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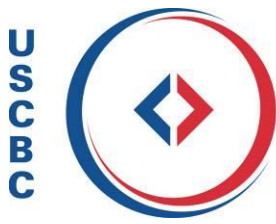


APRIL 2018

# STATE EXPORT REPORT

GOODS AND SERVICES EXPORTS BY  
US STATES TO CHINA OVER THE PAST DECADE

**EMBARGOED UNTIL APRIL 29, 10:30 PM EST / APRIL 30, 10:30 AM CST**



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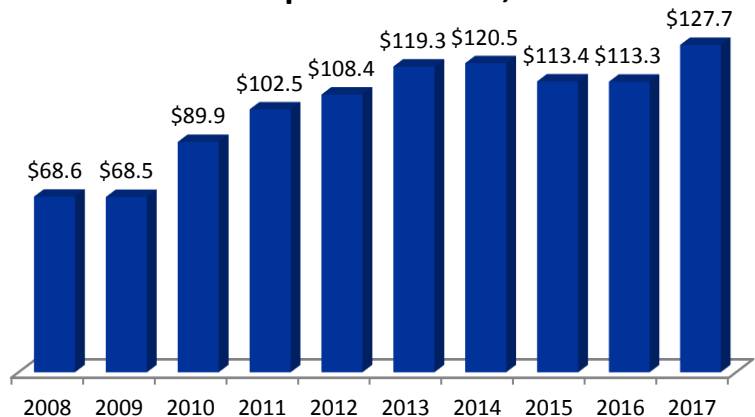
## 2018 State Export Report

### Executive Summary

#### Exports to China continue to be important to US economic growth

- **US goods exports to China continue to outpace export growth to the rest of the world.** In 2017, the United States exported more goods to China than ever before—more than \$127 billion. US exports of goods to China have grown by 86 percent over the last decade, while exports to the rest of the world grew by only 21 percent.
- **China is the third-largest market for US goods and services exports.** China was a top market for US goods exports in 2017, with only NAFTA partners Canada and Mexico buying more goods last year. It was also the third-largest market for US services exports, following the United Kingdom and Canada.
- **Exports to China support 1 million American jobs.** States across the country have jobs that are supported thanks to US exports to China, making trade important to not only US companies and consumers, but also US workers. US goods exports to China come from a wide range of industries including transportation equipment, agriculture, computers and electronics, and oil and gas, sustaining logistics jobs in America's ports and throughout the country. US services exports to China included travel and education, transportation, financial, business and professional services, among other industries.
- **Goods exports to China rebounded in 2017.** Following two years of declines, US goods exports to China increased by \$14 billion in 2017—growing twice as fast as exports to the rest of the world.
- **Exports of services to China are significant, and largely drive growth in US services exports.** In 2016, the most recent complete year of available data, US services exports to China surpassed \$50 billion for the first time, totaling more than \$52 billion—only slightly less than what we sold that year to Canada. In the decade from 2007 to 2016, US services exports to China increased more than 300 percent, while services exports to the rest of the world increased about 50 percent. US services exports to China grew by 12 percent in 2016, while US services exports to the rest of the world contracted by 0.6 percent.

US Goods Exports to China, in billions

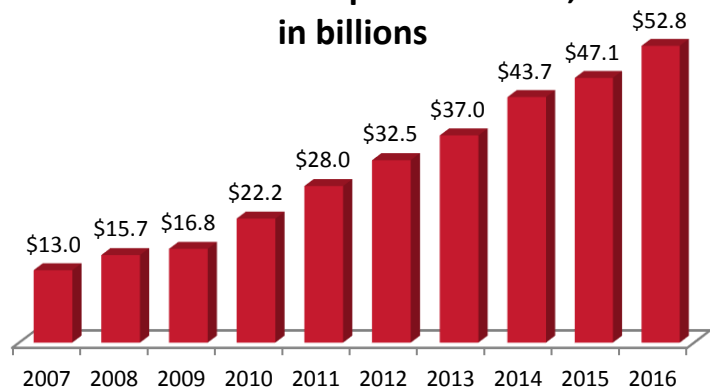


## China: An important market for states across the country

- **Most states have seen significant increases in exports of goods and services to China in the past decade.** Forty-nine states have increased their goods exports to China in this time period, with 17 states experiencing triple-digit growth since 2008. Every US state had triple-digit services export growth to China in the decade between 2007 and 2016; 31 states had export growth of more than 300 percent.
- **China is among the top five goods and services export markets for most states.** China was the top goods export market for 5 states in 2017, and among the top five markets for 46 states. In services exports, China was the top market for 18 states in 2016, and a top five market for all fifty states.
- **More states are exporting at least \$1 billion in goods or services to China.** Last year, 30 states exported more than \$1 billion in goods to China, and 15 states exported more than \$1 billion in services to China in 2016. In 2008, only 21 states exported more than \$1 billion of goods to China and in 2007 only three states exported more than \$1 billion in services to China.
- **While larger states saw significant growth in exports to China, smaller states benefited, too.** Alabama, Kentucky, South Carolina, and Wyoming all saw over 300 percent growth in goods exports to China since 2008. Some of the most significant growth in services exports was in small states. Indiana, Missouri, Nebraska, and South Dakota are among the states that saw some of the largest increase in services exports to China from 2007 to 2016, with an increase of at least 400 percent.

**Every US state had triple-digit services export growth to China since 2007**

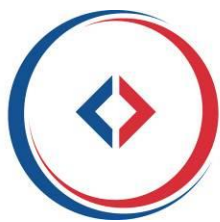
**US Services Exports to China, in billions**



## More can be done to expand US exports to China

- **China is a large market for US exports--but it should be even larger.** Trade between the US and China grew by 15 percent in 2017. However, the US lags behind other economies as a supplier to the China market. The US ranks as the 5th largest source of China's imports, behind the EU, South Korea, Japan, and Taiwan.
- **Expanding the US share of the China market requires a variety of tools.** China maintains an array of tariff and non-tariff barriers that prevent more American goods, agriculture products, and services from reaching Chinese customers. The United States should pursue multiple approaches to improve market access for US companies, including bringing legally sound, industry-supported cases to the World Trade Organization; coordinating with like-minded countries on advocacy with China; and engaging in results-oriented dialogue with China to address barriers of longstanding concern.





## Notes on the 2018 Edition

### Methodology

This year's edition of the US-China Business Council (USCBC) *US Exports to China by State* report uses data provided by The Trade Partnership, an economic research firm. The report provides a separate breakdown of each state's goods and services exports to China. The national export totals include the export data for each state and for Washington, DC.

Goods export figures are based primarily on data from the US Census Bureau, the US Department of Agriculture (USDA), and Moody's Analytics. Goods export figures are classified according to the US government's North American Industry Classification (NAICS) system. Services export figures are based primarily on data from the US Bureau of Economic Analysis (BEA) and Moody's Analytics. Services export figures are classified according to the BEA categories.

This year's edition of *US Exports to China by State* uses the same sector categories for both goods and services as last year's edition. Goods exports cover 2007-2017; services exports cover 2006-2016, the most recent year detailed services export data are available from BEA. As historical data from each of these sources is revised annually, this issue of *US Exports to China by State* replaces all prior editions.

Similar to previous editions of *US Exports to China by State*, this report uses a methodology that credits agricultural exports to states where crops are grown as opposed to states with large ports where bulk commodities are aggregated prior to export. A detailed explanation of the methodology for jobs, goods and services export estimates is available at <http://tradepartnership.com/data/cdxports-and-cdxjobs/>.

### Additional notes on goods export categories:

**NAICS 3399 (Miscellaneous Manufacturing)** – According to the Census Bureau, “Miscellaneous Manufacturing” includes a wide range of products that cannot readily be classified in specific NAICS subsectors in manufacturing. Establishments in this subsector manufacture products as diverse as jewelry, sporting goods, toys, and office supplies.

**NAICS 9100 (Waste & Scrap)** – The Census Bureau includes a variety of second-hand scrap and recycled materials in this export classification, including ferrous metals, copper, aluminum, paper, wood, and sawdust. Many of these products are used by China to produce rebar steel and packaging materials.

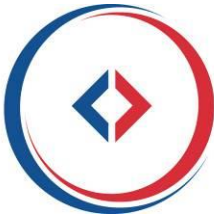


**Additional notes on services export categories:**

**Credit-Related Services** – BEA classifies non-depository, non-investment financial transactions as credit-related services. The services may include credit card issuing, sales financing, trade financing, and similar activities.

**Royalties from Industrial Processes** – According to the BEA, “Royalties from Industrial Processes” include transactions with nonresidents that involve intangible assets—including patents, trade secrets, and other proprietary rights—that are used in connection with the production of goods.

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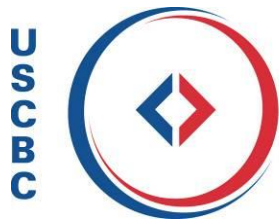


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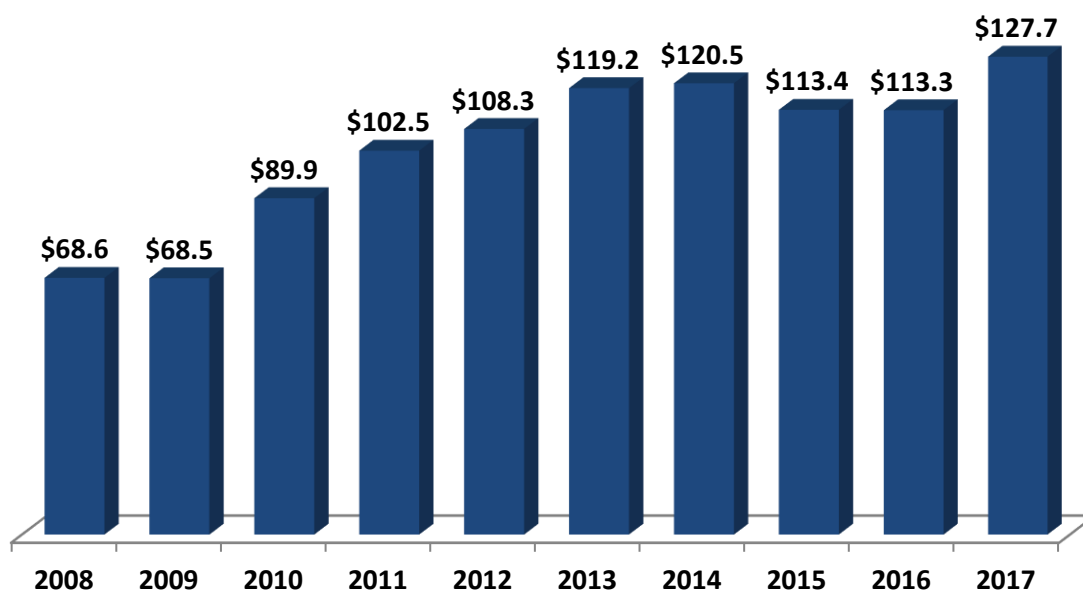
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## Total US Goods Exports to China (\$ billion)



### Growth in Total US Goods Exports, 2008–2017

Exports to China: 86%  
Exports to Rest of World: 16.6%

#### Top US Goods Export Markets, 2017

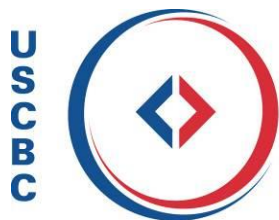
1. Canada	\$250.5 billion
2. Mexico	\$234.6 billion
3. China	\$127.7 billion
4. Japan	\$64.5 billion
5. Germany	\$50.2 billion

#### Top US Goods Exports to China, 2017

1. Aerospace products & parts	\$16.3 billion
2. Oilseeds & grains	\$13.7 billion
3. Motor vehicles	\$10.1 billion
4. Semiconductors & components	\$6.9 billion
5. Oil & gas	\$6.9 billion

***China is the United States' 3rd-largest goods export market***

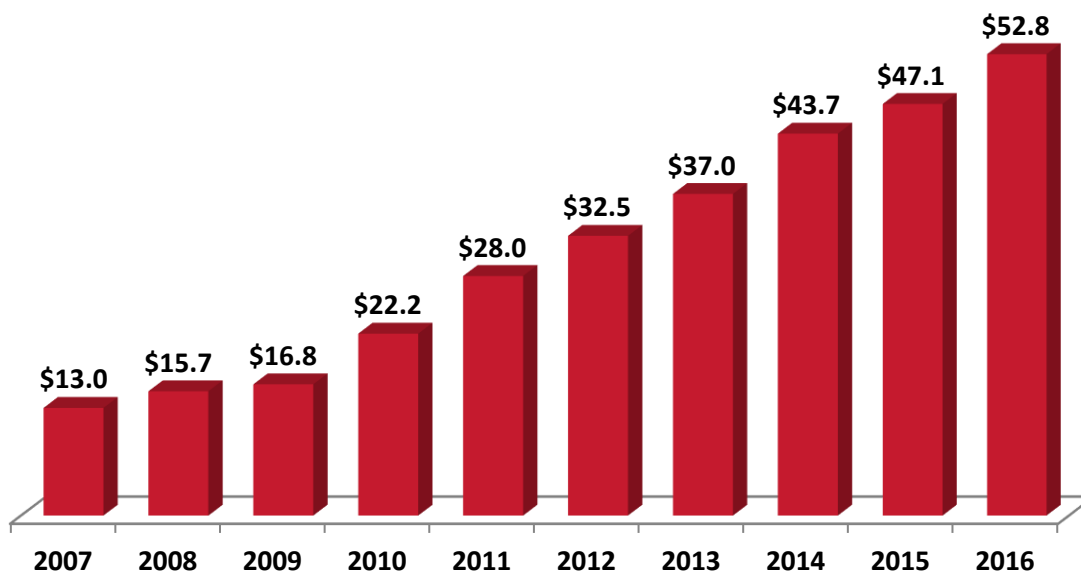




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## Total US Services Exports to China (\$ billion)



### Growth in Total US Services Exports, 2007–2016

Exports to China: 307%  
Exports to Rest of World: 49%

#### Top US Services Export Markets, 2016

1. United Kingdom	\$65.5 billion
2. Canada	\$53.5 billion
3. China	\$52.8 billion
4. Ireland	\$46.6 billion
5. Japan	\$43.5 billion

#### Top US Services Exports to China, 2016

1. Travel, including education	\$29.9 billion
2. Industrial processes	\$4.2 billion
3. Passenger fares	\$2.5 billion
4. Install, maintain, repair equipment	\$1.7 billion
5. Management & advisory services	\$1.7 billion

***China is the United States' 3rd-largest services export market***

*Note: Full-year services export data are available only through year-end 2016*

## Top US Goods Export Markets in 2017

Country	Total (\$ billion)	Growth 2016-17	Average annual growth (2008-2017)
1. Canada	\$250.5	5.1%	0.6%
2. Mexico	\$234.6	5.9%	5.0%
<b>3. China</b>	<b>\$127.7</b>	<b>12.7%</b>	<b>6.4%</b>
4. Japan	\$64.5	7.3%	0.3%
5. Germany	\$50.2	7.8%	0.3%
6. United Kingdom	\$49.6	1.3%	0.3%
7. South Korea	\$47.3	14.1%	3.5%
8. The Netherlands	\$38.5	8.7%	0.9%
9. Hong Kong	\$37.6	14.3%	6.3%
10. Brazil	\$36.0	23.3%	1.4%

- China continues to be an important market for US goods exports. China is currently the United States' third-largest export market. In 2017, US goods exports to China reached more than \$127 billion.
- US goods exports to China rebounded in 2017, with 12.7% growth over 2016. US exports to China have grown faster over the last decade than exports to any other top US trade partner.
- Hong Kong is often a throughpoint for US exports ultimately destined for China. In 2017, combined US exports to Hong Kong and China totaled \$165.3 billion.

## Top US Services Export Markets in 2016

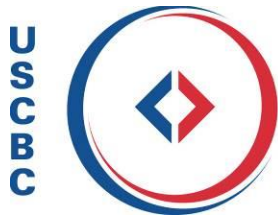
Country	Total (\$ billion)	Growth 2015-16	Average annual growth 2007-2016
1. United Kingdom	\$65.5	-2.8%	1.1%
2. Canada	\$53.5	-1.1%	2.4%
<b>3. China</b>	<b>\$52.8</b>	<b>12.1%</b>	<b>15.1%</b>
4. Ireland	\$46.6	10.0%	7.7%
5. Japan	\$43.5	-1.6%	1.5%
6. Switzerland	\$32.5	4.4%	6.6%
7. UK Islands, Caribbean	\$31.6	-16.4%	n/a*
8. Mexico	\$31.5	1.1%	2.4%
9. Germany	\$31.4	5.6%	2.6%
10. Brazil	\$24.1	-12.0%	9.2%

- China is an increasingly important market for US services exports and is currently the United States' third-largest export market. In 2016, US services exports to China reached more than \$52 billion.
- US services exports to China have grown faster over the last decade than exports to any other top US trade partner. US services exports include travel and education, transportation, business and professional services, and financial services among other industries.

*Note: Full-year services export data are available only through year-end 2016*

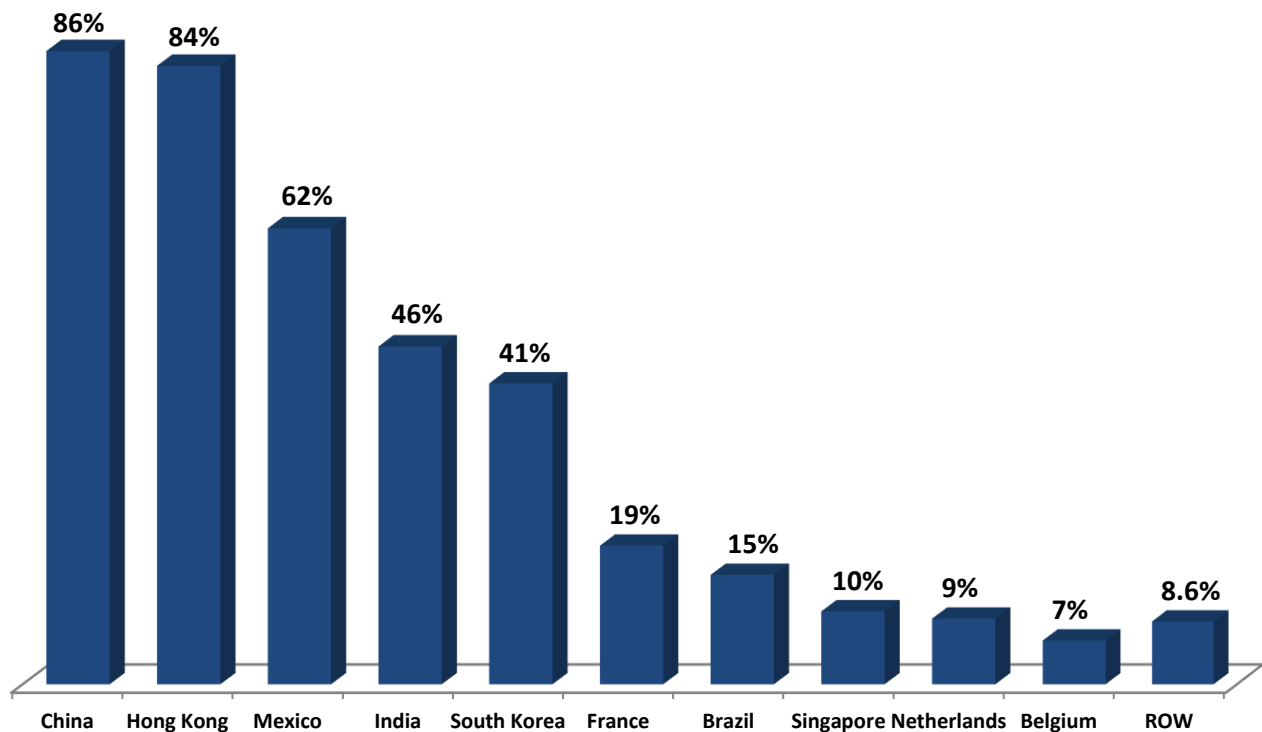
*\*Data for UK Caribbean began to be reported in 2013.*





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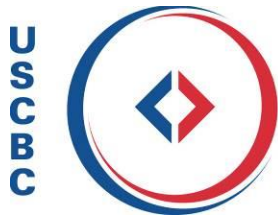
## Growth in US Goods Exports to Top 10 Markets, 2008-2017



### ***US goods exports to China and Hong Kong outpaced all top export markets***

- Over the past decade, US exports to China have risen by 86 percent, making China a top purchaser of US goods. Goods exports to Hong Kong, often a passthrough to China, grew rapidly as well.
- China remains the third-largest market for US goods exports, behind Canada and Mexico, two countries with which the United States has a regional trade agreement. At the same time, export growth to Canada and Mexico has been significantly slower over the past decade, compared to China.
- In 2017, the top US goods exports to China included aerospace products and parts, oilseeds and grains, and motor vehicles.

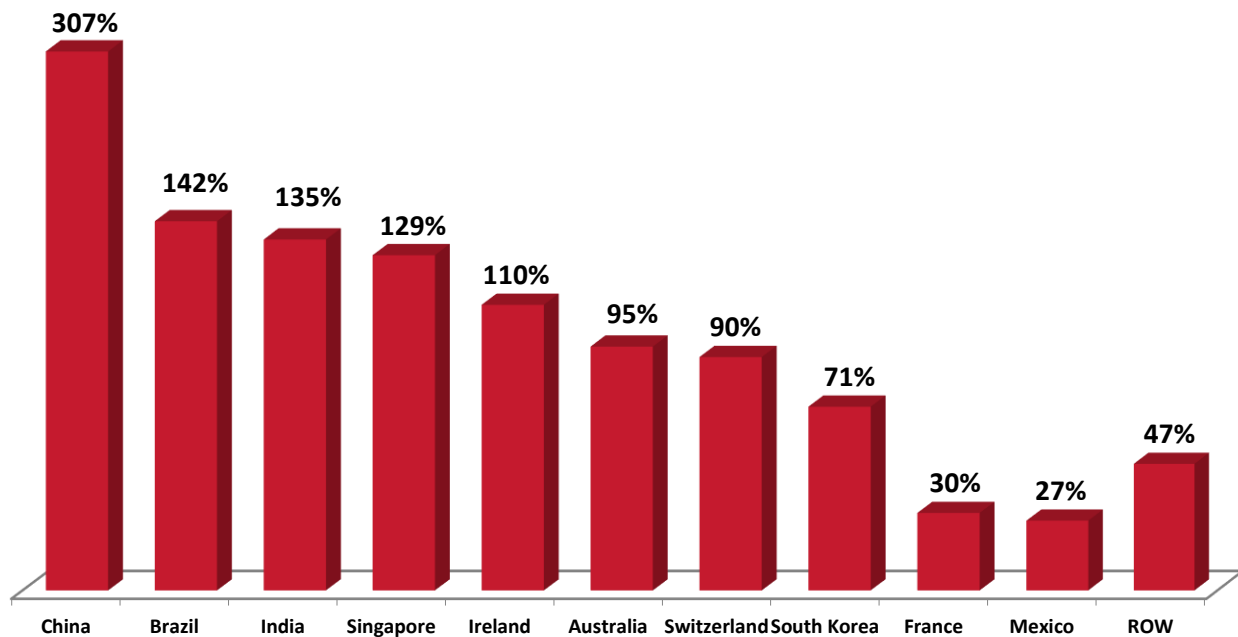
Note: Rankings are based on export data for 2008 and 2017, comparing the top 10 markets for US exports. "Rest of World" export growth for this page is calculated using the cumulative sums for US exports to all remaining markets (non-top 10) for those years.



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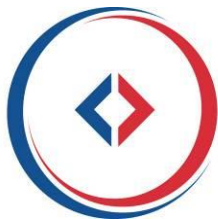
## Growth in US Services Exports to Top 10 Markets, 2007-2016



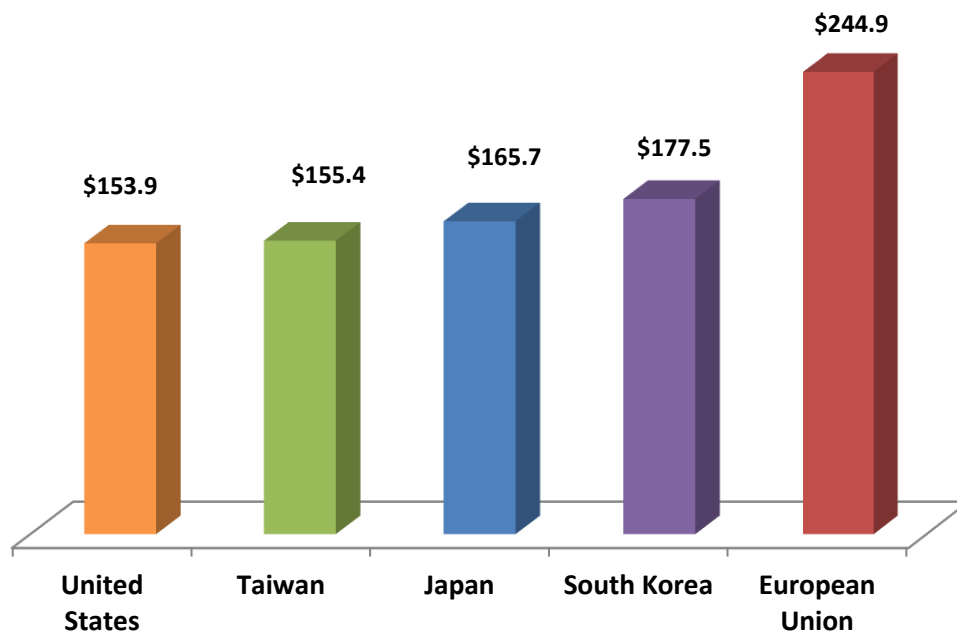
### ***China is the largest growth market for US services exports***

- Over the past decade, US exports to China have risen by 307 percent, making China a top purchaser of US services.
- US services exports to China grew at a higher annual rate than to any other market, growing 15 percent annually for the past decade.
- China is the third-largest services market for US exports, behind the United Kingdom and Canada, two countries with which the United States has a regional trade agreement.
- In 2017, the top US services exports to China included travel and education-related travel, industrial processes, passenger fares, and the installation, maintenance, and repair of equipment.

Note: Rankings are based on export data for 2007 and 2016, comparing the top 10 markets for US exports. "Rest of World" export growth for this page is calculated using the cumulative sums for US exports to all remaining markets (non-top 10) for those years. Full-year services export data are available only through year-end 2016.



## China's Top Five Import Sources, 2017 (\$ billion)



***The United States is only China's 5th-largest source of imports***

- The European Union, South Korea, Japan and Taiwan all export more goods to China than the United States. The United States fluctuated between being China's third and fifth largest import source over the past three years.
- Though US exports to China have grown significantly over the last decade, US imports to China in 2017 accounted for around 8.4 percent of China's total imports, compared to 13 percent from the European Union, 9.6 percent from South Korea, and 9 percent from Japan.
- China's slowing economy had an impact on its purchases of US goods in 2015 and 2016, but rebounded in 2017, growing 14.5 percent over the previous year after dropping 9.6 percent in 2016 and 6.5 percent in 2015. The European Union fared much better over the same period, however, and grew 17.7 percent in 2017.

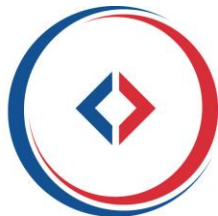
Note: Data for this chart are based on PRC government statistics. The value of PRC imports from the United States is higher than US exports to China because of several data discrepancies between US and PRC trade statistics, reflecting methodological differences regarding shipping costs, as well as tariffs that are applied as goods pass through other customs territories on their way to China.



## Top US State Goods Exporters to China, 2017

State	Exports	Growth 2008-17
1. Texas	\$15.6 billion	88%
2. California	\$15.6 billion	46%
3. Washington	\$13.9 billion	240%
4. South Carolina	\$6.3 billion	660%
5. Illinois	\$5.7 billion	75%
6. Michigan	\$4.0 billion	167%
7. Ohio	\$4.0 billion	74%
8. Oregon	\$3.8 billion	52%
9. Alabama	\$3.6 billion	391%
10. Kentucky	\$3.2 billion	337%
11. New York	\$3.1 billion	14%
12. Indiana	\$3.1 billion	110%
13. Minnesota	\$3.0 billion	69%
14. Georgia	\$3.0 billion	39%
15. Tennessee	\$2.7 billion	114%

- In 2017, the United States exported more goods to China than ever before—more than \$127 billion. Following two years of decreases, US goods exports to China increased by \$14 billion in 2017—a growth rate twice that of exports to the rest of the world.
- US exports of goods to China have grown by 86 percent since 2008. Forty-nine states have increased their goods exports to China in this time period, with 17 states experiencing triple-digit growth since 2008.
- While larger states saw significant growth in goods exports to China, smaller states also benefitted. Alabama, Kentucky, and South Carolina, and Wyoming all saw over 300 percent growth in goods exports to China since 2008.

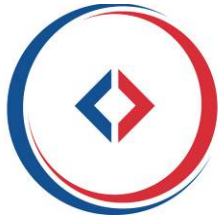


## Top US State Services Exporters to China, 2016

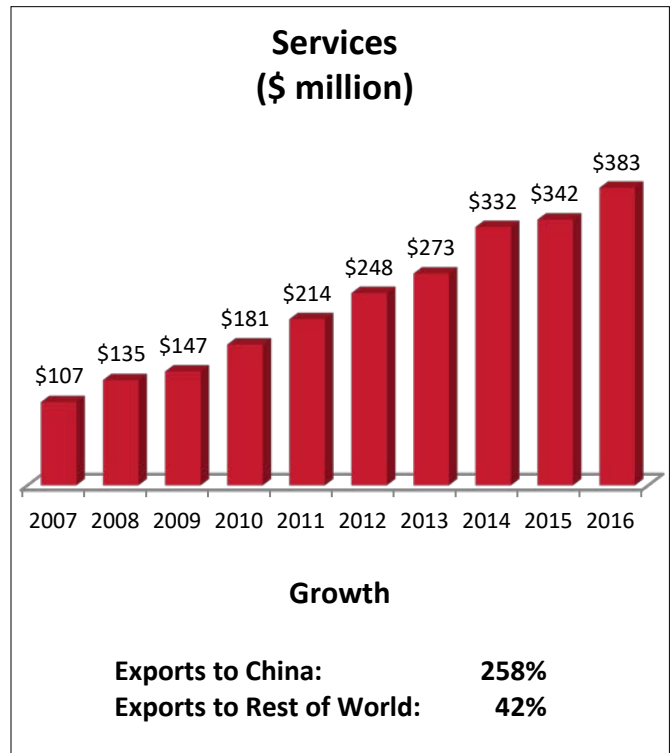
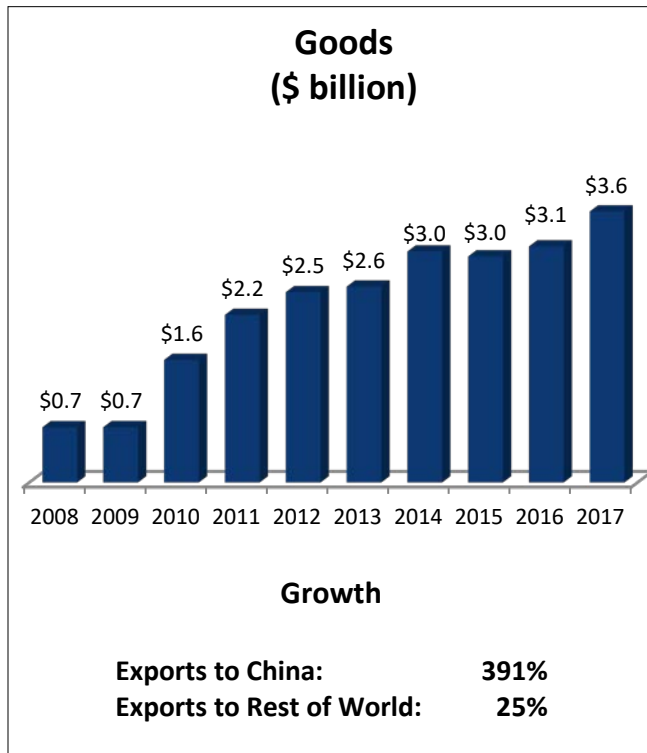
State	Exports	Growth 2007-16
1. California	\$9.1 billion	322%
2. New York	\$5.3 billion	372%
3. Texas	\$4.3 billion	288%
4. Florida	\$3.4 billion	244%
5. Illinois	\$2.3 billion	340%
6. Massachusetts	\$2.3 billion	394%
7. Pennsylvania	\$1.7 billion	378%
8. Washington	\$1.5 billion	185%
9. New Jersey	\$1.4 billion	179%
10. Georgia	\$1.3 billion	268%
11. North Carolina	\$1.3 billion	455%
12. Ohio	\$1.2 billion	359%
13. Michigan	\$1.1 billion	338%
14. Virginia	\$1.1 billion	198%
15. Arizona	\$1.0 billion	323%

- All 50 states experienced triple-digit services export growth to China since 2007. Thirty-one states saw export growth of more than 300 percent over the period.
- In 2016, China was the top market for services exports for 18 states, and a top five market for all fifty states.
- In 2016, 15 states exported more than \$1 billion in services to China in 2016. In 2007, only three states exported more than \$1 billion in services to China.
- While larger states saw significant growth in services exports to China, smaller states also benefitted. Indiana, Missouri, Nebraska, and South Dakota are among the states that saw some of the largest increase in services exports to China from 2007 to 2016, all with increases of at least 400 percent.

*Note: Full-year services export data are available only through year-end 2016*



## Alabama's Exports to China

**AL: Top Goods Export Markets, 2017**

1. Canada	\$4.2 billion
2. China	\$3.6 billion
3. Mexico	\$2.9 billion
4. Germany	\$2.9 billion
5. Japan	\$686 million

**AL: Top Services Export Markets, 2016**

1. China	\$383 million
2. United Kingdom	\$354 million
3. Canada	\$345 million
4. Japan	\$249 million
5. Mexico	\$206 million

**AL: Top Goods Exported to China, 2017**

1. Motor Vehicles	\$2.3 billion
2. Resins & Synthetic Fibers	\$290 million
3. Basic Chemicals	\$287 million
4. Pulp & Paperboard Mill Products	\$223 million
5. Oilseeds & Grains	\$67 million

**AL: Top Services Exported to China, 2016**

1. Travel	\$134 million
2. Education	\$84 million
3. Equip. Install., Maint., & Repair	\$41 million
4. Royalties from Industrial Processes	\$36 million
5. Arch., Eng., & Misc. Tech. Services	\$14 million

**Alabama's exports to China supported 17,400 American jobs in 2016.**

*Note: Full-year services export data are available only through year-end 2016*

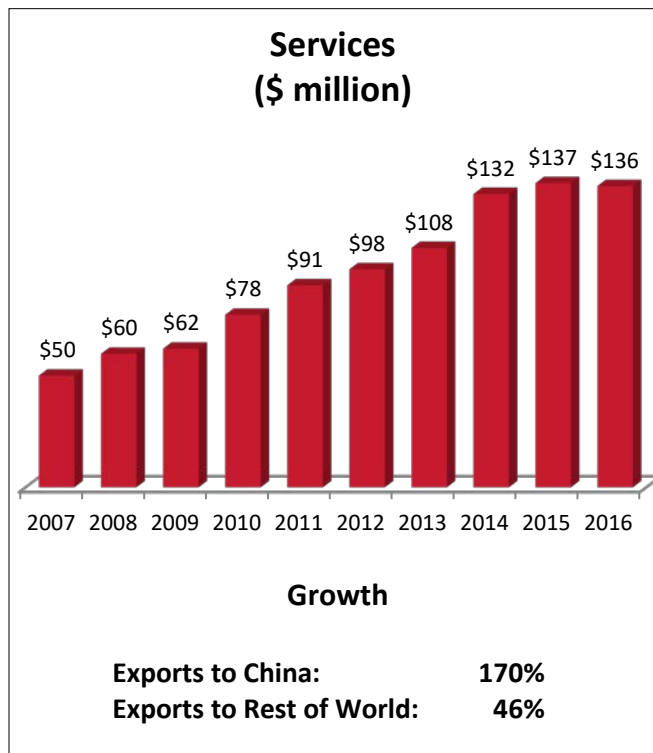
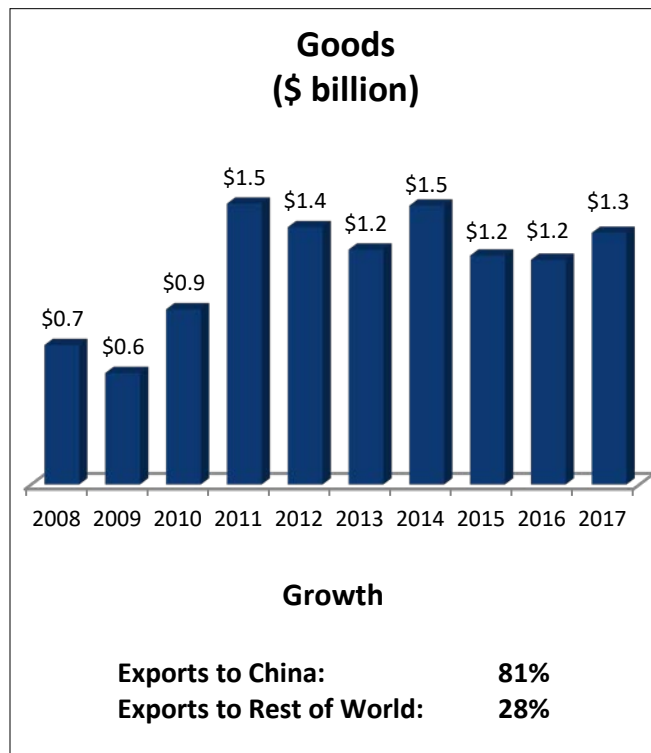




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## Alaska's Exports to China



### AK: Top Goods Export Markets, 2017

1. China	\$1.3 billion
2. Japan	\$813 million
3. Canada	\$705 million
4. Korea	\$669 million
5. Germany	\$182 million

### AK: Top Services Export Markets, 2016

1. Japan	\$161 million
2. United Kingdom	\$146 million
3. China	\$136 million
4. Canada	\$119 million
5. Mexico	\$103 million

### AK: Top Goods Exported to China, 2017

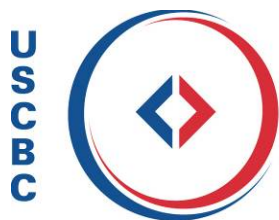
1. Marine Products	\$860 million
2. Metal Ores	\$356 million
3. Oil & Gas	\$49 million
4. Timber & Logs	\$48 million
5. Semiconductors & Components	\$3.0 million

### AK: Top Services Exported to China, 2016

1. Travel	\$58 million
2. Passenger Fares	\$23 million
3. Ocean Freight & Port Services	\$20 million
4. Air Freight & Port Services	\$12 million
5. Equip. Install., Maint., & Repair	\$5.7 million

***Alaska's exports to China supported 6,100 American jobs in 2016.***

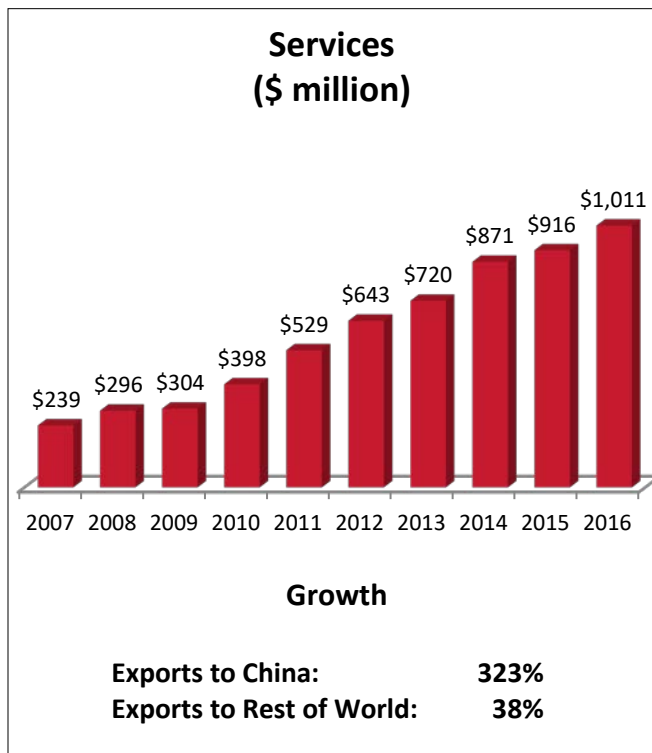
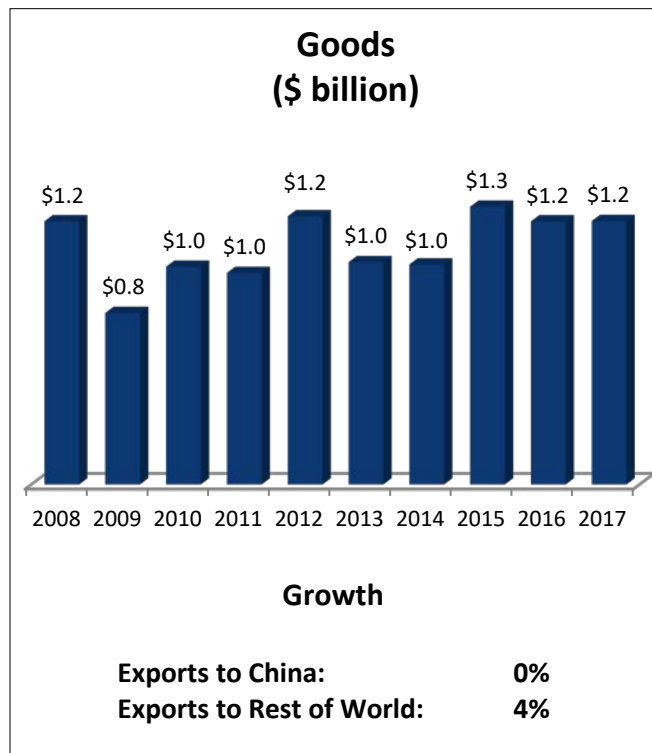
*Note: Full-year services export data are available only through year-end 2016*



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## Arizona's Exports to China



### AZ: Top Goods Export Markets, 2017

1. Mexico	\$7.4 billion
2. Canada	\$1.8 billion
3. China	\$1.2 billion
4. United Kingdom	\$896 million
5. Germany	\$665 million

### AZ: Top Services Export Markets, 2016

1. United Kingdom	\$1.1 billion
2. China	\$1.0 billion
3. Canada	\$897 million
4. Japan	\$783 million
5. Mexico	\$651 million

### AZ: Top Goods Exported to China, 2017

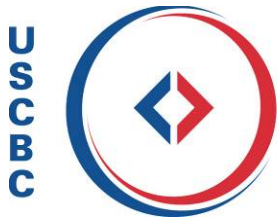
1. Semiconductors & Components	\$525 million
2. Aerospace Products & Parts	\$105 million
3. Navigational & Meas. Instruments	\$70 million
4. Misc. Crops	\$49 million
5. Industrial Machinery	\$38 million

### AZ: Top Services Exported to China, 2016

1. Travel	\$404 million
2. Education	\$218 million
3. Passenger Fares	\$88 million
4. Royalties from Industrial Processes	\$83 million
5. Air Freight & Port Services	\$38 million

**Arizona's exports to China supported 13,400 American jobs in 2016.**

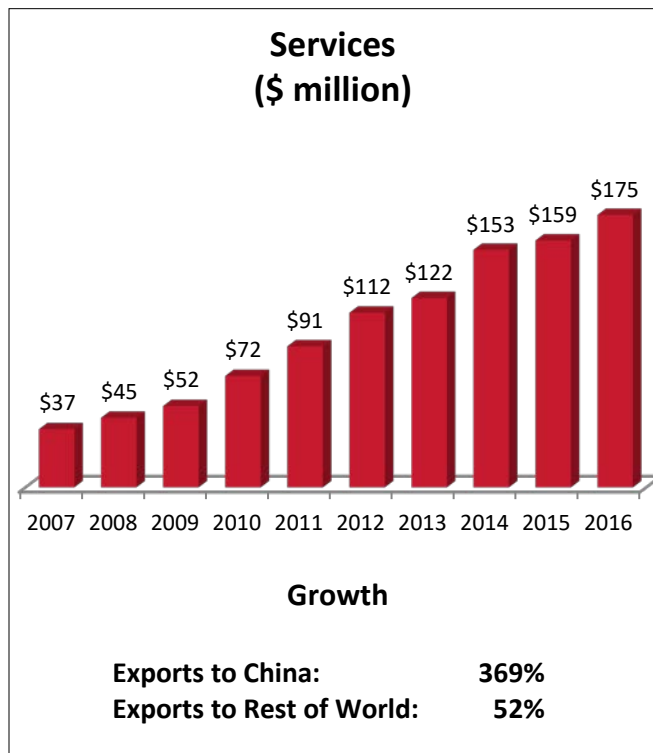
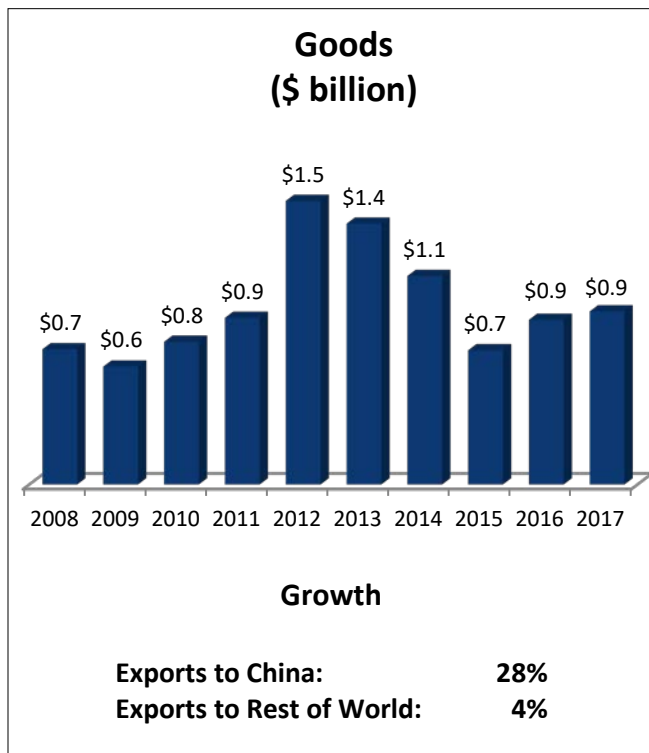
*Note: Full-year services export data are available only through year-end 2016*



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## Arkansas' Exports to China



### AR: Top Goods Export Markets, 2017

1. Canada	\$1.2 billion
2. China	\$910 million
3. Mexico	\$883 million
4. France	\$730 million
5. United Kingdom	\$252 million

### AR: Top Services Export Markets, 2016

1. Canada	\$182 million
2. China	\$175 million
3. United Kingdom	\$152 million
4. Japan	\$101 million
5. Mexico	\$99 million

### AR: Top Goods Exported to China, 2017

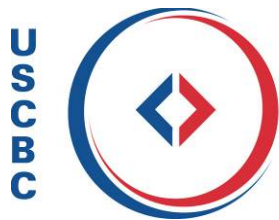
1. Oilseeds & Grains	\$499 million
2. Aerospace Products & Parts	\$106 million
3. Misc. Crops	\$61 million
4. Resins & Synthetic Fibers	\$49 million
5. Pulp & Paperboard Mill Products	\$46 million

### AR: Top Services Exported to China, 2016

1. Travel	\$72 million
2. Education	\$51 million
3. Equip. Install., Maint., & Repair	\$18 million
4. Trademarks	\$8.2 million
5. Royalties from Industrial Processes	\$5.3 million

***Arkansas' exports to China supported 8,600 American jobs in 2016.***

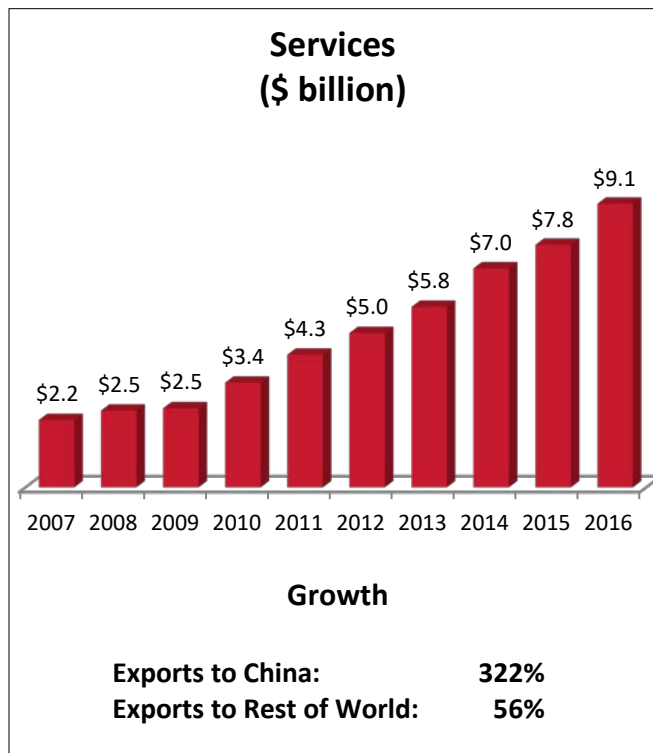
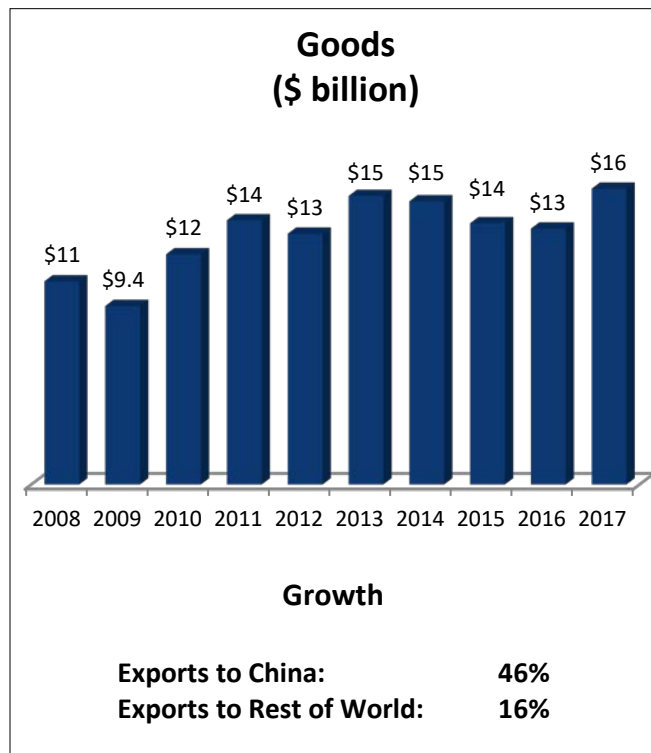
*Note: Full-year services export data are available only through year-end 2016*



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## California's Exports to China



### CA: Top Goods Export Markets, 2017

1. Mexico	\$26.6 billion
2. Canada	\$17.8 billion
3. China	\$15.6 billion
4. Japan	\$12.4 billion
5. Hong Kong	\$12.0 billion

### CA: Top Services Export Markets, 2016

1. United Kingdom	\$12.4 billion
2. Ireland	\$10.8 billion
3. Canada	\$9.4 billion
4. China	\$9.1 billion
5. Japan	\$7.9 billion

### CA: Top Goods Exported to China, 2017

1. Motor Vehicles	\$2.0 billion
2. Scrap Products	\$1.7 billion
3. Industrial Machinery	\$1.3 billion
4. Navigational & Meas. Instruments	\$1.2 billion
5. Semiconductors & Components	\$1.2 billion

### CA: Top Services Exported to China, 2016

1. Travel	\$2.9 billion
2. Education	\$1.9 billion
3. Royalties from Industrial Processes	\$992 million
4. Film & Television Distribution	\$594 million
5. Computer Software	\$318 million

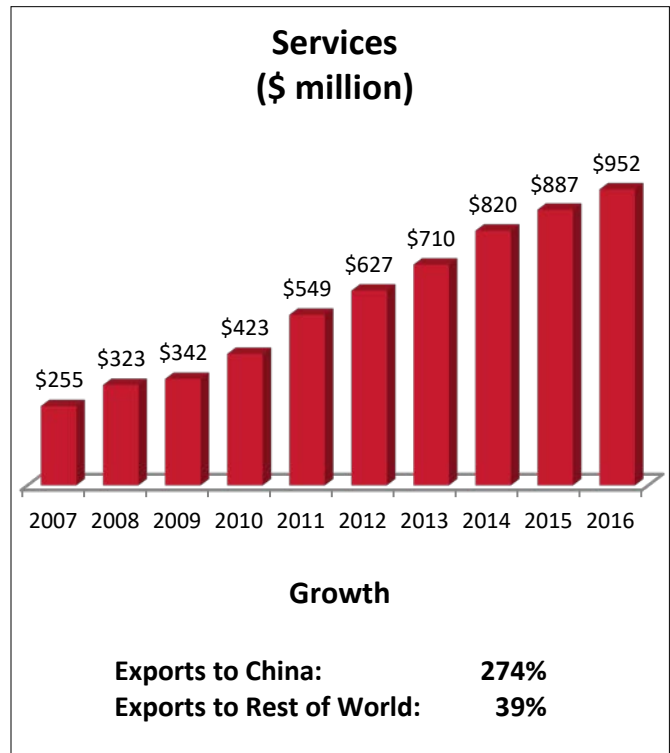
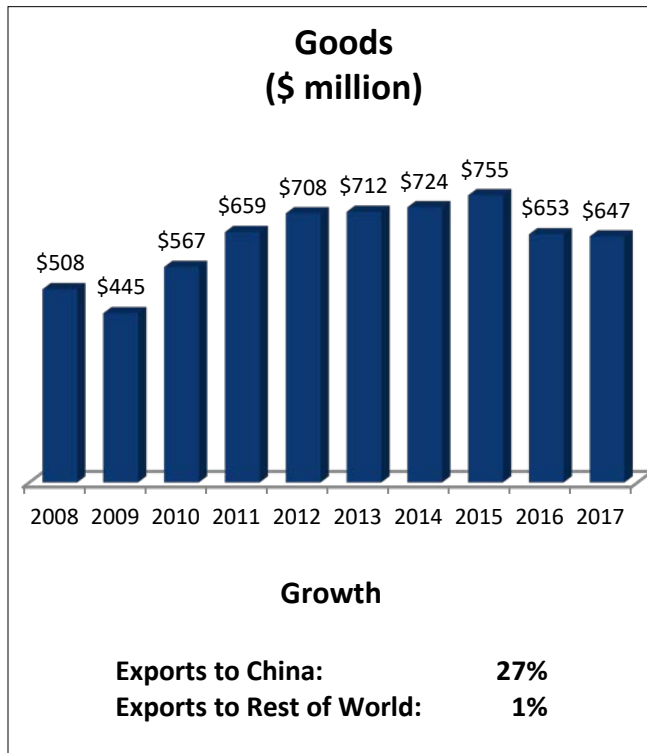
***California's exports to China supported 121,600 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*





## Colorado's Exports to China



### CO: Top Goods Export Markets, 2017

1. Canada	\$1.4 billion
2. Mexico	\$1.3 billion
3. China	\$647 million
4. Japan	\$514 million
5. Korea	\$424 million

### CO: Top Services Export Markets, 2016

1. United Kingdom	\$1.2 billion
2. Canada	\$1.1 billion
3. Ireland	\$969 million
4. China	\$952 million
5. Japan	\$873 million

### CO: Top Goods Exported to China, 2017

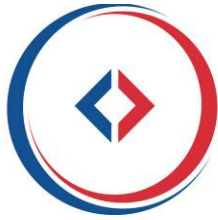
1. Meat Products	\$111 million
2. Navigational & Meas. Instruments	\$101 million
3. Misc. Chemical Preparations	\$72 million
4. Scrap Products	\$62 million
5. Oilseeds & Grains	\$43 million

### CO: Top Services Exported to China, 2016

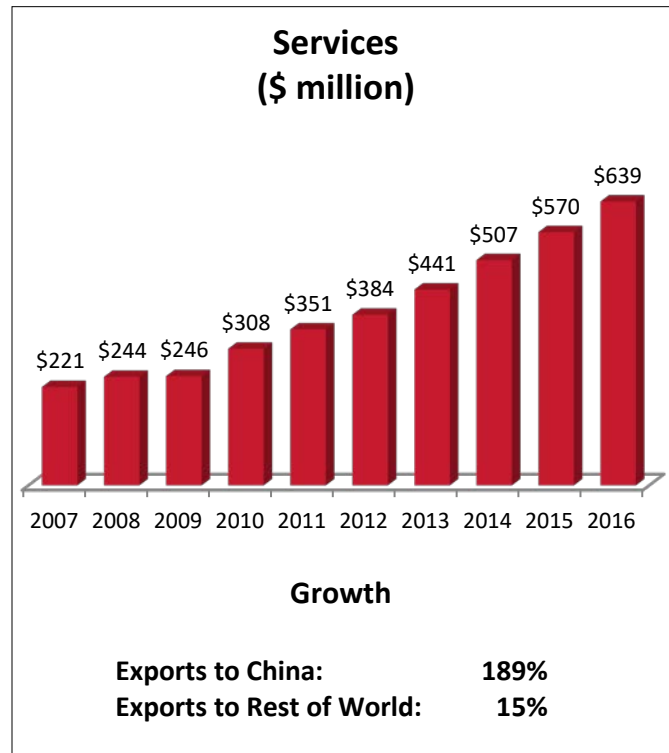
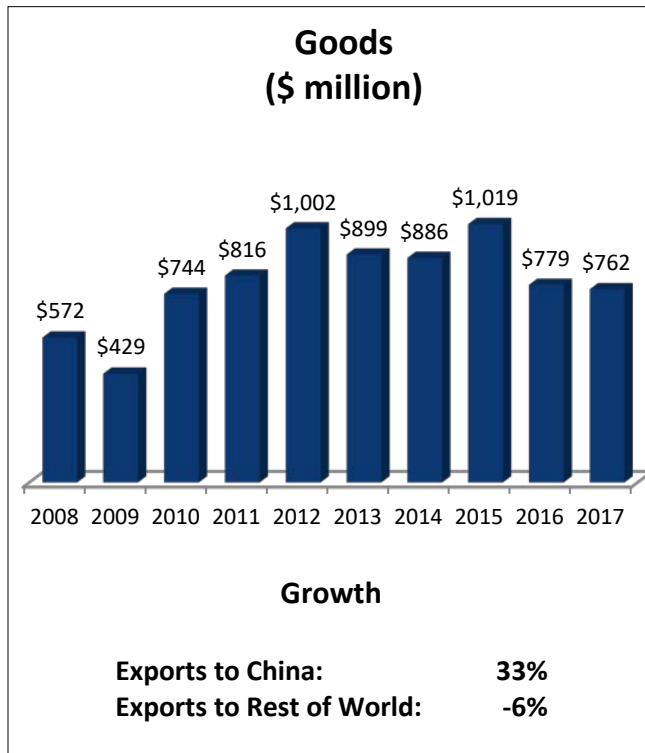
1. Travel	\$395 million
2. Education	\$137 million
3. Passenger Fares	\$82 million
4. Royalties from Industrial Processes	\$44 million
5. Computer Software	\$42 million

***Colorado's exports to China supported 10,900 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Connecticut's Exports to China



### CT: Top Goods Export Markets, 2017

1. France	\$2.1 billion
2. Canada	\$1.9 billion
3. Germany	\$1.8 billion
4. United Kingdom	\$1.2 billion
6. China	\$762 million

### CT: Top Services Export Markets, 2016

1. U.K. Caribbean	\$1.2 billion
2. United Kingdom	\$1.1 billion
3. Canada	\$738 million
4. China	\$639 million
5. Ireland	\$621 million

### CT: Top Goods Exported to China, 2017

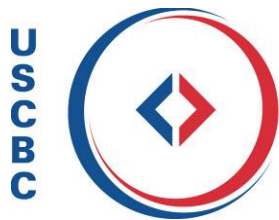
1. Aerospace Products & Parts	\$140 million
2. Navigational & Meas. Instruments	\$112 million
3. Nonferrous Metal Products	\$98 million
4. Engines & Turbines	\$36 million
5. Scrap Products	\$30 million

### CT: Top Services Exported to China, 2016

1. Education	\$186 million
2. Travel	\$127 million
3. Mgmt. & Advisory Services	\$111 million
4. Royalties from Industrial Processes	\$38 million
5. Insurance Services	\$28 million

**Connecticut's exports to China supported 7,700 American jobs in 2016.**

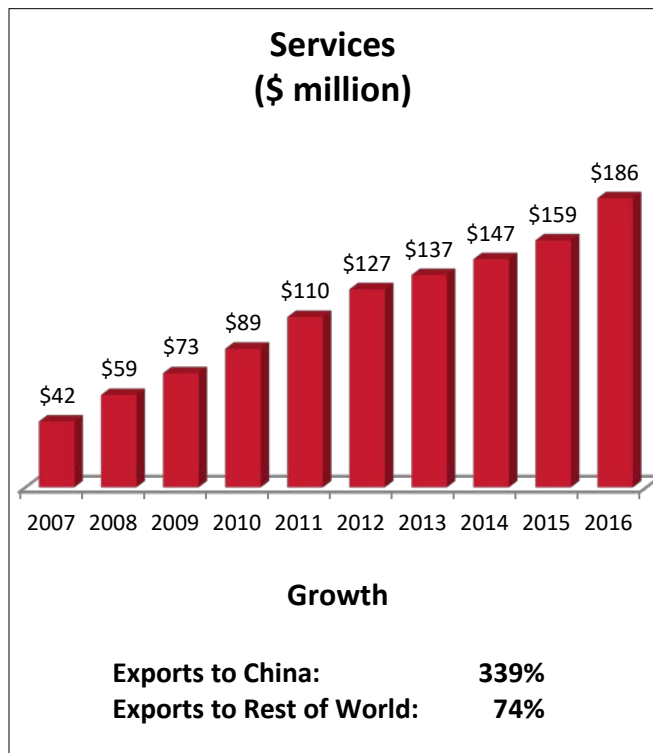
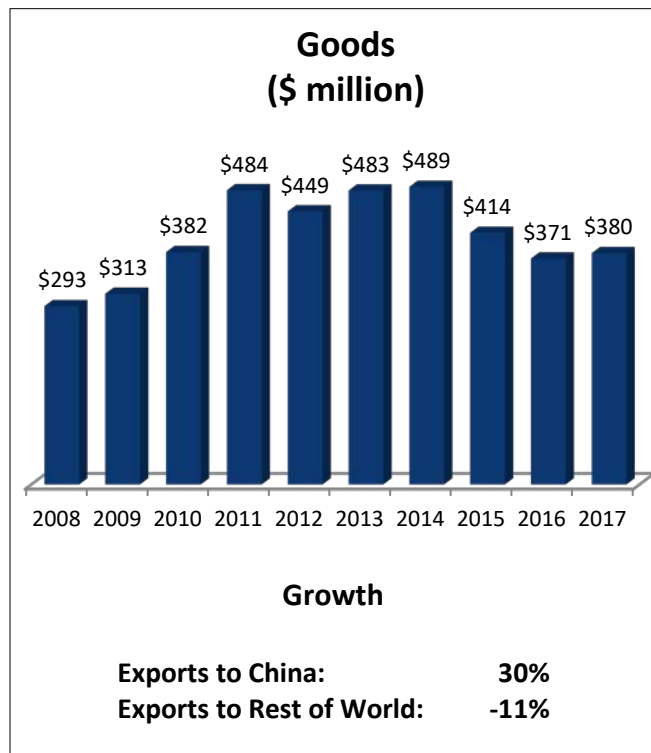
*Note: Full-year services export data are available only through year-end 2016*



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## Delaware's Exports to China



### DE: Top Goods Export Markets, 2017

1. Saudi Arabia	\$494 million
2. Canada	\$430 million
3. China	\$380 million
4. Mexico	\$341 million
5. United Kingdom	\$323 million

### DE: Top Services Export Markets, 2016

1. U.K. Caribbean	\$540 million
2. United Kingdom	\$378 million
3. Canada	\$230 million
4. China	\$186 million
5. Japan	\$164 million

### DE: Top Goods Exported to China, 2017

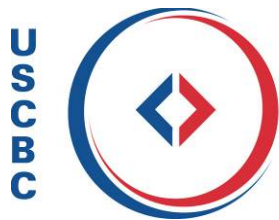
1. Navigational & Meas. Instruments	\$118 million
2. Pharmaceuticals & Medicines	\$57 million
3. Misc. General Purpose Machinery	\$38 million
4. Resins & Synthetic Fibers	\$31 million
5. Oilseeds & Grains	\$27 million

### DE: Top Services Exported to China, 2016

1. Education	\$51 million
2. Credit-Related Services	\$41 million
3. Travel	\$21 million
4. Operational Leasing	\$16 million
5. Insurance Services	\$14 million

***Delaware's exports to China supported 2,900 American jobs in 2016.***

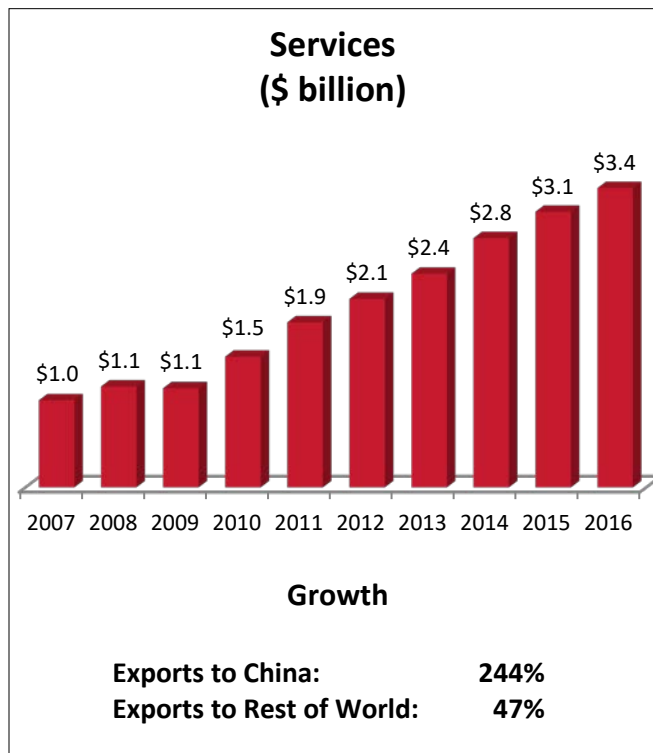
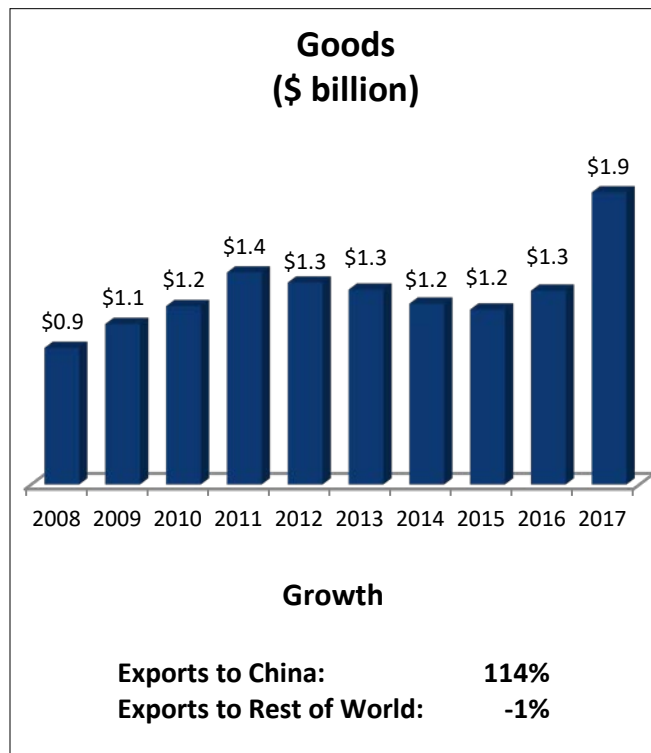
*Note: Full-year services export data are available only through year-end 2016*



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## Florida's Exports to China



### FL: Top Goods Export Markets, 2017

1. Brazil	\$4.0 billion
2. Canada	\$3.5 billion
3. Mexico	\$3.1 billion
4. Germany	\$2.3 billion
7. China	\$1.9 billion

### FL: Top Services Export Markets, 2016

1. United Kingdom	\$3.6 billion
2. China	\$3.4 billion
3. Canada	\$3.1 billion
4. Japan	\$3.1 billion
5. Mexico	\$2.4 billion

### FL: Top Goods Exported to China, 2017

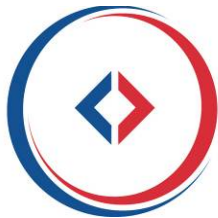
1. Nonferrous Metal Products	\$544 million
2. Scrap Products	\$313 million
3. Aerospace Products & Parts	\$191 million
4. Pulp & Paperboard Mill Products	\$95 million
5. Resins & Synthetic Fibers	\$54 million

### FL: Top Services Exported to China, 2016

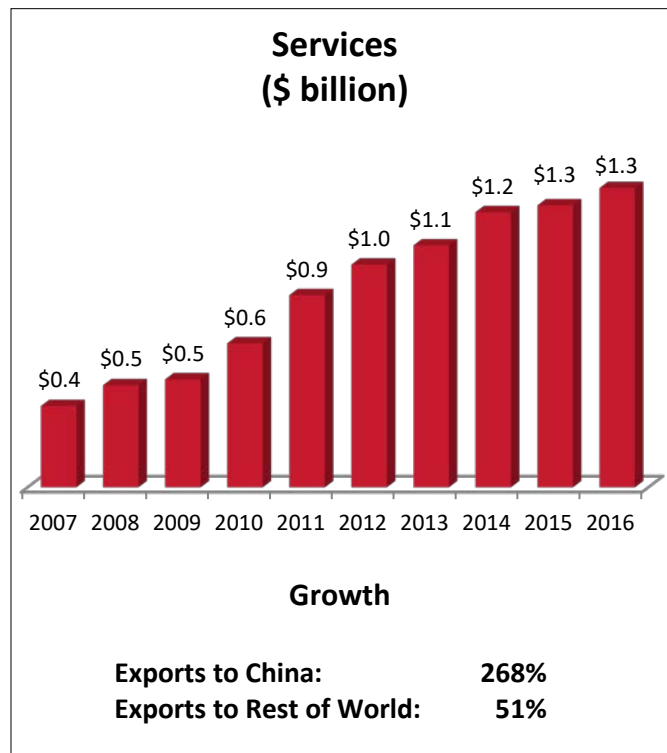
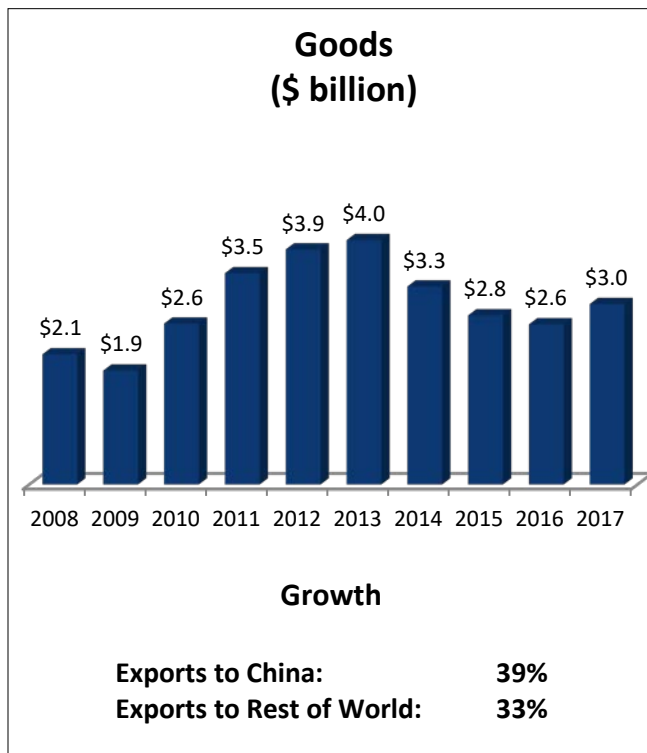
1. Travel	\$1.7 billion
2. Education	\$458 million
3. Ocean Freight & Port Services	\$265 million
4. Passenger Fares	\$246 million
5. Equip. Install., Maint., & Repair	\$122 million

***Florida's exports to China supported 31,000 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Georgia's Exports to China



### GA: Top Goods Export Markets, 2017

1. Canada	\$6.2 billion
2. Mexico	\$3.7 billion
3. China	\$3.0 billion
4. Germany	\$1.8 billion
5. Singapore	\$1.4 billion

### GA: Top Services Export Markets, 2016

1. United Kingdom	\$2.1 billion
2. Canada	\$1.6 billion
3. Japan	\$1.4 billion
4. China	\$1.3 billion
5. Ireland	\$1.2 billion

### GA: Top Goods Exported to China, 2017

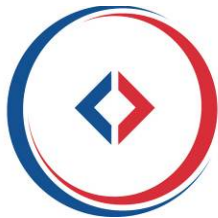
1. Pulp & Paperboard Mill Products	\$728 million
2. Aerospace Products & Parts	\$483 million
3. Misc. Crops	\$186 million
4. Scrap Products	\$171 million
5. Sawmill & Wood Products	\$166 million

### GA: Top Services Exported to China, 2016

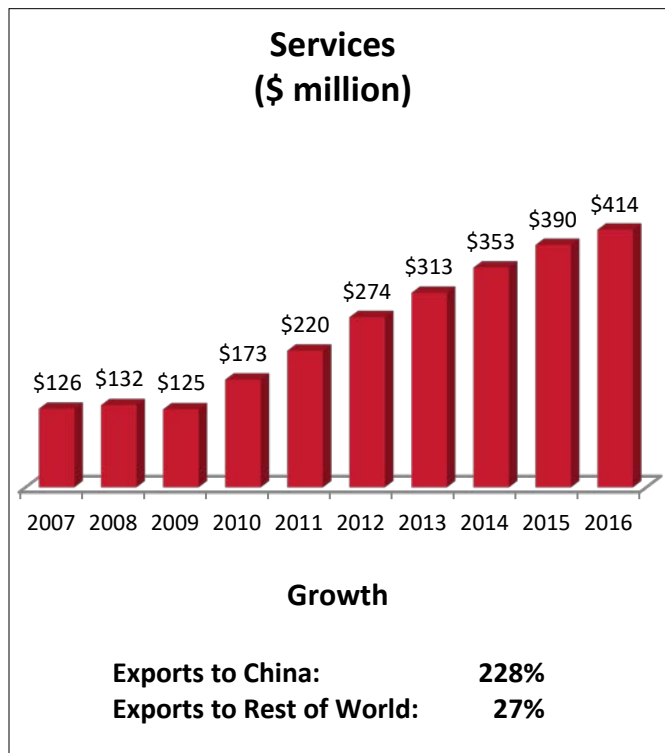
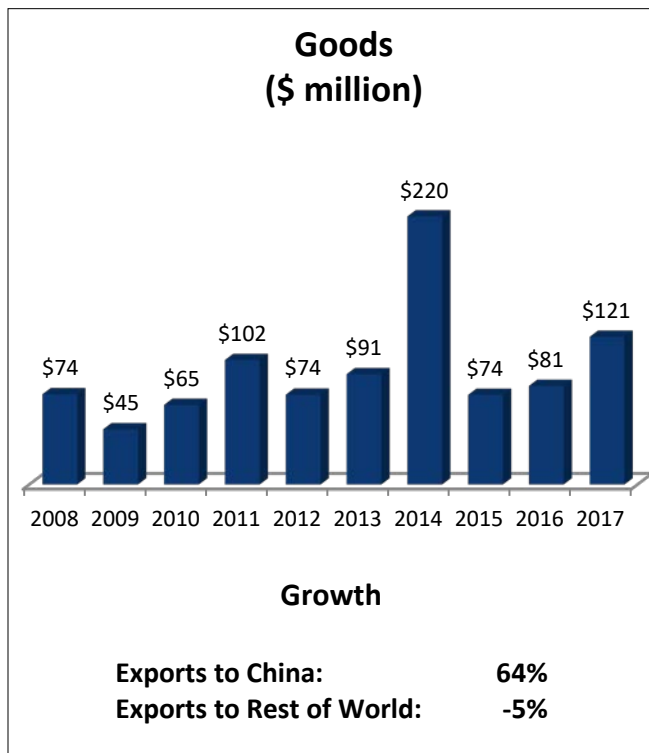
1. Travel	\$347 million
2. Education	\$238 million
3. Passenger Fares	\$213 million
4. Air Freight & Port Services	\$96 million
5. Computer Software	\$49 million

***Georgia's exports to China supported 23,400 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Hawaii's Exports to China



### HI: Top Goods Export Markets, 2017

1. Australia	\$337 million
2. Korea	\$126 million
3. Singapore	\$123 million
4. China	\$121 million
5. Japan	\$74 million

### HI: Top Services Export Markets, 2016

1. China	\$414 million
2. Japan	\$384 million
3. United Kingdom	\$374 million
4. Canada	\$340 million
5. Mexico	\$335 million

### HI: Top Goods Exported to China, 2017

1. Petroleum & Coal Products	\$40 million
2. Aerospace Products & Parts	\$28 million
3. Basic Chemicals	\$24 million
4. Scrap Products	\$17 million
5. Fruits & Tree Nuts	\$4.4 million

### HI: Top Services Exported to China, 2016

1. Travel	\$247 million
2. Passenger Fares	\$60 million
3. Education	\$35 million
4. Ocean Freight & Port Services	\$23 million
5. Air Freight & Port Services	\$22 million

***Hawaii's exports to China supported 3,600 American jobs in 2016.***

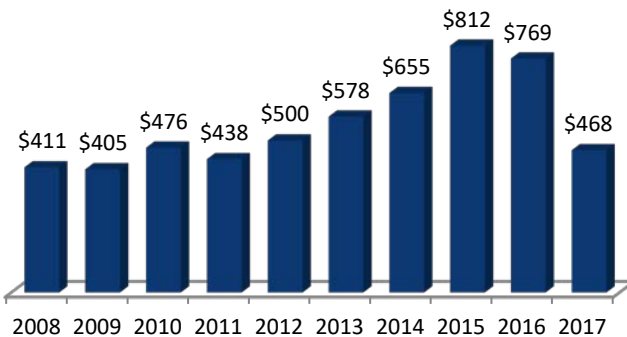
*Note: Full-year services export data are available only through year-end 2016*





## Idaho's Exports to China

### Goods (\$ million)



#### Growth

Exports to China: **14%**  
Exports to Rest of World: **-26%**

### Services (\$ million)



#### Growth

Exports to China: **372%**  
Exports to Rest of World: **39%**

#### ID: Top Goods Export Markets, 2017

1. Canada	\$856 million
2. Taiwan	\$538 million
3. China	\$468 million
4. Singapore	\$418 million
5. Mexico	\$278 million

#### ID: Top Services Export Markets, 2016

1. China	\$128 million
2. Canada	\$108 million
3. United Kingdom	\$104 million
4. Ireland	\$103 million
5. Switzerland	\$96 million

#### ID: Top Goods Exported to China, 2017

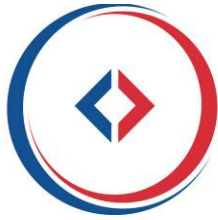
1. Semiconductors & Components	\$149 million
2. Oilseeds & Grains	\$105 million
3. Navigational & Meas. Instruments	\$67 million
4. Dairy Products	\$44 million
5. Misc. Crops	\$24 million

#### ID: Top Services Exported to China, 2016

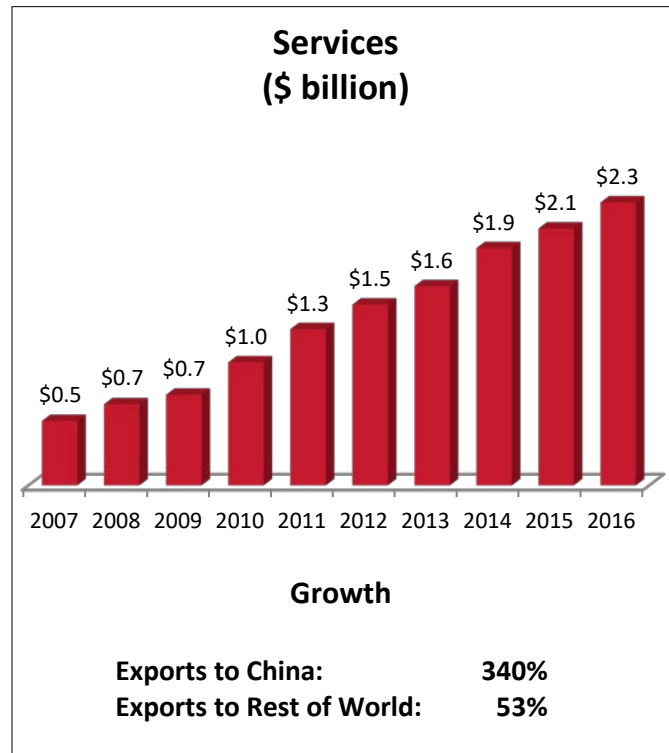
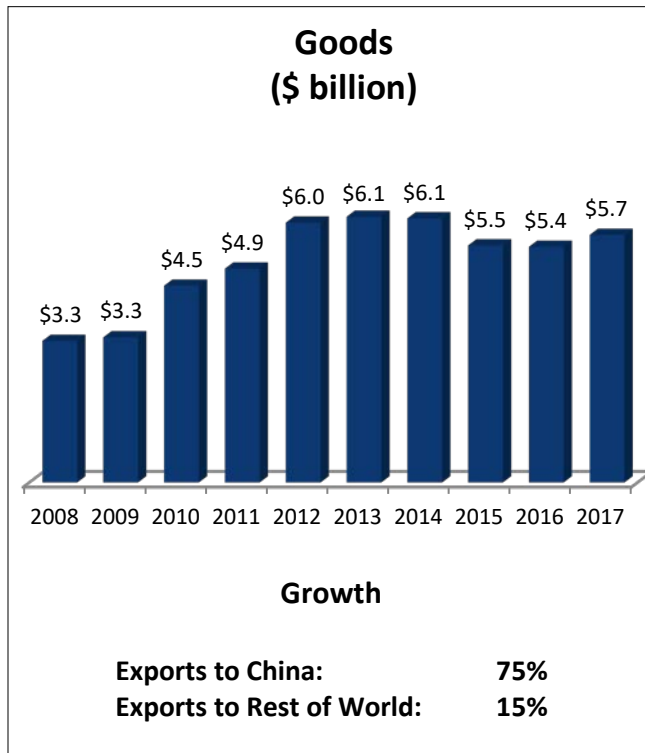
1. Travel	\$49 million
2. Education	\$30 million
3. Royalties from Industrial Processes	\$19 million
4. Equip. Install., Maint., & Repair	\$8.8 million
5. Trademarks	\$4.5 million

***Idaho's exports to China supported 5,200 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Illinois' Exports to China



### IL: Top Goods Export Markets, 2017

1. Canada	\$17.5 billion
2. Mexico	\$10.3 billion
3. China	\$5.7 billion
4. Germany	\$3.4 billion
5. Australia	\$2.6 billion

### IL: Top Services Export Markets, 2016

1. United Kingdom	\$3.2 billion
2. Canada	\$2.6 billion
3. China	\$2.3 billion
4. Japan	\$2.0 billion
5. Ireland	\$1.9 billion

### IL: Top Goods Exported to China, 2017

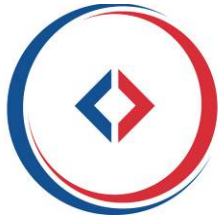
1. Oilseeds & Grains	\$1.9 billion
2. Motor Vehicles	\$538 million
3. Navigational & Meas. Instruments	\$387 million
4. Scrap Products	\$337 million
5. Motor Vehicle Parts	\$213 million

### IL: Top Services Exported to China, 2016

1. Travel	\$633 million
2. Education	\$565 million
3. Passenger Fares	\$200 million
4. Royalties from Industrial Processes	\$155 million
5. Mgmt. & Advisory Services	\$100 million

***Illinois' exports to China supported 53,800 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Indiana's Exports to China

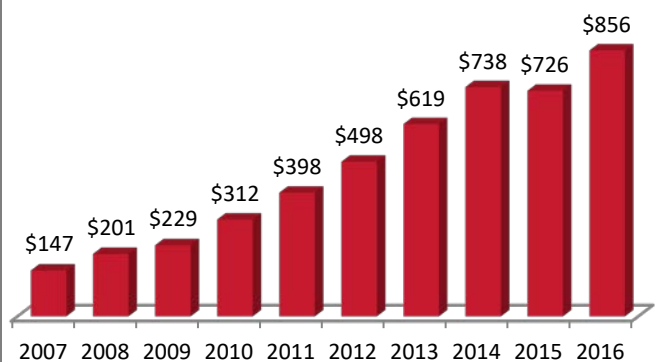
**Goods  
(\$ billion)**



**Growth**

**Exports to China: 110%**  
**Exports to Rest of World: 37%**

**Services  
(\$ million)**



**Growth**

**Exports to China: 480%**  
**Exports to Rest of World: 52%**

### IN: Top Goods Export Markets, 2017

1. Canada	\$13.1 billion
2. Mexico	\$5.4 billion
3. China	\$3.1 billion
4. Japan	\$2.0 billion
5. Germany	\$1.6 billion

### IN: Top Services Export Markets, 2016

1. China	\$856 million
2. Ireland	\$809 million
3. Switzerland	\$741 million
4. Canada	\$564 million
5. United Kingdom	\$511 million

### IN: Top Goods Exported to China, 2017

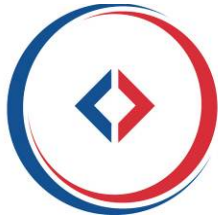
1. Oilseeds & Grains	\$1.1 billion
2. Pharmaceuticals & Medicines	\$691 million
3. Motor Vehicle Parts	\$184 million
4. Medical Equipment & Supplies	\$177 million
5. Resins & Synthetic Fibers	\$152 million

### IN: Top Services Exported to China, 2016

1. Education	\$330 million
2. Travel	\$199 million
3. Royalties from Industrial Processes	\$195 million
4. Equip. Install., Maint., & Repair	\$44 million
5. Trademarks	\$25 million

***Indiana's exports to China supported 26,300 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*

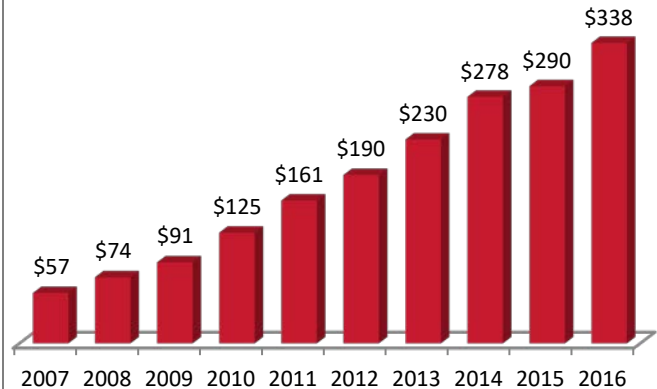


## Iowa's Exports to China

**Goods**  
 (\$ billion)


## Growth

**Exports to China:** 39%  
**Exports to Rest of World:** -5%

**Services**  
 (\$ million)


## Growth

**Exports to China:** 497%  
**Exports to Rest of World:** 65%

## IA: Top Goods Export Markets, 2017

1. Canada	\$4.1 billion
2. China	\$2.1 billion
3. Mexico	\$2.0 billion
4. Japan	\$1.3 billion
5. Korea	\$450 million

## IA: Top Services Export Markets, 2016

1. China	\$338 million
2. United Kingdom	\$318 million
3. Canada	\$310 million
4. Japan	\$237 million
5. Ireland	\$235 million

## IA: Top Goods Exported to China, 2017

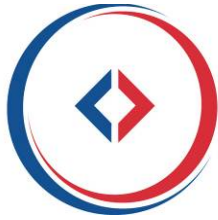
1. Oilseeds & Grains	\$1.6 billion
2. Meat Products	\$58 million
3. Ag. & Construction Machinery	\$47 million
4. Navigational & Meas. Instruments	\$37 million
5. Pharmaceuticals & Medicines	\$33 million

## IA: Top Services Exported to China, 2016

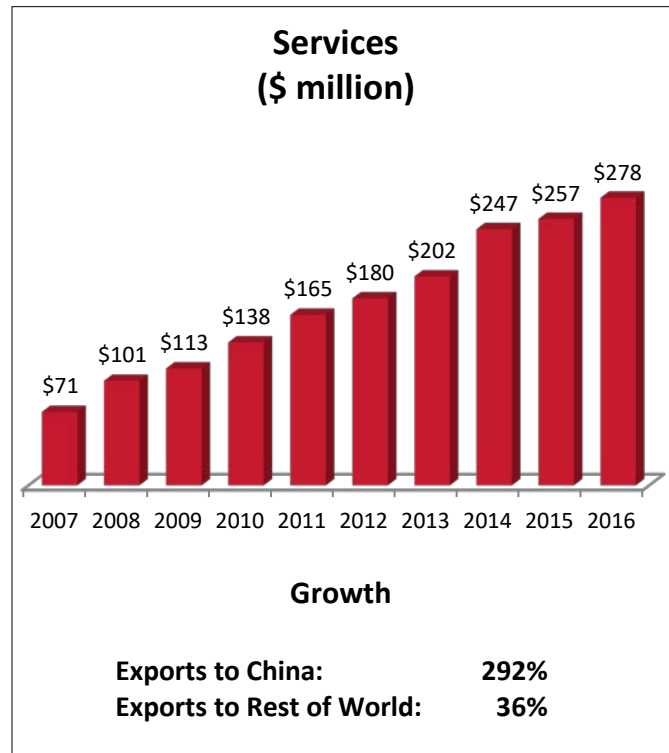
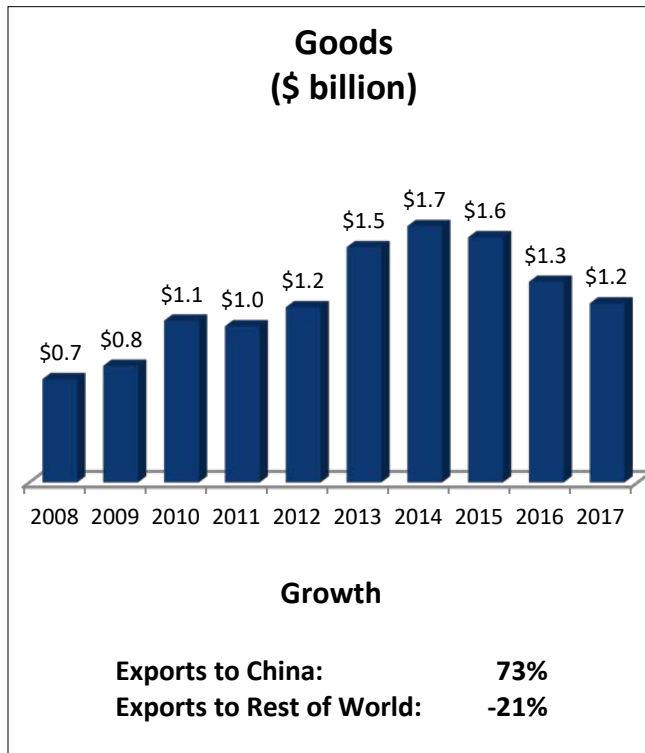
1. Education	\$121 million
2. Travel	\$61 million
3. Royalties from Industrial Processes	\$58 million
4. Equip. Install., Maint., & Repair	\$32 million
5. Insurance Services	\$25 million

***Iowa's exports to China supported 23,600 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Kansas' Exports to China



### KS: Top Goods Export Markets, 2017

1. Canada	\$2.5 billion
2. Mexico	\$1.5 billion
3. China	\$1.2 billion
4. Japan	\$1.2 billion
5. Germany	\$428 million

### KS: Top Services Export Markets, 2016

1. United Kingdom	\$312 million
2. Canada	\$290 million
3. China	\$278 million
4. Ireland	\$251 million
5. Switzerland	\$205 million

### KS: Top Goods Exported to China, 2017

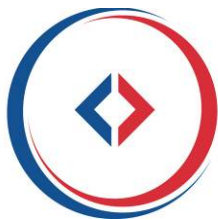
1. Oilseeds & Grains	\$678 million
2. Meat Products	\$155 million
3. Aerospace Products & Parts	\$47 million
4. Leather & Hide Tanning	\$43 million
5. Scrap Products	\$42 million

### KS: Top Services Exported to China, 2016

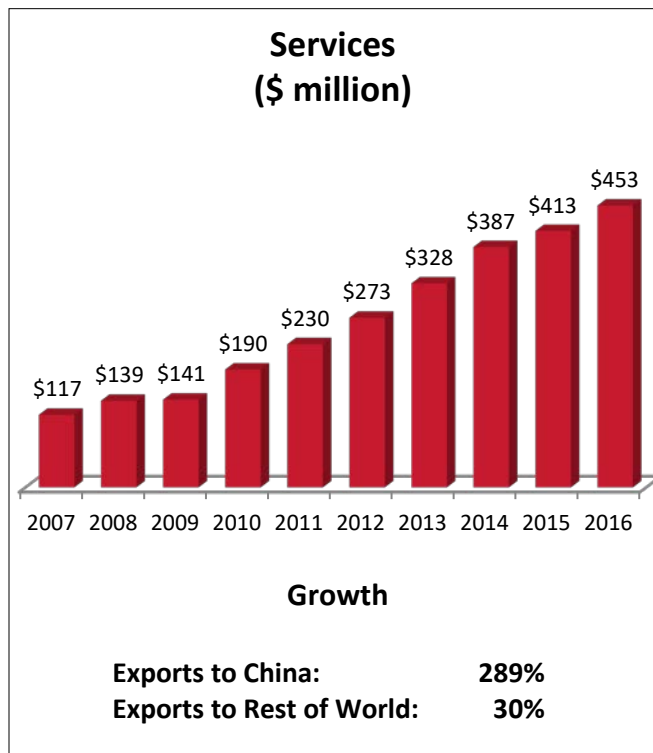
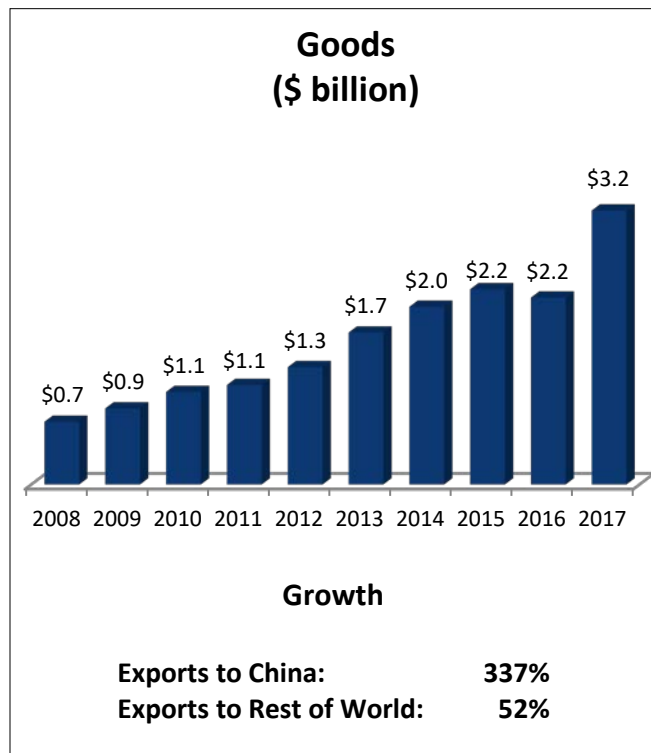
1. Travel	\$87 million
2. Education	\$83 million
3. Equip. Install., Maint., & Repair	\$18 million
4. Royalties from Industrial Processes	\$17 million
5. Operational Leasing	\$12 million

***Kansas' exports to China supported 13,300 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Kentucky's Exports to China



### KY: Top Goods Export Markets, 2017

1. Canada	\$7.7 billion
2. China	\$3.2 billion
3. United Kingdom	\$3.1 billion
4. France	\$2.9 billion
5. Brazil	\$2.4 billion

### KY: Top Services Export Markets, 2016

1. China	\$453 million
2. United Kingdom	\$435 million
3. Canada	\$411 million
4. Japan	\$326 million
5. Mexico	\$287 million

### KY: Top Goods Exported to China, 2017

1. Motor Vehicles	\$893 million
2. Aerospace Products & Parts	\$871 million
3. Oilseeds & Grains	\$291 million
4. Pharmaceuticals & Medicines	\$233 million
5. Resins & Synthetic Fibers	\$115 million

### KY: Top Services Exported to China, 2016

1. Travel	\$220 million
2. Education	\$72 million
3. Equip. Install., Maint., & Repair	\$32 million
4. Royalties from Industrial Processes	\$29 million
5. Air Freight & Port Services	\$28 million

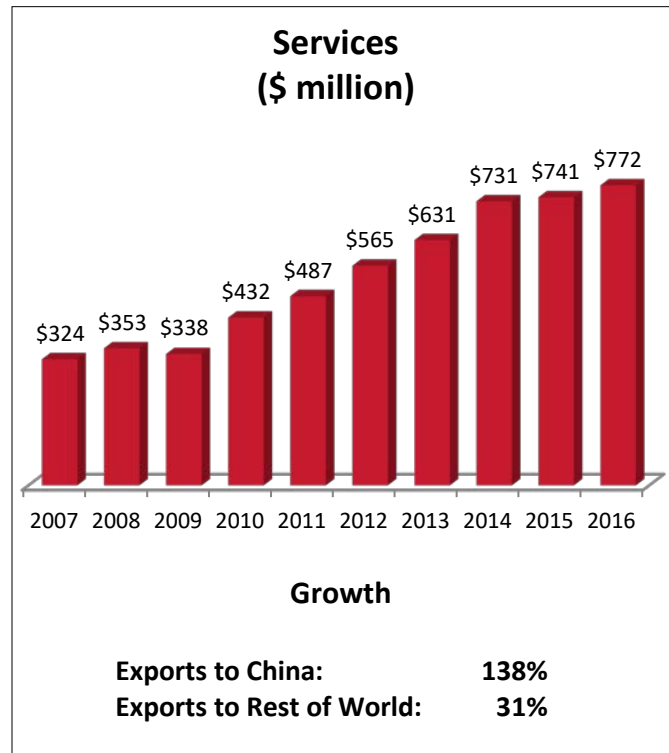
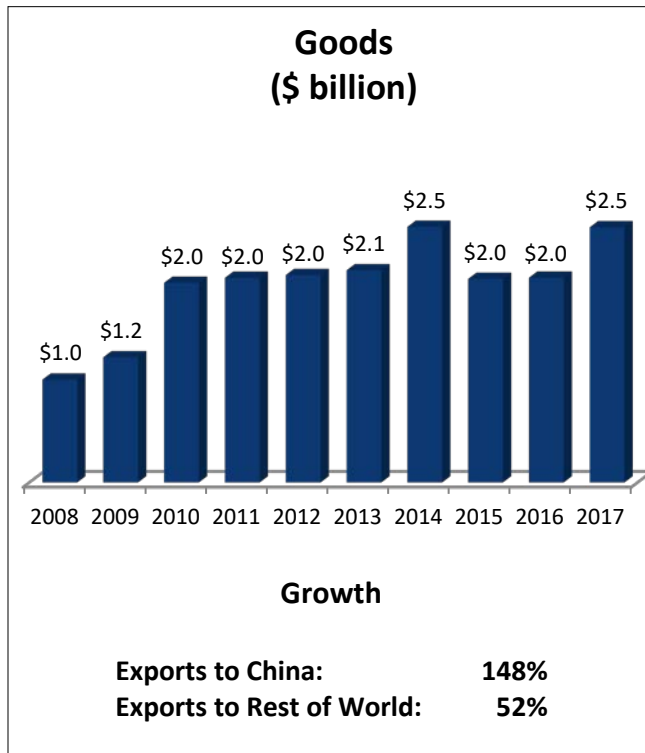
***Kentucky's exports to China supported 15,300 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*





## Louisiana's Exports to China



### LA: Top Goods Export Markets, 2017

1. Mexico	\$6.3 billion
2. Brazil	\$2.7 billion
3. Canada	\$2.7 billion
4. China	\$2.5 billion
5. Netherlands	\$1.9 billion

### LA: Top Services Export Markets, 2016

1. China	\$772 million
2. Japan	\$643 million
3. United Kingdom	\$604 million
4. Canada	\$597 million
5. Germany	\$475 million

### LA: Top Goods Exported to China, 2017

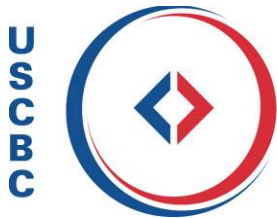
1. Oil & Gas	\$1.0 billion
2. Basic Chemicals	\$453 million
3. Resins & Synthetic Fibers	\$287 million
4. Oilseeds & Grains	\$255 million
5. Petroleum & Coal Products	\$143 million

### LA: Top Services Exported to China, 2016

1. Travel	\$320 million
2. Ocean Freight & Port Services	\$119 million
3. Royalties from Industrial Processes	\$95 million
4. Education	\$73 million
5. Equip. Install., Maint., & Repair	\$44 million

***Louisiana's exports to China supported 15,500 American jobs in 2016.***

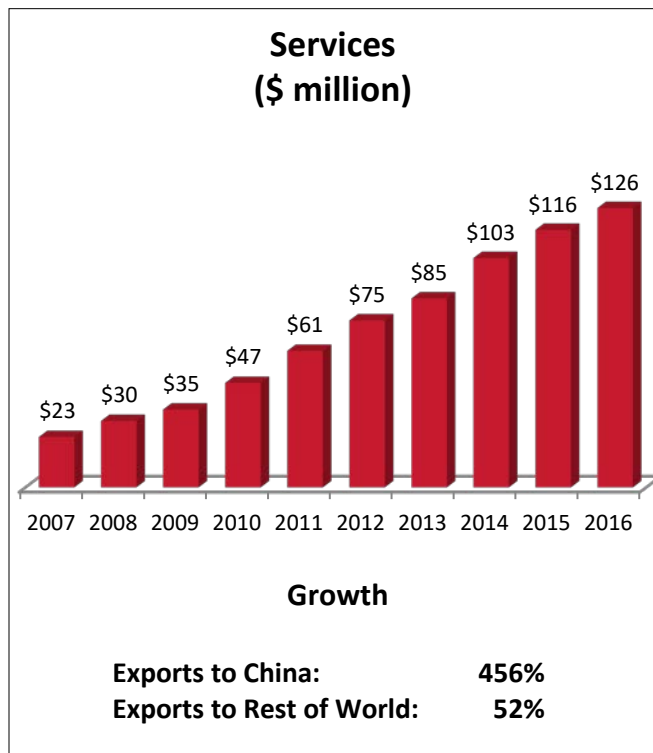
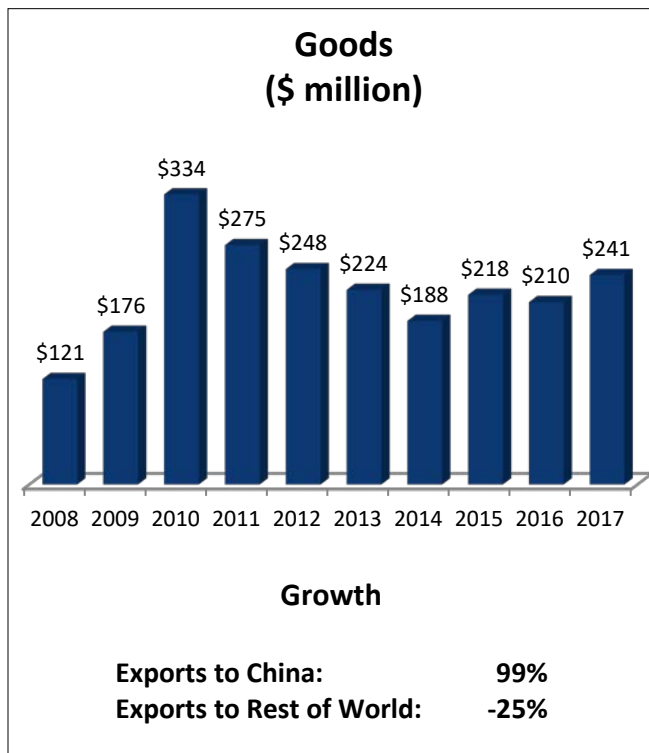
*Note: Full-year services export data are available only through year-end 2016*



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## Maine's Exports to China



### ME: Top Goods Export Markets, 2017

1. Canada	\$998 million
2. China	\$241 million
3. Malaysia	\$158 million
4. Germany	\$133 million
5. Japan	\$87 million

### ME: Top Services Export Markets, 2016

1. China	\$126 million
2. Canada	\$125 million
3. United Kingdom	\$124 million
4. Mexico	\$91 million
5. Japan	\$85 million

### ME: Top Goods Exported to China, 2017

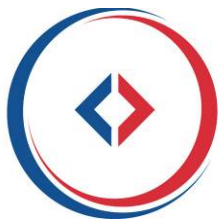
1. Pulp & Paperboard Mill Products	\$108 million
2. Marine Products	\$57 million
3. Misc. Foods	\$11 million
4. Pharmaceuticals & Medicines	\$8.3 million
5. Misc. General Purpose Machinery	\$6.5 million

### ME: Top Services Exported to China, 2016

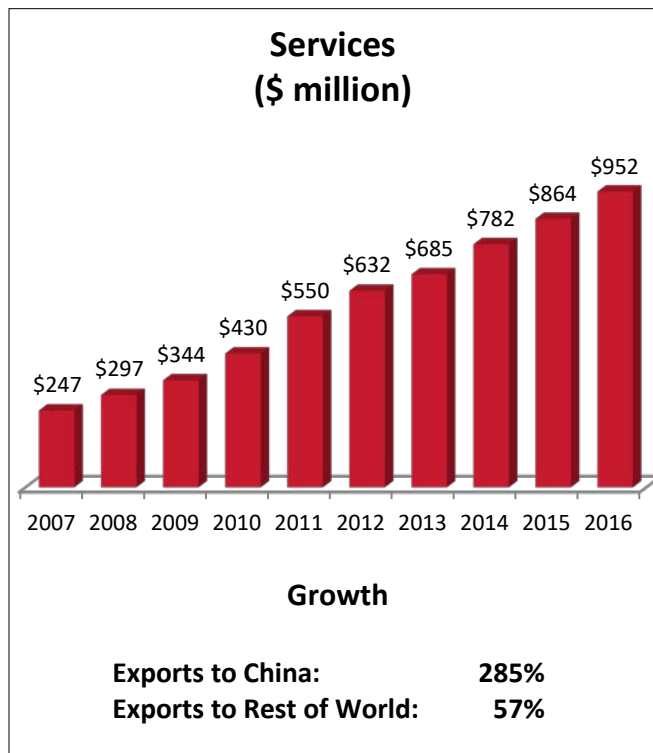
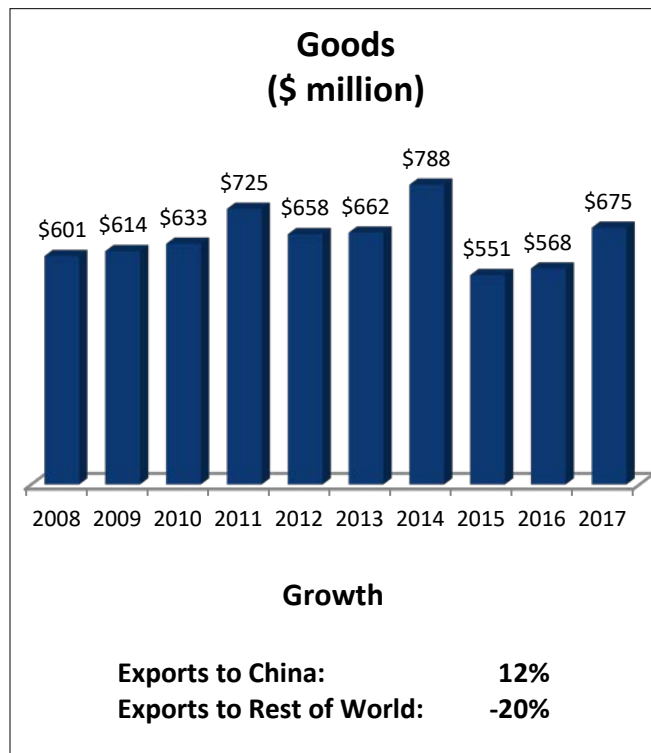
1. Travel	\$78 million
2. Education	\$17 million
3. Equip. Install., Maint., & Repair	\$9.4 million
4. Trademarks	\$4.0 million
5. Insurance Services	\$3.0 million

***Maine's exports to China supported 2,200 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Maryland's Exports to China



### MD: Top Goods Export Markets, 2017

1. Canada	\$1.5 billion
2. China	\$675 million
3. Germany	\$613 million
4. United Kingdom	\$447 million
5. France	\$425 million

### MD: Top Services Export Markets, 2016

1. United Kingdom	\$1.2 billion
2. China	\$952 million
3. Canada	\$934 million
4. Ireland	\$849 million
5. Japan	\$750 million

### MD: Top Goods Exported to China, 2017

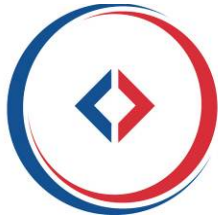
1. Scrap Products	\$156 million
2. Oilseeds & Grains	\$73 million
3. Pharmaceuticals & Medicines	\$58 million
4. Navigational & Meas. Instruments	\$43 million
5. Basic Chemicals	\$39 million

### MD: Top Services Exported to China, 2016

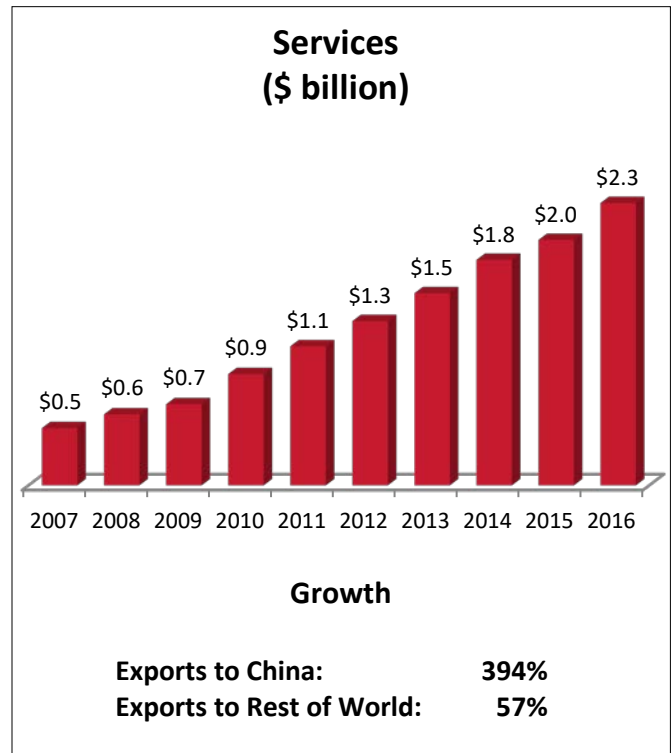
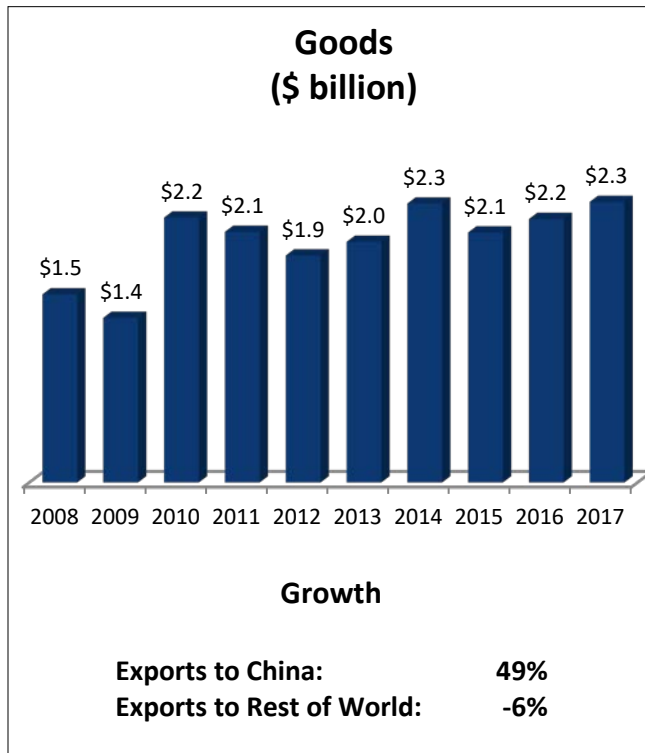
1. Travel	\$390 million
2. Education	\$216 million
3. Royalties from Industrial Processes	\$53 million
4. Mgmt. & Advisory Services	\$49 million
5. Arch., Eng., & Misc. Tech. Services	\$29 million

***Maryland's exports to China supported 9,700 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Massachusetts' Exports to China



### MA: Top Goods Export Markets, 2017

1. Canada	\$2.9 billion
2. Mexico	\$2.6 billion
3. China	\$2.3 billion
4. United Kingdom	\$2.1 billion
5. Germany	\$1.8 billion

### MA: Top Services Export Markets, 2016

1. Ireland	\$2.7 billion
2. United Kingdom	\$2.5 billion
3. China	\$2.3 billion
4. U.K. Caribbean	\$2.1 billion
5. Canada	\$2.0 billion

### MA: Top Goods Exported to China, 2017

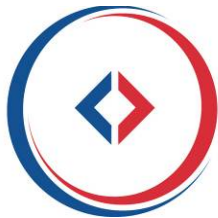
1. Navigational & Meas. Instruments	\$359 million
2. Industrial Machinery	\$241 million
3. Electrical Equipment & Components	\$235 million
4. Medical Equipment & Supplies	\$202 million
5. Scrap Products	\$125 million

### MA: Top Services Exported to China, 2016

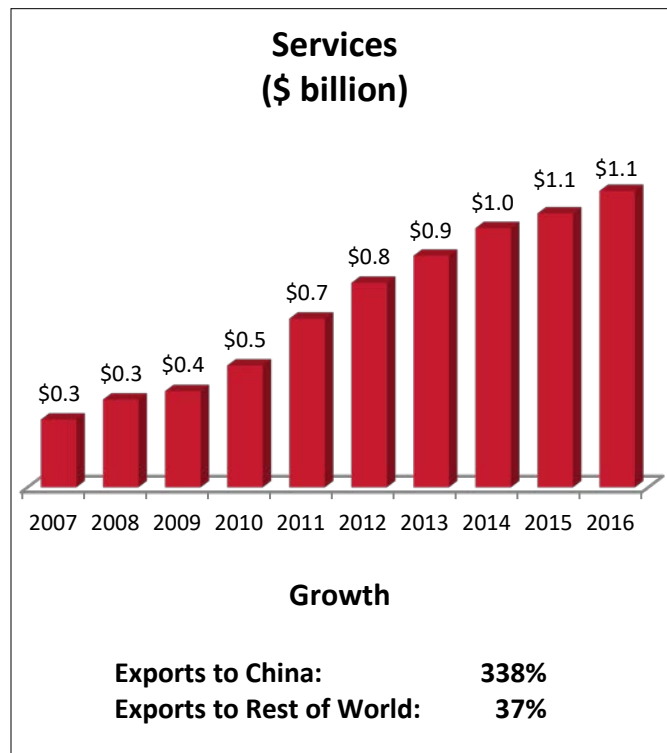
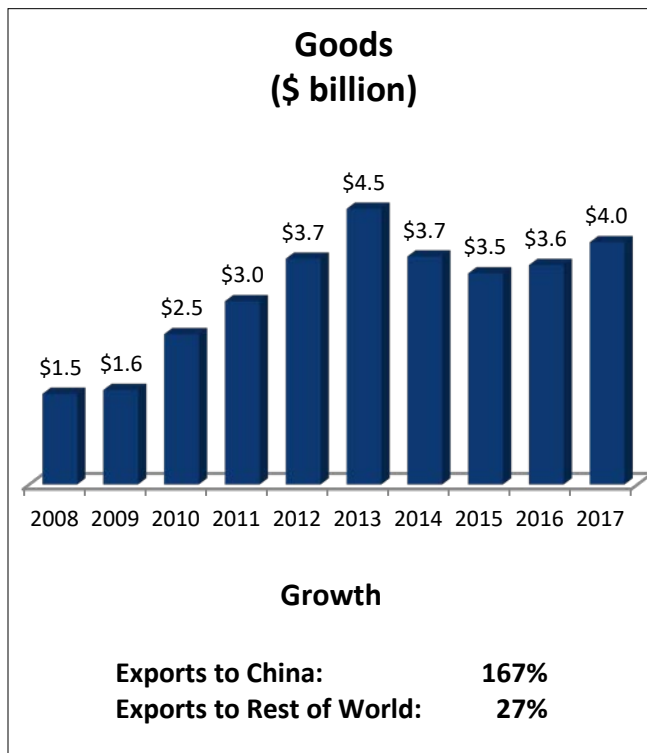
1. Education	\$868 million
2. Travel	\$610 million
3. Mgmt. & Advisory Services	\$181 million
4. Royalties from Industrial Processes	\$167 million
5. Computer Software	\$118 million

**Massachusetts' exports to China supported 27,200 American jobs in 2016.**

*Note: Full-year services export data are available only through year-end 2016*



## Michigan's Exports to China



### MI: Top Goods Export Markets, 2017

1. Canada	\$24.6 billion
2. Mexico	\$12.6 billion
3. China	\$4.0 billion
4. Brazil	\$2.3 billion
5. Germany	\$2.0 billion

### MI: Top Services Export Markets, 2016

1. China	\$1.1 billion
2. United Kingdom	\$1.0 billion
3. Canada	\$957 million
4. Japan	\$774 million
5. Ireland	\$703 million

### MI: Top Goods Exported to China, 2017

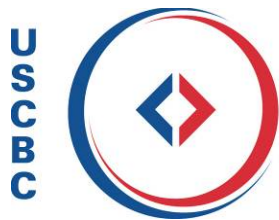
1. Motor Vehicle Parts	\$1.2 billion
2. Motor Vehicles	\$519 million
3. Oilseeds & Grains	\$294 million
4. Navigational & Meas. Instruments	\$175 million
5. Resins & Synthetic Fibers	\$168 million

### MI: Top Services Exported to China, 2016

1. Education	\$364 million
2. Travel	\$314 million
3. Royalties from Industrial Processes	\$101 million
4. Passenger Fares	\$67 million
5. Equip. Install., Maint., & Repair	\$64 million

**Michigan's exports to China supported 29,200 American jobs in 2016.**

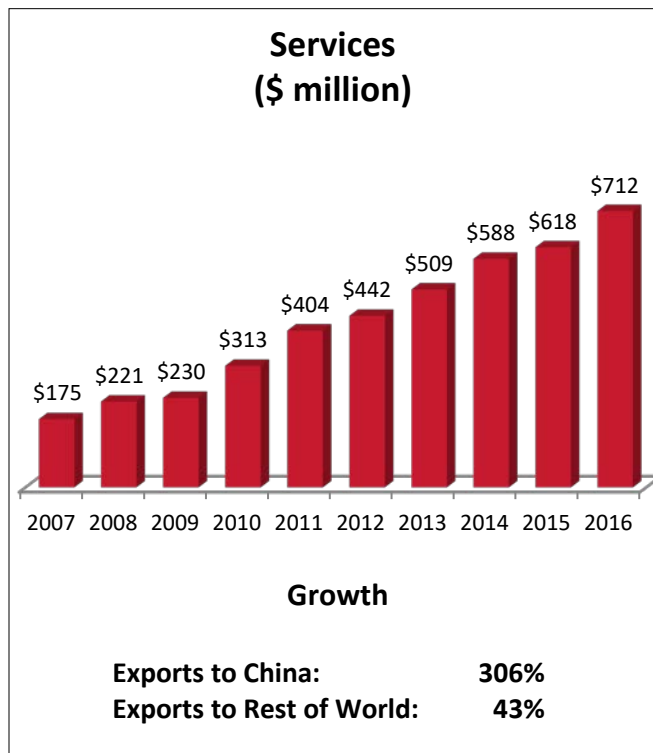
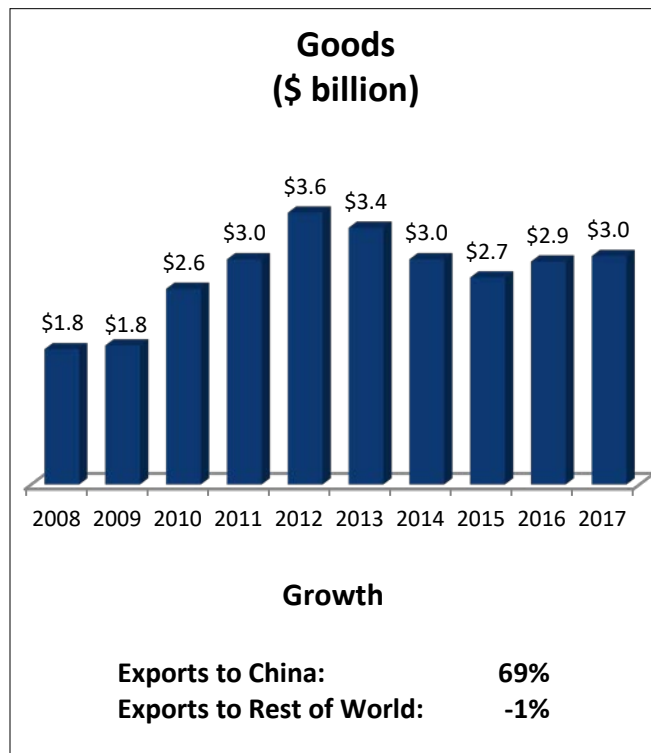
*Note: Full-year services export data are available only through year-end 2016*



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## Minnesota's Exports to China



### MN: Top Goods Export Markets, 2017

1. Canada	\$4.2 billion
2. China	\$3.0 billion
3. Mexico	\$2.7 billion
4. Japan	\$1.6 billion
5. Korea	\$939 million

### MN: Top Services Export Markets, 2016

1. United Kingdom	\$901 million
2. Canada	\$821 million
3. Ireland	\$801 million
4. China	\$712 million
5. Japan	\$673 million

### MN: Top Goods Exported to China, 2017

1. Oilseeds & Grains	\$1.0 billion
2. Misc. General Purpose Machinery	\$261 million
3. Navigational & Meas. Instruments	\$249 million
4. Medical Equipment & Supplies	\$190 million
5. Comm. & Serv. Industry Machinery	\$126 million

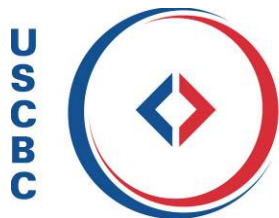
### MN: Top Services Exported to China, 2016

1. Travel	\$180 million
2. Education	\$146 million
3. Royalties from Industrial Processes	\$102 million
4. Passenger Fares	\$67 million
5. Air Freight & Port Services	\$31 million

**Minnesota's exports to China supported 25,800 American jobs in 2016.**

*Note: Full-year services export data are available only through year-end 2016*

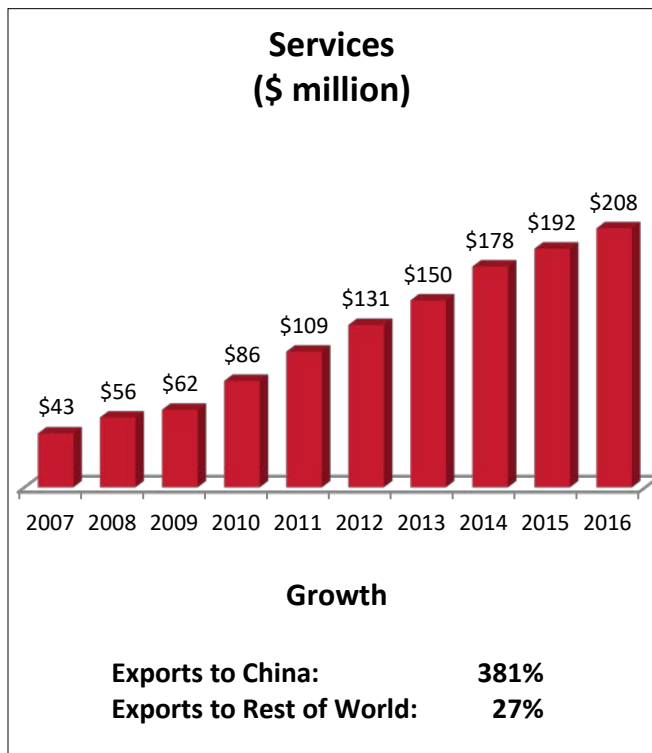
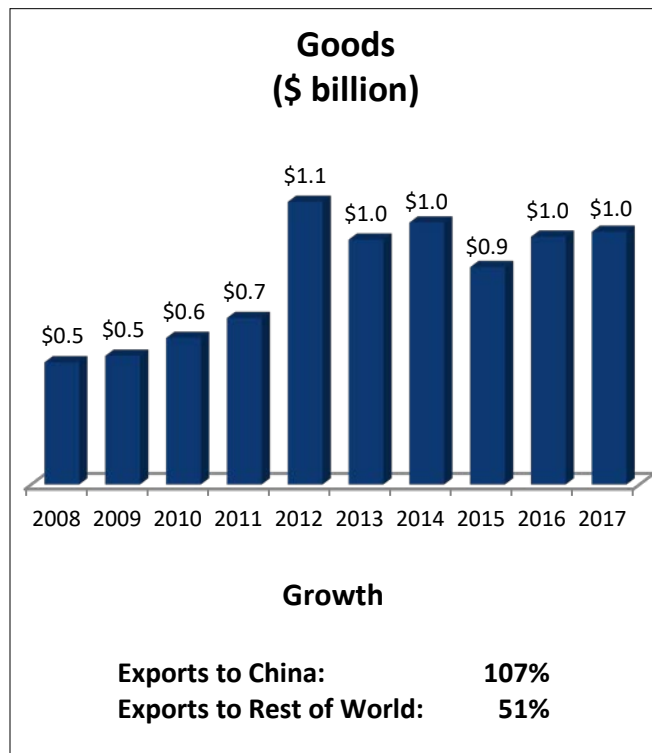




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## Mississippi's Exports to China



### MS: Top Goods Export Markets, 2017

1. Canada	\$2.3 billion
2. Mexico	\$1.1 billion
3. China	\$997 million
4. Panama	\$986 million
5. Guatemala	\$475 million

### MS: Top Services Export Markets, 2016

1. China	\$208 million
2. Canada	\$198 million
3. United Kingdom	\$172 million
4. Mexico	\$147 million
5. Japan	\$125 million

### MS: Top Goods Exported to China, 2017

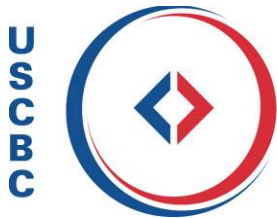
1. Oilseeds & Grains	\$369 million
2. Pulp & Paperboard Mill Products	\$99 million
3. Misc. Fabricated Metal Products	\$96 million
4. Medical Equipment & Supplies	\$74 million
5. Misc. Crops	\$71 million

### MS: Top Services Exported to China, 2016

1. Travel	\$129 million
2. Education	\$28 million
3. Equip. Install., Maint., & Repair	\$17 million
4. Royalties from Industrial Processes	\$7.4 million
5. Trademarks	\$6.9 million

**Mississippi's exports to China supported 9,300 American jobs in 2016.**

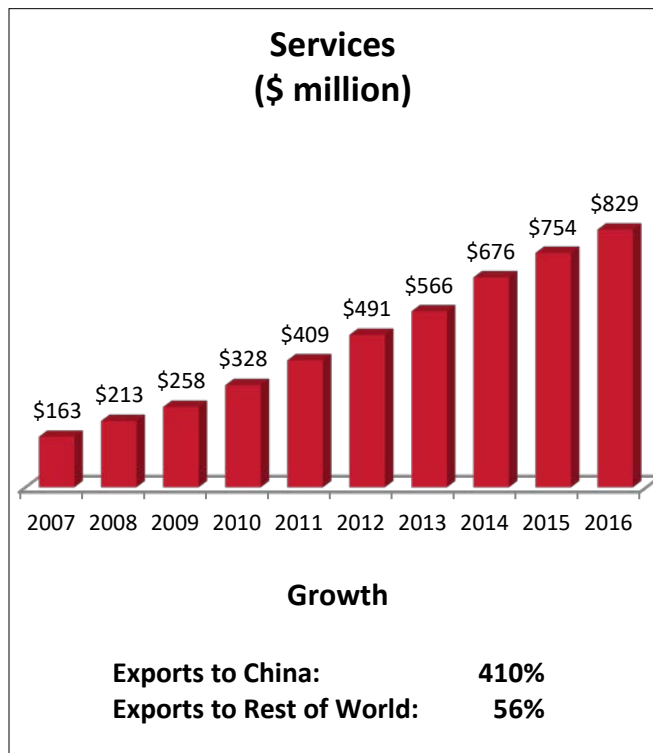
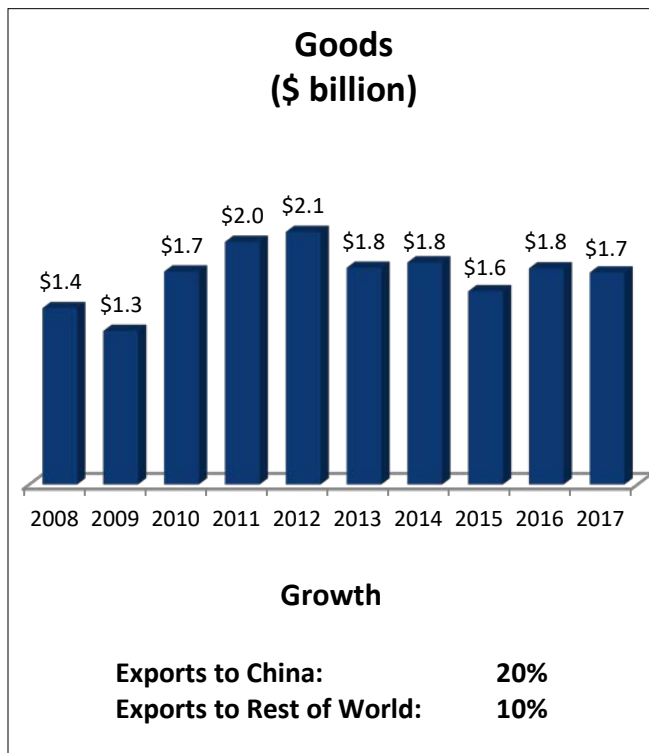
*Note: Full-year services export data are available only through year-end 2016*



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## Missouri's Exports to China



### MO: Top Goods Export Markets, 2017

1. Canada	\$5.2 billion
2. Mexico	\$2.4 billion
3. China	\$1.7 billion
4. Japan	\$716 million
5. Belgium	\$579 million

### MO: Top Services Export Markets, 2016

1. China	\$829 million
2. United Kingdom	\$813 million
3. Canada	\$800 million
4. Japan	\$526 million
5. Ireland	\$488 million

### MO: Top Goods Exported to China, 2017

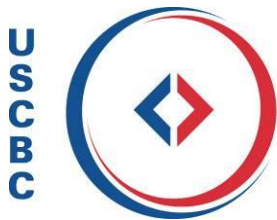
1. Oilseeds & Grains	\$776 million
2. Meat Products	\$116 million
3. Metal Ores	\$96 million
4. Scrap Products	\$86 million
5. Pharmaceuticals & Medicines	\$76 million

### MO: Top Services Exported to China, 2016

1. Travel	\$330 million
2. Education	\$225 million
3. Royalties from Industrial Processes	\$73 million
4. Equip. Install., Maint., & Repair	\$26 million
5. Trademarks	\$21 million

***Missouri's exports to China supported 19,900 American jobs in 2016.***

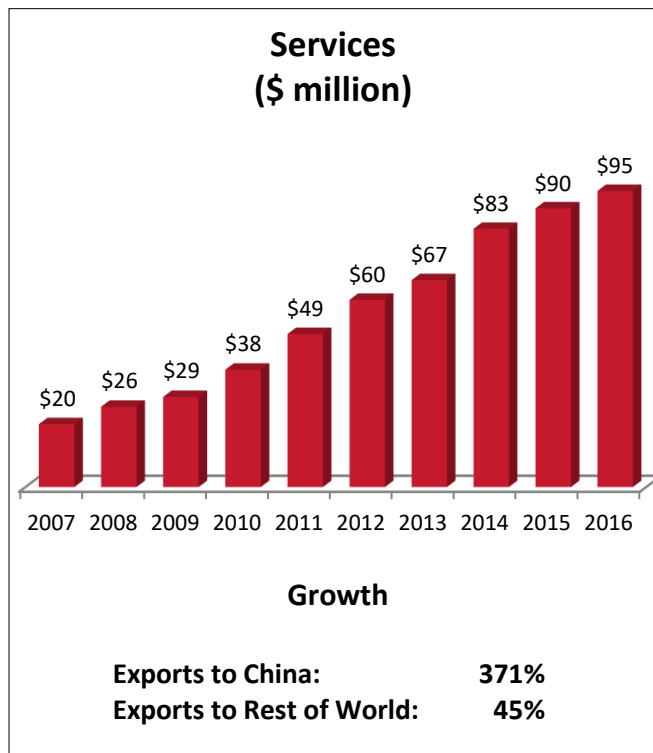
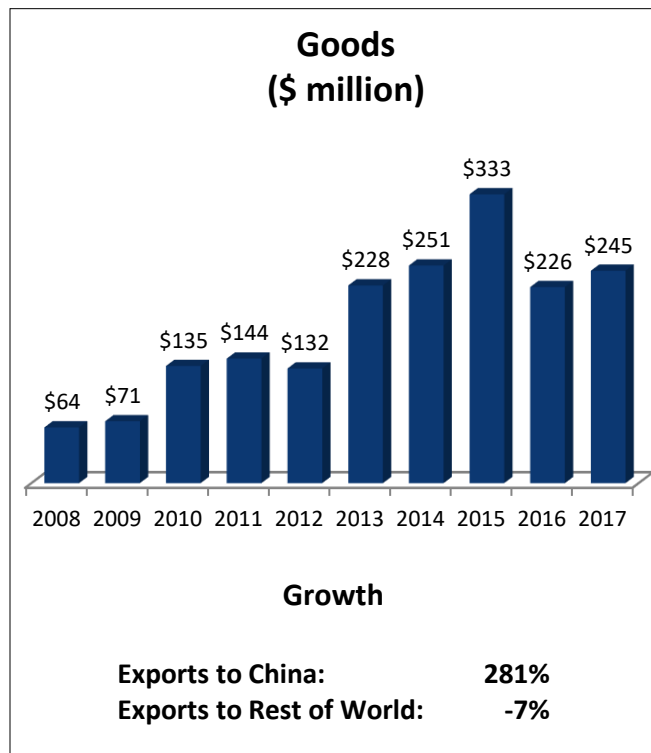
*Note: Full-year services export data are available only through year-end 2016*



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## Montana's Exports to China



### MT: Top Goods Export Markets, 2017

1. Canada	\$573 million
2. Korea	\$309 million
3. China	\$245 million
4. Mexico	\$153 million
5. Japan	\$146 million

### MT: Top Services Export Markets, 2016

1. China	\$95 million
2. Canada	\$93 million
3. United Kingdom	\$86 million
4. Mexico	\$66 million
5. Japan	\$57 million

### MT: Top Goods Exported to China, 2017

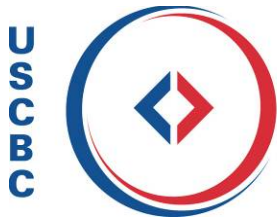
1. Oilseeds & Grains	\$110 million
2. Basic Chemicals	\$44 million
3. Nonferrous Metal Products	\$26 million
4. Misc. Crops	\$16 million
5. Navigational & Meas. Instruments	\$10 million

### MT: Top Services Exported to China, 2016

1. Travel	\$56 million
2. Education	\$17 million
3. Equip. Install., Maint., & Repair	\$6.3 million
4. Trademarks	\$3.0 million
5. Arch., Eng., & Misc. Tech. Services	\$2.5 million

**Montana's exports to China supported 2,600 American jobs in 2016.**

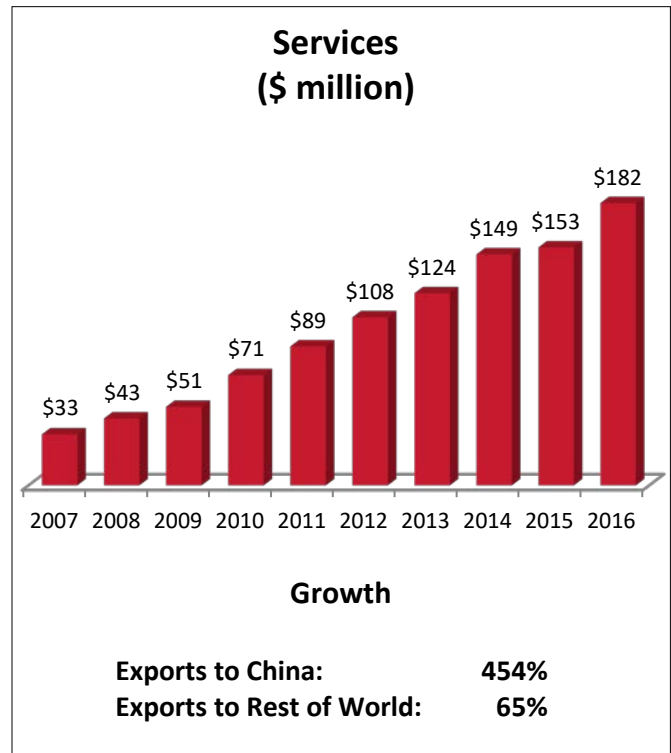
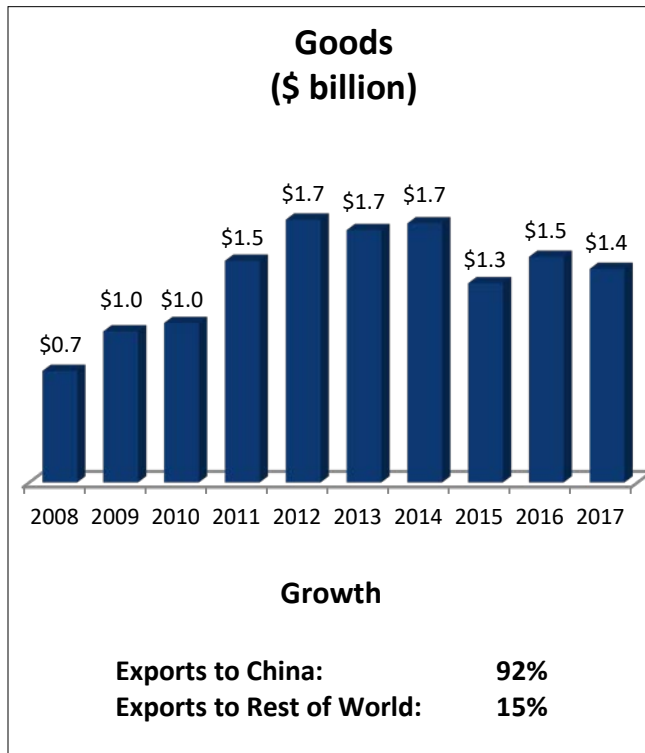
Note: Full-year services export data are available only through year-end 2016



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### Nebraska's Exports to China



#### NE: Top Goods Export Markets, 2017

1. Canada	\$1.6 billion
2. China	\$1.4 billion
3. Mexico	\$1.3 billion
4. Japan	\$1.1 billion
5. Korea	\$562 million

#### NE: Top Services Export Markets, 2016

1. Canada	\$223 million
2. United Kingdom	\$201 million
3. China	\$182 million
4. Japan	\$138 million
5. Ireland	\$104 million

#### NE: Top Goods Exported to China, 2017

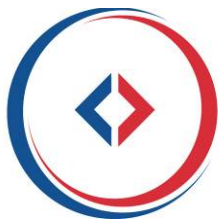
1. Oilseeds & Grains	\$937 million
2. Meat Products	\$214 million
3. Leather & Hide Tanning	\$44 million
4. Nonmetallic Minerals	\$43 million
5. Electrical Equipment & Components	\$26 million

#### NE: Top Services Exported to China, 2016

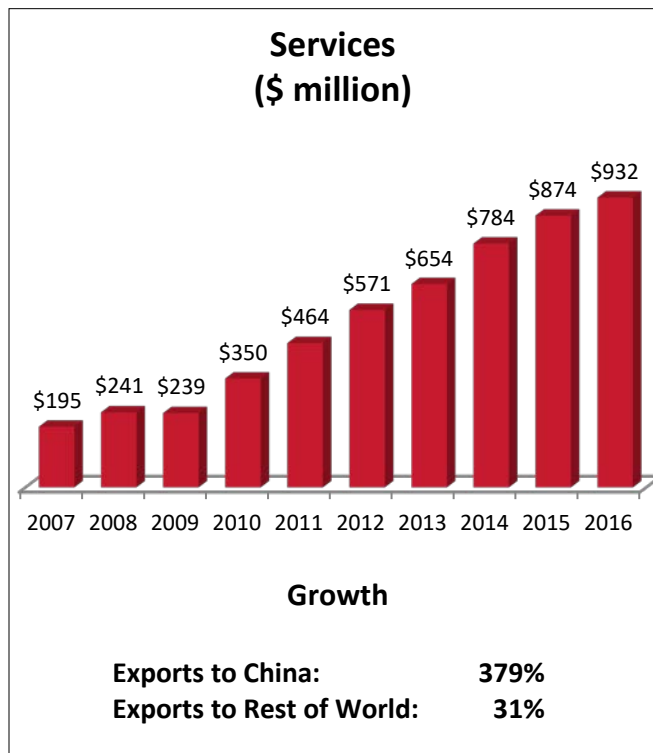
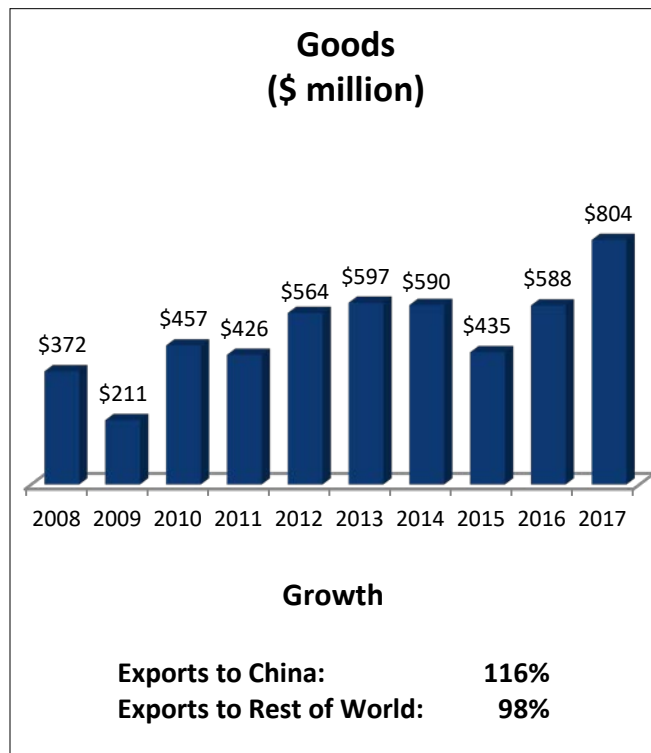
1. Education	\$54 million
2. Travel	\$49 million
3. Royalties from Industrial Processes	\$18 million
4. Equip. Install., Maint., & Repair	\$13 million
5. Insurance Services	\$12 million

**Nebraska's exports to China supported 15,100 American jobs in 2016.**

*Note: Full-year services export data are available only through year-end 2016*



## Nevada's Exports to China



### NV: Top Goods Export Markets, 2017

1. Switzerland	\$4.7 billion
2. India	\$1.8 billion
3. Canada	\$1.1 billion
4. China	\$804 million
5. Mexico	\$598 million

### NV: Top Services Export Markets, 2016

1. China	\$932 million
2. Canada	\$850 million
3. United Kingdom	\$833 million
4. Mexico	\$807 million
5. Japan	\$669 million

### NV: Top Goods Exported to China, 2017

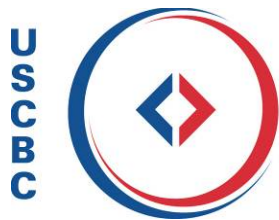
1. Metal Ores	\$255 million
2. Semiconductors & Components	\$224 million
3. Pharmaceuticals & Medicines	\$98 million
4. Navigational & Meas. Instruments	\$40 million
5. Communications Equipment	\$25 million

### NV: Top Services Exported to China, 2016

1. Travel	\$718 million
2. Passenger Fares	\$64 million
3. Operational Leasing	\$30 million
4. Air Freight & Port Services	\$26 million
5. Education	\$25 million

***Nevada's exports to China supported 10,500 American jobs in 2016.***

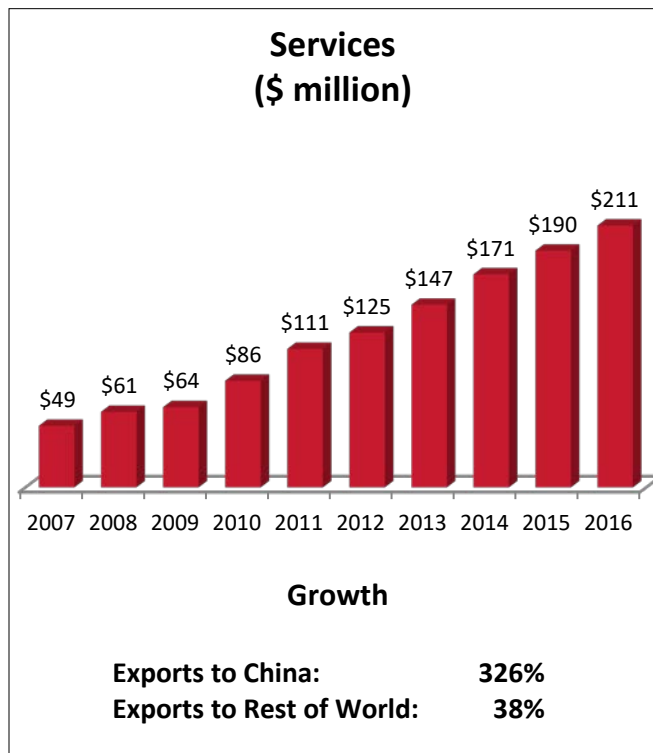
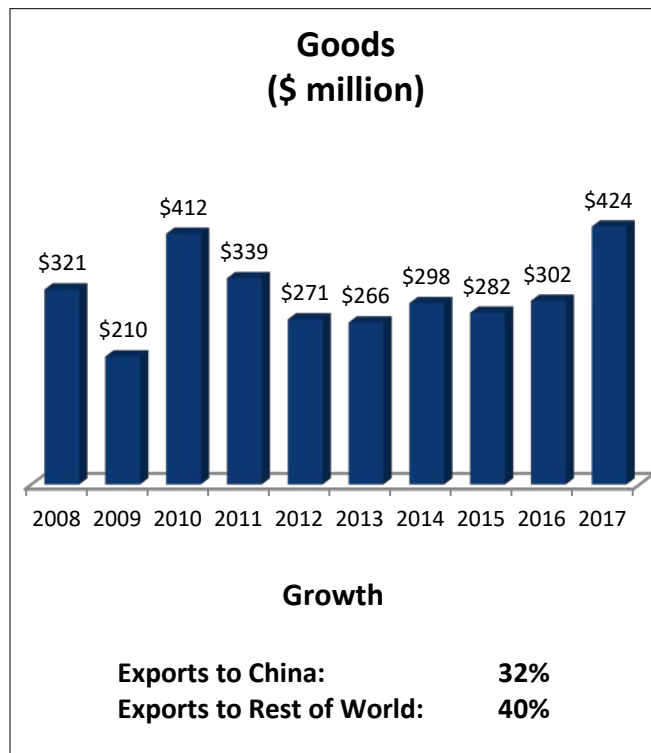
*Note: Full-year services export data are available only through year-end 2016*



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## New Hampshire's Exports to China



### NH: Top Goods Export Markets, 2017

1. Canada	\$568 million
2. Mexico	\$482 million
3. China	\$424 million
4. Ireland	\$369 million
5. Germany	\$324 million

### NH: Top Services Export Markets, 2016

1. United Kingdom	\$250 million
2. Ireland	\$244 million
3. Canada	\$211 million
4. China	\$211 million
5. Japan	\$163 million

### NH: Top Goods Exported to China, 2017

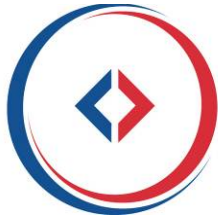
1. Computer Equipment	\$95 million
2. Electrical Equipment & Components	\$78 million
3. Metalworking Machinery	\$50 million
4. Navigational & Meas. Instruments	\$24 million
5. Semiconductors & Components	\$18 million

### NH: Top Services Exported to China, 2016

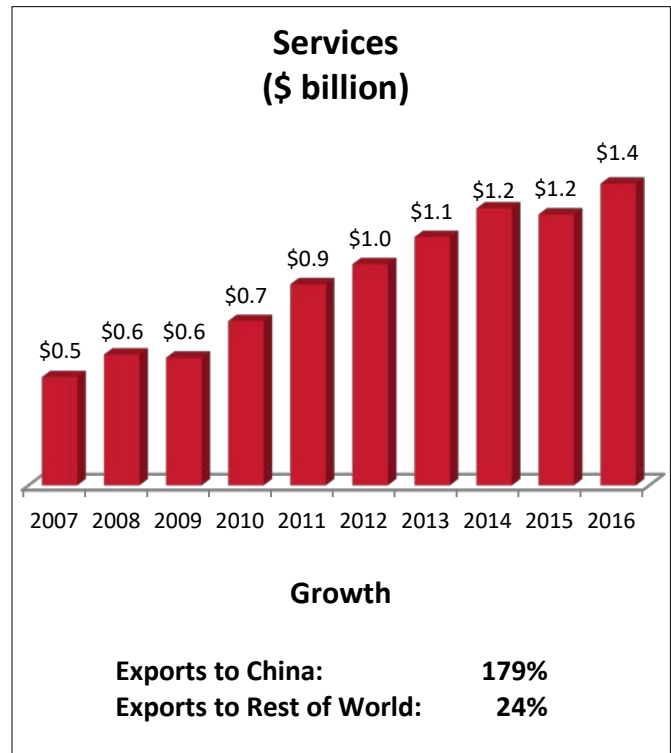
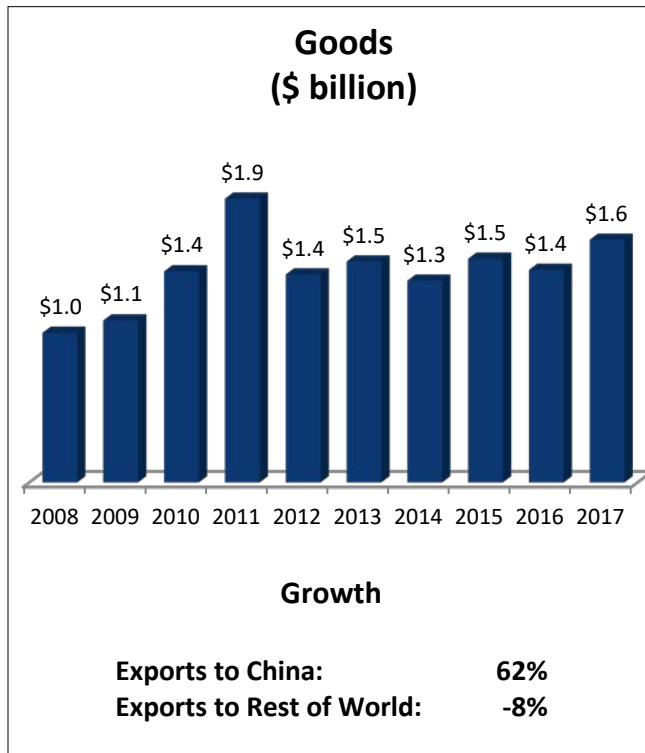
1. Travel	\$73 million
2. Education	\$55 million
3. Royalties from Industrial Processes	\$16 million
4. Equip. Install., Maint., & Repair	\$12 million
5. Computer Software	\$10 million

***New Hampshire's exports to China supported 3,300 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## New Jersey's Exports to China



### NJ: Top Goods Export Markets, 2017

1. Canada	\$6.5 billion
2. Mexico	\$2.8 billion
3. United Kingdom	\$2.1 billion
4. China	\$1.6 billion
5. Japan	\$1.6 billion

### NJ: Top Services Export Markets, 2016

1. United Kingdom	\$1.8 billion
2. Ireland	\$1.6 billion
3. Canada	\$1.5 billion
4. Japan	\$1.4 billion
5. China	\$1.4 billion

### NJ: Top Goods Exported to China, 2017

1. Basic Chemicals	\$159 million
2. Computer Equipment	\$144 million
3. Scrap Products	\$138 million
4. Nonferrous Metal Products	\$122 million
5. Soaps, Cleaning Agents & Toiletries	\$93 million

### NJ: Top Services Exported to China, 2016

1. Travel	\$352 million
2. Education	\$252 million
3. Royalties from Industrial Processes	\$165 million
4. Passenger Fares	\$120 million
5. Air Freight & Port Services	\$59 million

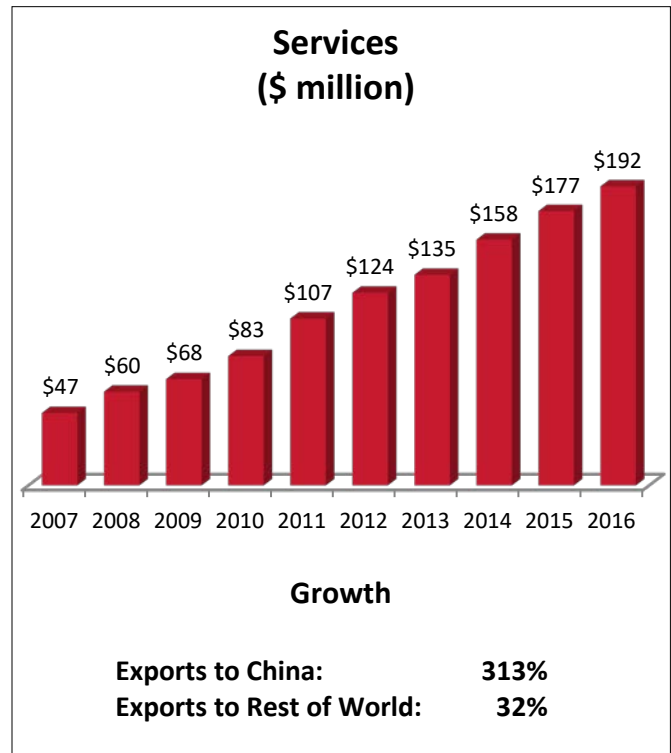
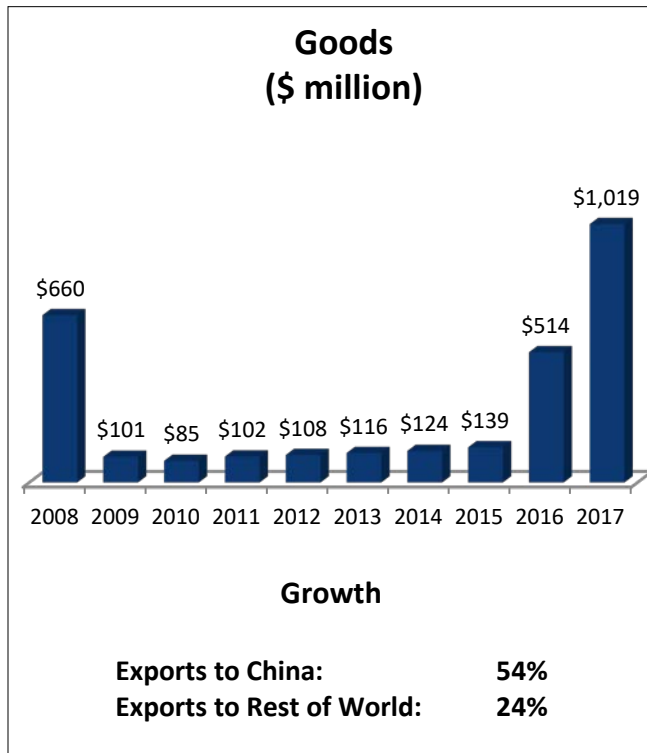
***New Jersey's exports to China supported 15,700 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*





## New Mexico's Exports to China



### NM: Top Goods Export Markets, 2017

1. Mexico	\$1.6 billion
2. China	\$1.0 billion
3. Saudi Arabia	\$154 million
4. Canada	\$143 million
5. Singapore	\$81 million

### NM: Top Services Export Markets, 2016

1. United Kingdom	\$219 million
2. China	\$192 million
3. Canada	\$192 million
4. Japan	\$150 million
5. Mexico	\$134 million

### NM: Top Goods Exported to China, 2017

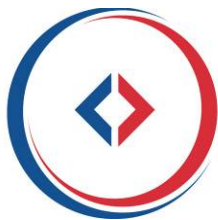
1. Semiconductors & Components	\$723 million
2. Medical Equipment & Supplies	\$144 million
3. Scrap Products	\$33 million
4. Communications Equipment	\$22 million
5. Dairy Products	\$20 million

### NM: Top Services Exported to China, 2016

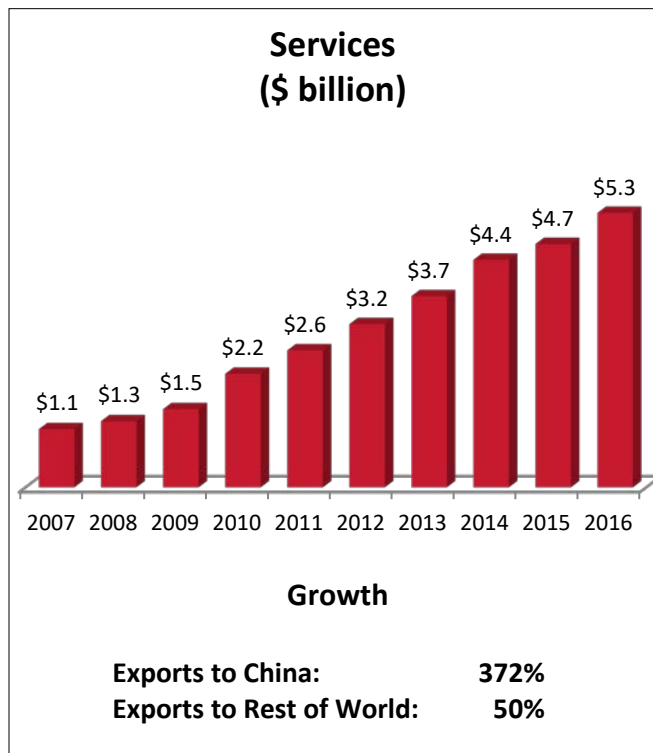
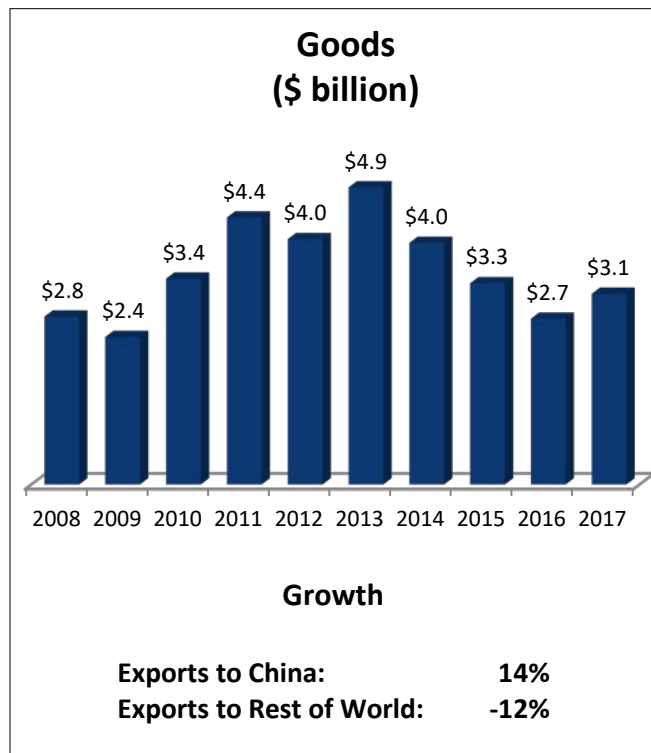
1. Travel	\$103 million
2. Education	\$30 million
3. Film & Television Distribution	\$14 million
4. Equip. Install., Maint., & Repair	\$11 million
5. Operational Leasing	\$5.7 million

***New Mexico's exports to China supported 3,900 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## New York's Exports to China



### NY: Top Goods Export Markets, 2017

1. Canada	\$9.3 billion
2. Hong Kong	\$7.4 billion
3. Israel	\$4.7 billion
4. Switzerland	\$4.3 billion
6. China	\$3.1 billion

### NY: Top Services Export Markets, 2016

1. U.K. Caribbean	\$9.6 billion
2. United Kingdom	\$9.4 billion
3. Canada	\$6.4 billion
4. China	\$5.3 billion
5. Japan	\$4.1 billion

### NY: Top Goods Exported to China, 2017

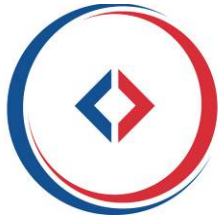
1. Scrap Products	\$523 million
2. Industrial Machinery	\$213 million
3. Navigational & Meas. Instruments	\$210 million
4. Sawmill & Wood Products	\$177 million
5. Misc. Manufactured Commodities	\$137 million

### NY: Top Services Exported to China, 2016

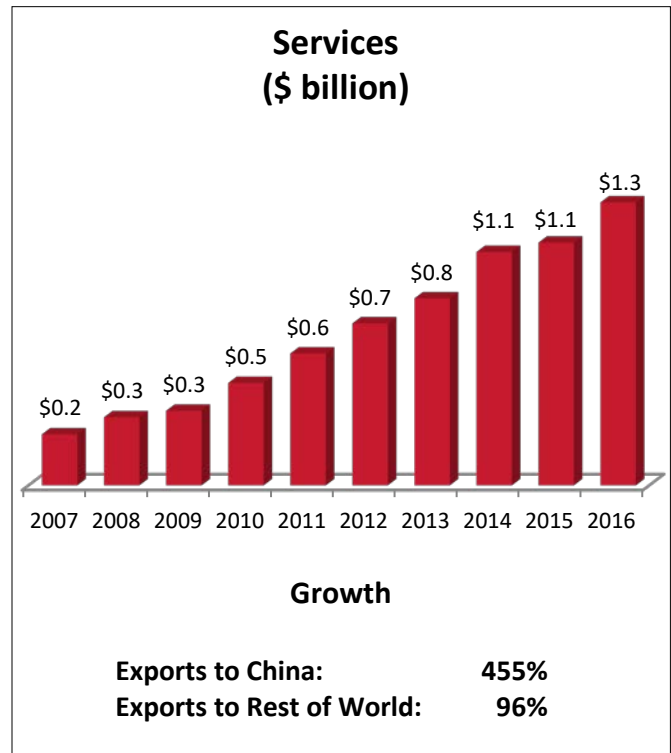
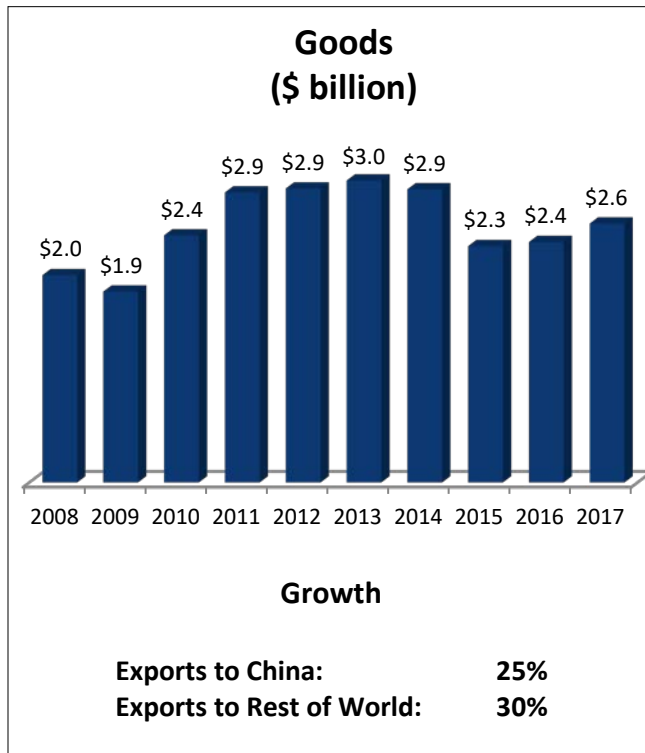
1. Travel	\$1.7 billion
2. Education	\$1.5 billion
3. Mgmt. & Advisory Services	\$585 million
4. Film & Television Distribution	\$223 million
5. Misc. Financial Services	\$199 million

***New York's exports to China supported 49,800 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## North Carolina's Exports to China



### NC: Top Goods Export Markets, 2017

1. Canada	\$6.6 billion
2. Mexico	\$3.7 billion
3. China	\$2.6 billion
4. Japan	\$1.6 billion
5. Saudi Arabia	\$1.6 billion

### NC: Top Services Export Markets, 2016

1. Ireland	\$1.8 billion
2. United Kingdom	\$1.6 billion
3. Switzerland	\$1.3 billion
4. China	\$1.3 billion
5. Canada	\$1.2 billion

### NC: Top Goods Exported to China, 2017

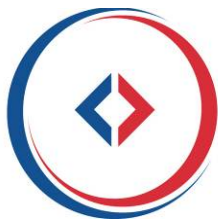
1. Pulp & Paperboard Mill Products	\$262 million
2. Meat Products	\$209 million
3. Oilseeds & Grains	\$207 million
4. Sawmill & Wood Products	\$164 million
5. Semiconductors & Components	\$154 million

### NC: Top Services Exported to China, 2016

1. Travel	\$420 million
2. Royalties from Industrial Processes	\$245 million
3. Education	\$194 million
4. Passenger Fares	\$60 million
5. Misc. Financial Services	\$51 million

**North Carolina's exports to China supported 24,700 American jobs in 2016.**

*Note: Full-year services export data are available only through year-end 2016*



## North Dakota's Exports to China

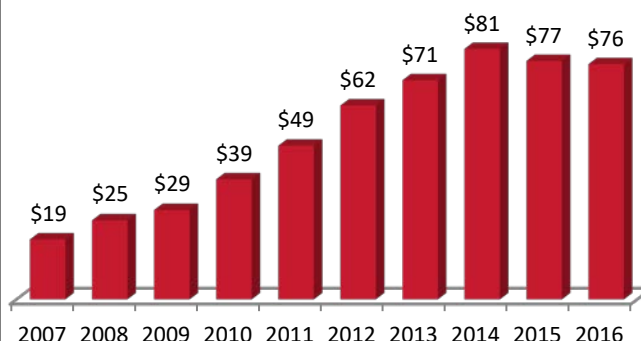
**Goods**  
(\$ million)



**Growth**

**Exports to China:** 172%  
**Exports to Rest of World:** 39%

**Services**  
(\$ million)



**Growth**

**Exports to China:** 293%  
**Exports to Rest of World:** 20%

### ND: Top Goods Export Markets, 2017

1. Canada	\$4.3 billion
2. China	\$765 million
3. Mexico	\$521 million
4. Japan	\$257 million
5. Australia	\$123 million

### ND: Top Services Export Markets, 2016

1. Canada	\$86 million
2. China	\$76 million
3. United Kingdom	\$69 million
4. Japan	\$48 million
5. Ireland	\$46 million

### ND: Top Goods Exported to China, 2017

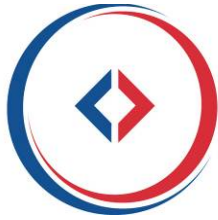
1. Oilseeds & Grains	\$739 million
2. Ag. & Construction Machinery	\$12 million
3. Misc. Crops	\$5.4 million
4. Navigational & Meas. Instruments	\$2.6 million
5. Preserves & Specialty Foods	\$896,000

### ND: Top Services Exported to China, 2016

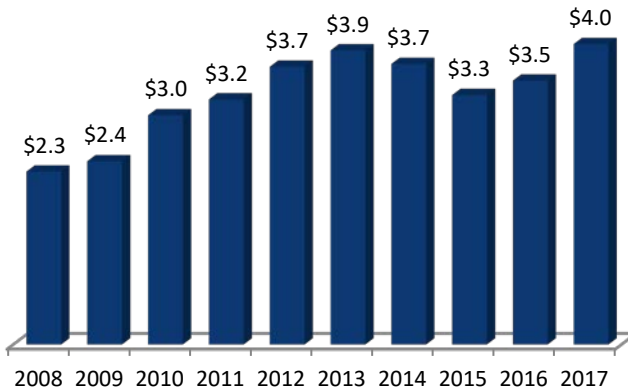
1. Travel	\$21 million
2. Education	\$17 million
3. Operational Leasing	\$12 million
4. Equip. Install., Maint., & Repair	\$8.0 million
5. Trademarks	\$3.5 million

***North Dakota's exports to China supported 9,000 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*

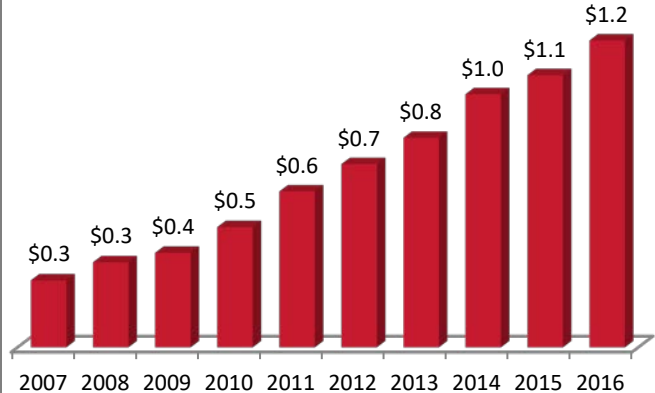


## Ohio's Exports to China

Goods  
(\$ billion)

## Growth

Exports to China: **74%**  
Exports to Rest of World: **1%**

Services  
(\$ billion)

## Growth

Exports to China: **359%**  
Exports to Rest of World: **41%**

## OH: Top Goods Export Markets, 2017

1. Canada	\$18.7 billion
2. Mexico	\$6.4 billion
3. China	\$4.0 billion
4. United Kingdom	\$1.9 billion
5. Japan	\$1.5 billion

## OH: Top Services Export Markets, 2016

1. United Kingdom	\$1.3 billion
2. China	\$1.2 billion
3. Canada	\$1.1 billion
4. U.K. Caribbean	\$823 million
5. Japan	\$786 million

## OH: Top Goods Exported to China, 2017

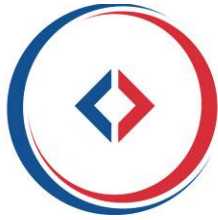
1. Oilseeds & Grains	\$788 million
2. Motor Vehicle Parts	\$390 million
3. Aerospace Products & Parts	\$323 million
4. Plastics Products	\$268 million
5. Navigational & Meas. Instruments	\$233 million

## OH: Top Services Exported to China, 2016

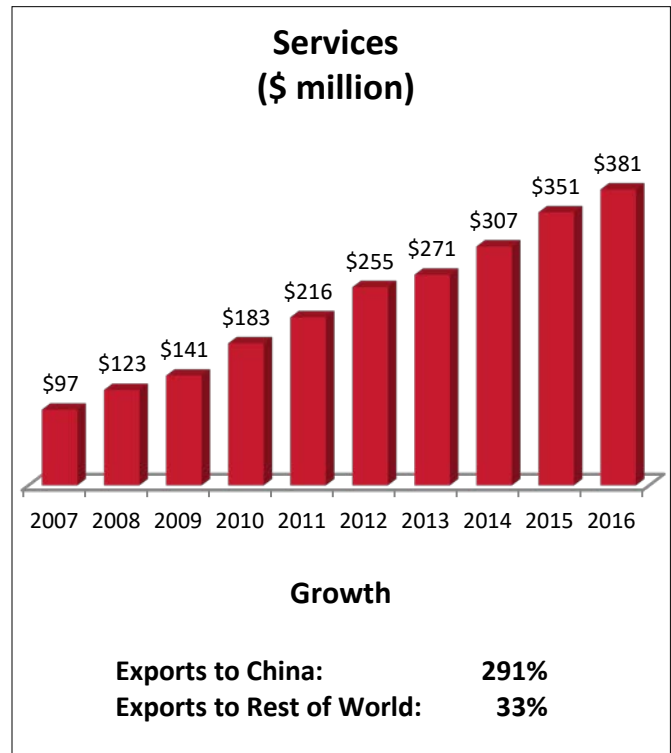
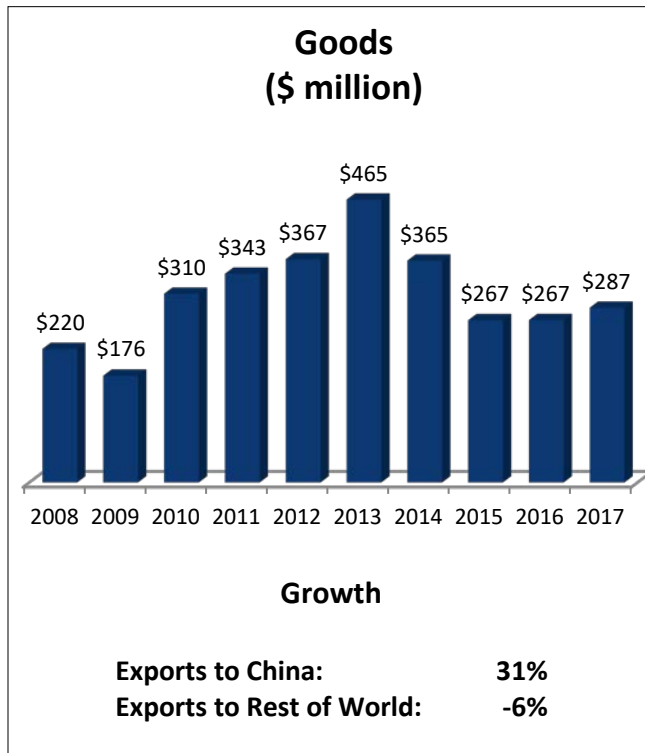
1. Education	\$374 million
2. Travel	\$303 million
3. Royalties from Industrial Processes	\$129 million
4. Equip. Install., Maint., & Repair	\$77 million
5. Trademarks	\$44 million

**Ohio's exports to China supported 30,900 American jobs in 2016.**

Note: Full-year services export data are available only through year-end 2016



## Oklahoma's Exports to China



### OK: Top Goods Export Markets, 2017

1. Canada	\$1.4 billion
2. Mexico	\$520 million
3. Germany	\$407 million
4. Japan	\$319 million
5. China	\$287 million

### OK: Top Services Export Markets, 2016

1. China	\$381 million
2. United Kingdom	\$335 million
3. Canada	\$331 million
4. Japan	\$259 million
5. Mexico	\$242 million

### OK: Top Goods Exported to China, 2017

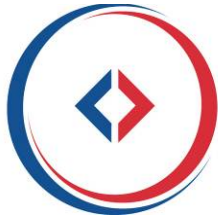
1. Oilseeds & Grains	\$68 million
2. Meat Products	\$35 million
3. Misc. General Purpose Machinery	\$21 million
4. Soaps, Cleaning Agents & Toiletries	\$20 million
5. Aerospace Products & Parts	\$20 million

### OK: Top Services Exported to China, 2016

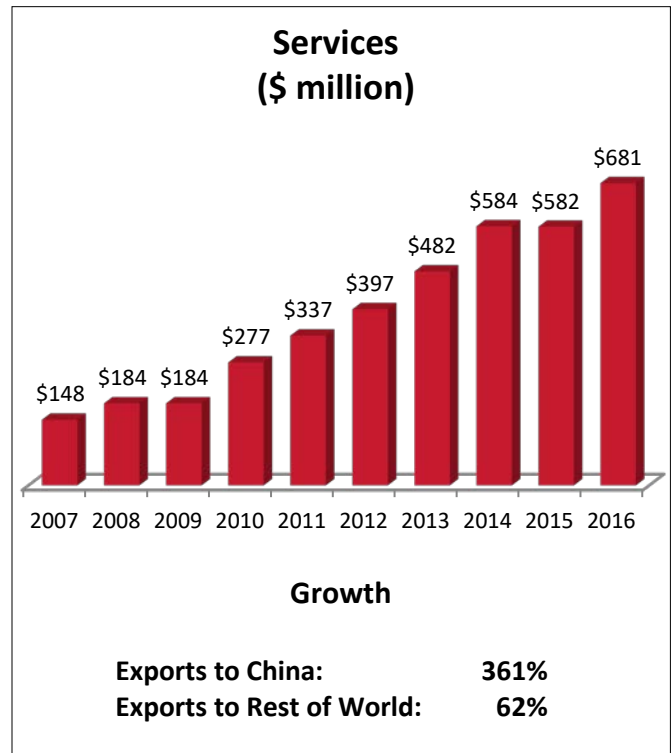
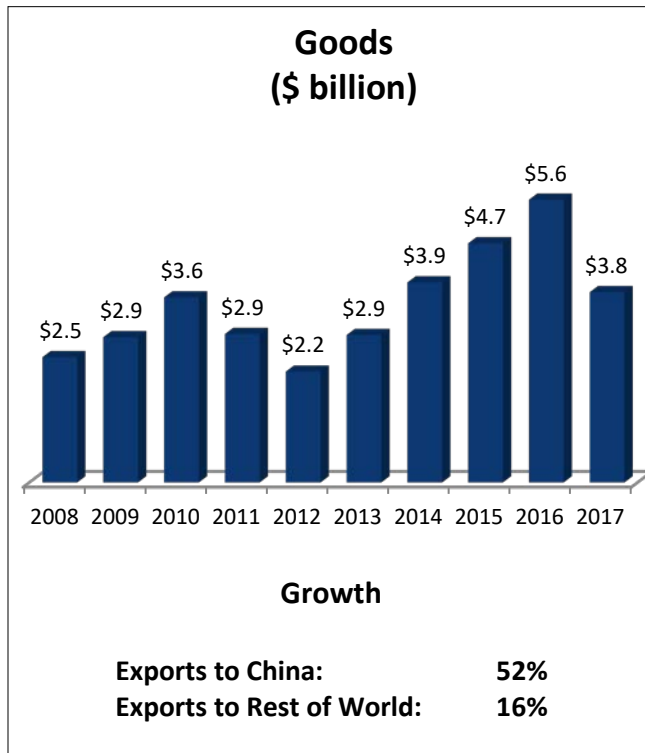
1. Travel	\$164 million
2. Education	\$92 million
3. Passenger Fares	\$29 million
4. Equip. Install., Maint., & Repair	\$24 million
5. Operational Leasing	\$14 million

***Oklahoma's exports to China supported 4,700 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Oregon's Exports to China



### OR: Top Goods Export Markets, 2017

1. China	\$3.8 billion
2. Canada	\$2.4 billion
3. Malaysia	\$2.3 billion
4. Korea	\$1.8 billion
5. Vietnam	\$1.5 billion

### OR: Top Services Export Markets, 2016

1. Ireland	\$1.0 billion
2. Switzerland	\$756 million
3. China	\$681 million
4. Japan	\$517 million
5. Canada	\$517 million

### OR: Top Goods Exported to China, 2017

1. Semiconductors & Components	\$1.9 billion
2. Industrial Machinery	\$322 million
3. Misc. Chemical Preparations	\$274 million
4. Motor Vehicles	\$203 million
5. Scrap Products	\$120 million

### OR: Top Services Exported to China, 2016

1. Royalties from Industrial Processes	\$196 million
2. Travel	\$186 million
3. Education	\$150 million
4. Equip. Install., Maint., & Repair	\$29 million
5. Computer Software	\$28 million

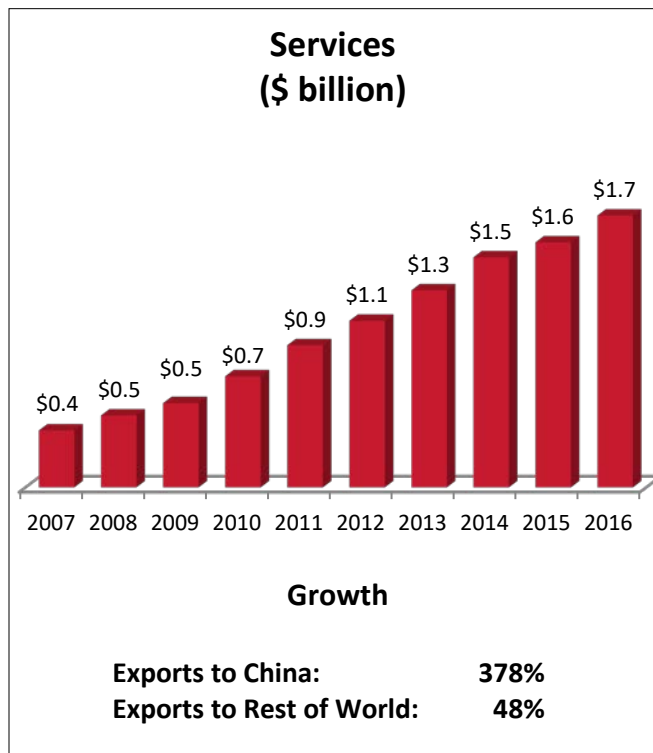
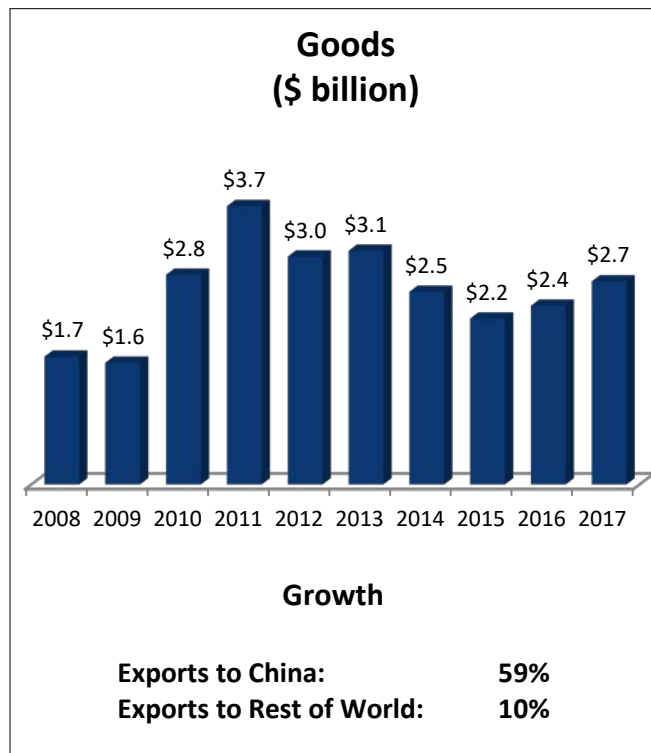
***Oregon's exports to China supported 31,200 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*





## Pennsylvania's Exports to China



### PA: Top Goods Export Markets, 2017

1. Canada	\$10.2 billion
2. Mexico	\$4.2 billion
3. China	\$2.7 billion
4. United Kingdom	\$1.9 billion
5. Japan	\$1.7 billion

### PA: Top Services Export Markets, 2016

1. United Kingdom	\$1.9 billion
2. China	\$1.7 billion
3. Canada	\$1.6 billion
4. U.K. Caribbean	\$1.2 billion
5. Japan	\$1.2 billion

### PA: Top Goods Exported to China, 2017

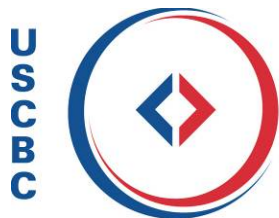
1. Coal & Petroleum Gases	\$280 million
2. Sawmill & Wood Products	\$251 million
3. Nonferrous Metal Products	\$157 million
4. Misc. General Purpose Machinery	\$156 million
5. Computer Equipment	\$139 million

### PA: Top Services Exported to China, 2016

1. Education	\$630 million
2. Travel	\$461 million
3. Mgmt. & Advisory Services	\$114 million
4. Royalties from Industrial Processes	\$107 million
5. Equip. Install., Maint., & Repair	\$87 million

***Pennsylvania's exports to China supported 26,500 American jobs in 2016.***

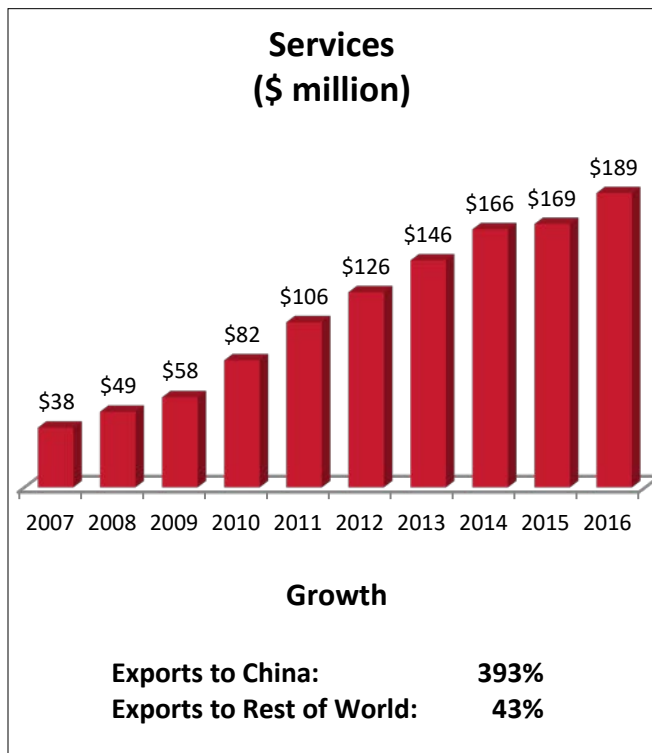
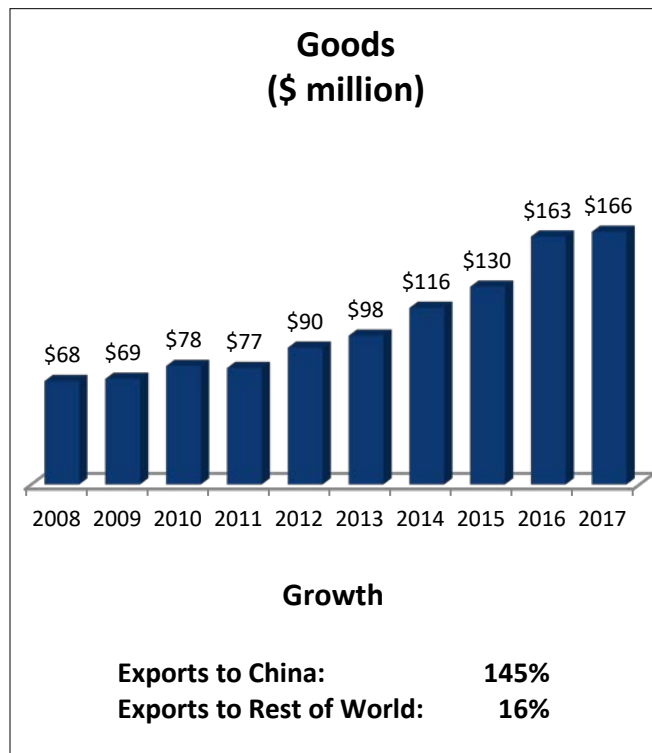
*Note: Full-year services export data are available only through year-end 2016*



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## Rhode Island's Exports to China



### RI: Top Goods Export Markets, 2017

1. Canada	\$492 million
2. Dominican Republic	\$230 million
3. Mexico	\$221 million
4. China	\$166 million
5. Turkey	\$125 million

### RI: Top Services Export Markets, 2016

1. China	\$189 million
2. United Kingdom	\$155 million
3. Canada	\$137 million
4. Japan	\$101 million
5. Mexico	\$94 million

### RI: Top Goods Exported to China, 2017

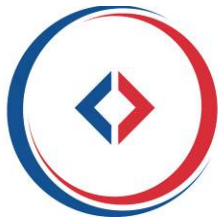
1. Basic Chemicals	\$23 million
2. Industrial Machinery	\$21 million
3. Nonferrous Metal Products	\$20 million
4. Marine Products	\$13 million
5. Misc. Fabricated Metal Products	\$12 million

### RI: Top Services Exported to China, 2016

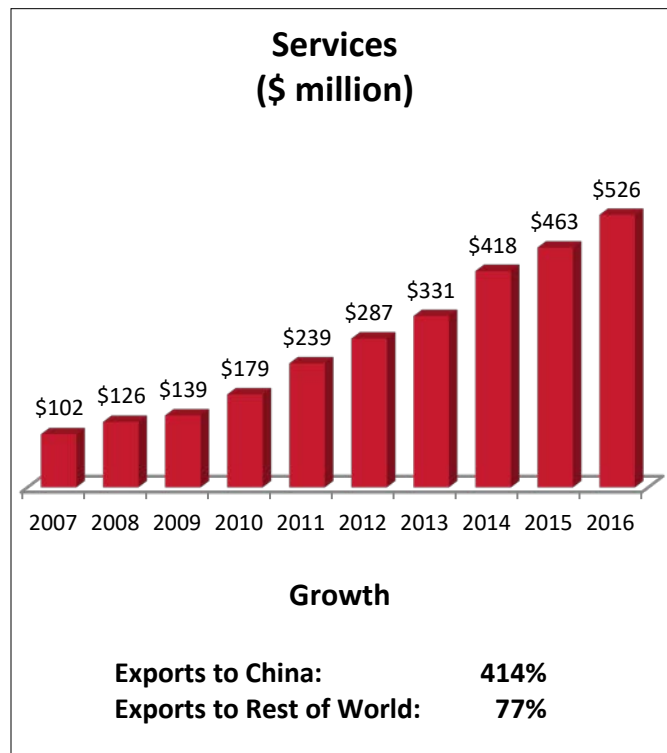
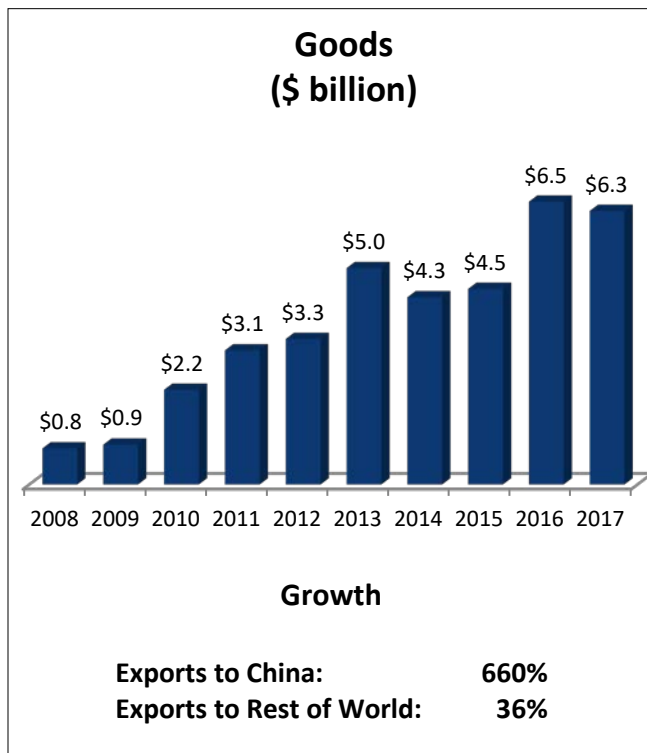
1. Education	\$75 million
2. Travel	\$73 million
3. Royalties from Industrial Processes	\$6.0 million
4. Equip. Install., Maint., & Repair	\$5.1 million
5. Mgmt. & Advisory Services	\$4.0 million

***Rhode Island's exports to China supported 2,100 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## South Carolina's Exports to China



### SC: Top Goods Export Markets, 2017

1. China	\$6.3 billion
2. Canada	\$3.8 billion
3. Germany	\$3.6 billion
4. Mexico	\$2.7 billion
5. United Kingdom	\$2.3 billion

### SC: Top Services Export Markets, 2016

1. China	\$526 million
2. United Kingdom	\$484 million
3. Canada	\$482 million
4. Mexico	\$351 million
5. Japan	\$347 million

### SC: Top Goods Exported to China, 2017

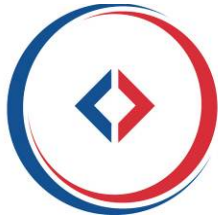
1. Motor Vehicles	\$2.4 billion
2. Aerospace Products & Parts	\$2.0 billion
3. Boilers, Tanks & Containers	\$171 million
4. Motor Vehicle Parts	\$164 million
5. Pulp & Paperboard Mill Products	\$149 million

### SC: Top Services Exported to China, 2016

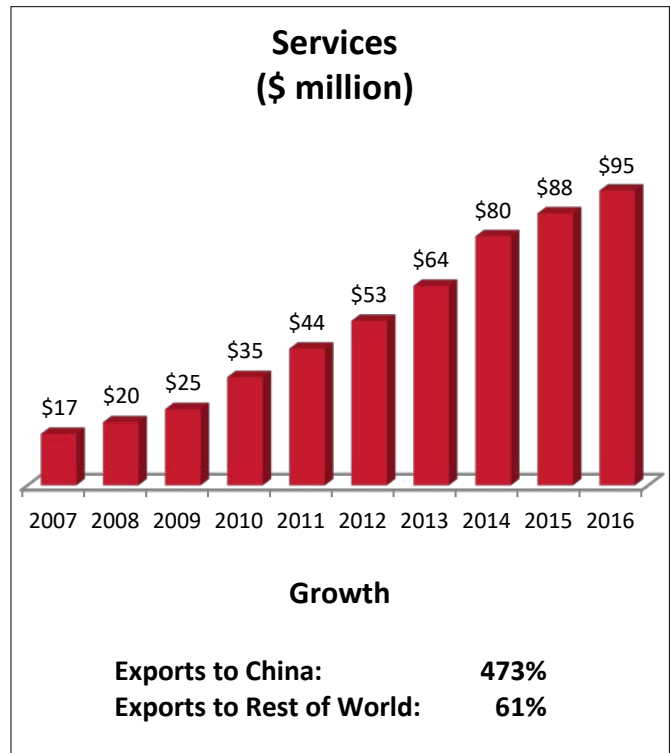
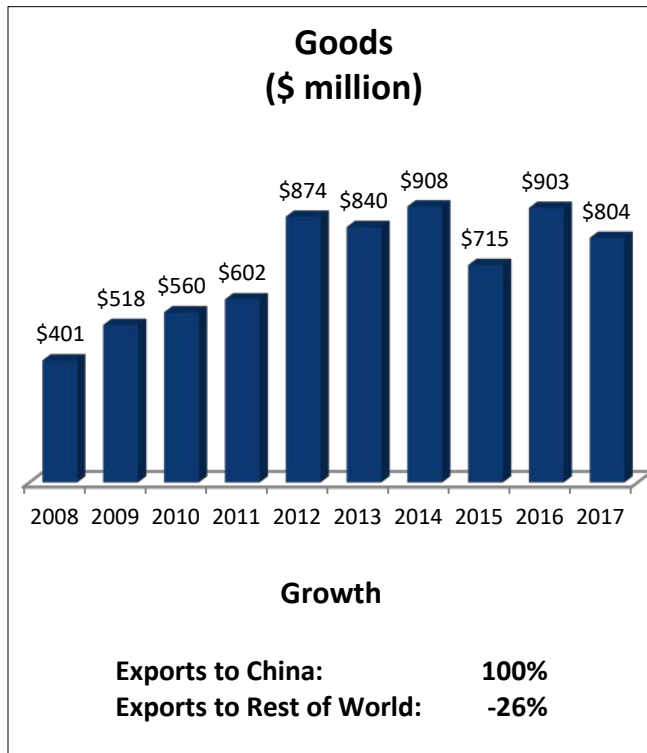
1. Travel	\$282 million
2. Education	\$64 million
3. Royalties from Industrial Processes	\$55 million
4. Equip. Install., Maint., & Repair	\$31 million
5. Trademarks	\$14 million

***South Carolina's exports to China supported 34,800 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## South Dakota's Exports to China



### SD: Top Goods Export Markets, 2017

1. China	\$804 million
2. Mexico	\$595 million
3. Canada	\$580 million
4. Japan	\$296 million
5. Korea	\$93 million

### SD: Top Services Export Markets, 2016

1. U.K. Caribbean	\$173 million
2. United Kingdom	\$143 million
3. Canada	\$107 million
4. China	\$95 million
5. Japan	\$65 million

### SD: Top Goods Exported to China, 2017

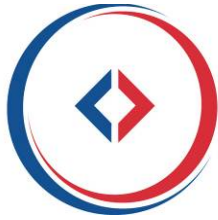
1. Oilseeds & Grains	\$730 million
2. Ag. & Construction Machinery	\$21 million
3. Misc. Crops	\$9.4 million
4. Dairy Products	\$8.1 million
5. Nonmetallic Minerals	\$6.9 million

### SD: Top Services Exported to China, 2016

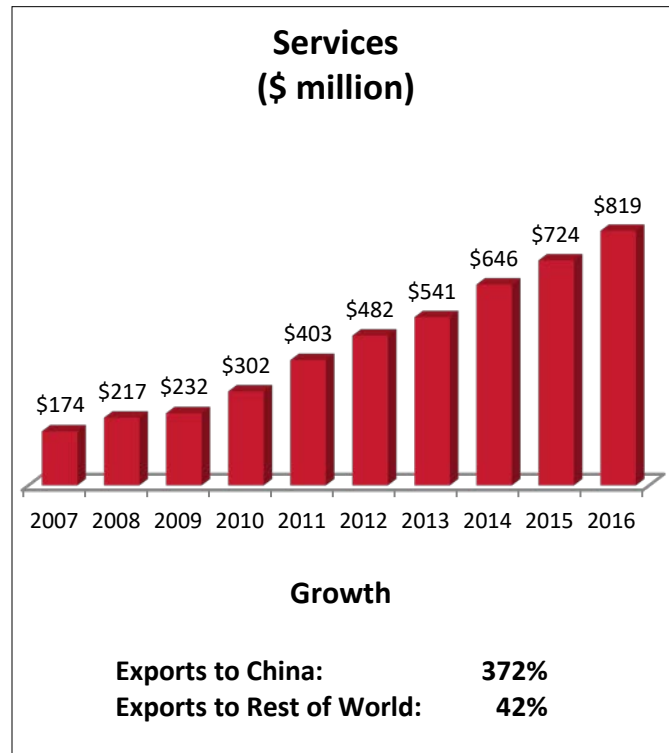
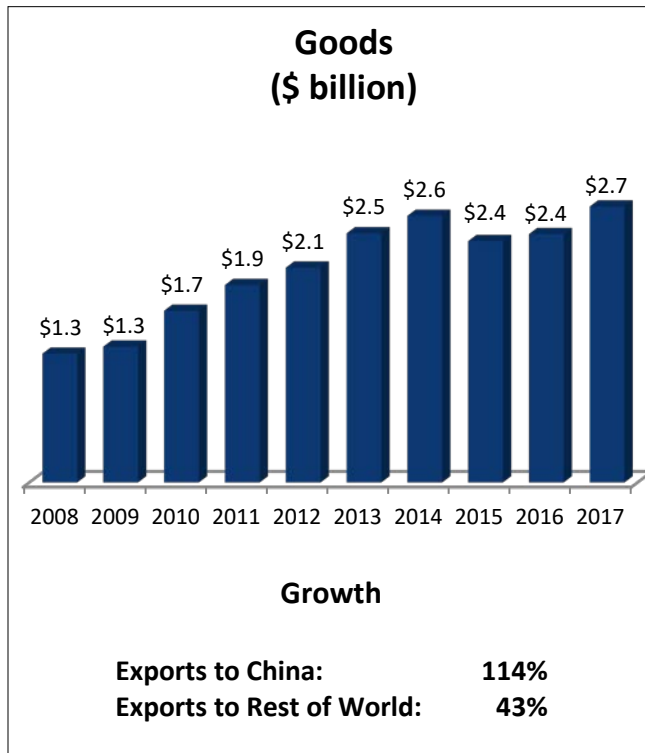
1. Travel	\$44 million
2. Education	\$13 million
3. Credit-Related Services	\$11 million
4. Misc. Financial Services	\$9.3 million
5. Equip. Install., Maint., & Repair	\$6.5 million

***South Dakota's exports to China supported 9,600 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Tennessee's Exports to China



### TN: Top Goods Export Markets, 2017

1. Canada	\$9.0 billion
2. Mexico	\$4.7 billion
3. China	\$2.7 billion
4. Japan	\$2.0 billion
5. Belgium	\$1.3 billion

### TN: Top Services Export Markets, 2016

1. United Kingdom	\$956 million
2. Canada	\$847 million
3. China	\$819 million
4. Mexico	\$571 million
5. Japan	\$561 million

### TN: Top Goods Exported to China, 2017

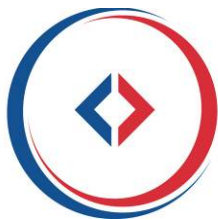
1. Basic Chemicals	\$385 million
2. Medical Equipment & Supplies	\$261 million
3. Oilseeds & Grains	\$259 million
4. Resins & Synthetic Fibers	\$213 million
5. Motor Vehicles	\$209 million

### TN: Top Services Exported to China, 2016

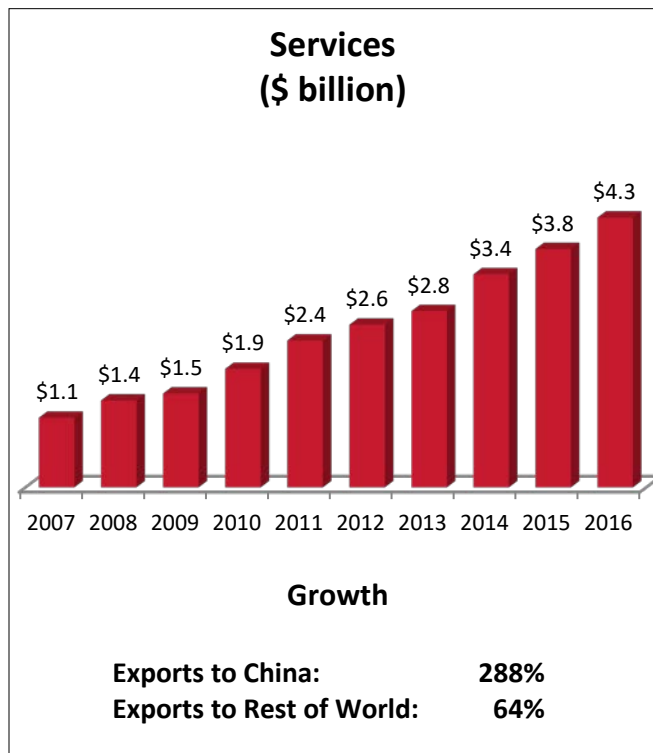
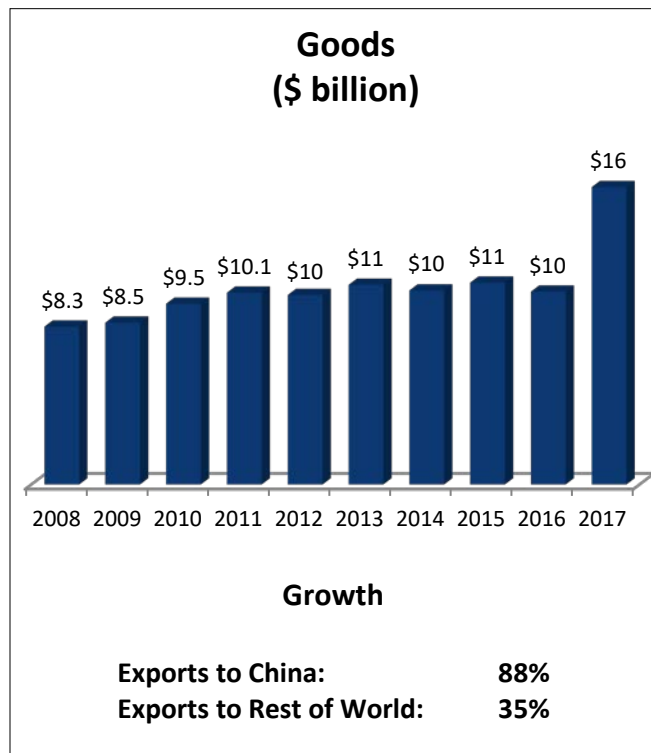
1. Travel	\$447 million
2. Education	\$106 million
3. Royalties from Industrial Processes	\$52 million
4. Air Freight & Port Services	\$45 million
5. Equip. Install., Maint., & Repair	\$45 million

***Tennessee's exports to China supported 20,400 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Texas' Exports to China



### TX: Top Goods Export Markets, 2017

1. Mexico	\$96.2 billion
2. Canada	\$22.3 billion
3. China	\$15.6 billion
4. Brazil	\$9.9 billion
5. Korea	\$9.8 billion

### TX: Top Services Export Markets, 2016

1. United Kingdom	\$5.1 billion
2. China	\$4.3 billion
3. Canada	\$4.2 billion
4. Ireland	\$3.6 billion
5. Japan	\$3.6 billion

### TX: Top Goods Exported to China, 2017

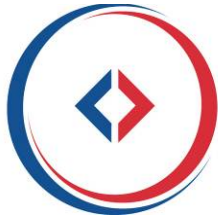
1. Oil & Gas	\$5.7 billion
2. Basic Chemicals	\$1.5 billion
3. Resins & Synthetic Fibers	\$1.4 billion
4. Industrial Machinery	\$704 million
5. Semiconductors & Components	\$684 million

### TX: Top Services Exported to China, 2016

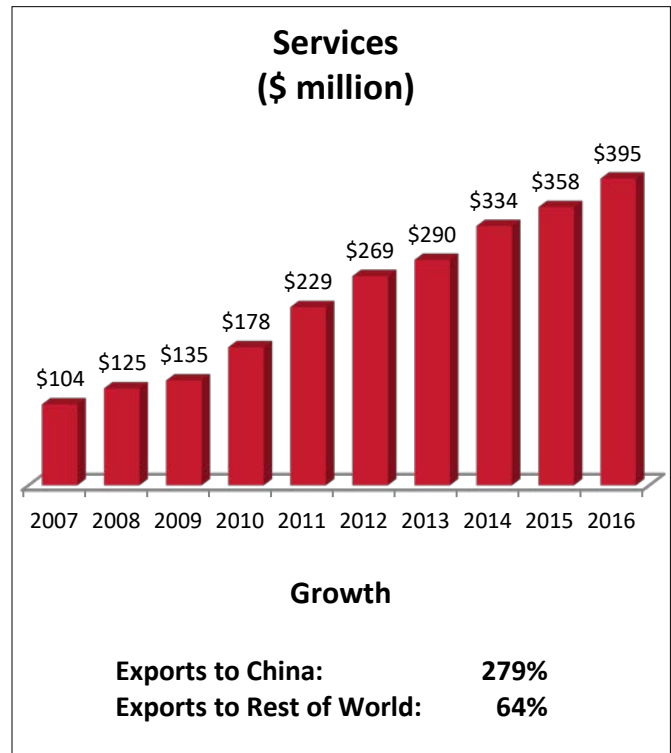
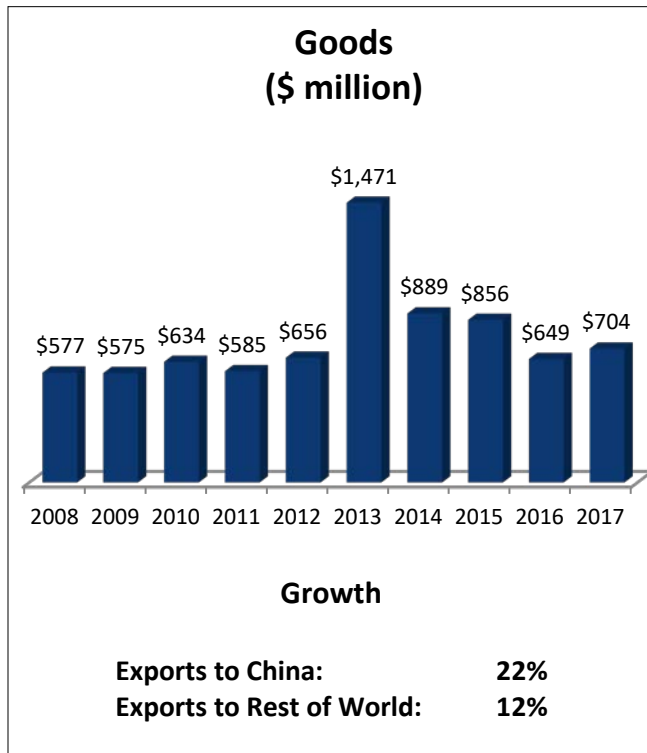
1. Travel	\$1.4 billion
2. Education	\$683 million
3. Royalties from Industrial Processes	\$621 million
4. Passenger Fares	\$336 million
5. Equip. Install., Maint., & Repair	\$244 million

***Texas' exports to China supported 74,700 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Utah's Exports to China



### UT: Top Goods Export Markets, 2017

1. United Kingdom	\$2.3 billion
2. Hong Kong	\$1.6 billion
3. Canada	\$1.2 billion
4. China	\$704 million
5. Mexico	\$687 million

### UT: Top Services Export Markets, 2016

1. United Kingdom	\$547 million
2. Ireland	\$470 million
3. Canada	\$460 million
4. China	\$395 million
5. Japan	\$383 million

### UT: Top Goods Exported to China, 2017

1. Semiconductors & Components	\$160 million
2. Navigational & Meas. Instruments	\$91 million
3. Medical Equipment & Supplies	\$51 million
4. Scrap Products	\$47 million
5. Nonferrous Metal Products	\$40 million

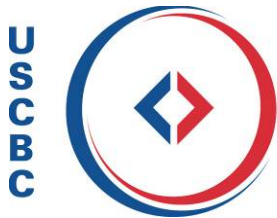
### UT: Top Services Exported to China, 2016

1. Travel	\$123 million
2. Education	\$64 million
3. Passenger Fares	\$36 million
4. Computer Software	\$25 million
5. Credit-Related Services	\$23 million

***Utah's exports to China supported 6,000 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*

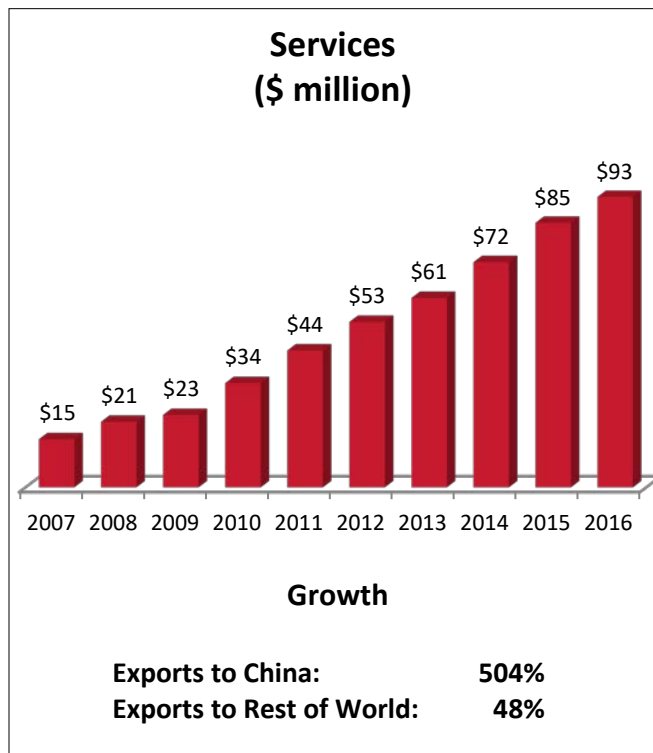
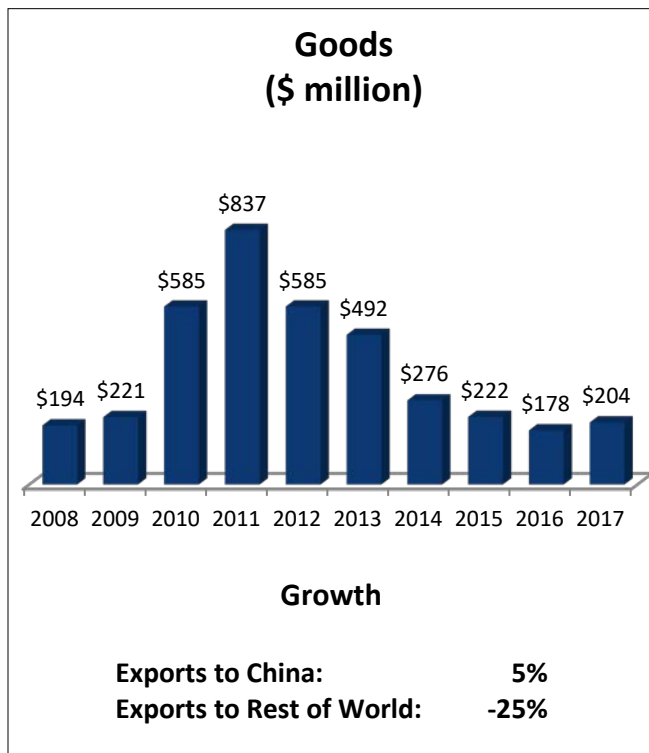




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## Vermont's Exports to China



### VT: Top Goods Export Markets, 2017

1. Canada	\$1.1 billion
2. Hong Kong	\$258 million
3. China	\$204 million
4. Korea	\$175 million
5. Malaysia	\$173 million

### VT: Top Services Export Markets, 2016

1. China	\$93 million
2. United Kingdom	\$80 million
3. Canada	\$77 million
4. Mexico	\$57 million
5. Japan	\$56 million

### VT: Top Goods Exported to China, 2017

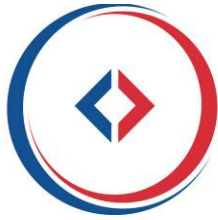
1. Semiconductors & Components	\$89 million
2. Navigational & Meas. Instruments	\$22 million
3. Dairy Products	\$20 million
4. Sawmill & Wood Products	\$15 million
5. Misc. Manufactured Commodities	\$9.5 million

### VT: Top Services Exported to China, 2016

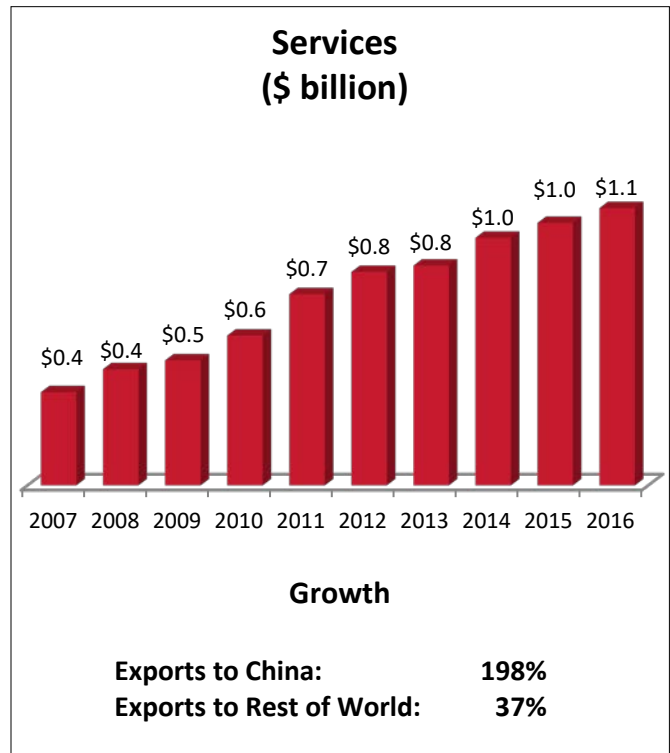
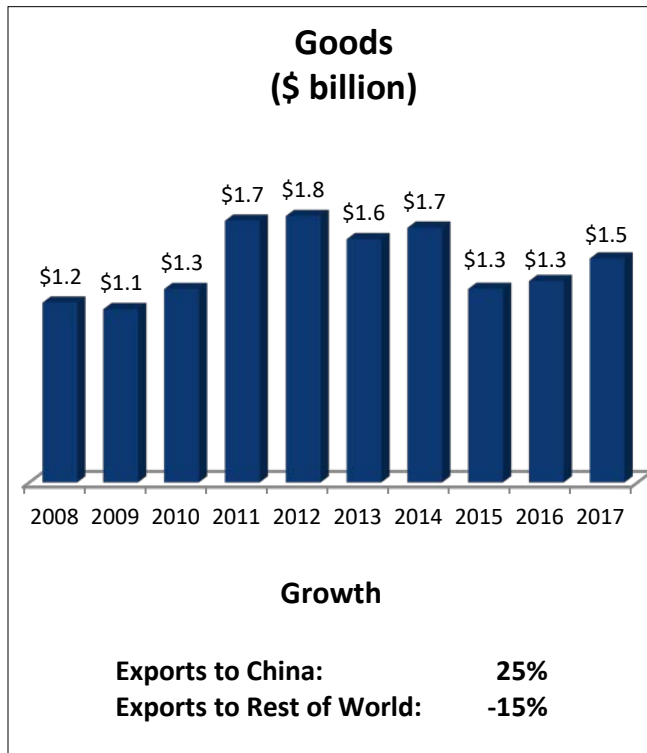
1. Travel	\$48 million
2. Education	\$26 million
3. Equip. Install., Maint., & Repair	\$3.1 million
4. Royalties from Industrial Processes	\$2.9 million
5. Trademarks	\$2.1 million

***Vermont's exports to China supported 1,700 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Virginia's Exports to China



### VA: Top Goods Export Markets, 2017

1. Canada	\$3.0 billion
2. China	\$1.5 billion
3. Mexico	\$1.1 billion
4. United Kingdom	\$882 million
5. Germany	\$796 million

### VA: Top Services Export Markets, 2016

1. United Kingdom	\$1.6 billion
2. Canada	\$1.3 billion
3. China	\$1.1 billion
4. Japan	\$1.0 billion
5. Ireland	\$952 million

### VA: Top Goods Exported to China, 2017

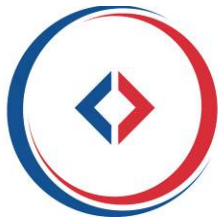
1. Scrap Products	\$141 million
2. Pulp & Paperboard Mill Products	\$136 million
3. Sawmill & Wood Products	\$127 million
4. Coal & Petroleum Gases	\$105 million
5. Pharmaceuticals & Medicines	\$105 million

### VA: Top Services Exported to China, 2016

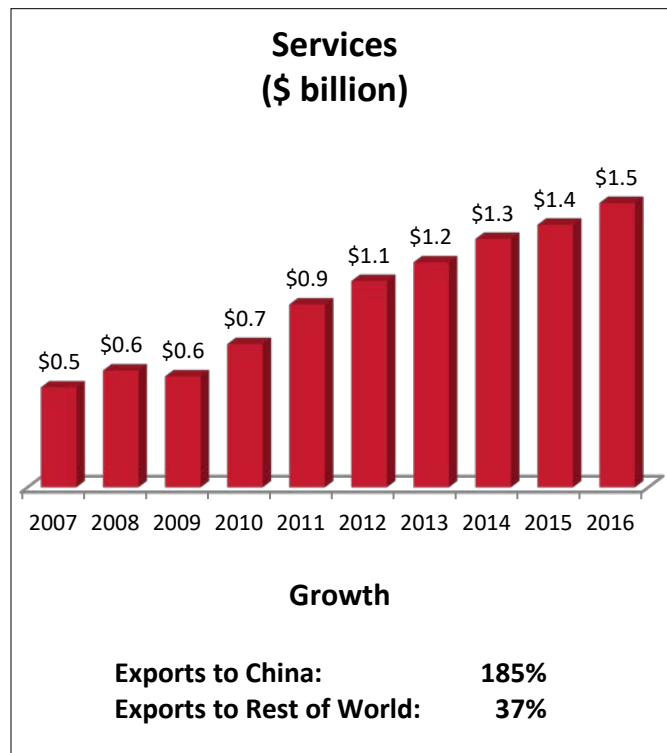
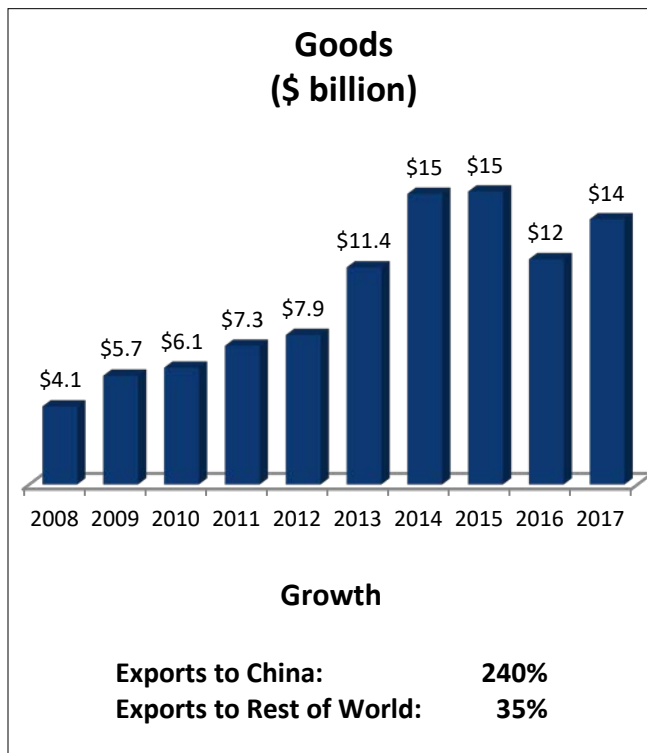
1. Travel	\$347 million
2. Education	\$219 million
3. Passenger Fares	\$83 million
4. Ocean Freight & Port Services	\$44 million
5. Equip. Install., Maint., & Repair	\$43 million

***Virginia's exports to China supported 15,300 American jobs in 2016.***

*Note: Full-year services export data are available only through year-end 2016*



## Washington's Exports to China



### WA: Top Goods Export Markets, 2017

1. China	\$13.9 billion
2. Canada	\$7.9 billion
3. United Arab Emirates	\$4.1 billion
4. Japan	\$3.9 billion
5. Korea	\$2.3 billion

### WA: Top Services Export Markets, 2016

1. Ireland	\$3.5 billion
2. Japan	\$1.8 billion
3. Canada	\$1.6 billion
4. United Kingdom	\$1.6 billion
5. China	\$1.5 billion

### WA: Top Goods Exported to China, 2017

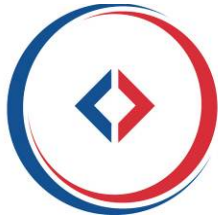
1. Aerospace Products & Parts	\$10.4 billion
2. Motor Vehicles	\$932 million
3. Navigational & Meas. Instruments	\$407 million
4. Timber & Logs	\$361 million
5. Pulp & Paperboard Mill Products	\$220 million

### WA: Top Services Exported to China, 2016

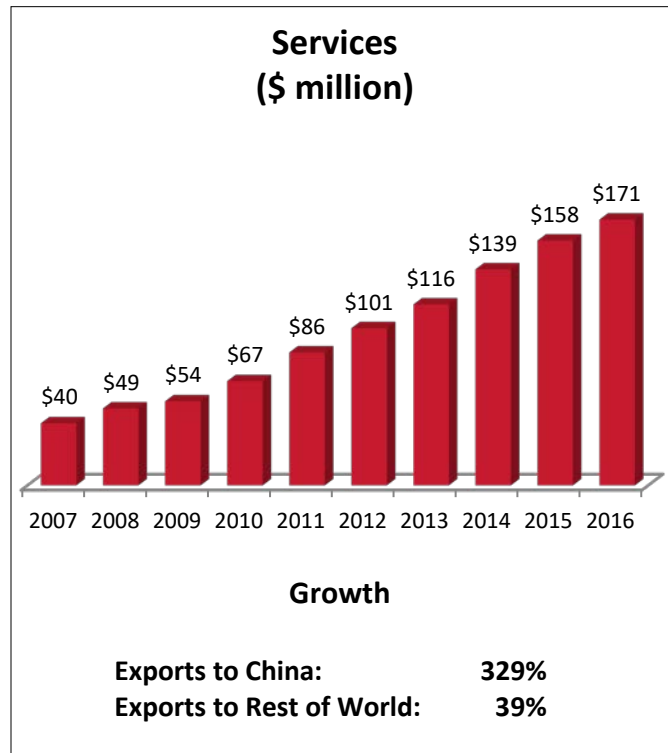
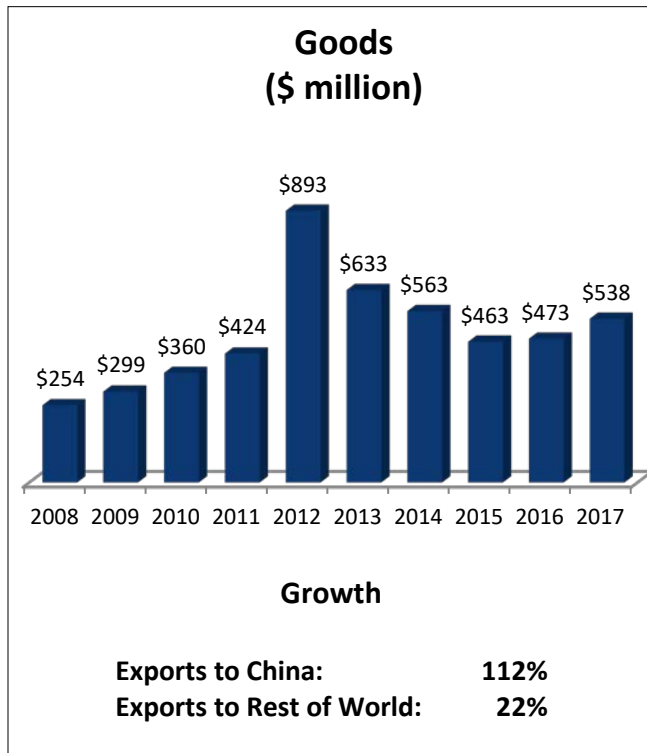
1. Travel	\$419 million
2. Computer Software	\$302 million
3. Education	\$268 million
4. Passenger Fares	\$95 million
5. Ocean Freight & Port Services	\$76 million

**Washington's exports to China supported 64,500 American jobs in 2016.**

*Note: Full-year services export data are available only through year-end 2016*



## West Virginia's Exports to China



### WV: Top Goods Export Markets, 2017

1. Canada	\$1.5 billion
2. India	\$707 million
3. China	\$538 million
4. Ukraine	\$484 million
5. Netherlands	\$396 million

### WV: Top Services Export Markets, 2016

1. China	\$171 million
2. Canada	\$131 million
3. United Kingdom	\$116 million
4. Mexico	\$99 million
5. Japan	\$96 million

### WV: Top Goods Exported to China, 2017

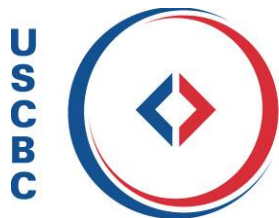
1. Resins & Synthetic Fibers	\$204 million
2. Sawmill & Wood Products	\$108 million
3. Basic Chemicals	\$68 million
4. Timber & Logs	\$27 million
5. Nonferrous Metal Products	\$26 million

### WV: Top Services Exported to China, 2016

1. Travel	\$82 million
2. Education	\$39 million
3. Royalties from Industrial Processes	\$16 million
4. Equip. Install., Maint., & Repair	\$13 million
5. Trademarks	\$4.9 million

***West Virginia's exports to China supported 3,800 American jobs in 2016.***

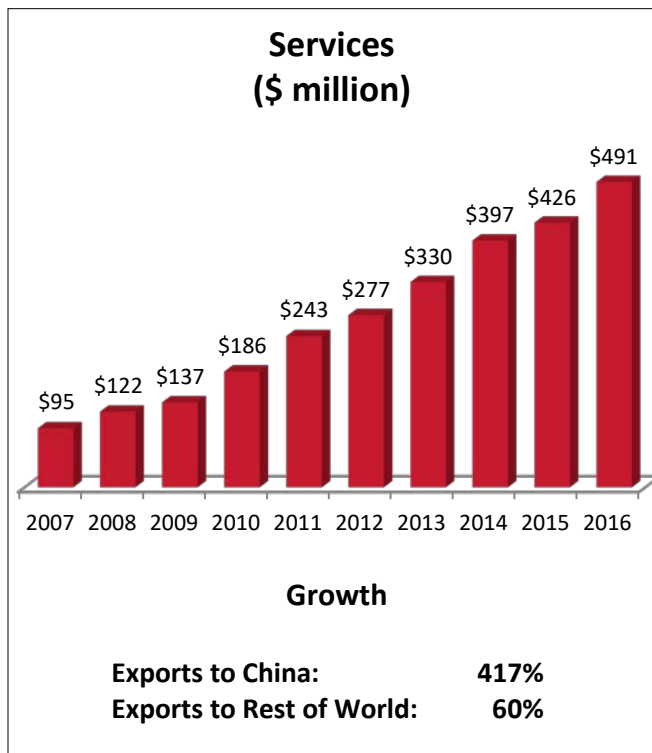
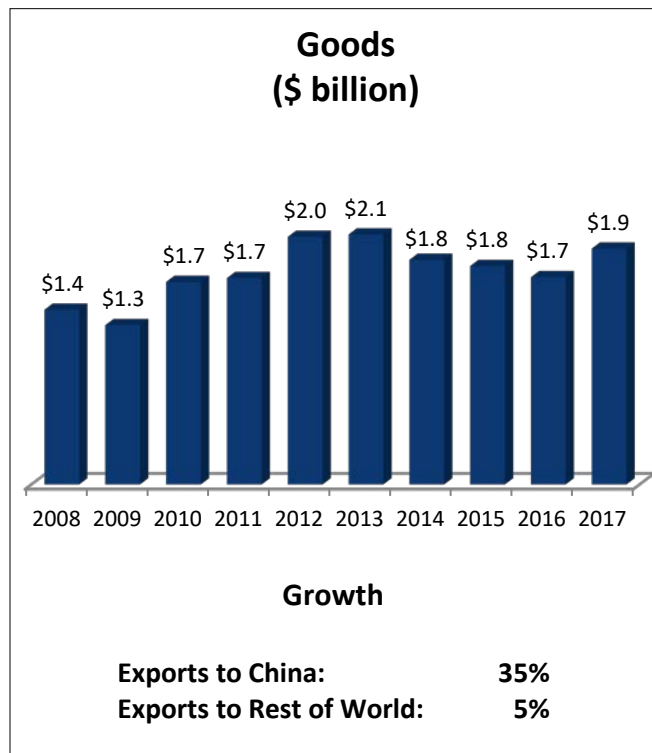
*Note: Full-year services export data are available only through year-end 2016*



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## Wisconsin's Exports to China



### WI: Top Goods Export Markets, 2017

1. Canada	\$6.9 billion
2. Mexico	\$3.1 billion
3. China	\$1.9 billion
4. Japan	\$866 million
5. Saudi Arabia	\$799 million

### WI: Top Services Export Markets, 2016

1. Ireland	\$594 million
2. Canada	\$519 million
3. China	\$491 million
4. United Kingdom	\$472 million
5. Japan	\$403 million

### WI: Top Goods Exported to China, 2017

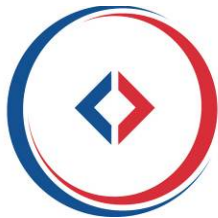
1. Navigational & Meas. Instruments	\$329 million
2. Oilseeds & Grains	\$221 million
3. Aerospace Products & Parts	\$186 million
4. Motor Vehicles	\$73 million
5. Sawmill & Wood Products	\$67 million

### WI: Top Services Exported to China, 2016

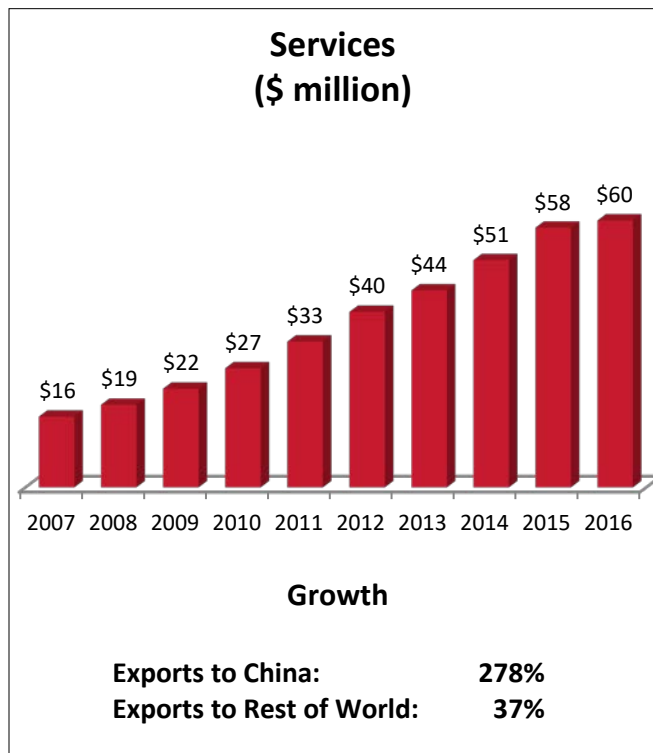
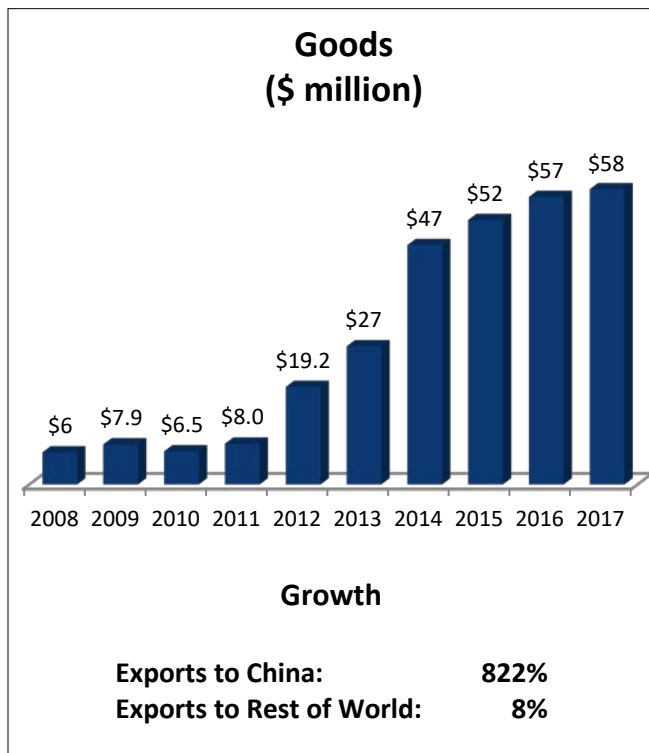
1. Travel	\$163 million
2. Education	\$126 million
3. Royalties from Industrial Processes	\$53 million
4. Computer Software	\$36 million
5. Equip. Install., Maint., & Repair	\$24 million

**Wisconsin's exports to China supported 14,100 American jobs in 2016.**

*Note: Full-year services export data are available only through year-end 2016*



## Wyoming's Exports to China



### WY: Top Goods Export Markets, 2017

1. Canada	\$202 million
2. Brazil	\$143 million
3. Indonesia	\$109 million
4. Japan	\$83 million
7. China	\$58 million

### WY: Top Services Export Markets, 2016

1. Canada	\$65 million
2. China	\$60 million
3. United Kingdom	\$45 million
4. Mexico	\$39 million
5. Japan	\$33 million

### WY: Top Goods Exported to China, 2017

1. Basic Chemicals	\$34 million
2. Oilseeds & Grains	\$13 million
3. Misc. Crops	\$8.2 million
4. Navigational & Meas. Instruments	\$964,000
5. Nonmetallic Minerals	\$447,000

### WY: Top Services Exported to China, 2016

1. Travel	\$32 million
2. Education	\$7.9 million
3. Equip. Install., Maint., & Repair	\$7.3 million
4. Operational Leasing	\$5.8 million
5. Trademarks	\$2.5 million

**Wyoming's exports to China supported 900 American jobs in 2016.**

*Note: Full-year services export data are available only through year-end 2016*