Alabama's Exports to China

Alabama's goods and services exports to China supported 8,360 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 2%

Top Goods Export Markets, 2021

Germany
 Canada
 China
 Mexico
 Korea

\$3.7 billion \$3.4 billion \$3.1 billion \$2.5 billion \$927 million

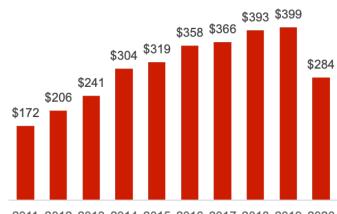
Top Goods Exports to China, 2021

| l. Motor Vehicles | \$1.7 billion |
|---|--|
| Resins & Synthetic Fibers Basic Chemicals Pulp & Paperboard Mill Products Coal & Petroleum Gases | \$257 million \$215 million \$182 million \$180 million |
| | |

15% of Alabama's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -29%

Top Services Export Markets, 2020

| l. United Kingdom | \$345 million |
|-------------------|---------------|
| 2. China | \$284 million |
| 3. Canada | \$279 million |
| 4. Switzerland | \$227 million |
| 5. Ireland | \$215 million |
| | |

Top Services Exports to China, 2020

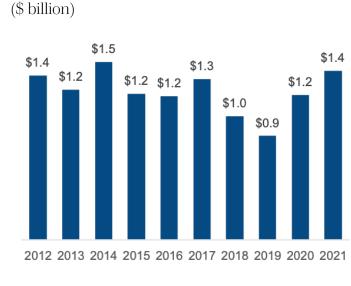
| l. Education | \$98 million |
|--------------------------------------|--------------|
| 2. Royalties From Industrial | |
| Processes | \$35 million |
| 3. Misc. Financial Services | \$23 million |
| 4. Equip. Installation & Maintenance | \$23 million |
| 5. Trademark Royalties | \$17 million |

8% of Alabama's global services exports went to China in 2020



Alaska's Exports to China

Alaska's goods and services exports to China supported 5,740 American jobs in 2020.



Growth (2020-2021): 17%

Top Goods Export Markets, 2021

| l. China |
|--------------|
| 2. Japan |
| 3. Korea |
| 4. Canada |
| 5. Australia |

Goods

\$1.4 billion \$911 million \$786 million \$742 million \$516 million

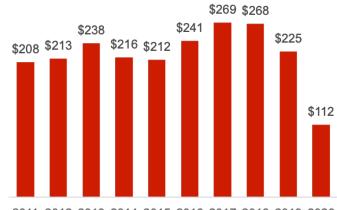
Top Goods Exports to China, 2021

23% of Alaska's global goods exports went to China in 2021

员

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -50%

Top Services Export Markets, 2020

| l. Korea | \$368 million |
|--------------|---------------|
| 2. Japan | \$240 million |
| 3. China | \$112 million |
| 4. Hong Kong | \$108 million |
| 5. Canada | \$69 million |
| | |

Top Services Exports to China, 2020

| l. Air Freight & Port Services | \$73 million |
|----------------------------------|---------------|
| 2. Ocean Freight & Port Services | \$4.9 million |
| 3. Passenger Fares | \$4.7 million |
| 4. Misc. Personal & Recreational | \$3.9 million |
| 5. Trademark Royalties | \$3.9 million |

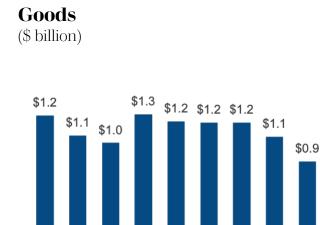
8% of Alaska's global services exports went to China in 2020



Arizona's Exports to China

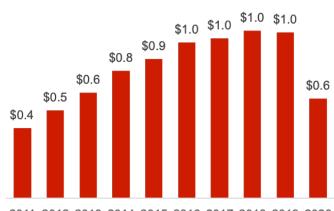
Arizona's goods and services exports to China supported 8,940 American jobs in 2020.

\$1.5



Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -40%

Top Services Export Markets, 2020

| l. United Kingdom | \$931 million |
|-------------------|---------------|
| 2. Ireland | \$889 million |
| 3. Canada | \$777 million |
| 4. Switzerland | \$765 million |
| 5. China | \$612 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$205 million |
|------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$96 million |
| 3. Misc. Financial Services | \$49 million |
| 4. Credit-Related Services | \$37 million |
| 5. Trademark Royalties | \$28 million |

6% of Arizona's global services exports went to China in 2020

Top Goods Export Markets, 2021

Growth (2020-2021): 71%

| l. Mexico | \$8.1 billion |
|----------------|---------------|
| 2. Canada | \$2.2 billion |
| 3. China | \$1.5 billion |
| 4. Ireland | \$837 million |
| 5. Netherlands | \$796 million |

2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

Top Goods Exports to China, 2021

| l. Semiconductors & Components | \$375 million |
|--|--|
| Aerospace Products & Parts Navigational & Meas. Instruments Meat Products Misc. Crops | \$241 million \$158 million \$121 million \$102 million |

6% of Arizona's global goods exports went to China in 2021

Arkansas' Exports to China

Arkansas' goods and services exports to China supported 8,900 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 1%

Top Goods Export Markets, 2021

Canada
 Mexico
 China
 Japan
 United Kingdom

\$1.3 billion \$1.1 billion \$879 million \$419 million \$365 million

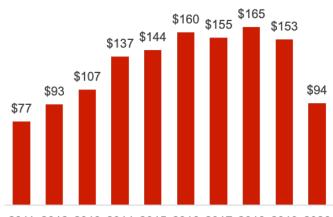
Top Goods Exports to China, 2021

| 1. Oilseeds & Grains | \$617 million |
|------------------------------|---------------|
| 2. Meat Products | \$61 million |
| 3. Mise. Crops | \$47 million |
| 4. Resins & Synthetic Fibers | \$40 million |
| | |
| 5. Basic Chemicals | \$38 million |

13% of Arkansas' global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -39%

Top Services Export Markets, 2020

| _ | / |
|-------------------|---------------|
| l. United Kingdom | \$130 million |
| 2. Canada | \$123 million |
| 3. China | \$94 million |
| 4. Ireland | \$88 million |
| 5. Switzerland | \$73 million |
| | |

Top Services Exports to China, 2020

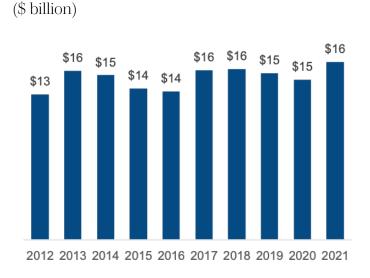
| l. Education | \$41 million |
|--------------------------------------|---------------|
| 2. Equip. Installation & Maintenance | \$11 million |
| 3. Trademark Royalties | \$10 million |
| 4. Misc. Financial Services | \$8.1 million |
| 5. Royalties From Industrial | |
| Processes | \$5.6 million |

7% of Arkansas' global services exports went to China in 2020



California's Exports to China

California's goods and services exports to China supported 115,800 American jobs in 2020.



Growth (2020-2021): 11%

Goods

Top Goods Export Markets, 2021

| l. Mexico | \$27 billion |
|-----------|--------------|
| 2. Canada | \$18 billion |
| 3. China | \$16 billion |
| 4. Japan | \$12 billion |
| 5. Korea | \$12 billion |
| | |

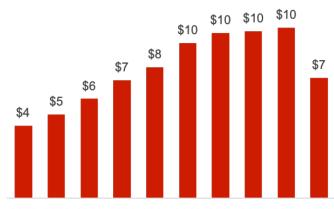
Top Goods Exports to China, 2021

| l. Industrial Machinery | \$3.0 billion |
|--|--|
| Navigational & Meas. Instruments Semiconductors & Components Fruits & Tree Nuts Pharmaceuticals & Medicines | \$1.5 billion \$924 million \$808 million \$808 million |

10% of California's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -29%

Top Services Export Markets, 2020

| \$15 billion |
|---------------|
| \$11 billion |
| \$9.1 billion |
| \$8.8 billion |
| \$7.4 billion |
| |

Top Services Exports to China, 2020

| l. Education | \$2.0 billion |
|------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$1.1 billion |
| 3. Ocean Freight & Port Services | \$687 million |
| 4. Software Distribution Royalties | \$473 million |
| 5. Audio/Visual Services | \$373 million |

6% of California's global services exports went to China in 2020

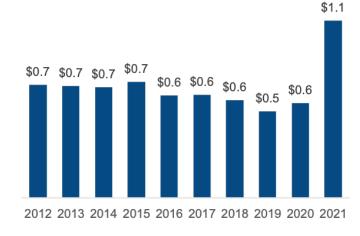


Colorado's Exports to China

Colorado's goods and services exports to China supported 7,600 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 88%

Top Goods Export Markets, 2021

| l. Canada | \$1.6 billion |
|-------------|---------------|
| 2. Mexico | \$1.4 billion |
| 3. China | \$1.1 billion |
| 4. Korea | \$633 million |
| 5. Malaysia | \$531 million |

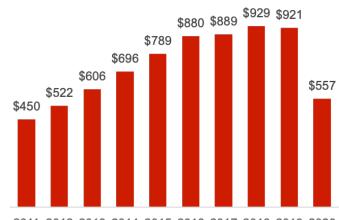
Top Goods Exports to China, 2021

| l. Meat Products | \$373 million |
|-------------------------------------|---------------|
| 2. Oilseeds & Grains | \$173 million |
| 3. Navigational & Meas. Instruments | \$118 million |
| | |
| 4. Misc. Chemical Preparations | \$77 million |
| 5. Semiconductors & Components | \$70 million |

12% of Colorado's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -39%

Top Services Export Markets, 2020

| \$1.3 billion |
|---------------|
| \$955 million |
| \$909 million |
| \$908 million |
| \$557 million |
| |

Top Services Exports to China, 2020

| l. Education | \$129 million |
|------------------------------------|---------------|
| 2. Software Distribution Royalties | \$65 million |
| 3. Misc. Personal & Recreational | \$50 million |
| 4. Royalties From Industrial | |
| Processes | \$48 million |
| 5. Computer Software Services | \$31 million |

5% of Colorado's global services exports went to China in 2020

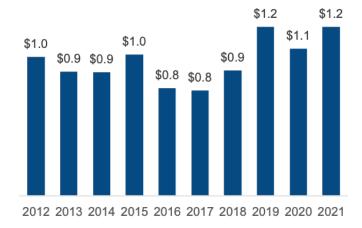


Connecticut's Exports to China

Connecticut's goods and services exports to China supported 7,650 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 15%

Top Goods Export Markets, 2021

| l. Germany | \$2.3 billion |
|-------------------|---------------|
| 2. Canada | \$1.7 billion |
| 3. China | \$1.2 billion |
| 4. United Kingdom | \$984 million |
| 5. Mexico | \$984 million |

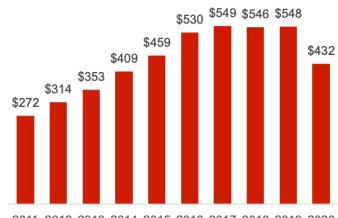
Top Goods Exports to China, 2021

| 1. Aerospace Products & Parts | \$624 million |
|---|--|
| 2. Navigational & Meas. Instruments | \$99 million |
| Misc. General Purpose Machinery Basic Chemicals Electrical Equipment & Components | \$41 million \$40 million \$37 million |

9% of Connecticut's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -21%

Top Services Export Markets, 2020

| \$2.3 billion |
|---------------|
| \$1.1 billion |
| \$864 million |
| \$737 million |
| \$432 million |
| |

Top Services Exports to China, 2020

| l. Education | \$175 million |
|----------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$39 million |
| 3. Financial Mgmt. & Advisory | |
| Services | \$25 million |
| 4. Trademark Royalties | \$22 million |
| 5. Misc. Personal & Recreational | \$22 million |

4% of Connecticut's global services exports went to China in 2020



Delaware's Exports to China

Delaware's goods and services exports to China supported 3,610 American jobs in 2020.

> \$207 million \$83 million

> > \$54 million

\$54 million

\$36 million

Goods

(\$ million)



Growth (2020-2021): 10%

Top Goods Export Markets, 2021

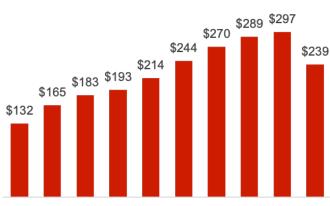
| l. China | \$592 million |
|------------|---------------|
| 2. Canada | \$568 million |
| 3. Korea | \$487 million |
| 4. Germany | \$434 million |
| 5. Mexico | \$267 million |
| | |

Top Goods Exports to China, 2021

| l. Navigational & Meas. Instruments | |
|-------------------------------------|--|
| 2. Misc. General Purpose Machinery | |

- 3. Pharmaceuticals & Medicines
- 4. Resins & Synthetic Fibers
- 5. Oilseeds & Grains

Services (\$ million)



2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -20%

Top Services Export Markets, 2020

| l. United Kingdom | \$466 million |
|-------------------|---------------|
| 2. U.K. Caribbean | \$333 million |
| 3. Canada | \$307 million |
| 4. China | \$239 million |
| 5. Japan | \$235 million |
| | |

Top Services Exports to China, 2020

| l. Credit-Related Services | \$103 million |
|-----------------------------|---------------|
| 2. Education | \$51 million |
| 3. Misc. Financial Services | \$26 million |
| 4. Operational Leasing | \$10 million |
| 5. Insurance Services | \$7.3 million |

6% of Delaware's global services exports went to China in 2020



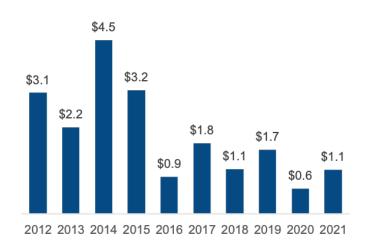
THE US-CHINA BUSINESS COUNCIL

District of Columbia's Exports to *China District of Columbia's goods and services exports to*

District of Columbia's goods and services exports to China supported 2,490 American jobs in 2020.

Goods

(\$ million)



Growth (2020-2021): 74%

Top Goods Export Markets, 2021

| l. United Kingdom | \$283 million |
|-------------------------|---------------|
| 2. Egypt | \$225 million |
| 3. United Arab Emirates | \$165 million |
| 4. France | \$63 million |
| 34. China | \$1.1 million |

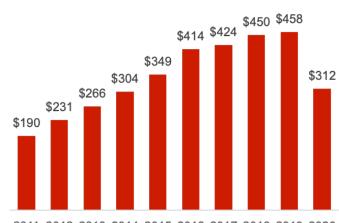
Top Goods Exports to China, 2021

| 1. Nonferrous Metal Products | \$797,000 |
|-------------------------------------|-----------|
| 2. Misc. General Purpose Machinery | \$104,000 |
| 3. Navigational & Meas. Instruments | \$78,000 |
| 4. Semiconductors & Components | \$37,000 |
| 5. Paints, Coatings & Adhesives | \$22,000 |

Less than 1% of District of Columbia's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -32%

Top Services Export Markets, 2020

| \$706 million |
|---------------|
| \$613 million |
| \$551 million |
| \$367 million |
| \$312 million |
| |

Top Services Exports to China, 2020

| l. Education | \$178 million |
|--------------------------------|---------------|
| 2. Legal Services | \$41 million |
| 3. Business Mgmt. & Consulting | \$14 million |
| 4. Credit-Related Services | \$14 million |
| 5. Computer Software Services | \$12 million |

5% of District of Columbia's global services exports went to China in 2020



Florida's Exports to China

Florida's goods and services exports to China supported 17,200 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 21%

Top Goods Export Markets, 2021

| l. Brazil | \$4.4 billion |
|-------------|---------------|
| 2. Canada | \$4.1 billion |
| 3. Mexico | \$3.3 billion |
| 4. Colombia | \$2.2 billion |
| ll. China | \$1.4 billion |

Top Goods Exports to China, 2021

| 1. Aerospace Products & Parts | \$220 million |
|-------------------------------------|---------------|
| 2. Pulp & Paperboard Mill Products | \$134 million |
| 3. Navigational & Meas. Instruments | \$126 million |
| 4. Resins & Synthetic Fibers | \$98 million |
| 5. Scrap Products | \$95 million |
| | |

3% of Florida's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -47%

Top Services Export Markets, 2020

| # | |
|-------------------|---------------|
| l. United Kingdom | \$2.5 billion |
| 2. Canada | \$2.1 billion |
| 3. Ireland | \$1.9 billion |
| 4. China | \$1.5 billion |
| 5. Brazil | \$1.4 billion |
| | |

Top Services Exports to China, 2020

| l. Education | \$450 million |
|--------------------------------------|---------------|
| 2. Misc. Personal & Recreational | \$178 million |
| 3. Trademark Royalties | \$84 million |
| 4. Equip. Installation & Maintenance | \$84 million |
| 5. Personal Travel & Tourism | \$83 million |

5% of Florida's global services exports went to China in 2020



Georgia's Exports to China

Georgia's goods and services exports to China supported 21,000 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 22%

Top Goods Export Markets, 2021

| l. Canada | \$6.1 billion |
|--------------|---------------|
| 2. China | \$4.2 billion |
| 3. Mexico | \$3.6 billion |
| 4. Germany | \$2.4 billion |
| 5. Singapore | \$2.2 billion |

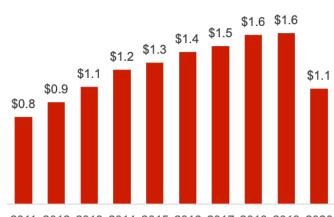
Top Goods Exports to China, 2021

| l. Motor Vehicles | \$1.3 billion |
|------------------------------------|---------------|
| 2. Pulp & Paperboard Mill Products | \$647 million |
| 3. Meat Products | \$328 million |
| 4. Aerospace Products & Parts | \$276 million |
| 5. Timber & Logs | \$205 million |
| | |

10% of Georgia's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -33%

Top Services Export Markets, 2020

| | / |
|-------------------|---------------|
| l. United Kingdom | \$2.0 billion |
| 2. Canada | \$1.6 billion |
| 3. Ireland | \$1.6 billion |
| 4. Germany | \$1.3 billion |
| 6. China | \$1.1 billion |
| | |

Top Services Exports to China, 2020

| l. Education | \$252 million |
|------------------------------------|---------------|
| 2. Ocean Freight & Port Services | \$113 million |
| 3. Misc. Financial Services | \$108 million |
| 4. Credit-Related Services | \$93 million |
| 5. Software Distribution Royalties | \$84 million |

5% of Georgia's global services exports went to China in 2020



Hawaii's Exports to China

Hawaii's goods and services exports to China supported 850 American jobs in 2020.



(\$ million)



Growth (2020-2021): 33%

Top Goods Export Markets, 2021

| l. Japan |
|--------------|
| 2. Singapore |
| 3. Vietnam |
| 4. Australia |
| 10. China |

\$56 million \$43 million \$33 million \$27 million \$11 million

> \$8.5 million \$668,000 \$482,000 \$258,000 \$185,000

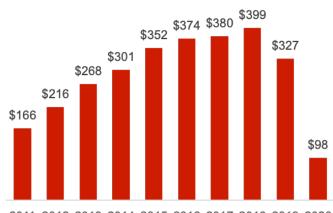
Top Goods Exports to China, 2021

| l. Fruits & Tree Nuts |
|-----------------------|
| 2. Marine Products |
| 3. Scrap Products |
| 4. Meat Products |
| 5. Misc. Foods |
| |

3% of Hawaii's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -70%

Top Services Export Markets, 2020

| l. Mexico | \$166 million |
|-------------------|---------------|
| 2. Canada | \$140 million |
| 3. Australia | \$99 million |
| 4. China | \$98 million |
| 5. United Kingdom | \$96 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$32 million |
|----------------------------------|---------------|
| 2. Personal Travel & Tourism | \$13 million |
| 3. Passenger Fares | \$12 million |
| 4. Misc. Personal & Recreational | \$10 million |
| 5. Trademark Royalties | \$6.9 million |

7% of Hawaii's global services exports went to China in 2020

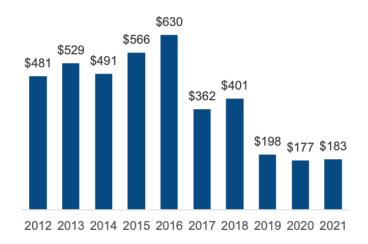


Idaho's Exports to China

Idaho's goods and services exports to China supported 1,540 American jobs in 2020.



(\$ million)



Growth (2020-2021): 3%

Top Goods Export Markets, 2021

1. Canada 2. Taiwan 3. Mexico 4. Japan 5. China \$1.5 billion \$399 million \$250 million \$204 million \$183 million

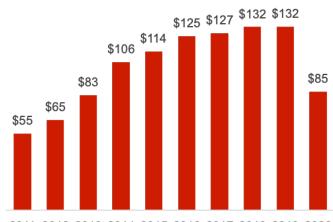
Top Goods Exports to China, 2021

| l. Oilseeds & Grains | \$49 million |
|--|--|
| Dairy Products Navigational & Meas. Instruments Misc. Crops Semiconductors & Components | \$45 million \$14 million \$11 million \$11 million |
| | |

5% of Idaho's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -35%

Top Services Export Markets, 2020

| & | / |
|-------------------|---------------|
| l. Ireland | \$148 million |
| 2. Switzerland | \$132 million |
| 3. Canada | \$121 million |
| 4. United Kingdom | \$99 million |
| 5. China | \$85 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$24 million |
|--------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$23 million |
| 3. Misc. Personal & Recreational | \$6.4 million |
| 4. Equip. Installation & Maintenance | \$6.1 million |
| 5. Trademark Royalties | \$5.9 million |

6% of Idaho's global services exports went to China in 2020



Illinois' Exports to China

Illinois' goods and services exports to China supported 50,700 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 20%

Top Goods Export Markets, 2021

| l. Canada | \$18 billion |
|--------------|---------------|
| 2. Mexico | \$9.3 billion |
| 3. China | \$6.1 billion |
| 4. Germany | \$3.8 billion |
| 5. Australia | \$3.5 billion |

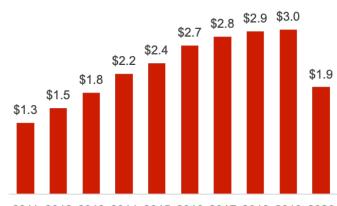
Top Goods Exports to China, 2021

| l. Oilseeds & Grains | \$2.9 billion |
|---|--------------------------------|
| 2. Pharmaceuticals & Medicines | \$300 million |
| 3. Navigational & Meas. Instruments 4. Motor Vehicle Parts | \$289 million \$244 million |
| 5. Basic Chemicals | \$177 million |

9% of Illinois' global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -35%

Top Services Export Markets, 2020

| \$3.3 billion |
|---------------|
| \$2.7 billion |
| \$2.6 billion |
| \$2.5 billion |
| \$1.9 billion |
| |

Top Services Exports to China, 2020

| l. Education | \$521 million |
|----------------------------------|---------------|
| 2. Air Freight & Port Services | \$332 million |
| 3. Royalties From Industrial | |
| Processes | \$169 million |
| 4. Misc. Financial Services | \$112 million |
| 5. Misc. Freight & Port Services | \$101 million |

6% of Illinois' global services exports went to China in 2020



Indiana's Exports to China

Indiana's goods and services exports to China supported 26,600 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 17%

Top Goods Export Markets, 2021

| l. Canada | \$13 billion |
|------------|---------------|
| 2. Mexico | \$5.4 billion |
| 3. China | \$4.6 billion |
| 4. Germany | \$2.5 billion |
| 5. Japan | \$2.4 billion |

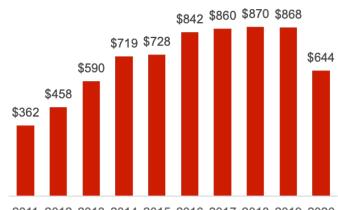
Top Goods Exports to China, 2021

| l. Pharmaceuticals & Medicines | \$1.7 billion |
|---|--|
| Oilseeds & Grains Medical Equipment & Supplies Motor Vehicle Parts Resins & Synthetic Fibers | \$1.4 billion \$258 million \$154 million \$139 million |
| | |

11% of Indiana's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -26%

Top Services Export Markets, 2020

| | · · · · · · · · · · · · · · · · · · · |
|----------------|---------------------------------------|
| l. Ireland | \$958 million |
| 2. Switzerland | \$943 million |
| 3. China | \$644 million |
| 4. Singapore | \$517 million |
| 5. Japan | \$478 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$276 million |
|--------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$199 million |
| 3. Misc. Personal & Recreational | \$35 million |
| 4. Trademark Royalties | \$31 million |
| 5. Equip. Installation & Maintenance | \$28 million |

9% of Indiana's global services exports went to China in 2020



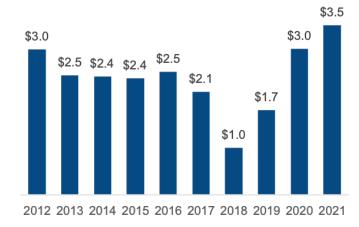
Iowa's Exports to China

Iowa's goods and services exports to China supported 29,700 American jobs in 2020.

\$4.1 billion \$3.5 billion \$2.9 billion \$1.8 billion \$776 million

Goods

(\$ billion)



Growth (2020-2021): 16%

Top Goods Export Markets, 2021

| 1. Canada | | |
|------------|--|--|
| 2. China | | |
| 3. Mexico | | |
| 4. Japan | | |
| 5. Germany | | |

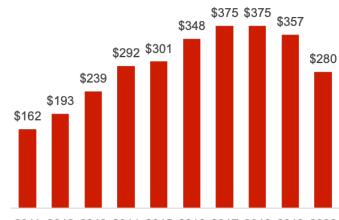
Top Goods Exports to China, 2021

| l. Oilseeds & Grains | \$2.6 billion |
|---|---|
| Meat Products Pharmaceuticals & Medicines Ag. & Construction Machinery Basic Chemicals | \$362 million \$68 million \$53 million \$43 million |
| | |

17% of Iowa's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -21%

Top Services Export Markets, 2020

| l. United Kingdom | \$428 million |
|-------------------|---------------|
| 2. Japan | \$302 million |
| 3. Canada | \$299 million |
| 4. Switzerland | \$293 million |
| 5. China | \$280 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$106 million |
|--------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$58 million |
| 3. Misc. Financial Services | \$27 million |
| 4. Equip. Installation & Maintenance | \$17 million |
| 5. Insurance Services | \$16 million |

7% of Iowa's global services exports went to China in 2020

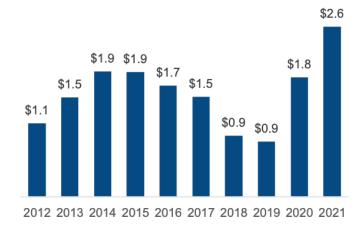


Kansas' Exports to China

Kansas' goods and services exports to China supported 19,200 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 42%

Top Goods Export Markets, 2021

| l. Mexico | \$2.9 billion |
|-----------|---------------|
| 2. China | \$2.6 billion |
| 3. Canada | \$2.0 billion |
| 4. Japan | \$1.3 billion |
| 5. Korea | \$712 million |

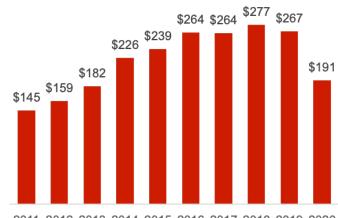
Top Goods Exports to China, 2021

| l. Oilseeds & Grains | \$2.0 billion |
|---|--|
| Meat Products Aerospace Products & Parts Navigational & Meas. Instruments Ag. & Construction Machinery | \$248 million \$105 million \$63 million \$25 million |
| | |

17% of Kansas' global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -29%

Top Services Export Markets, 2020

| \$361 million |
|---------------|
| \$299 million |
| \$243 million |
| \$238 million |
| \$191 million |
| |

Top Services Exports to China, 2020

| l. Education | \$75 million |
|--------------------------------------|--------------|
| 2. Royalties From Industrial | |
| Processes | \$18 million |
| 3. Operational Leasing | \$14 million |
| 4. Trademark Royalties | \$13 million |
| 5. Equip. Installation & Maintenance | \$11 million |

6% of Kansas' global services exports went to China in 2020



Kentucky's Exports to China

Kentucky's goods and services exports to China supported 10,700 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 48%

Top Goods Export Markets, 2021

| l. Canada | \$8.2 billion |
|-------------------|---------------|
| 2. Mexico | \$2.8 billion |
| 3. China | \$2.8 billion |
| 4. United Kingdom | \$2.6 billion |
| 5. France | \$1.9 billion |

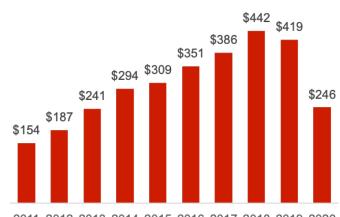
Top Goods Exports to China, 2021

| | 1 |
|--|--------|
| 2. Oilseeds & Grains\$394 million3. Resins & Synthetic Fibers\$152 million4. Pharmaceuticals & Medicines\$121 million5. Basic Chemicals\$116 million | 1 1 |

9% of Kentucky's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -41%

Top Services Export Markets, 2020

| l. United Kingdom | \$300 million |
|-------------------|---------------|
| 2. China | \$246 million |
| 3. Canada | \$237 million |
| 4. Mexico | \$194 million |
| 5. Japan | \$189 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$121 million |
|--------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$28 million |
| 3. Equip. Installation & Maintenance | \$19 million |
| 4. Trademark Royalties | \$17 million |
| 5. Personal Travel & Tourism | \$9.4 million |

8% of Kentucky's global services exports went to China in 2020



Louisiana's Exports to China

Louisiana's goods and services exports to China supported 8,480 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 17%

Top Goods Export Markets, 2021

| l. Mexico | \$5.4 billion |
|-----------|---------------|
| 2. Korea | \$4.7 billion |
| 3. China | \$4.1 billion |
| 4. Brazil | \$3.7 billion |
| 5. Canada | \$3.5 billion |
| | |

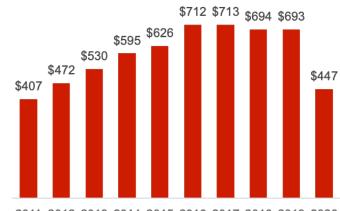
Top Goods Exports to China, 2021

| l. Oil & Gas | \$3.0 billion |
|------------------------------|---------------|
| 2. Basic Chemicals | \$264 million |
| 3. Oilseeds & Grains | \$260 million |
| 4. Resins & Synthetic Fibers | \$166 million |
| 5. Petroleum & Coal Products | \$163 million |
| | |

8% of Louisiana's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -36%

Top Services Export Markets, 2020

| L / |
|---------------|
| \$892 million |
| \$629 million |
| \$526 million |
| \$447 million |
| \$391 million |
| |

Top Services Exports to China, 2020

| l. Royalties From Industrial Processes | \$115 million |
|--|---------------|
| 2. Education | \$75 million |
| 3. Ocean Freight & Port Services | \$49 million |
| 4. Air Freight & Port Services | \$30 million |
| 5. Operational Leasing | \$30 million |

6% of Louisiana's global services exports went to China in 2020



Maine's Exports to China

Maine's goods and services exports to China supported 1,050 American jobs in 2020.

Goods

(\$ million)



Change (2020-2021): -8%

Top Goods Export Markets, 2021

| l. Canada | \$1.4 billion |
|----------------|---------------|
| 2. China | \$100 million |
| 3. El Salvador | \$97 million |
| 4. Malaysia | \$94 million |
| 5. Netherlands | \$84 million |

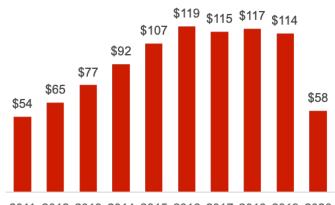
Top Goods Exports to China, 2021

| l. Marine Products | \$32 million |
|--------------------------------|---------------|
| 2. Misc. Foods | \$13 million |
| 3. Aerospace Products & Parts | \$12 million |
| 4. Converted Paper Products | \$9.3 million |
| 5. Pharmaceuticals & Medicines | \$5.4 million |
| | |

4% of Maine's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -49%

Top Services Export Markets, 2020

| \$161 million |
|---------------|
| \$104 million |
| \$72 million |
| \$59 million |
| \$58 million |
| |

Top Services Exports to China, 2020

| l. Education | \$17 million |
|--------------------------------------|---------------|
| 2. Misc. Personal & Recreational | \$6.8 million |
| 3. Equip. Installation & Maintenance | \$5.8 million |
| 4. Trademark Royalties | \$5.1 million |
| 5. Misc. Financial Services | \$4.2 million |

5% of Maine's global services exports went to China in 2020



Maryland's Exports to China

Maryland's goods and services exports to China supported 7,740 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 88%

Top Goods Export Markets, 2021

| l. Canada | \$1.9 billion |
|-----------------|---------------|
| 2. France | \$1.6 billion |
| 3. China | \$1.3 billion |
| 4. Netherlands | \$1.1 billion |
| 5. Saudi Arabia | \$1.1 billion |

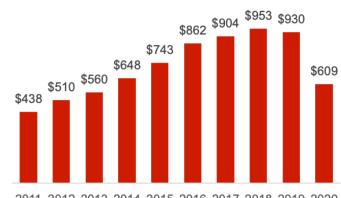
Top Goods Exports to China, 2021

| l. Coal & Petroleum Gases | \$315 million |
|--|--|
| Oil & Gas Pharmaceuticals & Medicines Pulp & Paperboard Mill Products Oilseeds & Grains | \$246 million \$137 million \$120 million \$105 million |
| | |

8% of Maryland's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -35%

Top Services Export Markets, 2020

| l. Ireland | \$1.3 billion |
|-------------------|---------------|
| 2. U.K. Caribbean | \$1.1 billion |
| 3. United Kingdom | \$987 million |
| 4. Switzerland | \$896 million |
| 7. China | \$609 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$228 million |
|----------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$70 million |
| 3. Computer Software Services | \$40 million |
| 4. Misc. Personal & Recreational | \$32 million |
| 5. Trademark Royalties | \$31 million |

5% of Maryland's global services exports went to China in 2020



Massachusetts' Exports to China

Massachusetts' goods and services exports to China supported 27,500 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 32%

Top Goods Export Markets, 2021

| 1. Canada | \$3.6 billion |
|----------------|---------------|
| 2. China | \$3.5 billion |
| 3. Mexico | \$2.8 billion |
| 4. Germany | \$1.9 billion |
| 5. Netherlands | \$1.7 billion |

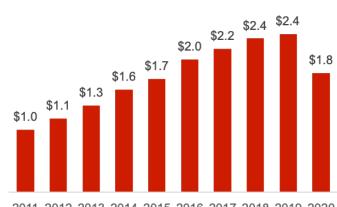
Top Goods Exports to China, 2021

| l. Industrial Machinery | \$837 million |
|--|--------------------------------|
| 2. Navigational & Meas. Instruments 3. Medical Equipment & Supplies | \$381 million \$333 million |
| 4. Pharmaceuticals & Medicines | \$280 million |
| 5. Misc. General Purpose Machinery | \$237 million |

11% of Massachusetts' global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -25%

Top Services Export Markets, 2020

| | / |
|-------------------|---------------|
| l. U.K. Caribbean | \$4.1 billion |
| 2. Ireland | \$3.6 billion |
| 3. United Kingdom | \$2.5 billion |
| 4. Canada | \$2.0 billion |
| 5. China | \$1.8 billion |
| | |

Top Services Exports to China, 2020

| l. Education | \$966 million |
|------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$178 million |
| 3. Software Distribution Royalties | \$163 million |
| 4. Misc. Financial Services | \$78 million |
| 5. Computer Software Services | \$57 million |

6% of Massachusetts' global services exports went to China in 2020

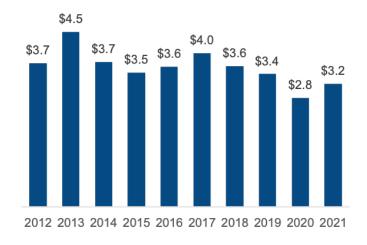


Michigan's Exports to China

Michigan's goods and services exports to China supported 19,700 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 13%

Top Goods Export Markets, 2021

| l. Canada | \$22 billion |
|------------|---------------|
| 2. Mexico | \$11 billion |
| 3. China | \$3.2 billion |
| 4. Brazil | \$2.4 billion |
| 5. Germany | \$1.7 billion |

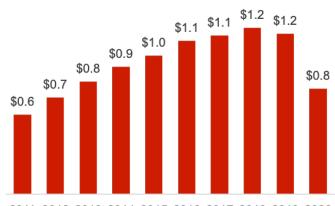
Top Goods Exports to China, 2021

| l. Motor Vehicle Parts | \$747 million |
|---|--------------------------------|
| 2. Oilseeds & Grains 3. Motor Vehicles | \$440 million \$228 million |
| 4. Glass & Glass Products | \$158 million |
| 5. Resins & Synthetic Fibers | \$118 million |

6% of Michigan's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -34%

Top Services Export Markets, 2020

| l. Canada | \$1.9 billion |
|-------------------|---------------|
| 2. Ireland | \$789 million |
| 3. United Kingdom | \$786 million |
| 4. China | \$760 million |
| 5. Switzerland | \$716 million |

Top Services Exports to China, 2020

| l. Education | \$332 million |
|---------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$106 million |
| 3. Arch., Eng. & Other Tech. Services | \$45 million |
| 4. Trademark Royalties | \$43 million |
| 5. Misc. Freight & Port Services | \$40 million |

7% of Michigan's global services exports went to China in 2020

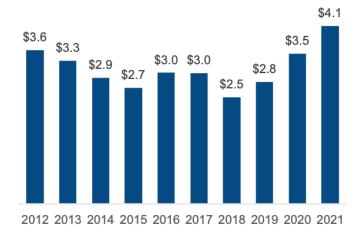


Minnesota's Exports to China

Minnesota's goods and services exports to China supported 28,400 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 19%

Top Goods Export Markets, 2021

| l. Canada | \$6.5 billion |
|------------|---------------|
| 2. China | \$4.1 billion |
| 3. Mexico | \$2.7 billion |
| 4. Japan | \$1.8 billion |
| 5. Germany | \$881 million |

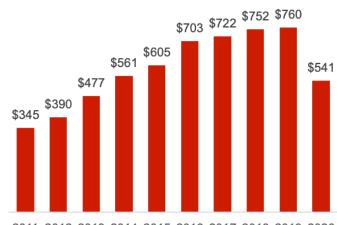
Top Goods Exports to China, 2021

| l. Oilseeds & Grains | \$1.7 billion |
|-------------------------------------|---------------|
| 2. Semiconductors & Components | \$467 million |
| 3. Misc. General Purpose Machinery | \$324 million |
| 4. Navigational & Meas. Instruments | \$289 million |
| 5. Medical Equipment & Supplies | \$225 million |
| | |

15% of Minnesota's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -29%

Top Services Export Markets, 2020

| l. United Kingdom | \$1.1 billion |
|-------------------|---------------|
| 2. Ireland | \$1.0 billion |
| 3. Canada | \$948 million |
| 4. Switzerland | \$793 million |
| 6. China | \$541 million |
| | |

Top Services Exports to China, 2020

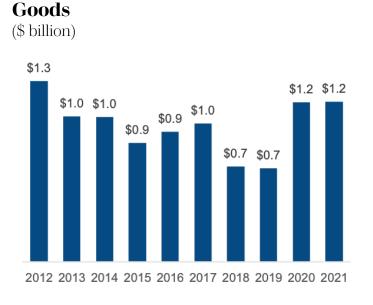
| l. Education | \$140 million |
|----------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$109 million |
| 3. Misc. Financial Services | \$53 million |
| 4. Trademark Royalties | \$30 million |
| 5. Misc. Freight & Port Services | \$22 million |

5% of Minnesota's global services exports went to China in 2020



Mississippi's Exports to China

Mississippi's goods and services exports to China supported 10,300 American jobs in 2020.



Change (2020-2021): 0%

Top Goods Export Markets, 2021

| l. Canada | \$2.3 billion |
|------------|---------------|
| 2. Mexico | \$1.7 billion |
| 3. China | \$1.2 billion |
| 4. Panama | \$1.1 billion |
| 5. Belgium | \$700 million |

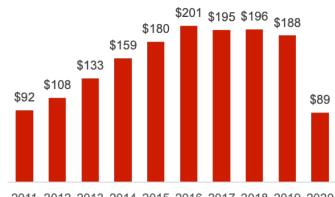
Top Goods Exports to China, 2021

| 1. Oilseeds & Grains | \$417 million |
|---|------------------------------|
| 2. Pulp & Paperboard Mill Products | \$189 million |
| 3. Misc. Crops | \$118 million |
| 4. Medical Equipment & Supplies 5. Semiconductors & Components | \$75 million \$73 million |

8% of Mississippi's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -55%

Top Services Export Markets, 2020

| l. United Kingdom | \$116 million |
|-------------------|---------------|
| 2. Canada | \$113 million |
| 3. Mexico | \$96 million |
| 4. China | \$89 million |
| 5. Japan | \$64 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$25 million |
|--------------------------------------|---------------|
| 2. Equip. Installation & Maintenance | \$10 million |
| 3. Trademark Royalties | \$8.7 million |
| 4. Royalties From Industrial | |
| Processes | \$7.9 million |
| 5. Misc. Financial Services | \$7.1 million |

7% of Mississippi's global services exports went to China in 2020

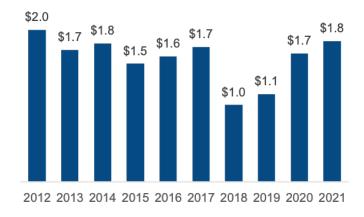


Missouri's Exports to China

Missouri's goods and services exports to China supported 18,500 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 10%

Top Goods Export Markets, 2021

Canada
 Mexico
 China
 Germany
 Japan

\$5.2 billion \$3.4 billion \$1.8 billion \$720 million \$682 million

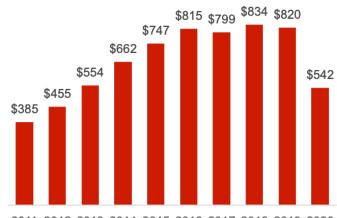
Top Goods Exports to China, 2021

| l. Oilseeds & Grains | \$1.1 billion |
|---|------------------------------|
| 2. Sawmill & Wood Products 3. Metal Ores | \$81 million \$71 million |
| 4. Meat Products | \$63 million |
| 5. Timber & Logs | \$44 million |

10% of Missouri's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -34%

Top Services Export Markets, 2020

| l. United Kingdom | \$907 million |
|-------------------|---------------|
| 2. Canada | \$806 million |
| 3. Ireland | \$583 million |
| 4. Switzerland | \$550 million |
| 5. China | \$542 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$180 million |
|------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$65 million |
| 3. Misc. Financial Services | \$52 million |
| 4. Credit-Related Services | \$40 million |
| 5. Trademark Royalties | \$26 million |

6% of Missouri's global services exports went to China in 2020

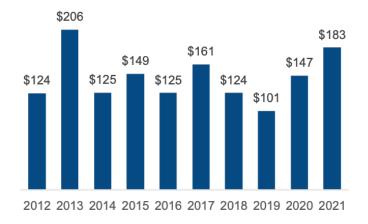


Montana's Exports to China

Montana's goods and services exports to China supported 1,400 American jobs in 2020.

Goods

(\$ million)



Growth (2020-2021): 25%

Top Goods Export Markets, 2021

l. Canada 2. Korea 3. China 4. Japan 5. Mexico \$786 million \$273 million \$183 million \$166 million \$112 million

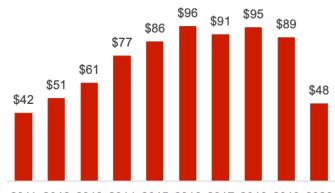
Top Goods Exports to China, 2021

| 1. Oilseeds & Grains | \$79 million |
|--------------------------------|---------------|
| 2. Industrial Machinery | \$32 million |
| 3. Nonferrous Metal Products | \$24 million |
| 4. Basic Chemicals | \$23 million |
| 5. Pharmaceuticals & Medicines | \$5.2 million |
| | |

8% of Montana's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -46%

Top Services Export Markets, 2020

| l. Canada | \$140 million |
|-------------------|---------------|
| 2. United Kingdom | \$76 million |
| 3. China | \$48 million |
| 4. Mexico | \$47 million |
| 5. Ireland | \$33 million |

Top Services Exports to China, 2020

| l. Education | \$13 million |
|--------------------------------------|---------------|
| 2. Misc. Personal & Recreational | \$8.1 million |
| 3. Misc. Financial Services | \$6.1 million |
| 4. Trademark Royalties | \$3.9 million |
| 5. Equip. Installation & Maintenance | \$3.6 million |

7% of Montana's global services exports went to China in 2020

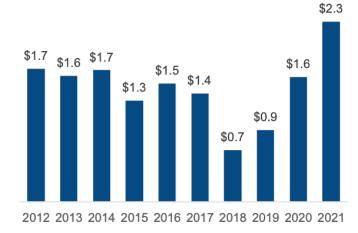


Nebraska's Exports to China

Nebraska's goods and services exports to China supported 16,900 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 44%

Top Goods Export Markets, 2021

| l. China | \$2.3 billion |
|-----------|---------------|
| 2. Mexico | \$2.0 billion |
| 3. Canada | \$1.6 billion |
| 4. Japan | \$1.2 billion |
| 5. Korea | \$766 million |

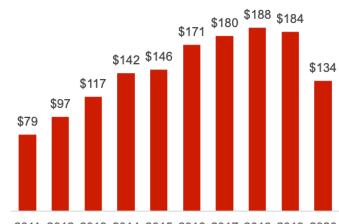
Top Goods Exports to China, 2021

| l. Oilseeds & Grains | \$1.7 billion |
|---|---|
| Meat Products Nonmetallic Minerals Medical Equipment & Supplies Leather & Hide Tanning | \$375 million \$40 million \$30 million \$26 million |
| o. Loution de maio rumming | \$ 2 0 mmon |

20% of Nebraska's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -27%

Top Services Export Markets, 2020

| l. United Kingdom | \$233 million |
|-------------------|---------------|
| 2. Canada | \$173 million |
| 3. Japan | \$152 million |
| 4. Switzerland | \$137 million |
| 5. China | \$134 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$50 million |
|--------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$16 million |
| 3. Misc. Financial Services | \$11 million |
| 4. Trademark Royalties | \$9.7 million |
| 5. Equip. Installation & Maintenance | \$7.4 million |

7% of Nebraska's global services exports went to China in 2020



Nevada's Exports to China

Nevada's goods and services exports to China supported 8,410 American jobs in 2020.

Goods

(\$ billion)



Change (2020-2021): -13%

Top Goods Export Markets, 2021

| l. Switzerland | \$2.1 billion |
|----------------|---------------|
| 2. Mexico | \$1.6 billion |
| 3. Canada | \$1.5 billion |
| 4. China | \$1.2 billion |
| 5. Germany | \$369 million |

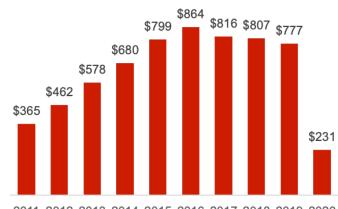
Top Goods Exports to China, 2021

| l. Metal Ores | \$354 million |
|-------------------------------------|---------------|
| 2. Electrical Equipment | \$270 million |
| 3. Semiconductors & Components | \$188 million |
| 4. Computer Equipment | \$137 million |
| 5. Navigational & Meas. Instruments | \$51 million |
| | |

12% of Nevada's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -70%

Top Services Export Markets, 2020

| | / |
|-------------------|---------------|
| l. Mexico | \$469 million |
| 2. Canada | \$442 million |
| 3. United Kingdom | \$320 million |
| 4. China | \$231 million |
| 5. Japan | \$201 million |
| | |

Top Services Exports to China, 2020

| \$39 million |
|--------------|
| \$33 million |
| \$24 million |
| \$22 million |
| \$22 million |
| |

6% of Nevada's global services exports went to China in 2020



New Hampshire's Exports to China

New Hampshire's goods and services exports to China supported 3,080 American jobs in 2020.

Goods

(\$ million)



Growth (2020-2021): 19%

Top Goods Export Markets, 2021

Germany
 Canada
 United Arab Emirates
 Mexico
 China

\$915 million \$847 million \$503 million \$399 million \$397 million

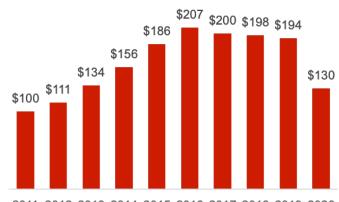
Top Goods Exports to China, 2021

| l. Computer Equipment | \$102 million |
|---|--|
| Metalworking Machinery Semiconductors & Components Misc. General Purpose Machinery Marine Products | \$54 million \$29 million \$27 million \$22 million |
| | |

6% of New Hampshire's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -33%

Top Services Export Markets, 2020

| \$318 million |
|---------------|
| \$229 million |
| \$200 million |
| \$194 million |
| \$130 million |
| |

Top Services Exports to China, 2020

| l. Education | \$38 million |
|--------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$20 million |
| 3. Software Distribution Royalties | \$13 million |
| 4. Misc. Personal & Recreational | \$7.4 million |
| 5. Equip. Installation & Maintenance | \$7.3 million |

5% of New Hampshire's global services exports went to China in 2020

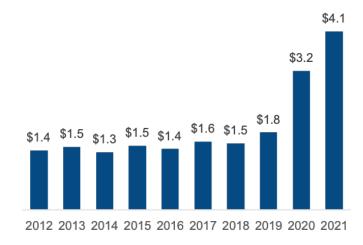


New Jersey's Exports to China

New Jersey's goods and services exports to China supported 15,400 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 29%

Top Goods Export Markets, 2021

1. Canada 2. United Kingdom 3. China 4. Mexico 5. Japan \$9.9 billion \$4.3 billion \$4.1 billion \$3.2 billion \$3.2 billion

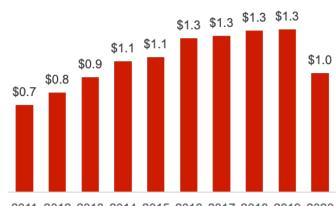
Top Goods Exports to China, 2021

| l. Nonferrous Metal Products | \$2.3 billion |
|--|--|
| 2. Basic Chemicals 3. Soaps, Cleaning Agents & Toiletries 4. Misc. Manufactured Commodities 5. Navigational & Meas. Instruments | \$295 million \$214 million \$204 million \$126 million |
| | |

9% of New Jersey's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -27%

Top Services Export Markets, 2020

| llion |
|-------|
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| llion |
| |

Top Services Exports to China, 2020

| l. Education | \$243 million |
|----------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$192 million |
| 3. Ocean Freight & Port Services | \$107 million |
| 4. Trademark Royalties | \$51 million |
| 5. Computer Software Services | \$45 million |

5% of New Jersey's global services exports went to China in 2020

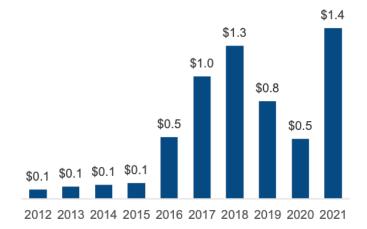


New Mexico's Exports to China

New Mexico's goods and services exports to China supported 2,840 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 185%

Top Goods Export Markets, 2021

| l. Mexico | \$2.5 billion |
|--------------|---------------|
| 2. China | \$1.4 billion |
| 3. Panama | \$157 million |
| 4. Canada | \$145 million |
| 5. Singapore | \$145 million |

Top Goods Exports to China, 2021

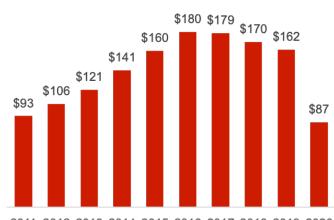
| l. Semiconductors & Components |
|---------------------------------|
| 2. Medical Equipment & Supplies |
| 3. Aerospace Products & Parts |
| 4. Scrap Products |
| 5. Oilseeds & Grains |

| \$1.2 billion |
|---------------|
| \$83 million |
| \$42 million |
| \$16 million |
| \$15 million |

26% of New Mexico's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -46%

Top Services Export Markets, 2020

| l. United Kingdom | \$172 million |
|-------------------|---------------|
| 2. Ireland | \$157 million |
| 3. Canada | \$127 million |
| 4. Singapore | \$112 million |
| 7. China | \$87 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$23 million |
|--------------------------------------|---------------|
| 2. Audio/Visual Services | \$11 million |
| 3. Trademark Royalties | \$7.4 million |
| 4. Equip. Installation & Maintenance | \$6.2 million |
| 5. Misc. Personal & Recreational | \$5.6 million |

5% of New Mexico's global services exports went to China in 2020

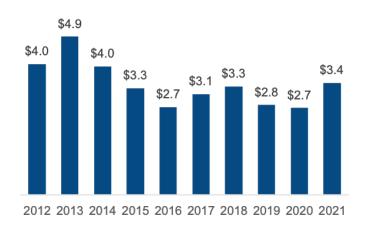


New York's Exports to China

New York's goods and services exports to China supported 42,500 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 29%

Top Goods Export Markets, 2021

| l. Canada | \$11 billion |
|----------------|---------------|
| 2. Switzerland | \$11 billion |
| 3. Hong Kong | \$6.1 billion |
| 4. India | \$3.7 billion |
| 6. China | \$3.4 billion |

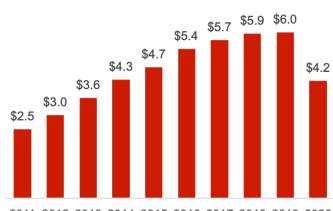
Top Goods Exports to China, 2021

| l. Misc. Manufactured Commodities | \$410 million |
|-------------------------------------|---------------|
| 2. Industrial Machinery | \$378 million |
| 3. Navigational & Meas. Instruments | \$227 million |
| 4. Pharmaceuticals & Medicines | \$181 million |
| 5. Scrap Products | \$175 million |
| | |

5% of New York's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -29%

Top Services Export Markets, 2020

| l. U.K. Caribbean | \$14 billion |
|-------------------|---------------|
| 2. United Kingdom | \$12 billion |
| 3. Canada | \$8.4 billion |
| 4. Ireland | \$5.1 billion |
| 5. China | \$4.2 billion |
| | |

Top Services Exports to China, 2020

| l. Education | \$1.6 billion |
|-----------------------------|---------------|
| 2. Misc. Financial Services | \$581 million |
| 3. Credit-Related Services | \$371 million |
| 4. Audio/Visual Services | \$152 million |
| 5. Legal Services | \$136 million |

5% of New York's global services exports went to China in 2020



North Carolina's Exports to China

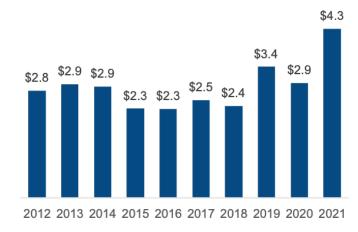
North Carolina's goods and services exports to China supported 20,800 American jobs in 2020.

\$2.0 billion \$301 million \$281 million

\$251 million \$219 million

Goods

(\$ billion)



Growth (2020-2021): 47%

Top Goods Export Markets, 2021

| l. Canada | \$6.5 billion |
|--------------|---------------|
| 2. Mexico | \$4.6 billion |
| 3. China | \$4.3 billion |
| 4. France | \$1.4 billion |
| 5. Singapore | \$1.0 billion |

Top Goods Exports to China, 2021

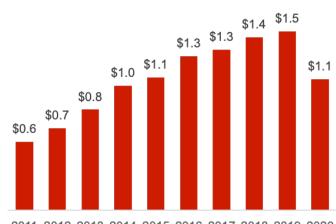
| l. Pharmaceuticals & Medicines |
|---------------------------------------|
| 2. Semiconductors & Components |
| $7 O$: la sa de θO su inse |

- Oilseeds & Grains
 Meat Products
- 5. Pulp & Paperboard Mill Products

13% of North Carolina's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -27%

Top Services Export Markets, 2020

| l. Ireland | \$2.4 billion |
|-------------------|---------------|
| 2. United Kingdom | \$2.0 billion |
| 3. Switzerland | \$1.8 billion |
| 4. Canada | \$1.3 billion |
| 5. China | \$1.1 billion |
| | |

Top Services Exports to China, 2020

| l. Royalties From Industrial Processes | \$262 million |
|--|---------------|
| 2. Education | \$214 million |
| 3. Misc. Financial Services | \$152 million |
| 4. Credit-Related Services | \$86 million |
| 5. Software Distribution Royalties | \$61 million |

5% of North Carolina's global services exports went to China in 2020



North Dakota's Exports to China

North Dakota's goods and services exports to China supported 10,200 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 20%

Top Goods Export Markets, 2021

| l. Canada | \$4.0 billion |
|----------------|---------------|
| 2. China | \$1.1 billion |
| 3. Mexico | \$586 million |
| 4. Japan | \$312 million |
| 5. Philippines | \$155 million |

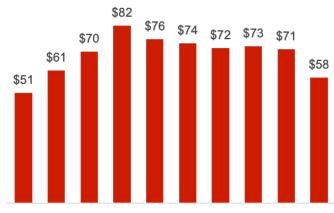
Top Goods Exports to China, 2021

| l. Oilseeds & Grains | \$1.0 billion |
|------------------------------------|---------------|
| 2. Misc. General Purpose Machinery | \$18 million |
| 3. Computer Equipment | \$6.1 million |
| 4. Ag. & Construction Machinery | \$4.6 million |
| 5. Semiconductors & Components | \$3.8 million |
| | |

14% of North Dakota's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -19%

Top Services Export Markets, 2020

| . / |
|---------------|
| \$264 million |
| \$70 million |
| \$58 million |
| \$57 million |
| \$42 million |
| |

Top Services Exports to China, 2020

| l. Education | \$14 million |
|--------------------------------------|---------------|
| 2. Misc. Freight & Port Services | \$9.1 million |
| 3. Operational Leasing | \$8.4 million |
| 4. Misc. Financial Services | \$5.0 million |
| 5. Equip. Installation & Maintenance | \$5.0 million |

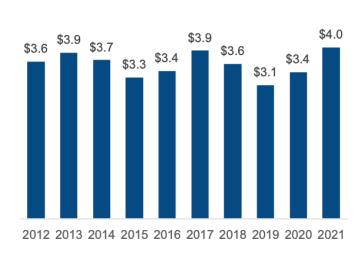
6% of North Dakota's global services exports went to China in 2020



THE US-CHINA BUSINESS COUNCIL 美中貿易全国委员会

Ohio's Exports to China

Ohio's goods and services exports to China supported 28,500 American jobs in 2020.



Growth (2020-2021): 17%

Goods

(\$ billion)

Top Goods Export Markets, 2021

| l. Canada | \$18 billion |
|-----------|---------------|
| 2. Mexico | \$6.1 billion |
| 3. China | \$4.0 billion |
| 4. Brazil | \$1.8 billion |
| 5. Japan | \$1.8 billion |

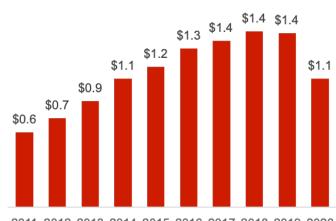
Top Goods Exports to China, 2021

| l. Oilseeds & Grains | \$1.1 billion |
|---|--|
| Plastics Products Aerospace Products & Parts Motor Vehicle Parts Basic Chemicals | \$335 million \$292 million \$264 million \$210 million |
| | |

8% of Ohio's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -26%

Top Services Export Markets, 2020

| l. United Kingdom | \$1.6 billion |
|-------------------|---------------|
| 2. Canada | \$1.6 billion |
| 3. China | \$1.1 billion |
| 4. Ireland | \$977 million |
| 5. Switzerland | \$924 million |

Top Services Exports to China, 2020

| l. Education | \$353 million |
|----------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$148 million |
| 3. Misc. Financial Services | \$115 million |
| 4. Credit-Related Services | \$94 million |
| 5. Misc. Personal & Recreational | \$56 million |

7% of Ohio's global services exports went to China in 2020

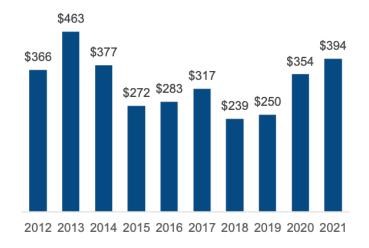


Oklahoma's Exports to China

Oklahoma's goods and services exports to China supported 3,920 American jobs in 2020.



(\$ million)



Growth (2020-2021): 12%

Top Goods Export Markets, 2021

Canada
 Mexico
 Germany
 China
 Japan

\$1.6 billion \$751 million \$652 million \$394 million \$349 million

> \$174 million \$62 million

\$47 million

\$24 million

\$12 million

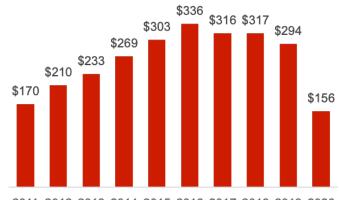
Top Goods Exports to China, 2021

Oilseeds & Grains
 Misc. Crops
 Meat Products
 Navigational & Meas. Instruments
 Basic Chemicals

6% of Oklahoma's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -47%

Top Services Export Markets, 2020

| 1. Canada | \$189 million |
|-------------------|---------------|
| 2. United Kingdom | \$187 million |
| 3. China | \$156 million |
| 4. Mexico | \$135 million |
| 5. Ireland | \$115 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$66 million |
|--------------------------------------|---------------|
| 2. Trademark Royalties | \$15 million |
| 3. Equip. Installation & Maintenance | \$14 million |
| 4. Operational Leasing | \$11 million |
| 5. Personal Travel & Tourism | \$6.8 million |

7% of Oklahoma's global services exports went to China in 2020

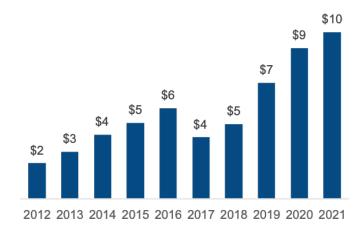


Oregon's Exports to China

Oregon's goods and services exports to China supported 44,900 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 11%

Top Goods Export Markets, 2021

| l. China | \$10 billion |
|-------------|---------------|
| 2. Canada | \$3.2 billion |
| 3. Malaysia | \$2.2 billion |
| 4. Korea | \$1.5 billion |
| 5. Israel | \$1.4 billion |

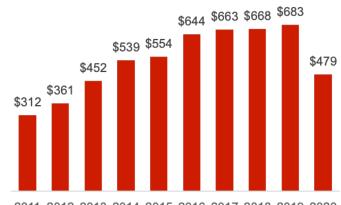
Top Goods Exports to China, 2021

| 1. Semiconductors & Components | \$7.9 billion |
|-------------------------------------|---------------|
| 2. Industrial Machinery | \$776 million |
| 3. Motor Vehicles | \$468 million |
| 4. Misc. Chemical Preparations | \$268 million |
| 5. Navigational & Meas. Instruments | \$156 million |
| | |

36% of Oregon's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -30%

Top Services Export Markets, 2020

| |) |
|----------------|---------------|
| l. Ireland | \$1.2 billion |
| 2. Switzerland | \$957 million |
| 3. Singapore | \$511 million |
| 4. China | \$479 million |
| 5. Japan | \$474 million |
| | |

Top Services Exports to China, 2020

| l. Royalties From Industrial Processes | \$202 million |
|--|---------------|
| 2. Education | \$114 million |
| 3. Software Distribution Royalties | \$39 million |
| 4. Trademark Royalties | \$20 million |
| 5. Equip. Installation & Maintenance | \$18 million |

7% of Oregon's global services exports went to China in 2020

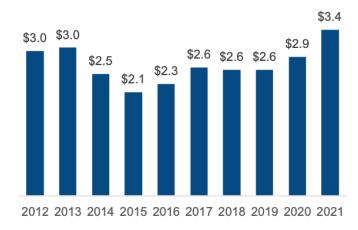


Pennsylvania's Exports to China

Pennsylvania's goods and services exports to China supported 22,400 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 19%

Top Goods Export Markets, 2021

| l. Canada | \$12 billion |
|-------------------|---------------|
| 2. Mexico | \$4.9 billion |
| 3. China | \$3.4 billion |
| 4. Germany | \$1.9 billion |
| 5. United Kingdom | \$1.8 billion |

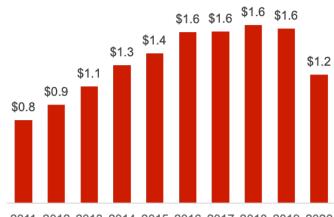
Top Goods Exports to China, 2021

| l. Nonferrous Metal Products | \$575 million |
|---|--|
| 2. Misc. General Purpose Machinery 3. Navigational & Meas. Instruments 4. Sawmill & Wood Products 5. Pharmaceuticals & Medicines | \$219 million \$167 million \$154 million \$143 million |
| | |

8% of Pennsylvania's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -27%

Top Services Export Markets, 2020

|) |
|---------------|
| \$2.5 billion |
| \$1.7 billion |
| \$1.4 billion |
| \$1.4 billion |
| \$1.2 billion |
| |

Top Services Exports to China, 2020

| l. Education | \$597 million |
|--------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$100 million |
| 3. Trademark Royalties | \$65 million |
| 4. Misc. Personal & Recreational | \$56 million |
| 5. Equip. Installation & Maintenance | \$51 million |

6% of Pennsylvania's global services exports went to China in 2020

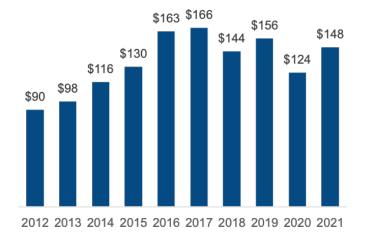


Rhode Island's Exports to China

Rhode Island's goods and services exports to China supported 1,620 American jobs in 2020.



(\$ million)



Growth (2020-2021): 19%

Top Goods Export Markets, 2021

1. Italy 2. Canada 3. Dominican Republic 4. Mexico 6. China \$464 million \$458 million \$315 million \$164 million \$148 million

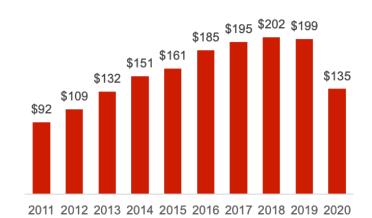
Top Goods Exports to China, 2021

| l. Basic Chemicals | \$36 million |
|------------------------------------|---------------|
| 2. Misc. General Purpose Machinery | \$15 million |
| 3. Misc. Fabricated Metal Products | \$12 million |
| | ф11 îll: |
| 4. Household Appliances | \$11 million |
| 5. Marine Products | \$9.8 million |

5% of Rhode Island's global goods exports went to China in 2021

Services

(\$ million)



Change (2019-2020): -32%

Top Services Export Markets, 2020

| | / |
|-------------------|---------------|
| l. United Kingdom | \$190 million |
| 2. U.K. Caribbean | \$187 million |
| 3. Canada | \$146 million |
| 4. China | \$135 million |
| 5. Japan | \$105 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$78 million |
|----------------------------------|---------------|
| 2. Misc. Personal & Recreational | \$8.4 million |
| 3. Misc. Financial Services | \$8.1 million |
| 4. Royalties From Industrial | |
| Processes | \$5.9 million |
| 5. Trademark Royalties | \$5.1 million |

8% of Rhode Island's global services exports went to China in 2020



South Carolina's Exports to China

South Carolina's goods and services exports to China supported 13,800 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 19%

Top Goods Export Markets, 2021

China
 Germany
 Canada
 Mexico
 Belgium

\$4.7 billion \$4.6 billion \$3.8 billion \$2.1 billion \$1.5 billion

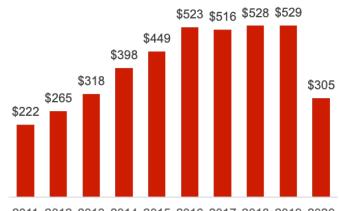
Top Goods Exports to China, 2021

| l. Motor Vehicles | \$2.2 billion |
|-------------------------------------|---------------|
| 2. Aerospace Products & Parts | \$358 million |
| 3. Motor Vehicle Parts | \$261 million |
| 4. Motor Vehicle Bodies & Trailers | \$196 million |
| 5. Navigational & Meas. Instruments | \$138 million |
| | |
| | |

16% of South Carolina's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -42%

Top Services Export Markets, 2020

| l. Switzerland | \$526 million |
|-------------------|---------------|
| 2. Germany | \$508 million |
| 3. Ireland | \$369 million |
| 4. United Kingdom | \$355 million |
| 6. China | \$305 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$60 million |
|--------------------------------------|--------------|
| 2. Royalties From Industrial | |
| Processes | \$54 million |
| 3. Ocean Freight & Port Services | \$46 million |
| 4. Credit-Related Services | \$24 million |
| 5. Equip. Installation & Maintenance | \$21 million |

6% of South Carolina's global services exports went to China in 2020



South Dakota's Exports to China

South Dakota's goods and services exports to China supported 10,800 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 24%

Top Goods Export Markets, 2021

| l. China | \$1.2 billion |
|-----------|---------------|
| 2. Canada | \$718 million |
| 3. Mexico | \$548 million |
| 4. Japan | \$355 million |
| 5. Korea | \$132 million |

Top Goods Exports to China, 2021

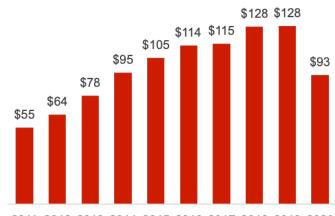
| l. Oilseeds & Grains | \$1.1 billion |
|---------------------------------|---------------|
| 2. Meat Products | \$47 million |
| 3. Medical Equipment & Supplies | \$17 million |
| 4. Dairy Products | \$13 million |
| 5. Converted Paper Products | \$13 million |
| | |

29% of South Dakota's global goods exports went to China in 2021

屃

Services

(\$ million)



2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -28%

Top Services Export Markets, 2020

| # | |
|-------------------|---------------|
| l. United Kingdom | \$207 million |
| 2. Canada | \$135 million |
| 3. China | \$93 million |
| 4. Japan | \$72 million |
| 5. Mexico | \$65 million |
| | |

Top Services Exports to China, 2020

| l. Misc. Financial Services | \$28 million |
|--------------------------------------|---------------|
| 2. Credit-Related Services | \$27 million |
| 3. Education | \$12 million |
| 4. Equip. Installation & Maintenance | \$4.3 million |
| 5. Bank Lending-Related Services | \$4.2 million |

6% of South Dakota's global services exports went to China in 2020

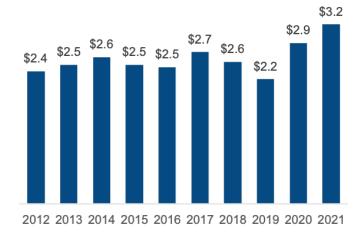


Tennessee's Exports to China

Tennessee's goods and services exports to China supported 17,200 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 11%

Top Goods Export Markets, 2021

| l. Canada | \$7.4 billion |
|------------|---------------|
| 2. Mexico | \$4.1 billion |
| 3. China | \$3.2 billion |
| 4. Japan | \$2.0 billion |
| 5. Belgium | \$1.8 billion |

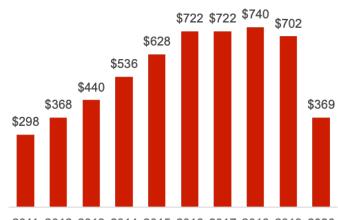
Top Goods Exports to China, 2021

| l. Medical Equipment & Supplies | \$628 million |
|---|--|
| Navigational & Meas. Instruments Basic Chemicals Oilseeds & Grains Resins & Synthetic Fibers | \$511 million \$387 million \$305 million \$290 million |
| | |

9% of Tennessee's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -47%

Top Services Export Markets, 2020

| l. United Kingdom | \$637 million |
|-------------------|---------------|
| 2. Ireland | \$592 million |
| 3. Canada | \$558 million |
| 4. Switzerland | \$475 million |
| 5. China | \$369 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$85 million |
|--------------------------------------|--------------|
| 2. Royalties From Industrial | |
| Processes | \$50 million |
| 3. Misc. Freight & Port Services | \$40 million |
| 4. Trademark Royalties | \$30 million |
| 5. Equip. Installation & Maintenance | \$28 million |

6% of Tennessee's global services exports went to China in 2020



Texas' Exports to China

Texas' goods and services exports to China supported 68,400 *American jobs in 2020.*

Goods

(\$ billion)



Growth (2020-2021): 23%

Top Goods Export Markets, 2021

| l. Mexico | \$122 billion |
|-----------|---------------|
| 2. Canada | \$29 billion |
| 3. China | \$21 billion |
| 4. Korea | \$19 billion |
| 5. Brazil | \$15 billion |

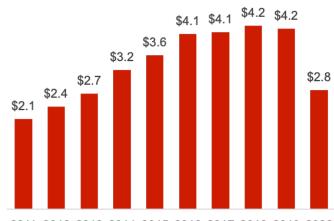
Top Goods Exports to China, 2021

| l. Oil & Gas | \$7.9 billion |
|--------------------------------|---------------|
| 2. Industrial Machinery | \$2.0 billion |
| 3. Basic Chemicals | \$1.7 billion |
| 4. Semiconductors & Components | \$1.4 billion |
| 5. Resins & Synthetic Fibers | \$1.3 billion |
| | |

6% of Texas' global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -34%

Top Services Export Markets, 2020

| l. Ireland | \$5.0 billion |
|-------------------|---------------|
| 2. Switzerland | \$4.5 billion |
| 3. United Kingdom | \$4.2 billion |
| 4. Canada | \$3.6 billion |
| 5. China | \$2.8 billion |
| 4. Canada | \$3.6 billion |

Top Services Exports to China, 2020

| l. Royalties From Industrial Processes | \$681 million |
|--|---------------|
| 2. Education | \$602 million |
| 3. Credit-Related Services | \$155 million |
| 4. Trademark Royalties | \$152 million |
| 5. Equip. Installation & Maintenance | \$150 million |

5% of Texas' global services exports went to China in 2020

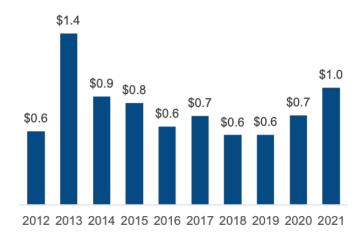


Utah's Exports to China

Utah's goods and services exports to China supported 5,790 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 31%

Top Goods Export Markets, 2021

| l. United Kingdom | \$8.5 billion |
|-------------------|---------------|
| 2. Canada | \$1.5 billion |
| 3. Mexico | \$1.2 billion |
| 4. China | \$965 million |
| 5. Japan | \$678 million |

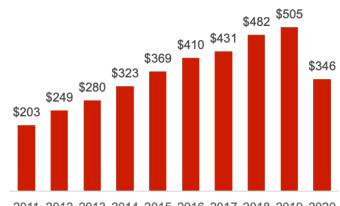
Top Goods Exports to China, 2021

| l. Meat Products | \$234 million |
|-------------------------------------|---------------|
| 2. Navigational & Meas. Instruments | \$118 million |
| 3. Misc. Chemical Preparations | \$94 million |
| 4. Misc. Crops | \$86 million |
| | |
| 5. Medical Equipment & Supplies | \$68 million |

5% of Utah's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -32%

Top Services Export Markets, 2020

| | <u> </u> |
|-------------------|---------------|
| l. United Kingdom | \$788 million |
| 2. Ireland | \$616 million |
| 3. Canada | \$462 million |
| 4. China | \$346 million |
| 5. Japan | \$328 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$71 million |
|------------------------------------|--------------|
| 2. Credit-Related Services | \$60 million |
| 3. Software Distribution Royalties | \$37 million |
| 4. Misc. Financial Services | \$35 million |
| 5. Royalties From Industrial | |
| Processes | \$24 million |

6% of Utah's global services exports went to China in 2020

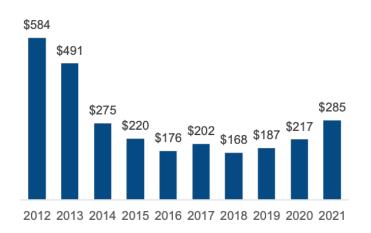


Vermont's Exports to China

Vermont's goods and services exports to China supported 1,380 American jobs in 2020.



(\$ million)



Growth (2020-2021): 32%

Top Goods Export Markets, 2021

| l. Canada | \$820 million |
|--------------|---------------|
| 2. Taiwan | \$326 million |
| 3. China | \$285 million |
| 4. Korea | \$187 million |
| 5. Hong Kong | \$174 million |

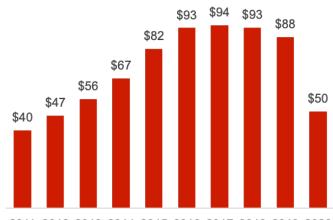
Top Goods Exports to China, 2021

| 1. Semiconductors & Components | \$204 million |
|-------------------------------------|---------------|
| 2. Navigational & Meas. Instruments | \$27 million |
| | . |
| 3. Comm. & Serv. Industry Machinery | \$8.6 million |
| 4. Misc. Fabricated Metal Products | \$7.7 million |
| 5. Resins & Synthetic Fibers | \$5.1 million |
| | |

11% of Vermont's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -44%

Top Services Export Markets, 2020

| | / |
|-------------------|---------------|
| l. Canada | \$112 million |
| 2. Ireland | \$70 million |
| 3. United Kingdom | \$63 million |
| 4. China | \$50 million |
| 5. Switzerland | \$46 million |

Top Services Exports to China, 2020

| l. Education | \$22 million |
|----------------------------------|---------------|
| 2. Misc. Personal & Recreational | \$4.1 million |
| 3. Royalties From Industrial | |
| Processes | \$3.8 million |
| 4. Personal Travel & Tourism | \$2.7 million |
| 5. Trademark Royalties | \$2.6 million |

7% of Vermont's global services exports went to China in 2020

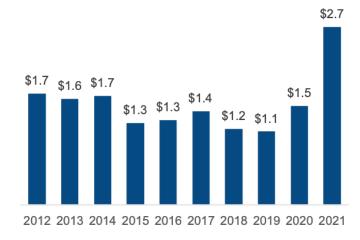


Virginia's Exports to China

Virginia's goods and services exports to China supported 14,000 American jobs in 2020.



(\$ billion)



Growth (2020-2021): 80%

Top Goods Export Markets, 2021

Canada
 China
 Mexico
 India
 Germany

\$3.2 billion \$2.7 billion \$904 million \$831 million \$727 million

\$881 million \$636 million \$275 million \$179 million \$124 million

Top Goods Exports to China, 2021

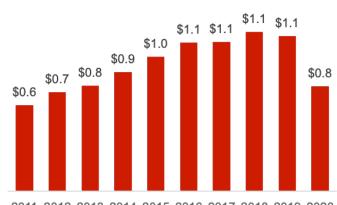
| l. Coal & Petroleum Gases |
|-----------------------------|
| 2. Meat Products |
| 3. Converted Paper Products |
| 4. Oilseeds & Grains |
| 5 Dhammagauticals & Madicin |

5. Pharmaceuticals & Medicines

14% of Virginia's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -32%

Top Services Export Markets, 2020

| l. United Kingdom | \$1.5 billion |
|-------------------|---------------|
| 2. Ireland | \$1.4 billion |
| 3. Canada | \$1.3 billion |
| 4. Switzerland | \$1.2 billion |
| 7. China | \$756 million |
| | |

Top Services Exports to China, 2020

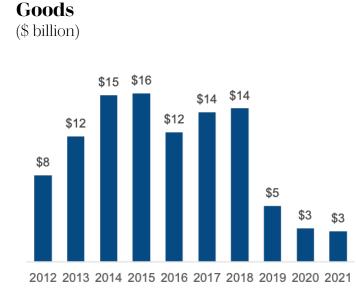
| l. Education | \$215 million |
|----------------------------------|---------------|
| 2. Credit-Related Services | \$101 million |
| 3. Computer Software Services | \$95 million |
| 4. Ocean Freight & Port Services | \$46 million |
| 5. Trademark Royalties | \$40 million |

5% of Virginia's global services exports went to China in 2020



Washington's Exports to China

Washington's goods and services exports to China supported 20,400 American jobs in 2020.



Change (2020-2021): -8%

Top Goods Export Markets, 2021

| l. Canada | \$7.4 billion |
|-----------|---------------|
| 2. Japan | \$3.4 billion |
| 3. Mexico | \$2.8 billion |
| 4. China | \$2.8 billion |
| 5. Korea | \$1.9 billion |

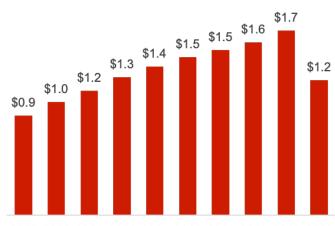
Top Goods Exports to China, 2021

| l. Navigational & Meas. Instruments | \$527 million |
|-------------------------------------|---------------|
| 2. Pulp & Paperboard Mill Products | \$240 million |
| 3. Aerospace Products & Parts | \$220 million |
| 4. Meat Products | \$200 million |
| | |
| 5. Misc. Crops | \$195 million |

7% of Washington's global goods exports went to China in 2021

Services

(\$ billion)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -27%

Top Services Export Markets, 2020

| \$4.3 billion |
|---------------|
| \$1.8 billion |
| \$1.5 billion |
| \$1.2 billion |
| \$1.2 billion |
| |

Top Services Exports to China, 2020

| l. Software Distribution Royalties | \$444 million |
|------------------------------------|---------------|
| 2. Education | \$277 million |
| 3. Ocean Freight & Port Services | \$108 million |
| 4. Trademark Royalties | \$44 million |
| 5. Royalties From Industrial | |
| Processes | \$37 million |

5% of Washington's global services exports went to China in 2020



West Virginia's Exports to China

West Virginia's goods and services exports to China supported 1,800 American jobs in 2020.

\$1.4 billion

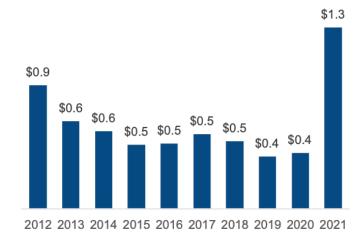
\$1.3 billion \$448 million

\$372 million

\$304 million



(\$ billion)



Growth (2020-2021): 225%

Top Goods Export Markets, 2021

1. Canada 2. China 3. India 4. Ukraine 5. Brazil

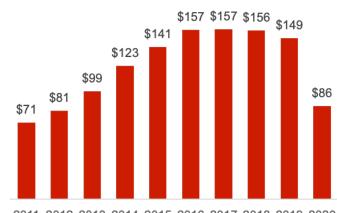
Top Goods Exports to China, 2021

| l. Coal & Petroleum Gases | \$896 million |
|--|-------------------------------|
| 2. Resins & Synthetic Fibers 3. Sawmill & Wood Products | \$223 million \$51 million |
| 4. Basic Chemicals | \$40 million |
| 5. Timber & Logs | \$19 million |

21% of West Virginia's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -42%

Top Services Export Markets, 2020

| | / |
|-------------------|--------------|
| l. China | \$86 million |
| 2. Switzerland | \$82 million |
| 3. United Kingdom | \$72 million |
| 4. Canada | \$72 million |
| 5. Ireland | \$68 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$35 million |
|--------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$16 million |
| 3. Equip. Installation & Maintenance | \$7.7 million |
| 4. Trademark Royalties | \$6.5 million |
| 5. Misc. Personal & Recreational | \$4.3 million |

9% of West Virginia's global services exports went to China in 2020



Wisconsin's Exports to China

Wisconsin's goods and services exports to China supported 13,400 American jobs in 2020.

Goods

(\$ billion)



Growth (2020-2021): 15%

Top Goods Export Markets, 2021

Canada
 Mexico
 China
 Germany
 Japan

\$7.5 billion \$3.2 billion \$2.2 billion \$888 million \$815 million

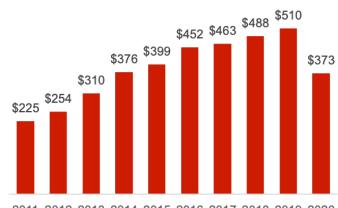
Top Goods Exports to China, 2021

| l. Oilseeds & Grains | \$474 million |
|---|--|
| Navigational & Meas. Instruments Pharmaceuticals & Medicines Comm. & Serv. Industry Machinery Engines & Turbines | \$282 million \$126 million \$120 million \$101 million |
| | |

9% of Wisconsin's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -27%

Top Services Export Markets, 2020

| l. Ireland | \$683 million |
|-------------------|---------------|
| 2. United Kingdom | \$474 million |
| 3. Canada | \$442 million |
| 4. Japan | \$404 million |
| 6. China | \$373 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$135 million |
|--------------------------------------|---------------|
| 2. Royalties From Industrial | |
| Processes | \$55 million |
| 3. Software Distribution Royalties | \$50 million |
| 4. Trademark Royalties | \$28 million |
| 5. Equip. Installation & Maintenance | \$18 million |

6% of Wisconsin's global services exports went to China in 2020

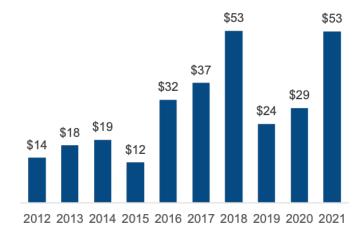


Wyoming's Exports to China

Wyoming's goods and services exports to China supported 280 American jobs in 2020.



(\$ million)



Growth (2020-2021): 80%

Top Goods Export Markets, 2021

| l. Canada | | |
|--------------|--|--|
| 2. Indonesia | | |
| 3. Chile | | |
| 4. Brazil | | |
| 10. China | | |

\$312 million \$119 million \$118 million \$108 million \$53 million

\$37 million \$6.2 million \$4.7 million \$1.6 million \$1.1 million

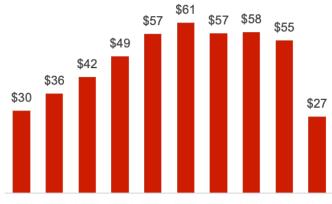
Top Goods Exports to China, 2021

| l. Basic Chemicals |
|-------------------------------------|
| 2. Marine Products |
| 3. Oilseeds & Grains |
| 4. Navigational & Meas. Instruments |
| 5. Engines & Turbines |
| |

4% of Wyoming's global goods exports went to China in 2021

Services

(\$ million)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Change (2019-2020): -50%

Top Services Export Markets, 2020

| | / |
|-------------------|--------------|
| l. Canada | \$31 million |
| 2. Mexico | \$30 million |
| 3. China | \$27 million |
| 4. United Kingdom | \$24 million |
| 5. Ireland | \$15 million |
| | |

Top Services Exports to China, 2020

| l. Education | \$6.3 million |
|--------------------------------------|---------------|
| 2. Equip. Installation & Maintenance | \$4.3 million |
| 3. Operational Leasing | \$4.2 million |
| 4. Misc. Personal & Recreational | \$3.9 million |
| 5. Trademark Royalties | \$3.4 million |

8% of Wyoming's global services exports went to China in 2020

