to Hangzhou, China, for the G-20 in 2016, and to Lima, Peru, for the Asia-Pacific Economic Cooperation (APEC) Leaders Meetings in 2016.

Prior to joining NSC, Hass served as a Foreign Service Officer in U.S. Embassy Beijing, where he earned the State Department Director General's award for impact and



originality in reporting, an award given annually to the officer whose reporting had the greatest impact on the formulation of U.S. foreign policy. Hass also served in Embassy Seoul and Embassy Ulaanbaatar, and domestically in the State Department Offices of Taiwan Coordination and Korean Affairs. Hass received multiple Superior Honor and Meritorious Honor commendations during his 15-year tenure in the Foreign Service.

Hass was born and raised in Washington state. He graduated from the University of Washington and attended the Johns Hopkins School of Advanced International Studies prior to joining the State Department.

### **Melanie Hart**

*Center for American Progress*

Dr. Melanie Hart is a senior fellow and director for China policy at the Center for American Progress, an independent nonpartisan policy institute based in Washington, D.C. She leads the Center's work on China and U.S.-China relations. Her most recent work focuses on developing a comprehensive U.S. strategy toward China, analyzing the domestic political factors driving Chinese foreign policy in the Xi Jinping era, tracking Chinese industrial policy in the energy and information technology sectors, and assessing China's intentions toward the global order.

Dr. Hart has worked on Chinese domestic and foreign policy issues for nearly two decades. Before joining American Progress, she worked in the information technology sector helping American businesses understand China's emerging industrial policies. She also worked as a consultant on the digital economy for the Aspen Institute and on China policy issues for the University of California Institute on Global Conflict and Cooperation and other policy and business advisory organizations. Dr. Hart currently serves on the board of the American Mandarin Society, a nonprofit organization dedicated to supporting the professional development of current and future stewards of the U.S.-China relationship.

Dr. Hart has a Ph.D. in political science from the University of California, San Diego, and a B.A. from Texas A&M University. She studied Chinese at China Foreign Affairs University in Beijing and has worked as a Chinese-English translator for *Caijing Magazine*.

## **Innovation in Science and Technology in China**

### **Scott Kennedy**

*Center for Strategic and International Studies*

Scott Kennedy is senior adviser and Trustee Chair in Chinese Business and Economics at the Center for Strategic and International Studies (CSIS). A leading authority on Chinese economic policy, Kennedy has been

traveling to China for over 30 years. His specific areas of expertise include industrial policy, technology innovation, business lobbying, U.S.-China commercial relations, and global governance. He is the author of *China's Risky Drive into New-Energy Vehicles* (CSIS, November 2018), *The Fat Tech Dragon: Benchmarking China's Innovation Drive* (CSIS, August 2017), and *The Business of Lobbying in China* (Harvard University Press, 2005). He has edited three books, including *Global Governance and China: The Dragon's Learning Curve* (Routledge, 2018). His articles have appeared in a wide array of policy, popular, and academic venues, including *The New York Times*, *Wall Street Journal*, *Foreign Affairs*, *Foreign Policy*, and *China Quarterly*. He is currently writing a book tentatively titled, *The Power of Innovation: The Strategic Importance of China's High-Tech Drive*.

From 2000 to 2014, Kennedy was a professor at Indiana University (IU), where he established the Research Center for Chinese Politics & Business and was the founding academic director of IU's China Office. Kennedy received his Ph.D. in political science from George Washington University, his M.A. in China Studies from the Johns Hopkins School of Advanced International Studies, and his B.A. from the University of Virginia.

### **Jason Matusow**

*Microsoft Corporation*

Jason Matusow leads a group of technical diplomats responsible for Microsoft's strategy and engagement in international standards organizations. The Corporate Standards Group is engaged in improving the trustworthiness of information technology through international standards and has members based in approximately a dozen countries. Success comes through collaboration with government, academia and industry to develop a mix of policy and technology approaches that advances concepts related to privacy, security, data and artificial intelligence.

Since 2005, Matusow has been a strategist on the broad spectrum of issues that make up Microsoft's global commitment to standards and interoperability. He works closely with product teams and the executive staff of Microsoft as the company continues to address challenges in the domains of artificial intelligence, privacy, data and cybersecurity standardization. He maintains extensive contacts throughout the software industry and academia to facilitate the flow of ideas and information between Microsoft and others as the global community continues to wrestle with the implications of new technology, business, development, and legal models.

In addition, Matusow has a portfolio of responsibilities directly related to Microsoft's business in China. His organization is responsible for the coordination of development, testing and reporting necessary for all products and services delivered in the Chinese market to

be compliant with compulsory standards. He also oversees Microsoft's policy and strategy work related to standardization activities both in China and related to Chinese engagements in the international standards arena. Matusow has presented at hundreds of industry events and has been published in academic journals and curated collections of essays. He authored an industry blog that reached tens of thousands of monthly readers over a five-year period and represented Microsoft in thousands of media and industry analyst engagements during his career. Matusow has represented Microsoft in cross-industry groups and associations and currently chairs the ITI Standardization Policy Committee.

Matusow has been in the software industry since the early 1990s. During his early tenure at Microsoft, he held roles involved in enterprise infrastructure software, the Year 2000 date change, and information security. For five years, Matusow was responsible for Microsoft's Shared Source initiative and was the public spokesman on open source software-related issues. Before joining Microsoft in 1995, he co-founded a PC and networking business. Matusow is a graduate of Boston University. He currently lives in Portland, Oregon with his wife and two children.

#### **Jeffrey May** *Merck*

Mr. May joined Merck & Co., Inc. in 2009 as Vice President, Global Public Policy. He is responsible for development of Merck's positions on cross-cutting public policy issues and for policy support for key therapeutic areas. Prior to joining Merck, Mr. May was Vice President, International Affairs at the Pharmaceutical Research and Manufacturers of America (PhRMA). In that capacity, he directed PhRMA's advocacy efforts in Europe, Latin America, Canada, the Middle East and Africa as well as its Market Access in Developed Countries Committee. Before joining the international section, Mr. May was PhRMA's Assistant General Counsel responsible for international legal issues.

Mr. May has held various senior positions at the U.S. Department of Commerce. Most recently, he was Deputy Assistant Secretary for Import Administration and supervised approximately 270 employees responsible for conducting unfair trade cases. Prior to his 10 year career at the Commerce Department, Mr. May worked at the law firm of Steptoe & Johnson on international trade matters.

Mr. May received his J.D. from Columbia University School of Law and his A.B. from Brown University. During his primary and secondary school years, Mr. May lived in England (4 years), Thailand (3 years), and Brazil (5 years). He previously served as the U.S. representative to the World Trade Organization's Permanent Group of Experts on Subsidies and Countervailing Measures.

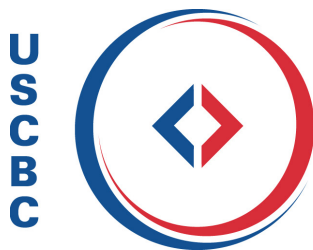
#### **Minister Li Kexin**

*Embassy of the People's Republic of China to the United States of America*

Minister Li Kexin currently serves as deputy chief of mission (DCM) at the Embassy of the People's Republic of China in the United States of America and holds the diplomatic rank of minister. He became a minister in May 2015, and has served as DCM since early 2018.

Li was born in January 1969, and is married with a son. He graduated from Beijing International Studies University in 1991, after which he worked in the Department of International Organizations and Conferences of the Ministry of Foreign Affairs (MOFA) until 1998. Li attended postgraduate studies in political science at the London School of Economics from 1998 to 1999.

After returning to China, Li served as deputy division director and then division director in MOFA's the Department of International Organizations and Conferences. In 2004, he went to Guizhou Province to serve a stint as deputy mayor of Duiyun City, in the Qiannan Buyi and Miao Autonomous Prefecture. Following his time in Guizhou, Li served as a counselor on China's permanent mission to the United Nations from 2006 to 2010. He then returned to the Department of International Organizations and Conferences as deputy director general, a position he held until 2012. From 2012 to 2015, Li served as the deputy director general for MOFA's Department of International Economic Affairs, after which he took his current position at the Chinese Embassy in the United States.



**THE US-CHINA BUSINESS COUNCIL**

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April 14, 2020

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December 4 - June 2020

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Chairman and Chief Executive Officer  
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Walmart, Inc.

#### *Secretary-Treasurer*

**Keith E. Williams \***

President and Chief Executive Officer  
UL LLC

#### *Counsel*

**Eric C. Emerson**

Partner  
Steptoe and Johnson, LLP

#### *President*

**Craig Allen**

President  
US-China Business Council

*\*Also serves as a Director*

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### Directors

**Bertrand-Marc Allen**

President, Embraer Partnership and Group  
Operations  
The Boeing Company

**Steven F. Angel**

Chief Executive Officer  
Linde plc

**The Honorable William S. Cohen**

Chairman and Chief Executive Officer  
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**Terrence R. Curtin**

Chief Executive Officer  
TE Connectivity

**Gary E. Dickerson**

President and Chief Executive Officer  
Applied Materials, Inc.

**Brian Duperreault**

President and Chief Executive Officer  
American International Group, Inc.

**Mary Callahan Erdoes**

Chief Executive Officer, Asset and Wealth  
Management  
J.P. Morgan

**David N. Farr**

Chairman and Chief Executive Officer  
Emerson

**Jim Fitterling**

Chairman and Chief Executive Officer  
Dow

**The Honorable Barbara H. Franklin**

President and Chief Executive Officer  
Barbara Franklin Enterprises

**Seifi Ghasemi**

Chairman, President and Chief Executive  
Officer  
Air Products

**Marius A. Haas**

President and Chief Commercial Officer  
Dell Technologies

**John J. Haley**

Chief Executive Officer  
Willis Towers Watson

**Carlos M. Hernandez**

Chief Executive Officer  
Fluor Corporation

**Ramon Laguarda**

Chairman & Chief Executive Officer  
PepsiCo

**Kewsong Lee**

Co-Chief Executive Officer  
The Carlyle Group

**Ryan McNerney**

President  
Visa Inc.

**Steve Mollenkopf**

Chief Executive Officer  
QUALCOMM Incorporated

**Douglas L. Peterson**

President and Chief Executive Officer  
S&P Global

**James Quincey**

Chairman and Chief Executive Officer  
The Coca-Cola Company

**Krishnan Rajagopalan**

President and Chief Executive Officer  
Heidrick & Struggles

**Rajesh Subramaniam**

President & Chief Operating Officer  
FedEx Corporation

**David S. Taylor**

Chairman of the Board, President and Chief  
Executive Officer  
The Procter & Gamble Company

**D. James Umpleby III**

Chairman and Chief Executive Officer  
Caterpillar Inc.

**Steven C. Voorhees**

Chief Executive Officer  
WestRock

**John Waldron**

President and Chief Operating Officer  
Goldman Sachs

**Miles D. White**

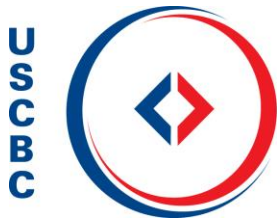
Chairman and Chief Executive Officer  
Abbott

**Jack P. Williams**

Senior Vice President  
Exxon Mobil Corporation

**Ray G. Young**

Chief Financial Officer  
Archer Daniels Midland Company



**THE US-CHINA BUSINESS COUNCIL**

美中贸易全国委员会

## Board of Directors Election Results

Directors Elected by the General Membership and  
Announced at the 47th Annual Membership Meeting, June 9, 2020

**Mary T. Barra\*\***

Chairman and Chief Executive Officer  
General Motors Company

**Marc N. Casper**

Chairman, President and Chief Executive Officer  
Thermo Fisher Scientific

**Gary E. Dickerson\*\***

President and Chief Executive Officer  
Applied Materials, Inc.

**James D. Farley, Jr.**

Chief Operating Officer  
Ford Motor Company

**Michel A. Khalaf**

Chief Executive Officer  
MetLife, Inc.

**Ramon Laguarta\***

Chairman and Chief Executive Officer  
PepsiCo

**Roberta Lipson**

Chief Executive Officer  
United Family Healthcare

**Juan Luciano**

Chief Executive Officer  
Archer Daniels Midland

**Krishnan Rajagopalan\***

President and Chief Executive Officer  
Heidrick & Struggles

**Ann Sarnoff**

Chairman and CEO  
Warner Bros.

**Jennifer Scanlon**

President and Chief Executive Officer  
UL

**Joe Stone**

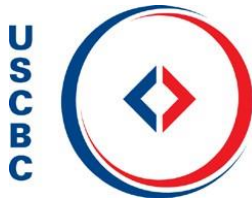
Executive Vice President  
Cargill

**John Waldron\***

President and Chief Operating Officer  
Goldman Sachs

*\* Elected to a first three-year term after completing an interim term*

*\*\*Elected to a second three-year term*



**THE US-CHINA BUSINESS COUNCIL**  
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## USCBC Member Firms (as of 06/08/2020)

3M Company  
A.O. Smith Corporation  
ABB Inc.  
Abbott Laboratories  
AccuWeather, Inc.  
Adobe Systems Incorporated  
Advanced Micro Devices, Inc.  
AIG  
Air Products and Chemicals, Inc.  
Airbnb, Inc.  
Akin Gump Strauss Hauer & Feld LLP  
Albright Stonebridge Group  
Alcoa Inc.  
Allen & Overy LLP  
Alston & Bird LLP  
Amazon  
American Express Company  
Amgen Inc.  
Amphenol Corporation  
Amway  
Analog Devices, Inc.  
APCO Worldwide  
Apple Inc.  
Applied Materials, Inc.  
Archer Daniels Midland Company  
The Asia Group, LLC  
Autodesk, Inc.  
Audia Plastics Holdings, Inc.  
BakerHostetler  
Baker McKenzie  
Bank of America Merrill Lynch  
Barbara Franklin Enterprises  
Basilinna  
Bayer  
Beacon Global Strategies LLC  
Becton Dickinson  
Best Buy Co., Inc.  
Blue Heron Holdings, LLC

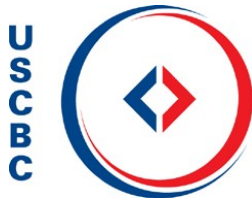
The Boeing Company  
BP PLC  
Brehm Global Ventures, LLC  
Brunswick Group LLP  
C.V. Starr & Co., Inc.  
Cabot Corporation  
Canadian Solar Inc.  
Capital Group  
Carbon, Inc.  
Cargill, Incorporated  
The Carlyle Group  
Case New Holland Inc.  
Caterpillar Inc.  
CET Academic Programs  
Cheniere Energy, Inc.  
Chevron  
Children's National Hospital  
Chindex International, Inc.  
Chubb  
Cigna  
Cisco Systems, Inc.  
Cloudflare Inc.  
The Coca-Cola Company  
The Cohen Group  
Comcast Corporation  
ConocoPhillips  
Control Risks  
Conway Data, Inc.  
Corning Incorporated  
Corteva Agriscience  
Covington & Burling LLP  
Cowen Inc.  
Crowell & Moring LLP  
Crown Equipment Corporation  
Crompton Group LLC  
Cummins Inc.  
Danaher Corporation  
Deere & Company  
Dell Inc.  
The Walt Disney Company

Dolby Laboratories, Inc.  
Dorsey & Whitney LLP  
dōTERRA International  
Dow  
DV International, Inc.  
East Penn Manufacturing Co., Inc.  
Eastman Chemical Company  
Eaton Corporation  
eBay Inc.  
Ecolab  
Edwards Lifesciences LLC  
Eli Lilly and Company  
EMD Serono Inc.  
Emerson  
Ernst & Young  
The Estee Lauder Companies  
Exxon Mobil Corporation  
Facebook Inc.  
Factory Mutual Insurance Company  
Faegre Drinker Biddle & Reath LLP  
FedEx  
Fluor Corporation  
FMC Corporation  
Ford Motor Company  
Fortive Corporation  
Freepoint Commodities LLC  
Freeport-McMoRan Inc.  
Garrett Motion Inc.  
GCP Applied Technologies Inc.  
General Atlantic  
General Dynamics  
General Motors Corporation  
Genworth Financial, Inc.  
Gilead Sciences Inc.  
Global Strategic Associates, LLC  
GNC Holdings, Inc.  
Goldman Sachs Group, Inc.

W.R. Grace & Co.  
 GreenPoint Group  
 Grifols  
 Harley-Davidson, Inc.  
 Hbk Investments L.P.  
 Heidrick & Struggles  
 Herbalife International of  
 America, Inc.  
 Hewlett-Packard Company  
 Hills & Company  
 Hilton Worldwide  
 Honeywell  
 HP Technology Co., Inc.  
 Huntsman Corporation  
 IBM Corporation  
 Illumina, Inc.  
 Ingersoll-Rand Company  
 Institute of Management  
 Accountants, Inc.  
 Intel Corporation  
 International Paper Company  
 Intralox, LLC  
 Jacobs Global Trade &  
 Compliance LLC  
 Johnson & Johnson  
 Johnson Controls  
 JPMorgan Chase & Co.  
 K&L Gates LLP  
 Kamsky Associates, Inc.  
 Robert A. Kapp & Associates,  
 Inc.  
 Kimberly-Clark Corporation  
 Kissinger Associates, Inc.  
 KKR & Co. L.P.  
 Kobre & Kim LLP  
 Koch Industries, Inc.  
 KPMG LLP  
 Larkin Trade International,  
 LLC  
 Las Vegas Sands Corp.  
 Liberty International  
 Holdings, Inc.  
 Linde plc  
 Maritime Products  
 International  
 Mars, Incorporated  
 Mary Kay Inc.  
 MasterCard Worldwide

Mayer Brown LLP  
 McLarty Associates  
 Merck & Co., Inc.  
 MetLife, Inc.  
 Micron Technology, Inc.  
 Microsoft Corporation  
 MKBC International  
 Moody's Investors Service  
 Morgan Stanley  
 Nu Skin Enterprises, Inc.  
 Oxbow Carbon & Mineral  
 Holdings, Inc.  
 Paul Weiss Rifkind Wharton &  
 Garrison  
 Paypal Holdings, Inc.  
 PepsiCo, Inc.  
 Perkins Coie LLP  
 Pfizer Inc.  
 Polar Air Cargo Worldwide  
 The Proctor & Gamble  
 Company  
 QUALCOMM Incorporated  
 Raymond James Financial  
 Raytheon Technologies  
 Corporation  
 Rock Creek Partners LLC  
 S&P Global Inc.  
 Sas Institute Inc.  
 The Scowcroft Company  
 Seagate Technology LLC  
 The Sherwin-Williams  
 Company  
 Smithfield Foods, Inc.  
 Smiths Group PLC  
 SoftBank Group  
 Squire Patton Boggs  
 Ss Brewtech  
 Standard Chartered Bank  
 State Street Corporation  
 Steptoe & Johnson LLP  
 Target Corporation  
 TE Connectivity  
 Teng Yue Partners, Lp  
 Texas Instruments  
 Incorporated  
 Thermo Fisher Scientific Inc.  
 Third Point LLC  
 The Timken Company

Trane Technologies plc  
 Tyson Foods, Inc.  
 Underwriters Laboratories  
 Inc.  
 Velodyne LIDAR, Inc.  
 Visa Inc.  
 VMware  
 Volk Flow Controls, Inc.  
 Walmart, Inc.  
 Warner Bros.  
 Warburg Pincus LLC  
 Washington Analysis LLC  
 Webport Global LLC  
 Westinghouse Electric  
 Company, LLC  
 WestRock Company  
 WeWork Companies, Inc.  
 Whirlpool Corporation  
 Willis Towers Watson PLC  
 Wilmer Cutler Pickering Hale  
 and Dorr LLP  
 WPP Group  
 Xcoal Energy & Resources  
 Zebra Technologies  
 Corporation  
 Zipcorp, Inc.



**THE US-CHINA BUSINESS COUNCIL**  
美中貿易全國委員會

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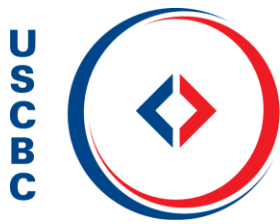
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**THE US-CHINA BUSINESS COUNCIL**  
美中贸易全国委员会

## USCBC 2020 Meetings and Events

### Virtual and In-person

In 2020, the US-China Business Council (USCBC) is celebrating 47 years of service toward developing, promoting, and advancing constructive US-China commercial relations.

At the onset of the COVID-19 global pandemic, USCBC adapted from in-person to virtual formats to continue offering a variety of valuable meetings and special briefings to our membership, regardless of their location, with both live and recorded programming.

The virtual platforms have facilitated significant access to a variety of programs such as **consultations with US and Chinese government officials, Members of Congress and Hill staffers, scholars, practitioners and other stakeholders in the bilateral commercial relationship.** Topics covered include the economy, US-China trade talk updates, supply chain challenges, cybersecurity, companies' best practices dealing with local and global challenges.

Among the most popular briefings are the China Market Intelligence (CMI) live calls, COVID-19 virtual series, briefings with senior government officials on the status of the Phase One trade agreement, and signature conferences, such as our [Annual Membership Meeting](#) and upcoming [China Operations Conferences](#), available virtually for the first time.

In mid-April, a virtual meeting was held between our board of directors and China's top envoy, his Excellency Cui Tiankai.

All USCBC events are posted at [www.uschina.org/events](http://www.uschina.org/events).

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## Special Conferences and Events

### China Operations Conferences 2020

June 18, virtual | Autumn, Shanghai

These conferences offer China-based and visiting member company executives the opportunity to hear from Chinese government officials, leading economists, and industry experts to learn more about key development trends in China's operational and policy environment. For more information on these programs, contact **Matt Margulies** ([mmargulies@uschina.org.cn](mailto:mmargulies@uschina.org.cn)).



The US-China Business Council and the National Committee on US-China Relations co-hosted a dinner with State Councilor and Foreign Minister Wang Yi in New York, September 2019. © Jerry Speier.



USCBC members in attendance for our annual Gala. The theme for 2019 was reflecting on 40 years of US-China relations. Washington, DC, December 2019. © Kaveh Sardari.



USCBC President Craig Allen meets with the Governor of Jiangsu province, Wu Zhenglong as part of a delegation visit in June 2019.

## Gala 2020

December 8, Washington, DC

USCBC's Annual Gala is a celebration of the organization and its membership's leadership, achievements, and partnerships in support of expanding the US-China commercial relationship. It is also the organization's signature fundraising event to strengthen USCBC's ability to serve its member companies. American business leaders, US and Chinese government officials, scholars, influencers and other bilateral relations stakeholders are among the participants.

**We will continue to monitor safety and public health protocol and adjust this year's Gala plans, accordingly.** As of mid-2020, sponsorship opportunities remain the same as last year:

- Leadership (\$50,000) – w/ speaking role (optional)
- Benefactor (\$25,000)
- Patron (\$15,000)
- Supporter (\$10,000)

Contact **Gloria González-Micklin** ([ggonzalezmicklin@uschina.org](mailto:ggonzalezmicklin@uschina.org)) for more information.

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## Other Meetings

### Issues Briefings

Virtual

USCBC invites members of the US and PRC governments and China analysts to address topical developments and company concerns.

### PRC Embassy Speaker Series

Virtual

This program features key officials from the Chinese Embassy to discuss their portfolios, work priorities, and issues important to USCBC members.

Contact **Gloria Gonzalez-Micklin** ([ggonzalezmicklin@uschina.org](mailto:ggonzalezmicklin@uschina.org)).

### Congressional Engagement

Virtual

USCBC's DC government affairs team actively seeks and arranges opportunities for members to engage with key congressional offices on priority China issues. These off-the-record discussions provide members insights into DC policymakers' perspectives on the US-China commercial relationship and related policy priorities, as well as an opportunity to help shape the direction of those discussions. Members interested in learning more should contact **Anna Ashton** ([aashton@uschina.org](mailto:aashton@uschina.org)).

### Government Affairs Roundtables

Virtual

USCBC's Beijing and Shanghai offices host quarterly and DC office hosts monthly roundtables for members focused on government affairs. These events provide information on China-related trade policy in Washington and give members an opportunity to share information. Past briefings have included topics related to the operational side of government affairs. Contact **Anna Ashton** and **Matt Margulies** ([aashton@uschina.org](mailto:aashton@uschina.org) and [mmargulies@uschina.org.cn](mailto:mmargulies@uschina.org.cn)).

### Roundtable Discussions and Benchmarking Sessions

Virtual

USCBC frequently holds informal meetings on pressing issues in the changing business and policy environment.

Topics include:

- US-China commercial policy and bilateral commercial dialogues, such as the Phase One Trade Agreement
- Political transitions in the US and China
- Human resources in China, including unions; collective bargaining; and disability taxes;
- Chinese industrial and innovation policies;
- Intellectual property rights enforcement;
- Investment in central and western China;
- China's energy and environment policies;
- Chinese competition policies and the PRC Antimonopoly Law;
- Government affairs in China;
- Corruption and bribery rules in the US and China;
- Financial sector, tax reforms, and capital controls;
- Consumer market development and e-commerce.

### Bilateral and Multilateral Public-Private Engagement

Various locations in China and the United States

USCBC plans to host events in conjunction with bilateral government-to-government events held throughout the year. These meetings offer member company executives the opportunity to hear from senior government officials and voice their positions directly to policymakers. For more information, contact **Jake Parker** ([jparker@uschina.org](mailto:jparker@uschina.org)).

## China Business Events

Various locations in China

Each year, the Chinese central government hosts a number of national investment promotion events. USCBC leads a delegation of member company executives to meet with various senior central and provincial government leadership teams.

For information, contact **Zhang Lipei**  
([lzhang@uschina.org.cn](mailto:lzhang@uschina.org.cn)).

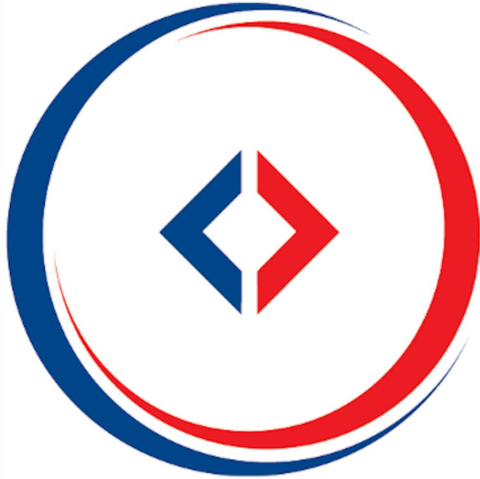
## China Provincial Engagement

Various locations in China

USCBC routinely organizes company delegations to visit provinces important to membership. Depending on the level of the delegation, these visits include meetings with senior provincial government officials (governor/party secretary), working-level contacts (director generals), and industry zone management.

For information on current and future provincial engagement plans, contact **Owen Haacke**  
([ohaacke@uschina.org.cn](mailto:ohaacke@uschina.org.cn)).

USCBC



47th Annual  
Membership  
Meeting  
*Survey*

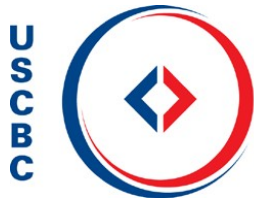
**We want to know your thoughts!**

Please use the following link to  
take a quick 5 minute survey.

<https://www.surveymonkey.com/r/RFGZFDK>







**THE US-CHINA BUSINESS COUNCIL**

美 中 贸 易 全 国 委 员 会

## Beijing China Operations Conference 2020



*Thursday, June 18, 2020: 8:45am - 12:00pm (China)*

*Wednesday, June 17, 2020 8:45pm-12:00am (EDT)*

[Eventbrite Registration](#)

[YooPay Registration](#)

The US-China Business Council (USCBC) is pleased to invite you to its 2020 China Operations Conference (CHOPs) on June 18, 2020, virtually via Zoom.

**Beijing CHOPs 2020's** confirmed speakers include:

- **Craig Allen**, President, US-China Business Council

### The Future of US-China Relations Under Uncertainty

- **Paul Haenle**, Maurice R. Greenberg Director's Chair, Carnegie-Tsinghua Center; Former Director for China, Taiwan, and Mongolia Affairs, US National Security Council
- **Zheng Yongnian**, Research Professor, East Asian Institute, National University of Singapore

### Economic Recovery and Outlook Post Pandemic: China and the Globe

- **Prof. Yu Yongding**, Academician of the Chinese Academy of Social Sciences (CASS), and member of the advisory committee of National Planning of NDRC
- **Shaun Roache**, Chief Asia-Pacific Economist, S&P Global Ratings

### Senior Executive Panel: COVID-19 Impact on Supply Chain

- **Julian Blissett**, President, General Motors, China
- **Susan Dietz-Henderson**, Chief Representative, Capital Strategy Research, Capital Group
- **Brent Young**, Vice President, Intel Corporation



# We want to hear from you, and so does our audience.

How to collaborate with USCBC on thought leadership:

- **The China Business Review:** Since 1974, USCBC has published its digital magazine, the China Business Review (CBR). From before the normalization of diplomatic relations up to modern day, CBR has covered the latest developments with accurate analysis and thoughtful commentary. We welcome you to submit a contribution to the magazine for consideration.
- **Podcasts:** USCBC runs a podcast companion to our digital magazine, the China Business Review Podcast. We invite experts to cover a wide range of topics, from fintech to the corporate social credit system. Are you working on the cutting edge of changes in your field? Perhaps it would make an interesting podcast!
- **Videos:** Through our YouTube channel and direct posting on social media, we invite member companies, academia, and government officials to present their research or speak on topics that impact business in China. What's the latest news in your area of expertise? Share it with us!

## Join the member companies that worked with us last year.

Akin Gump Strauss  
Hauer & Feld LLP  
APCO Worldwide  
BakerHostetler  
Covington & Burling LLP  
Crowell & Moring LLP

Crompton Group LLP  
Cummins Inc.  
EMD Serono Inc.  
IBM Corporation  
Larkin Trade  
International LLC

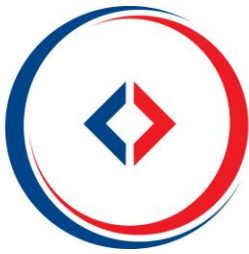
McLarty Associates  
S&P Global Inc.  
Squire Patton Boggs  
The Asia Group, LLC  
WeWork Companies, Inc.

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## 2020 Calendar for US-China-Related Events

### January

1	New Year's Day (US and China legal holiday)
3	116 <sup>th</sup> Congress second session convenes
15	US-China Phase One Trade Agreement signed
20	Martin Luther King, Jr. Day (US legal holiday)
21-24	World Economic Forum, Davos, Switzerland
24- Feb. 2	China Spring Festival Holiday (China legal holiday)

### February

4	State of the Union address, Washington, DC
5	USCBC Forecast Conference, Washington, DC
14	Phase One Agreement goes into effect
17	Presidents' Day (US legal holiday)
24	NPC Standing Committee Meeting

### March

1	US Trade Representative Annual Report and Trade Policy Agenda due, laying out priorities for 2020 trade agenda
31	US Trade Representative National Trade Estimate report release, surveying significant foreign barriers to US exports, including those in China
Cancelled	Bo'ao Forum for Asia, Hainan
Postponed	China Development Forum, Beijing

### April

4-6	Qing Ming Holiday (China legal holiday)
Postponed	China-Central and Eastern European Economies (CEEC) "17+1" Summit, Beijing
15	G20 Finance Ministers and Central Bank Governors' Meeting, virtual
15	US Treasury Department report to Congress on exchange rate policies
17-19	Spring Meetings of the International Monetary Fund and World Bank, virtual
26-29	NPC Standing Committee Meeting
30	USTR "Special 301" Report on IPR practices of US trading partners, including China

### May

1-5	Labor Day (China legal holiday)
18-19	NPC Standing Committee Meeting
22-28	National People's Congress (NPC) Meeting, Beijing



25	Memorial Day (US legal holiday)
Cancelled	China Central Expo (Vice Premier, senior MOFCOM officials, and governors of several provinces usually attend)

## June

9-10	USCBC Annual Membership Meeting, virtual
18	USCBC Beijing China Operations Conference
Postponed	G7 Summit, Location TBD (Will be held in the United States)
25-27	Dragon Boat Festival (PRC legal holiday)
30	USCBC Board of Directors' Meeting, virtual
TBD	NPC Standing Committee Meeting

## July

TBD	World Economic Forum "Summer Davos," Tianjin, China (Premier Li previously attended)
3	Independence Day (US legal holiday)
Postponed	BRICS Summit, St. Petersburg, Russia (President Xi previously attended)
Postponed	Shanghai Cooperation Organization Summit, St. Petersburg, Russia

## August

3-Sept. 7	US House recess
10- Sept. 7	US Senate recess
TBD	NPC Standing Committee Meeting

## September

7	Labor Day (US legal holiday)
15-30	United Nations General Assembly, New York City (senior Chinese official attends)
Cancelled	China International Fair for Investment and Trade, Xiamen

## October

1-8	Mid-Autumn Festival and National Day Holiday (China legal holiday)
12	Columbus Day (US legal holiday)
15	US Treasury Department report to Congress on exchange rate policies due (actual release date may vary)
TBD	Tsinghua University International Advisory Group Meeting, Beijing
12-18	Annual Meetings of the International Monetary Fund and World Bank, Washington, DC
TBD	NPC Standing Committee Meeting
TBD	5 <sup>th</sup> Plenary Session of 19 <sup>th</sup> CPC Central Committee

## November

3	US Presidential Election
5-10	China International Import Expo, Shanghai
TBD	USCBC Shanghai China Operations Conference
9-11	Asia Pacific Economic Cooperation (APEC) Leader's and CEO Summit, Malaysia (President Xi usually attends)

11	Veterans' Day (US legal holiday)
11-15	East Asia Summit, Vietnam (Premier Li usually attends)
TBD	Bloomberg-CCIEE Innovative Economic Forum, Location TBD
20	G20 Foreign Ministers' Meeting, Riyadh, Saudi Arabia
21-22	G20 Leaders Summit, Riyadh, Saudi Arabia
26	Thanksgiving Day (US legal holiday)
TBD	World Internet Conference, Wuzhen, China

## **December**

8	USCBC Board Meeting & Gala, Washington, DC
TBD	Central Economic Work Conference, Beijing (usually in the first ten days of the month)
13	US Congress target adjournment date
25	Christmas Day (US legal holiday)
TBD	NPC Standing Committee Meeting