

US-CHINA JUNE 2017

STATE EXPORT REPORT

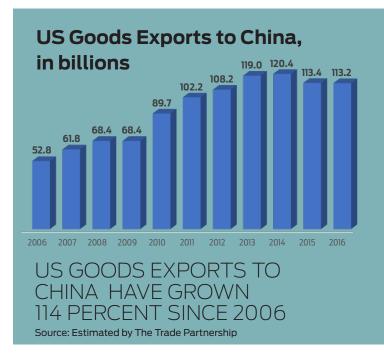
CHINA IS ONE OF THE TOP FIVE GOODS OR SERVICES EXPORT MARKETS FOR 49 STATES



Executive Summary

Exports to China: Vital to US economic growth

- China's economic growth rate is slowing, but it remains an important market for US exports. In 2016, US goods exports to China totaled \$113 billion, holding steady with the previous year and still the third-largest US goods export market behind Canada and Mexico, our neighbors and NAFTA partners.
- Exports of services to China are becoming significant. In 2015, the most recent complete year of available data, US services exports to China totaled \$47 billion, making China the United States' third-largest services export market. From 2006 to 2015, US services exports to China increased more than 400 percent. Services exports to the rest of the world increased 76 percent.
- Global trade is slowing, but exports of US goods and services to China continue to outpace exports to other major markets. On average, US goods exports to China grew by 8 percent annually over the past 10 years, despite the modest decline over the past two years versus 2014. Of the United States' top 10 goods export markets, only Japan had positive export growth in 2016, reflecting an overall slowdown in global trade.
- US services exports to China grew more rapidly than all other major trading partners, averaging nearly 19 percent annually over the last decade. Only Brazil came close over the same period, with 17 percent average annual growth. The 6.8 percent growth in services exports to China in 2015 far outpaced growth in exports to the United States' top three markets: the United Kingdom (3.4 percent), Canada (-9.2 percent), and Japan (-5.2 percent).



- China's maturing economy is undergoing important changes that have resulted in a slowdown in GDP and trade growth. Even so, US exports of goods and services to China have grown faster than exports to any other major US trading partner over the past decade. From 2006 to 2016, US goods exports to China increased 114 percent. That is greater than the growth to any of the other top 10 US goods export markets, including the two largest US trading partners: Canada (41 percent growth) and Mexico (13 percent growth).
- Exports continue to play an essential role in the US economy and job growth. US goods exports to China come from a wide range of industries including transportation equipment, agriculture, computers and electronics, and chemicals. These exports also sustain logistics jobs in America's ports and throughout the country. US services exports to China included travel and education, royalties, transportation, business and professional services, and financial services.

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China: An important market for states across the country

- Most states have seen significant increases in exports of goods and services to China since 2006. Thirty states experienced at least triple-digit goods export growth to China since 2006, and four states saw growth of more than 500 percent over the same period: Alabama, Montana, North Dakota, and South Carolina. Every US state had triple-digit services export growth to China since 2006, 16 states had export growth of more than 400 percent.
- China is among the top five goods and services export markets for most states. China was a top three goods export market for 39 states in 2016, and among the top five for another eight states. That includes states that are not usually associated with strong China trade ties, including Alabama, Arizona, Minnesota, Michigan, New Jersey, New York, Pennsylvania, Ohio, South Carolina, and Tennessee.
- The value of US goods and services exports to China is significant. Last year, 29 states exported more than \$1 billion in goods to China, while another 11 states exported more than \$500 million. In 2006, only 17 states exported more than \$1 billion of goods to China and only one state exported more than \$1 billion in services to China California.
- While larger states like Texas, California and New York saw significant growth in exports to China, smaller states benefited, too. Kentucky, Kansas, Utah, Wyoming, Rhode Island, Mississippi, Nevada, and New Hampshire all experienced more than 200 percent growth in goods or services exports over the past decade.

More can be done to strengthen US exports to China

• China is a significant market for US exports and it should be even bigger. The United States has a small share of China's overall market. US goods accounted for about 8.4 percent of China's total imports in 2015, trailing behind China's purchases from the European Union, South Korea, Japan, and Taiwan. That market share represents a decline

US Services Exports
to China, in billions

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from 2000, when the United States held a 10 percent share of China's import market.

- Expanding market opportunities in China requires a variety of tools. China maintains an array of tariff and non-tariff barriers that prevent more American goods, agriculture products, and services from reaching Chinese customers. The United States should continue to bring legally sound, industry-supported cases to the World Trade Organization. Congress should expand the resources at the Office of the United States Trade Representative to build upon the successful track record of using the WTO to address unfair Chinese trade practices. The Trump administration should pursue results-oriented engagement with China designed to address barriers of longstanding concern.
- In addition, the United States should push forward negotiations with China on a high-standard bilateral investment treaty, which would reduce ownership and licensing barriers that keep American companies from selling more products and services in China, including exports.

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Methodology

This year's edition of the US-China Business Council (USCBC) US Exports to China by State report uses data provided by The Trade Partnership, an economic research firm. The report provides a separate breakdown of each state's goods and services exports to China. The national export totals include the export data for each state and for Washington, DC.

Goods export figures are based primarily on data from the US Census Bureau, the US Department of Agriculture (USDA), and Moody's Analytics. Goods export figures are classified according to the US government's North American Industry Classification (NAICS) system. Services export figures are based primarily on data from the US Bureau of Economic Analysis (BEA) and Moody's Analytics. Services export figures are classified according to the BEA categories.

This year's edition of US Exports to China by State uses more detailed sector categories for both goods and services. The number of reported goods sectors increased from 29 last year to 104 this year, while the number of reported services sectors increased from 8 to 33. In both cases, the more detailed sectors provide a better sense of the types of goods and services exported to China. For example, whereas past editions reported exports of "Machinery," this edition breaks those exports down further to "Agricultural & Construction Machinery" and "HVAC & Refrigeration Equipment" and "Engines & Turbines."

Goods exports cover 2006-2016; services exports are reported through 2015, the most recent year detailed services export data are available from BEA. As historical data from each of these sources is revised annually, this issue of US Exports to China by State replaces all prior editions.

Similar to previous editions of US Exports to China by State, this report uses a methodology that credits agricultural exports to states where crops are grown as opposed to states with large ports where bulk commodities are aggregated prior to export. A detailed explanation of the methodology for goods and services export estimates is available at http://tradepartnership.com/data/cdxports-and-cdxjobs/.

This year's edition of US Exports to China by State includes estimates for U.S. jobs supported by exports to China from each state. Estimates for "direct" and "indirect" jobs tied to exports to China from a given state are derived using domestic employment requirement tables from the U.S. Bureau of Labor Statistics. Estimates are calculated at the sector level and then summed to determine the total U.S. jobs supported by exports from the state. All reported jobs figures are for 2015, the most recent year available for both goods and services. Since "indirect" jobs may be located outside the state (e.g., autos exported from South Carolina may support tire manufacturing jobs in Ohio), it is important to note the distinction between "U.S. jobs supported by exports from Ohio to China," as reported here, and "jobs in Ohio supported by exports to China," which are not reported here.

Additional notes on goods export categories:

NAICS 3399 (Miscellaneous Manufacturing) – According to the Census Bureau, "Miscellaneous Manufacturing" includes a wide range of products that cannot readily be classified in specific NAICS subsectors in manufacturing. Establishments in this subsector manufacture products as diverse as jewelry, sporting goods, toys, and office supplies.

NAICS 9100 (Waste & Scrap) – The Census Bureau includes a variety of second-hand scrap and recycled materials in this export classification, including ferrous metals, copper, aluminum, paper, wood, and sawdust. Many of these products are used by China to produce rebar steel and packaging materials.



Additional notes on services export categories:

Credit-Related Services – BEA classifies non-depository, non-investment financial transactions as credit-related services. The services may include credit card issuing, sales financing, trade financing, and similar activities.

Royalties from Industrial Processes – According to the BEA, "Royalties from Industrial Processes" include transactions with nonresidents that involve intangible assets — including patents, trade secrets, and other proprietary rights — that are used in connection with the production of goods.

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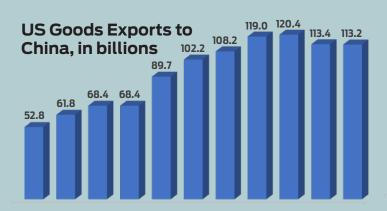
US exports

CHINA IS THE UNITED STATES'
THIRD-LARGEST EXPORT MARKET
FOR GOODS AND SERVICES

348%

growth in exports of services to China

compared to 76% growth in exports of services to rest of world



compared to 37%

growth in exports of

goods to rest of world

		r	est of	f worl	d			43.9	46.9
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2006	2007	วกกล	วกกด	วกาก	ווחכ	2012	วการ	2014	2015

Top Goods exports to China

growth in exports of goods to China

1. Oilseeds & Grains	\$15 billion
2. Aerospace Products & Parts	\$14 billion
3. Motor Vehicles	\$8 billion
4. Semiconductors & Components	\$6 billion
5. Navigational & Meas, Instruments	\$5 billion

Top Goods markets

1. Canada	\$235billion
2. Mexico	\$222 billion
3. China	\$113 billion
4. Japan	\$60 billion
5. United Kingdom	\$49 billion

Top services exports

1. Travel	\$26.8 billion
2. Royalties & License Fees	\$6.0 billion
3. Transportation Services	\$4.9 billion
4. Business, Professional	
& Technical Services	\$3.7 billion
5. Financial Services	\$3.0 billion

Top services markets

1. United Kingdom	\$66 billion
2. Canada	\$56 billion
3. China	\$47 billion
4. Japan	\$44 billion
5. Mexico	\$31 billion

Top 5 US states goods exporters to China

Top 5 05 States Books ex	porters to crimic
1. California	\$13 billion
2. Washington	\$11 billion
3. Texas	\$10 billion
4. South Carolina	\$6 billion
5. Oregon	\$5 billion

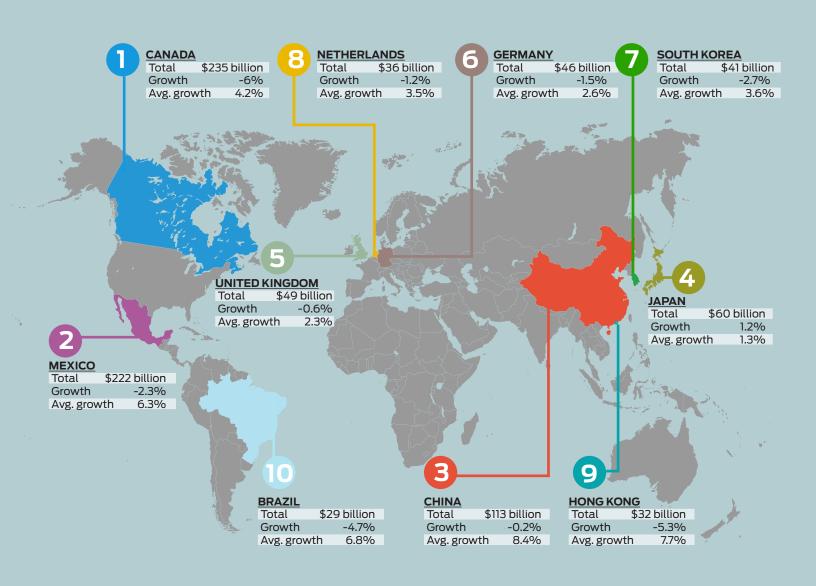
EXPORTS TO CHINA

Top 5 US states service exporters to China

	1. California	\$7 billion
	2. New York	\$4 billion
ŕ	3. Texas	\$3 billion
	4. Florida	\$3 billion
	5. Massachusetts	\$2 billion

Top US Goods Export Markets, 2016

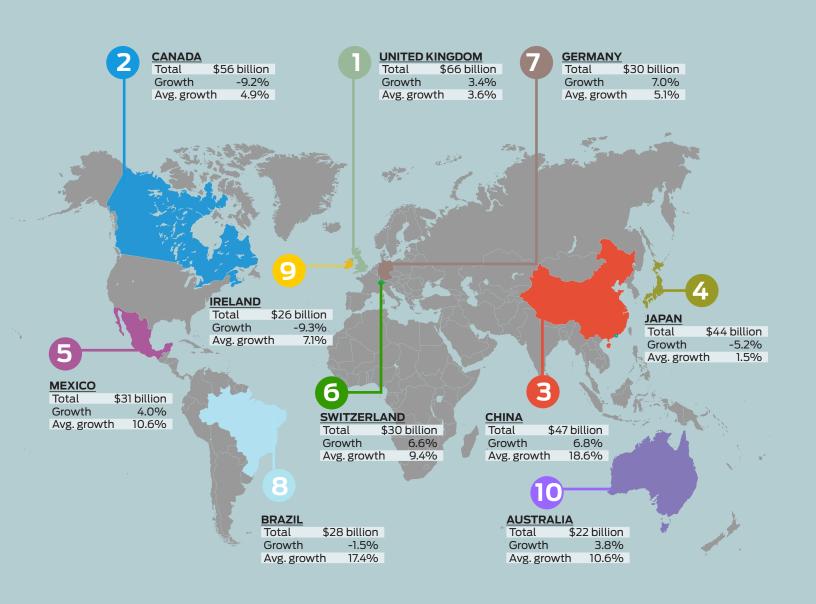
Growth represents 2016 annual growth. Average growth represents the average annual growth from 2006-2016



- China continues to be an important market for US goods exports, even as China's economy slows. China is currently the United States' third-largest export market. In 2016, US exports to China reached more than \$113 billion.
- Although US exports to China slowed in 2016 compared to previous years, US exports to China have grown faster over the last decade than exports to the other top 10 US trade partners.
- Hong Kong is often a throughpoint for US exports ultimately destined for China. In 2016, combined US exports to Hong Kong and China totaled nearly \$145 billion.

Top US Services Export Markets, 2015

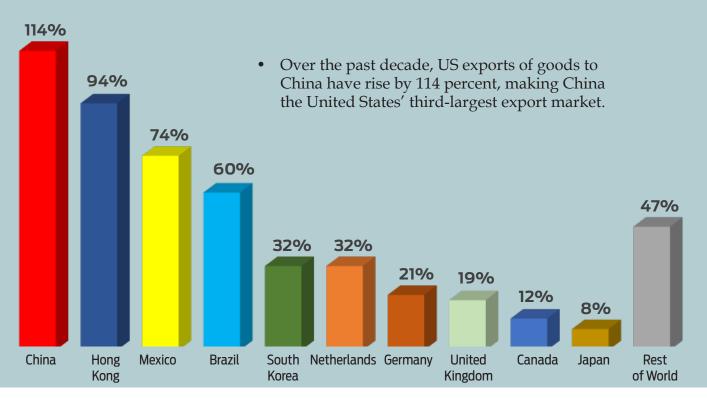
Growth represents 2015 annual growth. Average growth represents the average annual growth from 2006-2015.



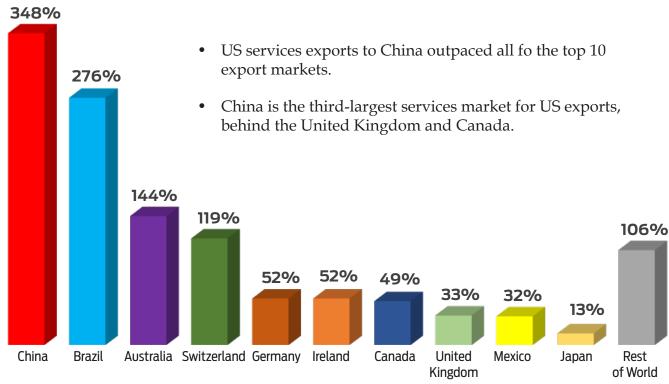
- China is an increasingly important market for US services exports and is currently the United States' third-largest export market. In 2015, US exports to China reached more than \$47 billion.
- Despite China's slowing economy, US exports to China have grown faster over the last decade than exports to any other top US trade partner. US services exports include travel and tourism, when Chinese students and visitors come to the United States; royalties from industrial processes, such as patents; and business management and advisory services.

Fastest growing US export markets

Most growth in US goods exports from 2006-2016



Most growth in US services exports from 2006-2015



Note: Rankings are based on export data for 2006 and 2016 for goods, and 2006 and 2015 for services, comparing the top 10 markets for US exports. "Rest of World" export growth for this page is calculated using the cumulative sums for US exports to all remaining markets (non-top 10) for those years. Full-year services export data are available only through year-end 2015.







THE UNITED STATES IS ONLY CHINA'S FIFTH-LARGEST SOURCE OF IMPORTS

- The European Union and South Korea continue to export more goods to China than the United States. The United States also fell two places in 2016 to become the fifth-ranked source of imports for China, overtaken by Taiwan and Japan.
- Although US exports to China have grown significantly over the last decade, US imports to China in 2016 accounted for about 8.4 percent of China's total imports.
- China's slowing economy has had an impact on its purchases of US goods. Chinese imports of US products between 2015 and 2014 were down 9.6 percent. While the decline was notable, three of the other top import sources to China saw declines: imports from Taiwan were down 2.8 percent, from South Korea were down 8.9 percent, and from the EU were down 0.4 percent. Only Japanese imports saw an increase of 1.7 percent.

Note: Data for this chart are based on PRC government statistics. The value of PRC imports from the United States is higher than US exports to China because of several data discrepancies between US and PRC trade statistics, reflecting methodological differences regarding shipping costs, as well as tariffs that are applied as goods pass through other customs territories on their way to China.

Top State Goods Exporters to China, 2016

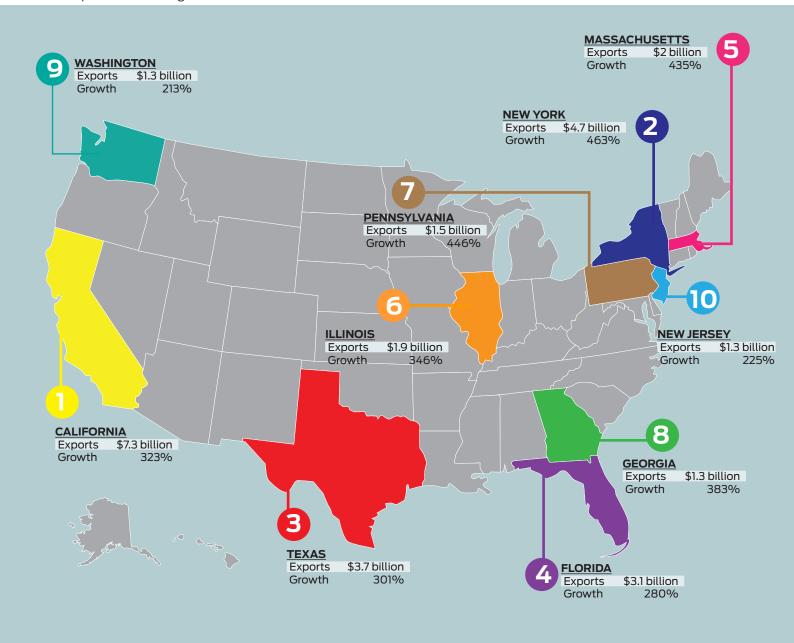
Growth represents the total growth from 2006-2016.



- Thirty states experienced triple-digit goods export growth to China since 2006. Four states Alabama, Montana, North Dakota, and South Carolina saw export growth of more than 500 percent over the past decade.
- In 2016, 29 states exported more than \$1 billion in goods to China, while another 11 states exported more than \$500 million. In 2006, only 17 states exported more than \$1 billion to China.
- The top 10 states exporting goods to China in 2016 span the nation. This list includes states that are not often thought of as those benefiting from trade with China Alabama, Minnesota, Michigan, New York, Ohio, South Carolina and Tennessee.

Top State Services Exporters to China, 2015

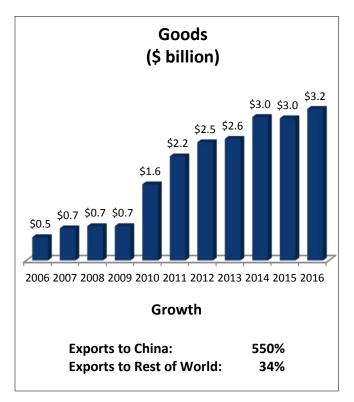
Growth represents the total growth from 2006-2015.

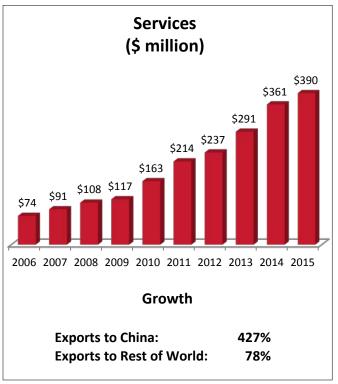


- All 50 states experienced triple-digit services export growth to China since 2006. Sixteen states—Montana, Indiana, Idaho, South Dakota, North Dakota, Iowa, Maine, Nebraska, North Carolina, Vermont, New York, Mississippi, Missouri, Oregon, Rhode Island, and Pennsylvania—saw export growth of more than 400 percent over the period.
- In 2015, 14 states exported more than \$1 billion in services to China, while another eleven states exported more than \$500 million. In 2006, only one state exported more than \$1 billion to China—California.
- The top 10 states exporting services to China in 2015 span the nation. This list includes states that are not often thought of as those benefiting from trade with China – Massachusetts, Georgia, and Pennsylvania.



Alabama's Exports to China





AL: Top Goods Export Markets, 2016	
1. Canada	\$4.2 billion
2. China	\$3.2 billion
3. Germany	\$3.2 billion
4. Mexico	\$2.7 billion
5. United Kingdom	\$555 million

AL: Top Goods Exported to China, 2016			
1. Motor Vehicles	\$2.0 billion		
2. Pulp & Paperboard Mill Products	\$289 million		
3. Resins & Synthetic Fibers	\$288 million		
4. Basic Chemicals	\$202 million		
5. Oilseeds & Grains	\$75 million		

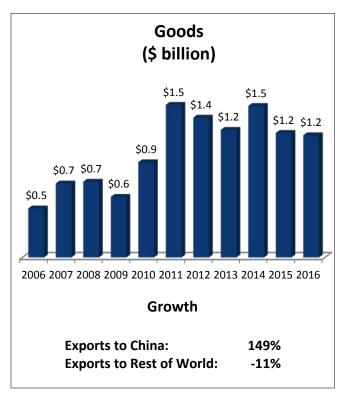
AL: Top Services Export Markets, 2015			
1. Canada	\$394 million		
2. China	\$390 million		
3. United Kingdom	\$366 million		
4. Japan	\$287 million		
5. Mexico	\$258 million		

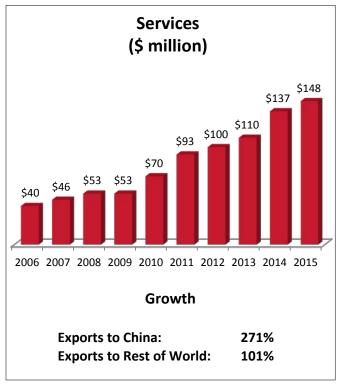
AL: Top Services Exported to China, 2015		
1. Travel	\$165 million	
2. Education	\$70 million	
3. Equipment Install., Maint., & Repair	\$38 million	
4. Royalties from Industrial Processes	\$24 million	
5. Architect., Engin., & Tech. Services	\$20 million	

Alabama's exports to China supported 17,400 American jobs in 2015.



Alaska's Exports to China





AK: Top Goods Export Markets, 2016			
1. China	\$1.2 billion		
2. Japan	\$812 million		
3. South Korea	\$730 million		
4. Canada	\$484 million		
5. Germany	\$256 million		

AK: Top Goods Exported to China, 2016		
1. Marine Products	\$679 million	
2. Metal Ores	\$322 million	
3. Oil & Gas	\$87 million	
4. Timber & Logs	\$74 million	
5. Scrap Products	\$8.2 million	

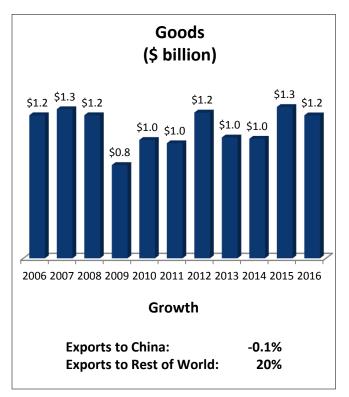
AK: Top Services Export Markets, 2015	
1. Japan	\$182 million
2. United Kingdom	\$169 million
3. Canada	\$163 million
4. China	\$148 million
5. Mexico	\$119 million

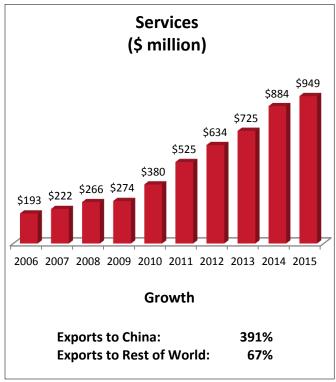
AK: Top Services Exported to China, 2015	
1. Travel	\$58 million
2. Passenger Fares	\$26 million
3. Ocean Freight & Port Services	\$22 million
4. Air Freight & Port Services	\$13 million
5. Architect., Engin., & Tech. Services	\$6.8 million

Alaska's exports to China supported 6,600 American jobs in 2015.



Arizona's Exports to China





AZ: Top Goods Export Markets, 2016	
1. Mexico	\$8.2 billion
2. Canada	\$1.8 billion
3. South Korea	\$1.3 billion
4. China	\$1.2 billion
5. United Kingdom	\$773 million

AZ: Top Goods Exported to China, 2016		
1. Semiconductors & Components	\$427 million	
2. Aerospace Products & Parts	\$332 million	
3. Navigational & Meas. Instruments	\$55 million	
4. Scrap Products	\$35 million	
5. Misc. Crops	\$35 million	

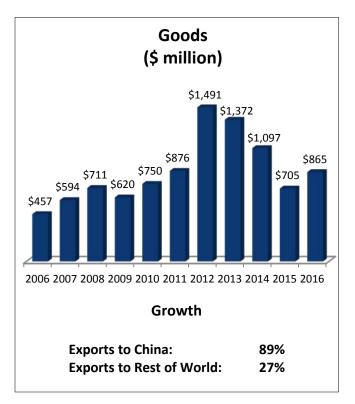
AZ: Top Services Export Markets, 2015	
1. United Kingdom	\$1.1 billion
2. Canada	\$1.0 billion
3. China	\$949 million
4. Japan	\$846 million
5. Mexico	\$678 million

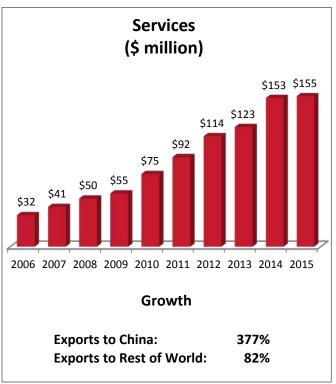
AZ: Top Services Exported to China, 2015	
1. Travel	\$401 million
2. Education	\$198 million
3. Passenger Fares	\$91 million
4. Royalties from Industrial Processes	\$54 million
5. Air Freight & Port Services	\$38 million

Arizona's exports to China supported 15,500 American jobs in 2015.



Arkansas' Exports to China





AR: Top Goods Export Markets, 2016	
1. Canada	\$1.2 billion
2. China	\$865 million
3. France	\$788 million
4. Mexico	\$710 million
5. Japan	\$321 million

AR: Top Services Export Markets, 2015	
1. Canada	\$179 million
2. United Kingdom	\$156 million
3. China	\$155 million
4. Brazil	\$128 million
5. Mexico	\$96 million

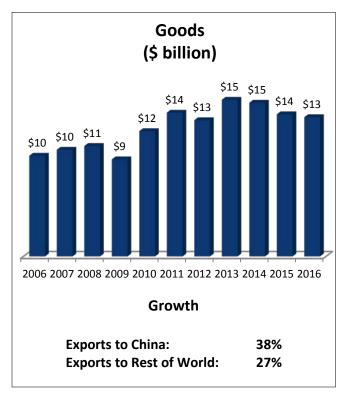
AR: Top Goods Exported to China, 2016		
1. Oilseeds & Grains	\$571 million	
2. Resins & Synthetic Fibers	\$56 million	
3. Aerospace Products & Parts	\$49 million	
4. Basic Chemicals	\$49 million	
5. Misc. Crops	\$37 million	

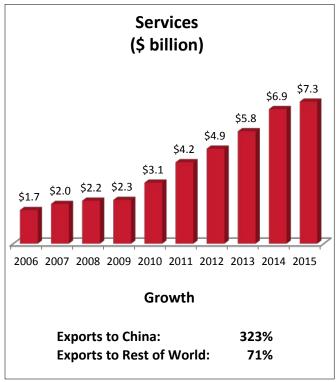
AR: Top Services Exported to China, 2015		
1. Travel	\$55 million	
2. Education	\$48 million	
3. Equipment Install., Maint., & Repair	\$15 million	
4. Trademarks	\$10 million	
5. Operational Leasing	\$9.9 million	

Arkansas' exports to China supported 6,100 American jobs in 2015.



California's Exports to China





CA: Top Goods Export Markets, 2016	
1. Mexico	\$25 billion
2. Canada	\$17 billion
3. China	\$13 billion
4. Japan	\$11 billion
5. Hong Kong	\$9.5 billion

CA: Top Goods Exported to China, 2016		
1. Communications Equipment	\$1.6 billion	
2. Scrap Products	\$1.6 billion	
3. Motor Vehicles	\$1.2 billion	
4. Navigational & Meas. Instruments	\$1.1 billion	
5 Industrial Machinery	\$787 million	

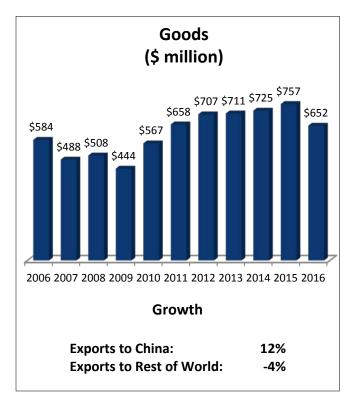
CA: Top Services Export Markets, 2015	
1. United Kingdom	\$12 billion
2. Canada	\$9.2 billion
3. Japan	\$7.4 billion
4. China	\$7.3 billion
5. Switzerland	\$6.3 billion

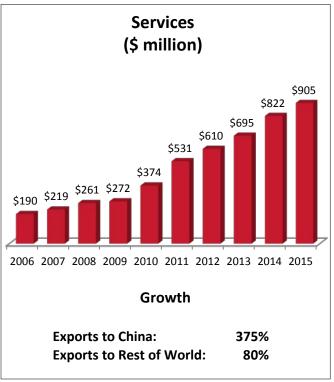
CA: Top Services Exported to China, 2015		
1. Travel	\$2.3 billion	
2. Education	\$1.7 billion	
3. Royalties from Industrial Processes	\$579 million	
4. Film & Television Distribution	\$359 million	
5. Passenger Fares	\$256 million	

California's exports to China supported 121,100 American jobs in 2015.



Colorado's Exports to China





CO: Top Goods Export Markets, 2016	
1. Canada	\$1.4 billion
2. Mexico	\$1.1 billion
3. China	\$652 million
4. Japan	\$512 million
5. South Korea	\$424 million

CO: Top Goods Exported to China, 2016		
1. Navigational & Meas. Instruments	\$121 million	
2. Meat Products	\$118 million	
3. Scrap Products	\$54 million	
4. Misc. Chemical Preparations	\$53 million	
5. Oilseeds & Grains	\$42 million	

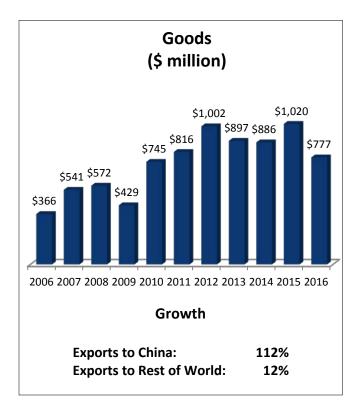
CO: Top Services Export Markets, 2015	
1. United Kingdom	\$1.3 billion
2. Canada	\$1.2 billion
3. Japan	\$951 million
4. China	\$905 million
5. Brazil	\$731 million

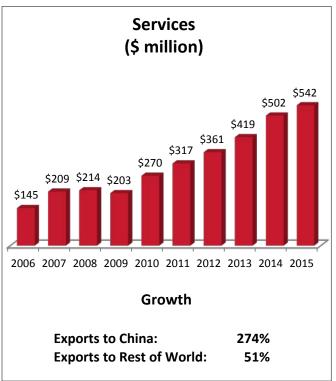
CO: Top Services Exported to China, 2015		
1. Travel	\$384 million	
2. Education	\$121 million	
3. Passenger Fares	\$90 million	
4. Architect., Engin., & Tech. Services	\$44 million	
5. Mgmt. & Advisory Services	\$40 million	

Colorado's exports to China supported 12,600 American jobs in 2015.



Connecticut's Exports to China





CT: Top Goods Export Markets, 2016

1. France	\$1.9 billion
2. Germany	\$1.6 billion
3. Canada	\$1.6 billion
4. United Arab Emirates	\$1.2 billion
7. China	\$777 million

CT: Top Services	Export N	∕larket	s, 2015
------------------	----------	---------	---------

•	•
1. British Overseas Territories	
(Carib.)	\$1.5 billion
2. United Kingdom	\$1.2 billion
3. Canada	\$751 million
4. China	\$542 million
5. Japan	\$533 million

CT: Top Goods Exported to China, 2016

1. Aerospace Products & Parts	\$193 million
2. Nonferrous Metals & Processing	\$109 million
3. Navigational & Meas. Instruments	\$96 million
4. Misc. General Purpose Machinery	\$33 million
5. Misc. Fabricated Metal Products	\$28 million

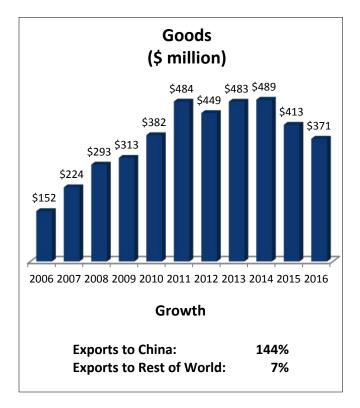
CT: Top Services Exported to China, 2015

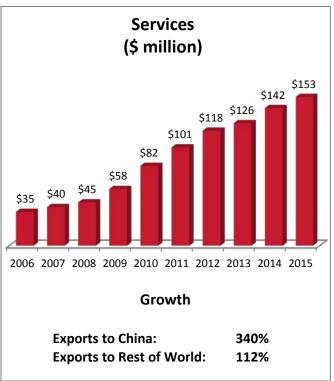
cri rop services exported to crima, 2015		
1. Education	\$166 million	
2. Travel	\$110 million	
3. Mgmt. & Advisory Services	\$105 million	
4. Trademarks	\$22 million	
5. Royalties from Industrial Processes	\$20 million	

Connecticut's exports to China supported 9,600 American jobs in 2015.



Delaware's Exports to China





	_		_	
DE: Tor	, Gaade	Evnort	Markets.	2016
DE. IUL	, Guuus	EXDUIL	ivial Kets.	. ZUID

1. United Kingdom	\$549 million
2. United Arab Emirates	\$381 million
3. China	\$371 million
4. Canada	\$370 million
5. Saudi Arabia	\$367 million

L	L. TOP	Sei vices	Export ivial kets, 2015
1	British	Overseas	Territories

 British Overseas Territories 	
(Carib.)	\$622 million
2. United Kingdom	\$385 million
3. Canada	\$218 million
4. Japan	\$159 million
5. China	\$153 million

DL. Top doods Exported to Cillia, 2010	DE: Top Goods Exported to China, 2	2016
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•	
1. Navigational & Meas. Instruments	\$98 million
2. Pharmaceuticals & Medicines	\$64 million
3. Resins & Synthetic Fibers	\$34 million
4. Oilseeds & Grains	\$30 million
5. Basic Chemicals	\$30 million

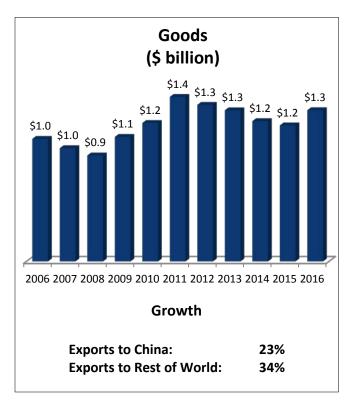
DE: Top Services Exported to China, 2015

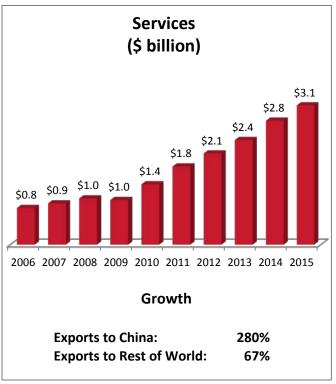
DE. Top Services Exported to Clima, 2015		
1. Education	\$43 million	
2. Credit-Related Services	\$37 million	
3. Travel	\$20 million	
4. Mgmt. & Advisory Services	\$11 million	
5. Operational Leasing	\$7.1 million	

Delaware's exports to China supported 3,200 American jobs in 2015.



Florida's Exports to China





FL: Top Goods Export Markets, 2016	
1. Brazil	\$3.5 billion
2. Canada	\$3.4 billion
3. Mexico	\$2.8 billion
4. Colombia	\$2.1 billion
13. China	\$1.3 billion

FL: Top Goods Exported to China, 2016			
1. Scrap Products	\$293 million		
2. Aerospace Products & Parts	\$161 million		
3. Pulp & Paperboard Mill Products	\$71 million		
4. Navigational & Meas. Instruments	\$65 million		
5. Misc. Manufactured Commodities	\$59 million		

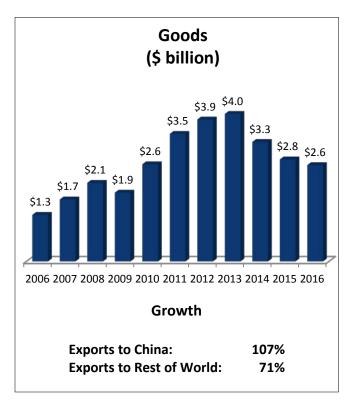
FL: Top Services Export Markets, 2015			
1. United Kingdom	\$3.6 billion		
2. Canada	\$3.4 billion		
3. China	\$3.1 billion		
4. Japan	\$3.0 billion		
5. Mexico	\$2.4 billion		

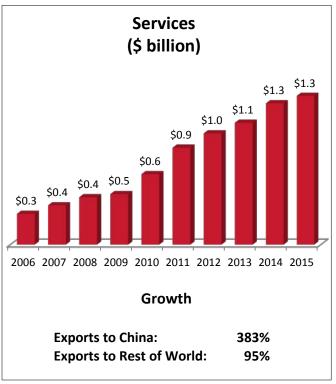
FL: Top Services Exported to China, 2015		
1. Travel	\$1.6 billion	
2. Education	\$424 million	
3. Passenger Fares	\$243 million	
4. Ocean Freight & Port Services	\$212 million	
5. Air Freight & Port Services	\$109 million	

Florida's exports to China supported 34,900 American jobs in 2015.



Georgia's Exports to China





GA: Top Services Export Markets, 2015

\$2.1 billion

\$1.9 billion

\$1.5 billion

\$1.3 billion \$1.1 billion

\$411 million \$235 million \$218 million

\$102 million \$45 million

1. United Kingdom

4. Air Freight & Port Services

5. Computer Software

2. Canada

3. Japan

GA: Top Goods Export Markets, 2016	
1. Canada	\$5.8 billion
2. Mexico	\$3.6 billion
3. China	\$2.6 billion
4. Germany	\$1.6 billion
5. Japan	\$1.4 billion

\$1.6 billion	4. China	\$
\$1.4 billion	5. Brazil	\$
2016	GA: Top Services Exported	to China, 2015
\$654 million	1. Travel	\$4
\$456 million	2. Passenger Fares	\$2
\$160 million	3. Education	\$2
	\$1.4 billion 2016 \$654 million \$456 million	\$1.4 billion 5. Brazil GA: Top Services Exported \$654 million \$456 million \$456 million \$2. Passenger Fares

\$146 million

\$121 million

Georgia's exports to China supported 26,100 American jobs in 2015.

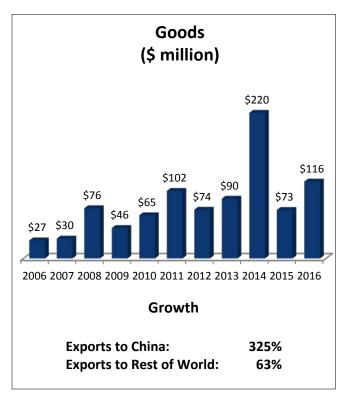
Note: Full-year services export data are available only through year-end 2015

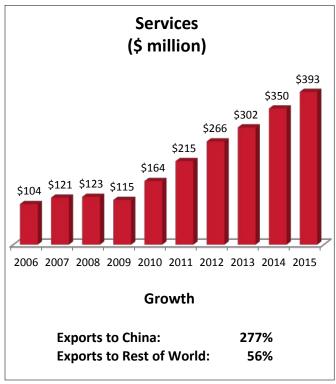
5. Medical Equipment & Supplies

4. Scrap Products



Hawaii's Exports to China





HI: Top Goods Export Markets, 2016	
1. Australia	\$707 million
2. China	\$116 million
3. Canada	\$99 million
4. Singapore	\$64 million
5. Japan	\$55 million

HI: Top Goods Exported to China, 2016		
	1. Basic Chemicals	\$42 million
	2. Petroleum & Coal Products	\$35 million
	3. Scrap Products	\$17 million
	4. Timber & Logs	\$11 million
	5. Marine Products	\$3.1 million

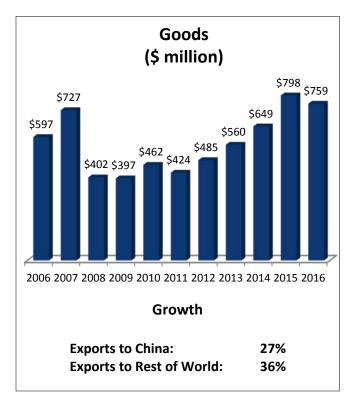
HI: Top Services Export Markets, 2015	
1. Canada	\$425 million
2. China	\$393 million
3. Japan	\$391 million
4. United Kingdom	\$378 million
5. Mexico	\$341 million

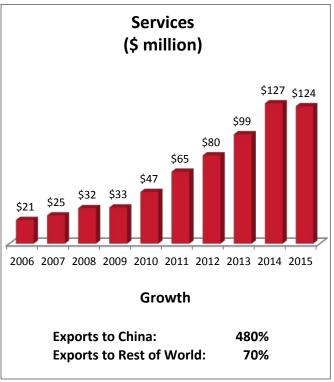
HI: Top Services Exported to China, 2015	
1. Travel	\$231 million
2. Passenger Fares	\$63 million
3. Education	\$35 million
4. Air Freight & Port Services	\$22 million
5. Ocean Freight & Port Services	\$18 million

Hawaii's exports to China supported 3,900 American jobs in 2015.



Idaho's Exports to China





ID: Top Goods Export Markets, 2016	
1. Canada	\$960 million
2. Singapore	\$854 million
3. China	\$759 million
4. Taiwan	\$603 million
5. Malaysia	\$349 million

ID: Top Goods Exported to China, 2016	
1. Navigational & Meas. Instruments	\$298 million
2. Semiconductors & Components	\$173 million
3. Oilseeds & Grains	\$117 million
4. Computer Equipment	\$37 million
5. Misc. Crops	\$25 million

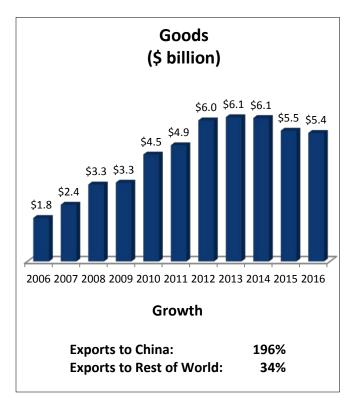
ID: Top Services Export Markets, 2015	
1. China	\$124 million
2. Switzerland	\$116 million
3. Canada	\$113 million
4. United Kingdom	\$100 million
5. Japan	\$92 million

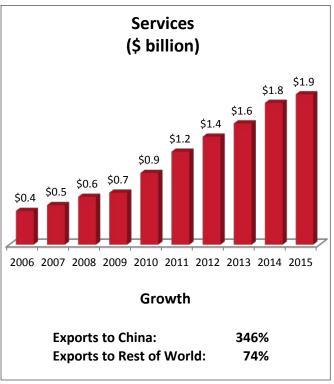
ID: Top Services Exported to China, 2015		
1. Travel	\$45 million	
2. Education	\$36 million	
3. Royalties from Industrial Processes	\$17 million	
4. Equipment Install., Maint., & Repair	\$7.0 million	
5. Trademarks	\$4.8 million	

Idaho's exports to China supported 5,500 American jobs in 2015.



Illinois' Exports to China





IL: Top Goods Export Markets, 2016	
1. Canada	\$16 billion
2. Mexico	\$9.8 billion
3. China	\$5.4 billion
4. Germany	\$2.8 billion
5. Japan	\$2.5 billion

IL: Top Services Export Markets, 2015	
1. United Kingdom	\$3.2 billion
2. Canada	\$2.7 billion
3. British Overseas Territories	
(Carib.)	\$2.3 billion
4. Japan	\$1.9 billion
5. China	\$1.9 billion

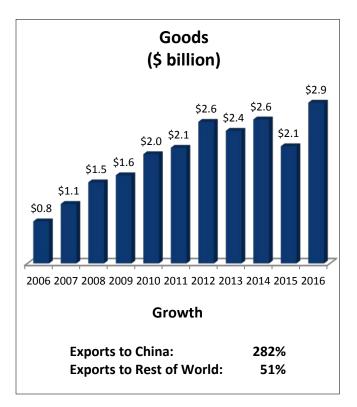
IL: Top Goods Exported to China, 2016	
1. Oilseeds & Grains	\$2.1 billion
2. Scrap Products	\$333 million
3. Navigational & Meas. Instruments	\$322 million
4. Beverages	\$265 million
5. Motor Vehicle Parts	\$192 million

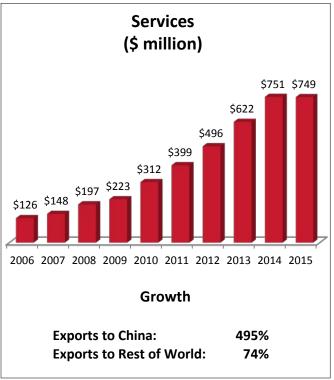
IL: Top Services Exported to China, 2015	
1. Education	\$503 million
2. Travel	\$471 million
3. Passenger Fares	\$200 million
4. Mgmt. & Advisory Services	\$94 million
5. Air Freight & Port Services	\$82 million

Illinois' exports to China supported 48,100 American jobs in 2015.



Indiana's Exports to China





IN: Top Goods Export Markets, 2016	
1. Canada	\$11 billion
2. Mexico	\$5.2 billion
3. China	\$2.9 billion
4. Japan	\$1.9 billion
5. Germany	\$1.8 billion

1. China	\$749 million
2. Switzerland	\$714 million
3. Canada	\$584 million
4. Ireland	\$562 million
5. United Kingdom	\$538 million

IN: Top Services Export Markets, 2015

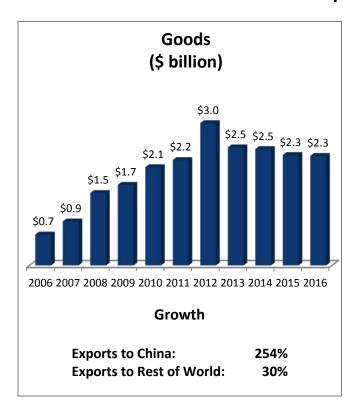
IN: Top Goods Exported to China, 2016	
1. Oilseeds & Grains	\$1.2 billion
2. Pharmaceuticals & Medicines	\$321 million
3. Motor Vehicles	\$260 million
4. Medical Equipment & Supplies	\$178 million
5. Motor Vehicle Parts	\$151 million

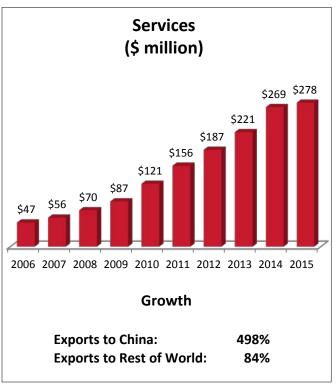
IN: Top Services Exported to China, 2015		
1. Education	\$307 million	
2. Travel	\$180 million	
3. Royalties from Industrial Processes	\$138 million	
4. Equipment Install., Maint., & Repair	\$38 million	
5. Trademarks	\$27 million	

Indiana's exports to China supported 20,300 American jobs in 2015.



Iowa's Exports to China





IA: Top Goods Export Markets, 2016	
1. Canada	\$3.4 billion
2. China	\$2.3 billion
3. Mexico	\$2.0 billion
4. Japan	\$1.4 billion
5. Germany	\$486 million

IA: Top Goods Exported to China, 2016		IA: Top Services Exported to China, 2015	
5. Germany	\$486 million	5. Switzerland	\$188 million
4. Japan	\$1.4 billion	4. Japan	\$212 million
3. Mexico	\$2.0 billion	3. China	\$278 million
2. China	\$2.3 billion	2. Canada	\$289 million
	•	3	•

IA: Top Goods Exported to China, 2016	
1. Oilseeds & Grains	\$1.8 billion
2. Beverages	\$39 million
3. Meat Products	\$34 million
4. Leather & Hide Tanning	\$34 million
5. Scrap Products	\$30 million

IA: Top Services Exported to China, 2015		
1. Education	\$117 million	
2. Travel	\$52 million	
3. Royalties from Industrial Processes	\$34 million	
4. Equipment Install., Maint., & Repair	\$24 million	
5. Trademarks	\$14 million	

\$299 million

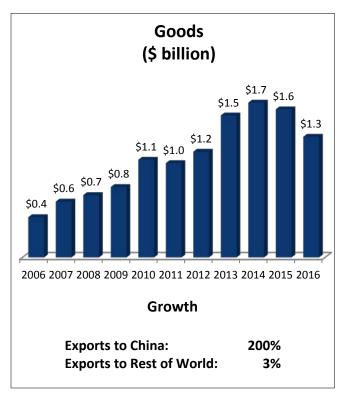
IA: Top Services Export Markets, 2015

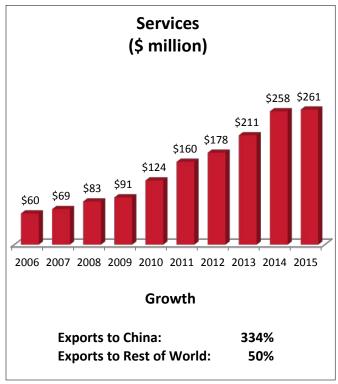
1. United Kingdom

Iowa's exports to China supported 18,100 American jobs in 2015.



Kansas' Exports to China





KS: Top Goods Export Markets, 2016	
1. Canada	\$1.8 billion
2. Mexico	\$1.5 billion
3. China	\$1.3 billion
4. Japan	\$993 million
5. United Kingdom	\$436 million

\$767 million
\$157 million
\$88 million
\$50 million
\$27 million

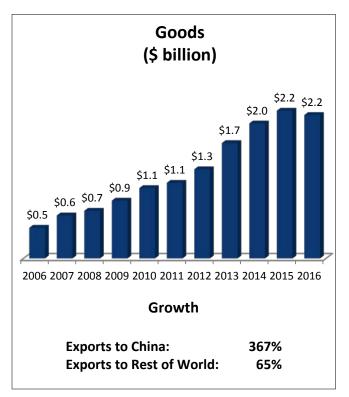
KS: Top Services Export Markets, 2015	
1. United Kingdom	\$330 million
2. Canada	\$302 million
3. China	\$261 million
4. Japan	\$190 million
5. Mexico	\$160 million

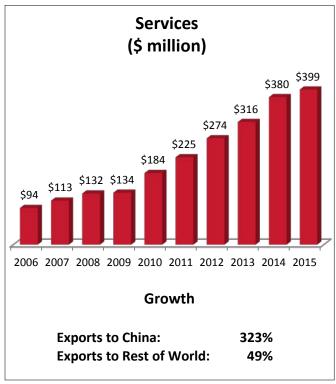
KS: Top Services Exported to China, 2015	
1. Travel	\$85 million
2. Education	\$79 million
3. Equipment Install., Maint., & Repair	\$18 million
4. Architect., Engin., & Tech. Services	\$12 million
5. Trademarks	\$12 million

Kansas' exports to China supported 13,700 American jobs in 2015.



Kentucky's Exports to China





KY: Top Goods Export Markets, 2016	
1. Canada	\$7.4 billion
2. France	\$2.8 billion
3. United Kingdom	\$2.8 billion
4. Mexico	\$2.3 billion
5. China	\$2.2 billion

KY: Top Goods Exported to China, 2016	
1. Aerospace Products & Parts	\$803 million
2. Oilseeds & Grains	\$329 million
3. Pharmaceuticals & Medicines	\$228 million
4. Resins & Synthetic Fibers	\$131 million
5. Basic Chemicals	\$69 million

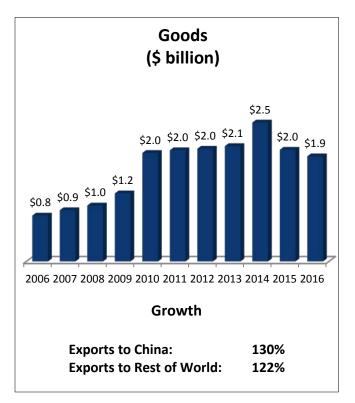
KY: Top Services Export Markets, 2015	
1. United Kingdom	\$440 million
2. Canada	\$405 million
3. China	\$399 million
4. Japan	\$321 million
5. Mexico	\$267 million

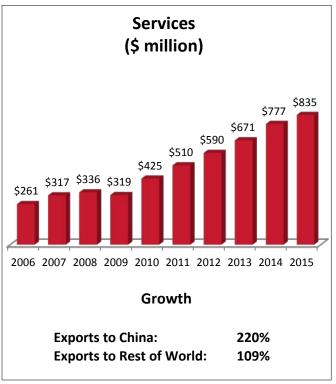
KY: Top Services Exported to China, 2015	
1. Travel	\$177 million
2. Education	\$69 million
3. Air Freight & Port Services	\$31 million
4. Equipment Install., Maint., & Repair	\$30 million
5. Royalties from Industrial Processes	\$27 million

Kentucky's exports to China supported 15,100 American jobs in 2015.



Louisiana's Exports to China





LA: Top Goods Export Markets, 2016	
1. Mexico	\$4.6 billion
2. Canada	\$2.7 billion
3. China	\$1.9 billion
4. Brazil	\$1.7 billion
5. Netherlands	\$1.7 billion

LA: Top Goods Exported to China, 2016		
1. Basic Chemicals	\$504 million	
2. Oilseeds & Grains	\$292 million	
3. Resins & Synthetic Fibers	\$217 million	
4. Nonferrous Metals & Processing	\$170 million	
5. Oil & Gas	\$160 million	

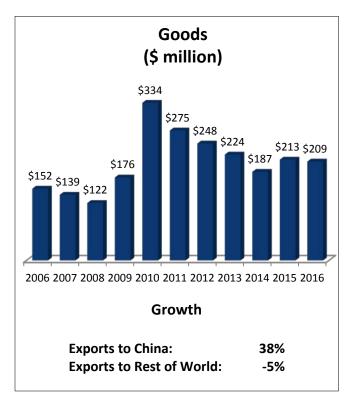
LA: Top Services Export Markets, 2015	
1. China	\$835 million
2. Japan	\$827 million
3. Canada	\$722 million
4. United Kingdom	\$672 million
5. Germany	\$563 million

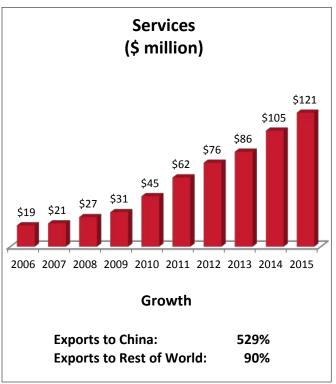
LA: Top Services Exported to China, 2015		
1. Travel	\$325 million	
2. Ocean Freight & Port Services	\$169 million	
3. Royalties from Industrial Processes	\$75 million	
4. Education	\$69 million	
5. Operational Leasing	\$69 million	

Louisiana's exports to China supported 16,400 American jobs in 2015.



Maine's Exports to China





ME: Top Goods Export Markets, 2016	
1. Canada	\$1.1 billion
2. China	\$209 million
3. Germany	\$203 million
4. Malaysia	\$165 million
5. Japan	\$88 million

ME: Top Goods Exported to China, 2016		
1. Pulp & Paperboard Mill Products	\$81 million	
2. Marine Products	\$46 million	
3. Converted Paper Products	\$26 million	
4. Misc. Foods	\$8.8 million	
5. Pharmaceuticals & Medicines	\$7.2 million	

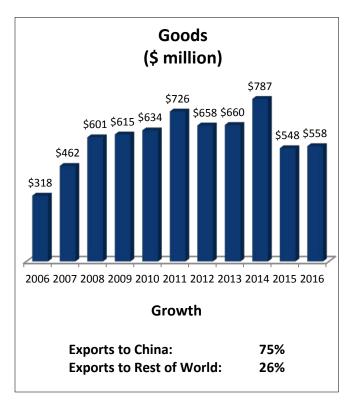
ME: Top Services Export Markets, 2015	
1. Canada	\$141 million
2. United Kingdom	\$138 million
3. China	\$121 million
4. Mexico	\$93 million
5. Japan	\$92 million

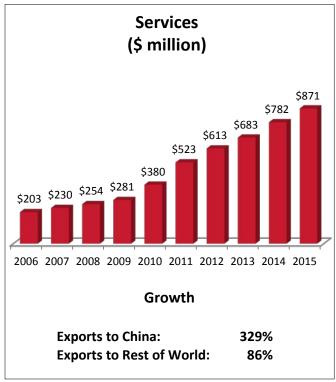
ME: Top Services Exported to China, 2015		
1. Travel	\$72 million	
2. Education	\$17 million	
3. Equipment Install., Maint., & Repair	\$7.6 million	
4. Trademarks	\$4.9 million	
5. Architect., Engin., & Tech. Services	\$3.0 million	

Maine's exports to China supported 2,400 American jobs in 2015.



Maryland's Exports to China





MD: Top Goods Export Markets, 2016			
1. Canada	\$1.4 billion		
2. China	\$558 million		
3. Saudi Arabia	\$532 million		
4. United Kingdom	\$521 million		
5. Mexico	\$454 million		

MD: Top Services Export Markets, 2015	1
1. United Kingdom	\$1.2 billion
2. Canada	\$986 million
3. China	\$871 million
4. Japan	\$742 million
5. British Overseas Territories	
(Carib.)	\$649 million

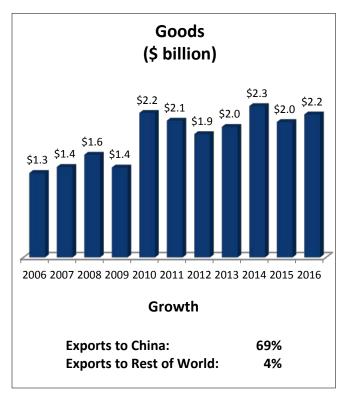
MD: Top Goods Exported to China, 2016		
1. Scrap Products	\$136 million	
2. Oilseeds & Grains	\$82 million	
3. Pharmaceuticals & Medicines	\$44 million	
4. Navigational & Meas. Instruments	\$43 million	
5. Basic Chemicals	\$37 million	

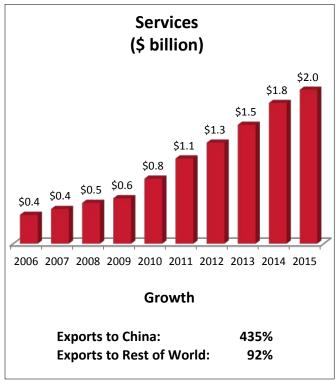
IVID: Top Services Exported to China, 2015	
1. Travel	\$374 million
2. Education	\$184 million
3. Mgmt. & Advisory Services	\$46 million
4. Architect., Engin., & Tech. Services	\$43 million
5. Trademarks	\$28 million

Maryland's exports to China supported 10,700 American jobs in 2015.



Massachusetts' Exports to China





MA: Top Goods Export Markets, 2016	
1. Canada	\$3.0 billion
2. Mexico	\$2.5 billion
3. China	\$2.2 billion
4. Switzerland	\$1.8 billion
5. Germany	\$1.6 billion

MA: Top Services Export Markets, 2015	
1. United Kingdom	\$2.6 billion
2. British Overseas Territories	
(Carib.)	\$2.4 billion
3. Canada	\$2.0 billion
4. China	\$2.0 billion
5. Japan	\$1.6 billion

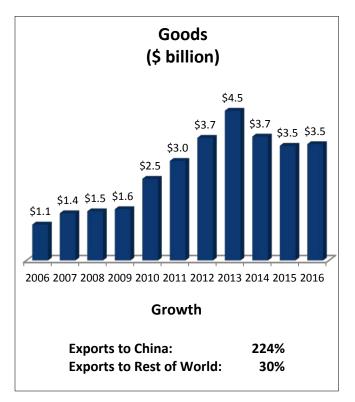
MA: Top Goods Exported to China, 2016		
1. Industrial Machinery	\$393 million	
2. Navigational & Meas. Instruments	\$336 million	
3. Medical Equipment & Supplies	\$176 million	
4. Electrical Equipment & Components	\$144 million	
5. Scrap Products	\$120 million	

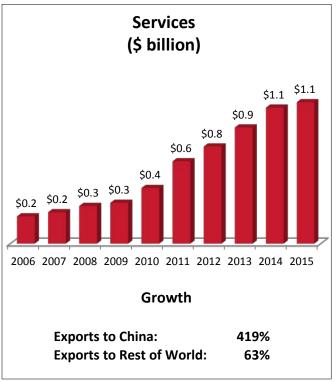
MA: Top Services Exported to China, 2015		
1. Education	\$745 million	
2. Travel	\$558 million	
3. Mgmt. & Advisory Services	\$166 million	
4. Royalties from Industrial Processes	\$108 million	
5. Computer Software	\$101 million	

Massachusetts' exports to China supported 30,500 American jobs in 2015.



Michigan's Exports to China





MI: Top Goods Export Markets, 2016	
1. Canada	\$23 billion
2. Mexico	\$12 billion
3. China	\$3.5 billion
4. Germany	\$2.0 billion
5. Japan	\$1.6 billion

MI: Top Services Export Markets, 2015	
1. Canada	\$1.1 billion
2. China	\$1.1 billion
3. United Kingdom	\$1.1 billion
4. Japan	\$842 million
5. Mexico	\$671 million

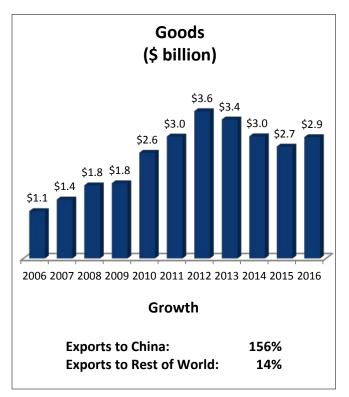
MI: Top Goods Exported to China, 2016		
1. Motor Vehicle Parts	\$1.0 billion	
2. Oilseeds & Grains	\$332 million	
3. Motor Vehicles	\$199 million	
4. Navigational & Meas. Instruments	\$154 million	
5. Electrical Equip. & Components	\$134 million	

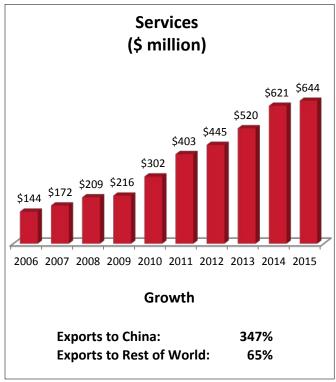
MI: Top Services Exported to China, 2015		
1. Education	\$341 million	
2. Travel	\$311 million	
3. Passenger Fares	\$87 million	
4. Architect., Engin., & Tech. Services	\$69 million	
5. Royalties from Industrial Processes	\$66 million	

Michigan's exports to China supported 29,700 American jobs in 2015.



Minnesota's Exports to China





MN: Top Goods Export Markets, 2016		
1. Canada	\$4.0 billion	
2. China	\$2.9 billion	
3. Mexico	\$2.6 billion	
4. Japan	\$1.3 billion	
5. South Korea	\$919 million	

MN: Top Services Export Markets, 2015	
1. United Kingdom	\$891 million
2. Canada	\$864 million
3. Japan	\$711 million
4. China	\$644 million
5. Switzerland	\$471 million

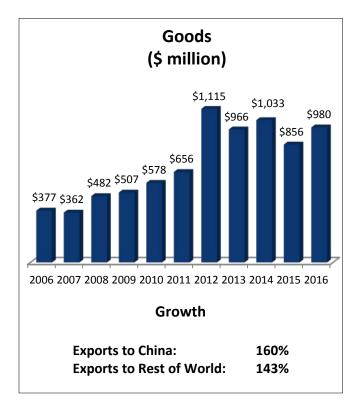
MN: Top Goods Exported to China, 2016		
1. Oilseeds & Grains	\$1.2 billion	
2. Navigational & Meas. Instruments	\$243 million	
3. Misc. General Purpose Machinery	\$232 million	
4. Medical Equipment & Supplies	\$182 million	
5. Converted Paper Products	\$114 million	

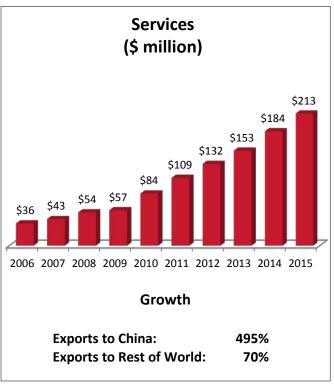
MN: Top Services Exported to China, 2015		
1. Travel	\$195 million	
2. Education	\$133 million	
3. Passenger Fares	\$71 million	
4. Royalties from Industrial Processes	\$50 million	
5. Air Freight & Port Services	\$32 million	

Minnesota's exports to China supported 21,500 American jobs in 2015.



Mississippi's Exports to China





MS: Top Goods Export Markets, 2016	
1. Canada	\$2.2 billion
2. Mexico	\$1.2 billion
3. China	\$980 million
4. Panama	\$857 million
5. Guatemala	\$434 million

MS: Top Services Export Markets, 2015	
1. Canada	\$230 million
2. China	\$213 million
3. United Kingdom	\$191 million
4. Mexico	\$166 million
5. Japan	\$147 million

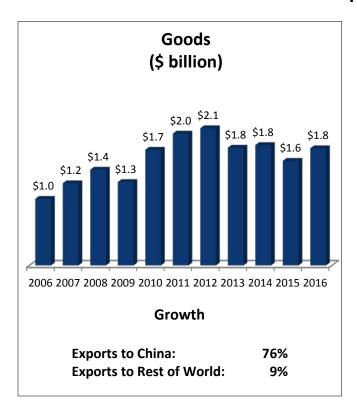
MS: Top Goods Exported to China, 2016		
million		
million million million		

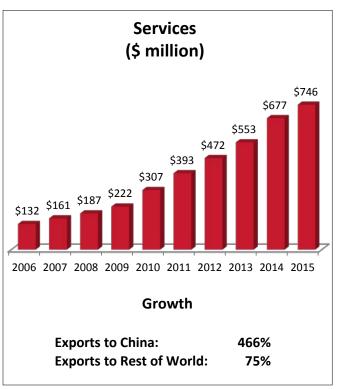
MS: Top Services Exported to China, 2015	
1. Travel	\$133 million
2. Education	\$25 million
3. Equipment Install., Maint., & Repair	\$16 million
4. Trademarks	\$8.7 million
5. Royalties from Industrial Processes	\$6.8 million

Mississippi's exports to China supported 7,600 American jobs in 2015.



Missouri's Exports to China





MO: Top Goods Export Markets, 2016		
1. Canada	\$5.2 billion	
2. Mexico	\$2.3 billion	
3. China	\$1.8 billion	
4. Japan	\$679 million	
5. Belgium	\$491 million	

MO: Top Services Export Markets, 201	5
1. United Kingdom	\$818 million
2. Canada	\$813 million
3. China	\$746 million
4. Japan	\$526 million
British Overseas Territories	
(Carib.)	\$509 million

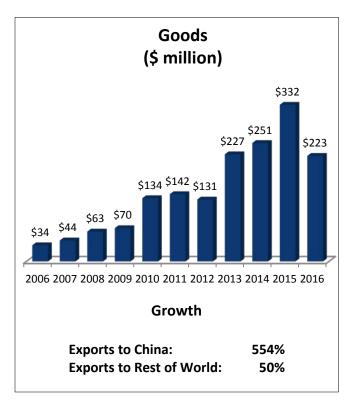
MO: Top Goods Exported to China, 2016		
1. Oilseeds & Grains	\$885 million	
2. Pharmaceuticals & Medicines	\$126 million	
3. Meat Products	\$98 million	
4. Scrap Products	\$78 million	
5. Metal Ores	\$55 million	

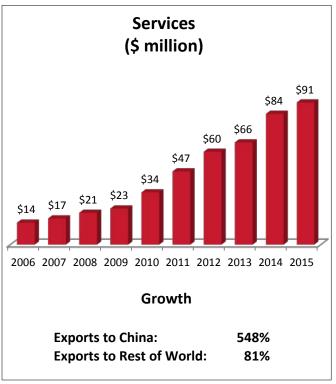
MO: Top Services Exported to China, 2015	
1. Travel	\$316 million
2. Education	\$223 million
3. Royalties from Industrial Processes	\$31 million
4. Trademarks	\$24 million
5. Credit-Related Services	\$17 million

Missouri's exports to China supported 17,200 American jobs in 2015.



Montana's Exports to China





MT: Top Goods Export Markets, 2016	
1. Canada	\$569 million
2. China	\$223 million
3. Japan	\$140 million
4. South Korea	\$138 million
5. Mexico	\$131 million

MT: Top Services Export Markets, 2015	
1. Canada	\$101 million
2. China	\$91 million
3. United Kingdom	\$88 million
4. Mexico	\$69 million
5. Japan	\$61 million

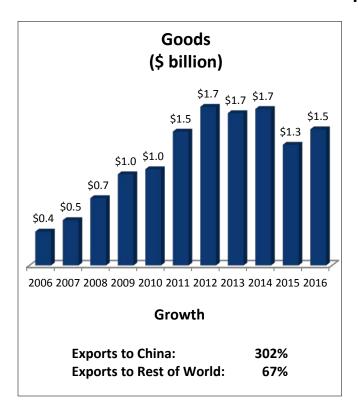
MT: Top Goods Exported to China, 2016		
1. Oilseeds & Grains	\$110 million	
2. Basic Chemicals	\$34 million	
3. Industrial Machinery	\$29 million	
4. Misc. Crops	\$17 million	
5. Nonferrous Metals & Processing	\$13 million	

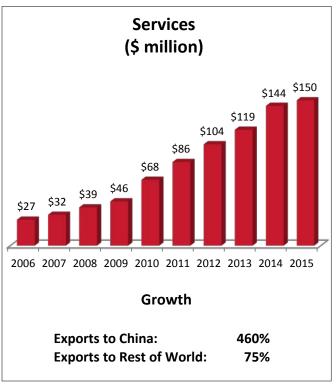
MT: Top Services Exported to China, 2015	
1. Travel	\$52 million
2. Education	\$16 million
3. Equipment Install., Maint., & Repair	\$5.7 million
4. Trademarks	\$3.5 million
5. Architect., Engin., & Tech. Services	\$3.2 million

Montana's exports to China supported 3,000 American jobs in 2015.



Nebraska's Exports to China





NE: Top Goods Export Markets, 2016	
1. China	\$1.5 billion
2. Mexico	\$1.3 billion
3. Canada	\$1.2 billion
4. Japan	\$1.0 billion
5. South Korea	\$541 million

NE: Top Services Export Markets, 2015	
1. Canada	\$212 million
2. United Kingdom	\$187 million
3. China	\$150 million
4. Japan	\$123 million
5. Switzerland	\$88 million

NE: Top Goods Exported to China, 2016	
\$1.1 billion	
\$187 million	
\$39 million	
\$28 million	
\$21 million	

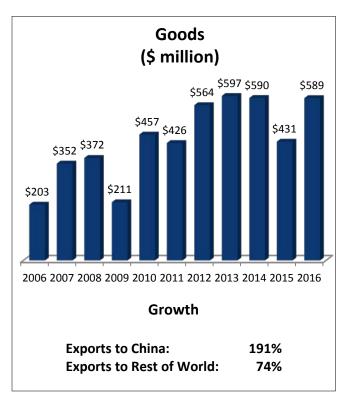
NE: Top Services Exported to China, 2015	
1. Education	\$47 million
2. Travel	\$41 million
3. Equipment Install., Maint., & Repair	\$13 million
4. Royalties from Industrial Processes	\$12 million
5. Trademarks	\$8.6 million

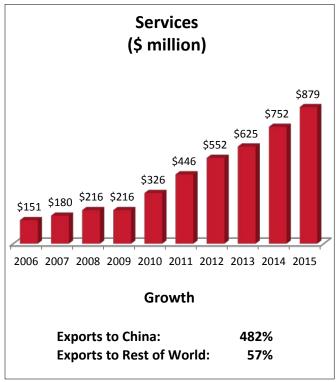
Source: Estimated by The Trade Partnership (Washington, DC)

Nebraska's exports to China supported 11,000 American jobs in 2015.



Nevada's Exports to China





NV: Top Goods Export Markets, 2016	
1. Switzerland	\$3.9 billion
2. Canada	\$1.4 billion
3. India	\$812 million
4. China	\$589 million
5. Mexico	\$489 million

NV: Top Services Export Markets, 2015	
1. Canada	\$978 million
2. China	\$879 million
3. United Kingdom	\$845 million
4. Mexico	\$823 million
5. Japan	\$718 million

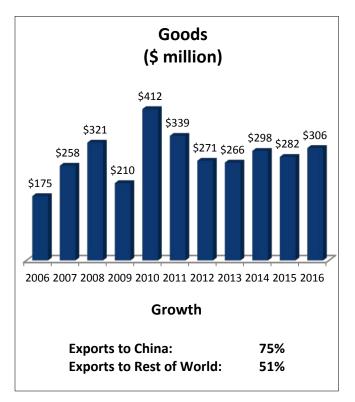
NV: Top Goods Exported to China, 2016	
\$187 million	
\$133 million	
\$61 million	
\$40 million	
\$22 million	

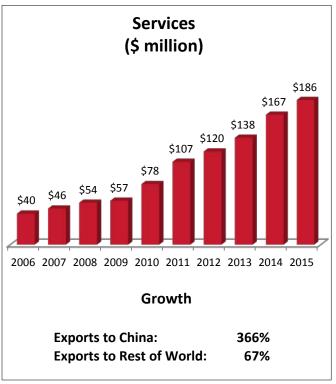
NV: Top Services Exported to China, 2015	
1. Travel	\$688 million
2. Passenger Fares	\$65 million
3. Air Freight & Port Services	\$25 million
4. Education	\$23 million
5. Equipment Install., Maint., & Repair	\$15 million

Nevada's exports to China supported 11,100 American jobs in 2015.



New Hampshire's Exports to China





NH: Top Goods Export Markets, 2016	
1. Canada	\$547 million
2. Mexico	\$441 million
3. China	\$306 million
4. Germany	\$236 million
5. United Arab Emirates	\$207 million

NH: Top Services Export Markets, 201	5
1. United Kingdom	\$242 million
2. Canada	\$211 million
3. China	\$186 million
4. Japan	\$169 million
5. Switzerland	\$143 million

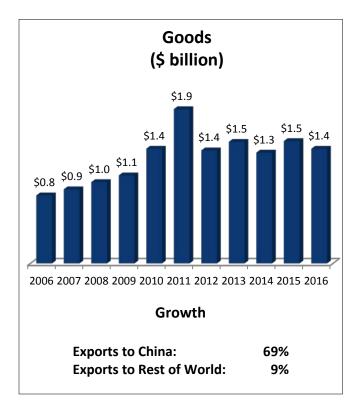
NH: Top Goods Exported to China, 2016	
1. Computer Equipment	\$69 million
2. Metalworking Machinery	\$45 million
3. Misc. General Purpose Machinery	\$21 million
4. Navigational & Meas. Instruments	\$20 million
5. Marine Products	\$16 million

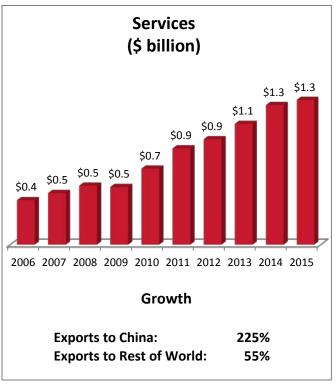
NH: Top Services Exported to China, 2015	
1. Travel	\$63 million
2. Education	\$52 million
3. Royalties from Industrial Processes	\$12 million
4. Equipment Install., Maint., & Repair	\$11 million
5. Computer Software	\$9.9 million

New Hampshire's exports to China supported 3,400 American jobs in 2015.



New Jersey's Exports to China





NJ: Top Goods Export Markets, 2016	
1. Canada	\$6.1 billion
2. Mexico	\$2.6 billion
3. United Kingdom	\$1.8 billion
4. Netherlands	\$1.6 billion
5. China	\$1.4 billion

NJ: Top Services Export Markets, 2015	
1. United Kingdom	\$2.0 billion
2. Canada	\$1.7 billion
3. Japan	\$1.5 billion
4. China	\$1.3 billion
5. Switzerland	\$1.1 billion

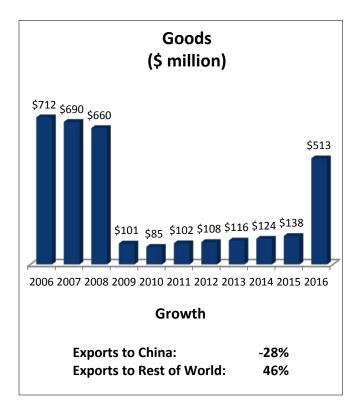
NJ: Top Goods Exported to China, 2016	
1. Basic Chemicals	\$128 million
2. Computer Equipment	\$117 million
3. Nonferrous Metals & Processing	\$115 million
4. Pharmaceuticals & Medicines	\$99 million
5. Scrap Products	\$96 million

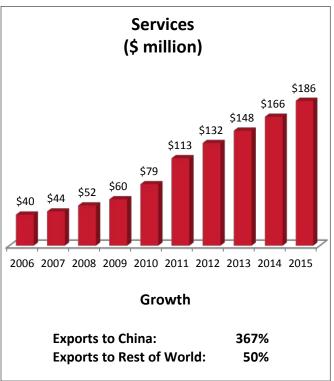
NJ: Top Services Exported to China, 2015		
	1. Travel	\$395 million
	2. Education	\$208 million
	3. Passenger Fares	\$117 million
	4. Royalties from Industrial Processes	\$97 million
	5. Ocean Freight & Port Services	\$58 million

New Jersey's exports to China supported 18,200 American jobs in 2015.



New Mexico's Exports to China





NM: Top Goods Export Markets, 2016	
1. Mexico	\$1.5 billion
2. China	\$513 million
3. Israel	\$508 million
4. Japan	\$256 million
5. Canada	\$158 million

NM: Top Services Export Markets, 2015	
1. Canada	\$203 million
2. United Kingdom	\$193 million
3. China	\$186 million
4. Japan	\$152 million
5. Mexico	\$135 million

NM: Top Goods Exported to China, 2016		
1. Semiconductors & Components	\$379 million	
2. Medical Equipment & Supplies	\$27 million	
3. Scrap Products	\$23 million	
4. Dairy Products	\$14 million	
5. Misc. Crops	\$11 million	

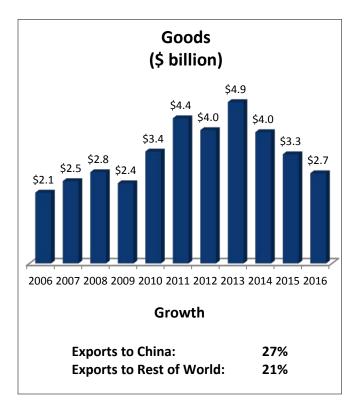
NM: Top Services Exported to China, 2015		
1. Travel	\$96 million	
2. Education	\$29 million	
3. Equipment Install., Maint., & Repair	\$11 million	
4. Royalties from Industrial Processes	\$10 million	
5. Operational Leasing	\$8.4 million	

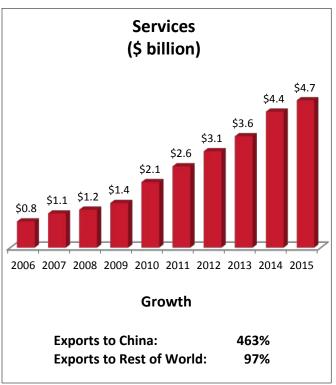
Source: Estimated by The Trade Partnership (Washington, DC)

New Mexico's exports to China supported 2,300 American jobs in 2015.



New York's Exports to China





NY: Top Goods Export Markets, 2016	
1. Canada	\$9
2 Hong Kong	\$6

Canada \$9.3 billion
 Hong Kong \$6.4 billion
 Israel \$4.8 billion
 Switzerland \$4.7 billion
 China \$2.7 billion

NY: Top Services Export Markets, 2015	
1. British Overseas Territories	
(Carib.)	\$12 billion
2. United Kingdom	\$9.8 billion
3. Canada	\$6.6 billion
4. China	\$4.7 billion
5. Japan	\$4.2 billion

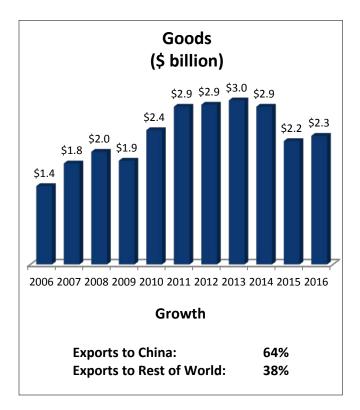
NY: Top Goods Exported to China, 2016	
1. Scrap Products	\$511 million
2. Navigational & Meas. Instruments	\$194 million
3. Misc. Manufactured Commodities	\$169 million
4. Sawmill & Wood Products	\$157 million
5. Misc. General Purpose Machinery	\$124 million
	 Scrap Products Navigational & Meas. Instruments Misc. Manufactured Commodities Sawmill & Wood Products

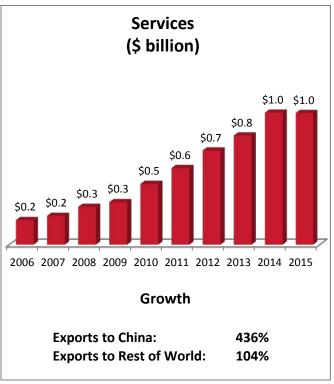
NY: Top Services Exported to China, 2015		
1. Travel	\$1.5 billion	
2. Education	\$1.3 billion	
3. Mgmt. & Advisory Services	\$600 million	
4. Misc. Financial Services	\$183 million	
5. Credit-Related Services	\$162 million	

New York's exports to China supported 57,900 American jobs in 2015.



North Carolina's Exports to China





NC: Top Goods Export Markets, 2016		
1. Canada	\$6.2 billion	
2. Mexico	\$3.1 billion	
3. China	\$2.3 billion	
4. Japan	\$1.6 billion	
5. Saudi Arabia	\$1.5 billion	
3. China 4. Japan	\$2.3 billion \$1.6 billion	

NC: Top Services Export Markets, 2015		
1. United Kingdom	\$1.4 billion	
2. Canada	\$1.2 billion	
3. British Overseas Territories		
(Carib.)	\$1.1 billion	
4. Switzerland	\$1.1 billion	
6. China	\$1.0 billion	

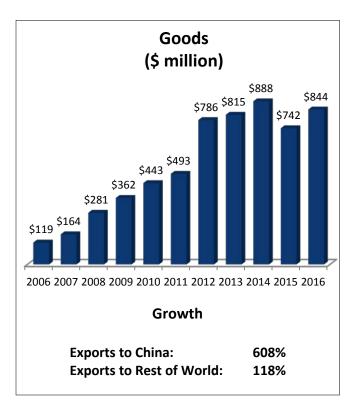
NC: Top Goods Exported to China, 2016		
1. Oilseeds & Grains	\$234 million	
2. Semiconductors & Components	\$213 million	
3. Pulp & Paperboard Mill Products	\$207 million	
4. Meat Products	\$205 million	
5. Misc. Crops	\$134 million	

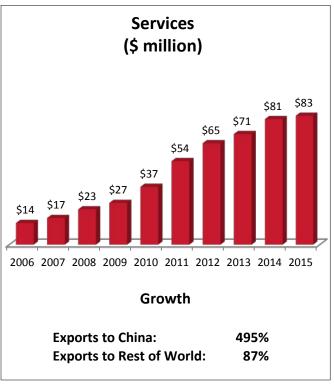
NC: Top Services Exported to China, 2015	
1. Travel	\$335 million
2. Education	\$163 million
3. Royalties from Industrial Processes	\$160 million
4. Passenger Fares	\$62 million
5. Misc. Financial Services	\$49 million

North Carolina's exports to China supported 21,700 American jobs in 2015.



North Dakota's Exports to China





ND: Top Goods Export Markets, 2016		
1. Canada	\$3.2 billion	
2. China	\$844 million	
3. Mexico	\$462 million	
4. Japan	\$231 million	
5. Australia	\$124 million	

ND: Top Services Export Markets, 2015		
1. Canada	\$104 million	
2. China	\$83 million	
3. United Kingdom	\$74 million	
4. Japan	\$49 million	
5. Mexico	\$48 million	

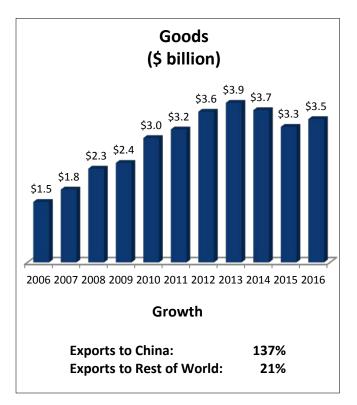
ND: Top Goods Exported to China, 2016		
1. Oilseeds & Grains	\$818 million	
2. Ag & Construction Machinery	\$14 million	
3. Misc. Crops	\$5.6 million	
4. Preserves & Specialty Foods	\$877,000	
5. Misc. General Purpose Machinery	\$791,000	

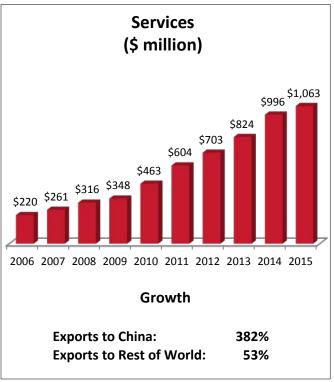
ND: Top Services Exported to China, 2015		
1. Operational Leasing	\$21 million	
2. Travel	\$20 million	
3. Education	\$17 million	
4. Equipment Install., Maint., & Repair	\$8.6 million	
5. Trademarks	\$4.6 million	

North Dakota's exports to China supported 6,300 American jobs in 2015.



Ohio's Exports to China





OH: Top Goods Export Markets, 2016		
1. Canada	\$19 billion	
2. Mexico	\$6.4 billion	
3. China	\$3.5 billion	
4. United Kingdom	\$1.7 billion	
5. Japan	\$1.6 billion	

OH: Top Services Export Markets, 2015		
1. United Kingdom	\$1.3 billion	
2. Canada	\$1.1 billion	
3. China	\$1.1 billion	
4. British Overseas Territories		
(Carib.)	\$909 million	
5. Japan	\$774 million	

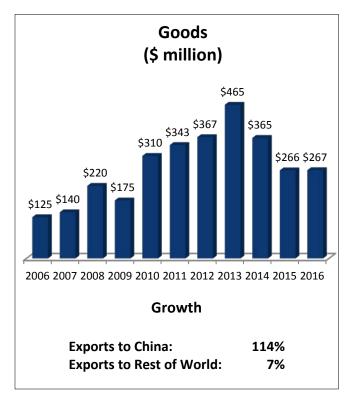
OH: Top Goods Exported to China, 2016		
1. Oilseeds & Grains	\$898 million	
2. Navigational & Meas. Instruments	\$247 million	
3. Aerospace Products & Parts	\$246 million	
4. Plastics Products	\$178 million	
5. Motor Vehicle Parts	\$168 million	

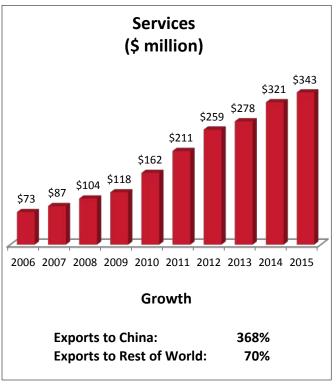
OH: Top Services Exported to China, 2015	
1. Education	\$352 million
2. Travel	\$315 million
3. Royalties from Industrial Processes	\$56 million
4. Equipment Install., Maint., & Repair	\$55 million
5. Trademarks	\$52 million

Ohio's exports to China supported 28,700 American jobs in 2015.



Oklahoma's Exports to China





OK: Top Goods Export Markets, 2016	
1. Canada	\$1.4 billion
2. Mexico	\$522 million
3. Germany	\$370 million
4. China	\$267 million
5. Japan	\$262 million

OK: Top Services Export Markets, 2015	
1. Canada	\$360 million
2. China	\$343 million
3. United Kingdom	\$334 million
4. Japan	\$255 million
5. Mexico	\$222 million

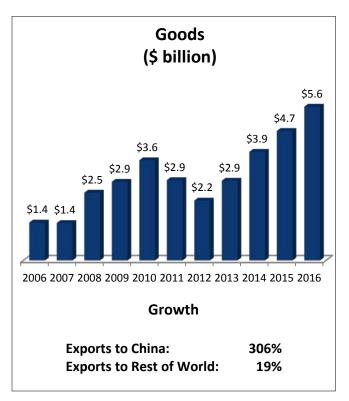
OK: Top Goods Exported to China, 2016		
1. Oilseeds & Grains	\$73 million	
2. Meat Products	\$23 million	
3. Soaps, Cleaning Agents & Toiletries	\$21 million	
4. Aerospace Products & Parts	\$20 million	
5. Misc. Crops	\$16 million	

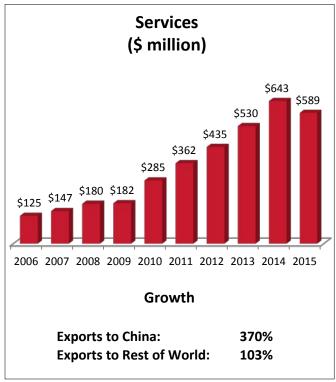
OK: Top Services Exported to China, 2015		
1. Travel	\$112 million	
2. Education	\$88 million	
3. Passenger Fares	\$33 million	
4. Operational Leasing	\$29 million	
5. Equipment Install., Maint., & Repair	\$24 million	

Oklahoma's exports to China supported 4,700 American jobs in 2015.



Oregon's Exports to China





OR: Top Goods Export Markets, 2016		
1. China	\$5.6 billion	
2. Malaysia	\$2.3 billion	
3. Canada	\$2.2 billion	
4. Vietnam	\$1.8 billion	
5. Japan	\$1.3 billion	

\$1.1 billion
\$713 million
\$627 million
\$589 million
\$526 million

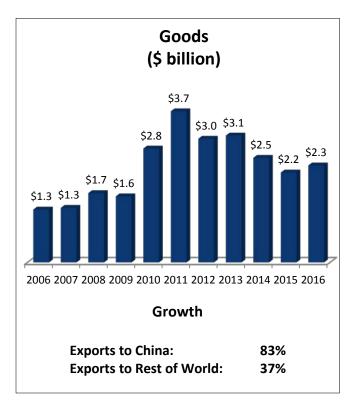
OR: Top Goods Exported to China, 2016		
1. Semiconductors & Components	\$3.0 billion	
2. Motor Vehicles	\$1.2 billion	
3. Misc. Chemical Preparations	\$266 million	
4. Industrial Machinery	\$263 million	
5. Navigational & Meas. Instruments	\$113 million	

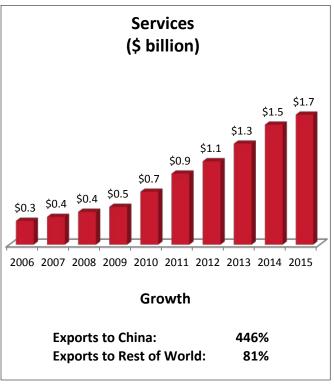
OR: Top Services Exported to China, 2015		
1. Royalties from Industrial Processes	\$186 million	
2. Education	\$154 million	
3. Travel	\$112 million	
4. Equipment Install., Maint., & Repair	\$24 million	
5. Computer Software	\$24 million	

Oregon's exports to China supported 25,800 American jobs in 2015.



Pennsylvania's Exports to China





PA: Top Goods Export Markets, 2016		
1. Canada	\$9.8 billion	
2. Mexico	\$3.7 billion	
3. China	\$2.3 billion	
4. United Kingdom	\$2.1 billion	
5. Japan	\$1.5 billion	

PA: Top Services Export Markets, 2015		
1. United Kingdom	\$2.1 billion	
2. Canada	\$1.8 billion	
3. China	\$1.7 billion	
4. British Overseas Terrirotires		
(Carib.)	\$1.4 billion	
5. Japan	\$1.2 billion	

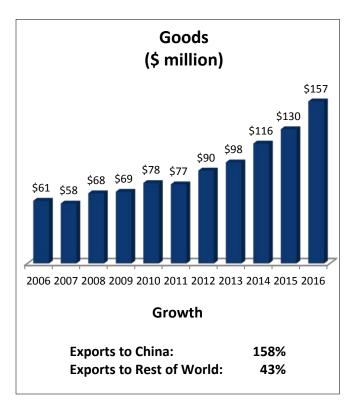
PA: Top Goods Exported to China, 2016		
1. Misc. General Purpose Machinery	\$246 million	
2. Sawmill & Wood Products	\$204 million	
3. Computer Equipment	\$140 million	
4. Basic Chemicals	\$125 million	
5. Navigational & Meas. Instruments	\$122 million	

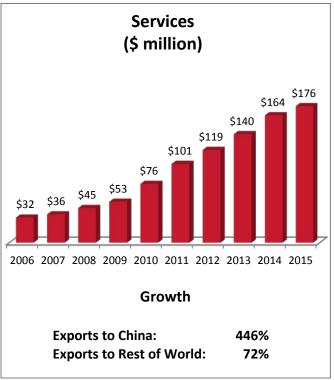
PA: Top Services Exported to China, 2015	
1. Education	\$543 million
2. Travel	\$543 million
3. Mgmt. & Advisory Services	\$112 million
4. Equipment Install., Maint., & Repair	\$69 million
5. Architect., Engin., & Tech. Services	\$61 million

Pennsylvania's exports to China supported 29,000 American jobs in 2015.



Rhode Island's Exports to China





RI: Top Goods Export Markets, 2016			
1. Canada	\$525 million		
2. Mexico	\$208 million		
3. China	\$157 million		
4. Dominican Republic	\$154 million		
5. Taiwan	\$101 million		

RI: Top Services Export Markets, 2015	
1. China	\$176 million
2. United Kingdom	\$171 million
3. Canada	\$152 million
4. British Overseas Territories	
(Carib.)	\$111 million
5. Japan	\$109 million

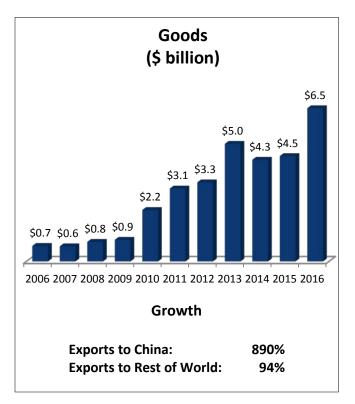
RI: Top Goods Exported to China, 202	16
1. Marine Products	\$24 million
2. Basic Chemicals	\$23 million
3. Industrial Machinery	\$19 million
4. Nonferrous Metals & Processing	\$18 million
5. Semiconductors & Components	\$8.0 million

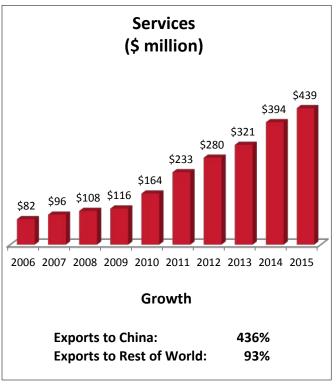
RI: Top Services Exported to China, 20	15
1. Travel	\$70 million
2. Education	\$70 million
3. Trademarks	\$4.9 million
4. Mgmt. & Advisory Services	\$4.2 million
5. Equipment Install., Maint., & Repair	\$3.4 million

Rhode Island's exports to China supported 2,400 American jobs in 2015.



South Carolina's Exports to China





SC: Top Goods Export Markets, 2016		
1. China	\$6.5 billion	
2. Germany	\$3.7 billion	
3. Canada	\$3.5 billion	
4. United Kingdom	\$2.8 billion	
5. Mexico	\$2.1 billion	

SC: Top Services Export Markets, 2015		
1. Canada	\$473 million	
2. United Kingdom	\$443 million	
3. China	\$439 million	
4. Japan	\$334 million	
5. Mexico	\$330 million	

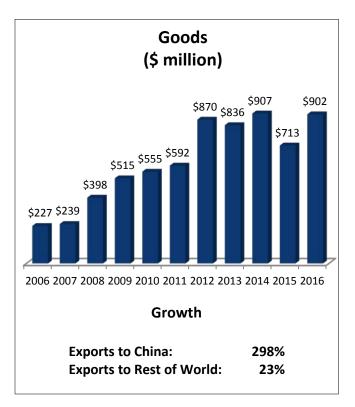
SC: Top Goods Exported to China, 2016		
1. Motor Vehicles	\$2.5 billion	
2. Aerospace Products & Parts	\$2.3 billion	
3. Boilers, Tanks & Containers	\$181 million	
4. Motor Vehicle Parts	\$149 million	
5. Meat Products	\$139 million	

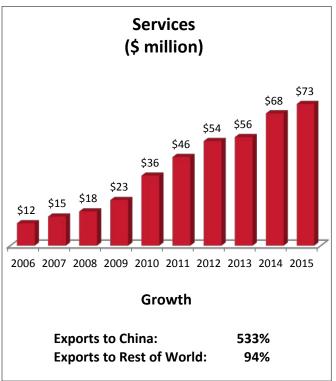
SC: Top Services Exported to China, 2015		
1. Travel	\$244 million	
2. Education	\$55 million	
3. Equipment Install., Maint., & Repair	\$28 million	
4. Royalties from Industrial Processes	\$21 million	
5. Architect., Engin., & Tech. Services	\$18 million	

South Carolina's exports to China supported 25,200 American jobs in 2015.



South Dakota's Exports to China





CD. Ton	Goods	Evnort	Markets.	2016
SD. IUU	GUUUS	EXDUIL	iviai kets.	. ZUIO

1. China	\$902 million
2. Mexico	\$547 million
3. Canada	\$496 million
4. Japan	\$264 million
5. South Korea	\$103 million

SD: Top	Ci	F	NA-wis-t-	201E
ZIJ. LOD	Services	FYDOIT	IVIATKETS	71115

1. British Overseas Territories	
(Carib.)	\$199 million
2. United Kingdom	\$135 million
3. Canada	\$95 million
4. China	\$73 million
5. Japan	\$57 million

1. Oilseeds & Grains	\$826 million
2. Ag. & Construction Machinery	\$28 million
3. Misc. Crops	\$9.8 million
4. Meat Products	\$8.0 million
5. Dairy Products	\$4.1 million

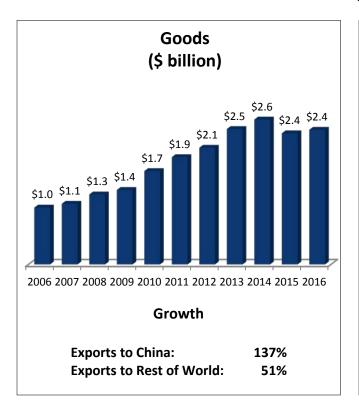
SD: Top Services Exported to China, 2015

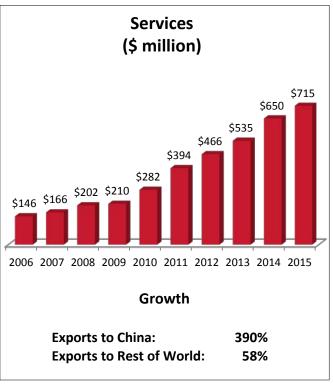
•	•	
1. Travel		\$30 million
2. Education	ı	\$12 million
3. Credit-Re	lated Services	\$10 million
4. Misc. Fina	ancial Services	\$8.1 million
5. Equipme	nt Install Maint & Repair	\$5.5 million

South Dakota's exports to China supported 6,000 American jobs in 2015.



Tennessee's Exports to China





TN: Top Goods Export Markets, 2016	
1. Canada	\$8.7 billion
2. Mexico	\$4.5 billion
3. China	\$2.4 billion
4. Japan	\$1.8 billion
5. Belgium	\$1.3 billion

TN: Top Services Export Markets, 2015	
\$900 million	
\$844 million	
\$715 million	
\$547 million	
\$538 million	

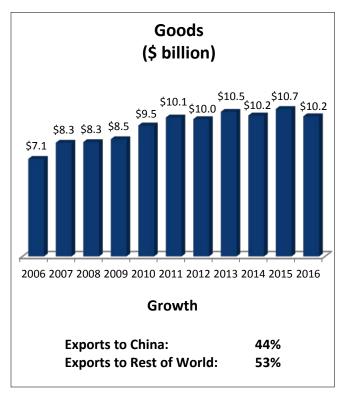
TN: Top Goods Exported to China, 2016	
1. Basic Chemicals	\$324 million
2. Medical Equipment & Supplies	\$298 million
3. Oilseeds & Grains	\$294 million
4. Resins & Synthetic Fibers	\$230 million
5. Navigational & Meas. Instruments	\$180 million

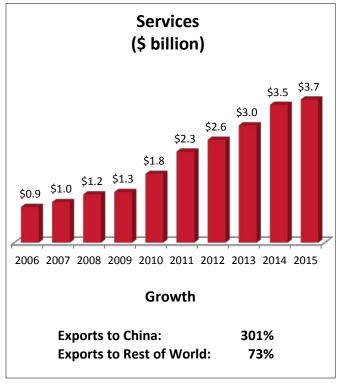
TN: Top Services Exported to China, 2015	
1. Travel	\$378 million
2. Education	\$93 million
3. Air Freight & Port Services	\$50 million
4. Equipment Install., Maint., & Repair	\$39 million
5. Royalties from Industrial Processes	\$36 million

Tennessee's exports to China supported 18,800 American jobs in 2015.



Texas' Exports to China





TX: Top Goods Export Markets, 2016	
1. Mexico	\$92 billion
2. Canada	\$19 billion
3. China	\$10 billion
4. Brazil	\$7.0 billion
5. South Korea	\$6.8 billion

TX: Top Services Export Markets, 2015	
1. United Kingdom	\$4.9 billion
2. Canada	\$4.2 billion
3. China	\$3.7 billion
4. Japan	\$3.5 billion
5. Switzerland	\$2.9 billion

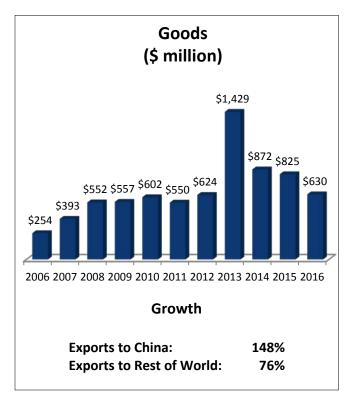
TX: Top Goods Exported to China, 2016	
1. Basic Chemicals	\$1.6 billion
2. Oil & Gas	\$1.2 billion
3. Resins & Synthetic Fibers	\$1.2 billion
4. Semiconductors & Components	\$598 million
5. Industrial Machinery	\$576 million

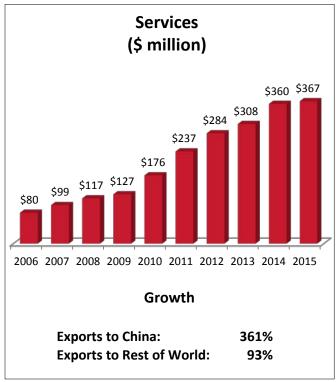
TX: Top Services Exported to China, 2015	
1. Travel	\$1.0 billion
2. Education	\$615 million
3. Royalties from Industrial Processes	\$376 million
4. Passenger Fares	\$349 million
5. Equipment Install., Maint., & Repair	\$236 million

Texas' exports to China supported 75,800 American jobs in 2015.



Utah's Exports to China





UT: Top Goods Export Markets, 2016	
1. United Kingdom	\$3.1 billion
2. Hong Kong	\$1.5 billion
3. Canada	\$1.4 billion
4. Mexico	\$742 million
5. China	\$630 million

UT: Top Services Export Markets, 2015	
1. United Kingdom	\$538 million
2. Canada	\$492 million
3. Japan	\$376 million
4. China	\$367 million
5. British Overseas Territories	
(Carib.)	\$337 million

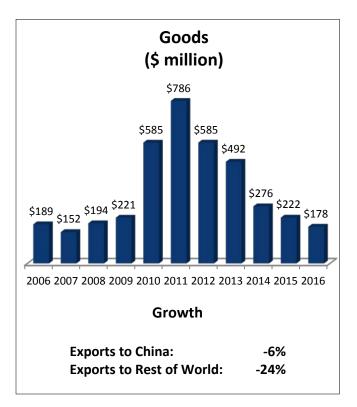
UT: Top Goods Exported to China, 2016	
1. Semiconductors & Components	\$136 million
2. Navigational & Meas. Instruments	\$83 million
3. Misc. Chemical Preparations	\$57 million
4. Scrap Products	\$49 million
5. Medical Equipment & Supplies	\$41 million

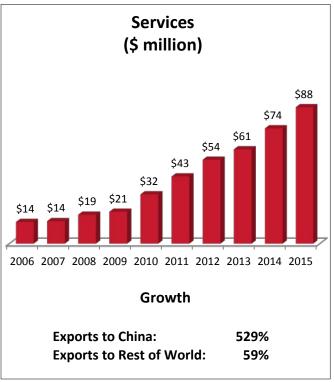
UT: Top Services Exported to China, 2015	
1. Travel	\$118 million
2. Education	\$62 million
3. Passenger Fares	\$38 million
4. Equipment Install., Maint., & Repair	\$21 million
5. Computer Software	\$20 million

Utah's exports to China supported 7,100 American jobs in 2015.



Vermont's Exports to China





VT: Top Goods Export Markets, 2016	
1. Canada	\$1.2 billion
2. Hong Kong	\$350 million
3. Malaysia	\$192 million
4. China	\$178 million
5. South Korea	\$154 million

VT: Top Services Export Markets, 2015	
1. China	\$88 million
2. Canada	\$84 million
3. United Kingdom	\$83 million
4. Mexico	\$60 million
5. Japan	\$60 million

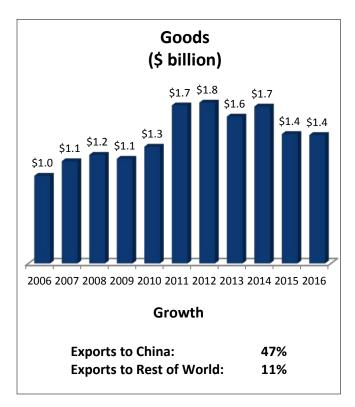
VT: Top Goods Exported to China, 2016		
1. Semiconductors & Components	\$74 million	
2. Navigational & Meas. Instruments	\$19 million	
3. Sawmill & Wood Products	\$15 million	
4. Dairy Products	\$14 million	
5. Industrial Machinery	\$7.4 million	

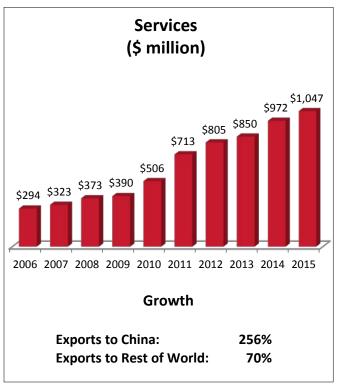
VT: Top Services Exported to China, 2015	
1. Travel	\$48 million
2. Education	\$24 million
3. Trademarks	\$2.5 million
4. Royalties from Industrial Processes	\$2.2 million
5. Equipment Install., Maint., & Repair	\$2.1 million

Vermont's exports to China supported 2,000 American jobs in 2015.



Virginia's Exports to China





VA: Top Goods Export Markets, 2016	
1. Canada	\$2.9 billion
2. China	\$1.4 billion
3. Mexico	\$1.1 billion
4. United Kingdom	\$899 million
5. Germany	\$812 million

VA: Top Services Export Markets, 2015	
1. United Kingdom	\$1.7 billion
2. Canada	\$1.4 billion
3. Japan	\$1.1 billion
4. China	\$1.0 billion
5. Germany	\$780 million

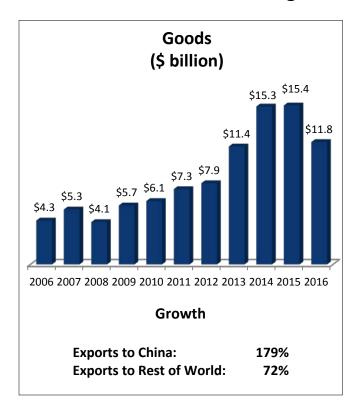
VA: Top Goods Exported to China, 2016		
1. Pulp & Paperboard Mill Products	\$138 million	
2. Meat Products	\$131 million	
3. Scrap Products	\$131 million	
4. Resins & Synthetic Fibers	\$121 million	
5. Pharmaceuticals & Medicines	\$102 million	

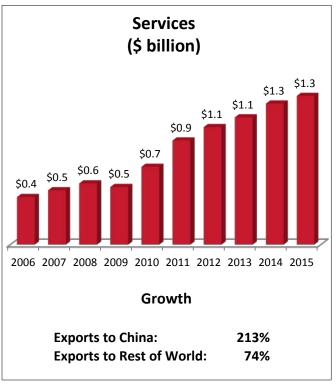
VA: Top Services Exported to China, 2015	
1. Travel	\$335 million
2. Education	\$188 million
3. Passenger Fares	\$88 million
4. Ocean Freight & Port Services	\$56 million
5. Architect., Engin., & Tech. Services	\$56 million

Virginia's exports to China supported 17,300 American jobs in 2015.



Washington's Exports to China





WA: Top Goods Export Markets, 2016	
1. China	\$12 billion
2. Canada	\$6.9 billion
3. Japan	\$5.6 billion
4. United Arab Emirates	\$4.1 billion
5. United Kingdom	\$3.5 billion

WA: Top Services Export Markets, 2015		
	1. Japan	\$1.9 billion
	2. Canada	\$1.8 billion
	3. United Kingdom	\$1.6 billion
	4. China	\$1.3 billion
	5. Germany	\$1.1 billion

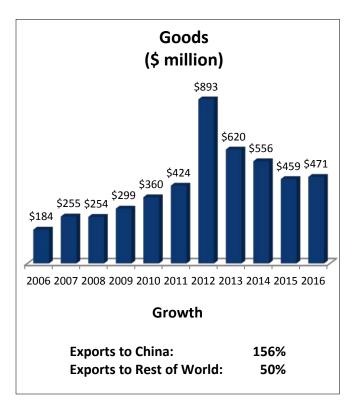
WA: Top Goods Exported to China, 2016		
1. Aerospace Products & Parts	\$8.8 billion	
2. Motor Vehicles	\$641 million	
3. Navigational & Meas. Instruments	\$393 million	
4. Timber & Logs	\$313 million	
5. Pulp & Paperboard Mill Products	\$218 million	

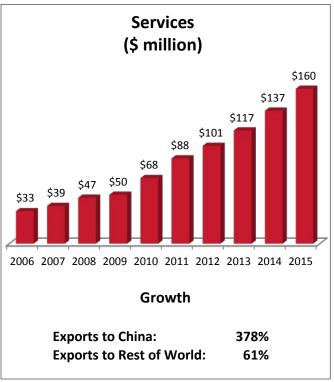
WA: Top Services Exported to China, 2015		
1. Travel	\$343 million	
2. Computer Software	\$282 million	
3. Education	\$264 million	
4. Passenger Fares	\$96 million	
5. Ocean Freight & Port Services	\$85 million	

Washington's exports to China supported 83,800 American jobs in 2015.



West Virginia's Exports to China





WV: Top Goods Export Markets, 2016	
1. Canada	\$1.5 billion
2. China	\$471 million
3. Brazil	\$269 million
4. Belgium	\$269 million
5. Netherlands	\$267 million

015
\$160 million
\$145 million
\$128 million
\$105 million
\$100 million

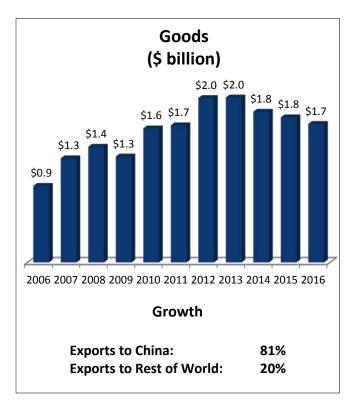
WV: Top Goods Exported to China, 2016		
\$199 million		
\$85 million		
\$28 million		
\$22 million		
\$20 million		

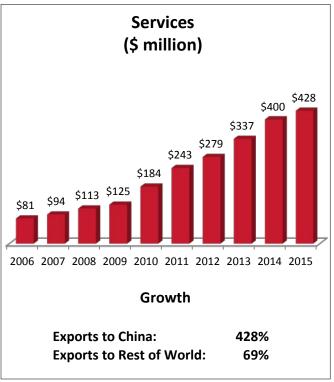
WV: Top Services Exported to China, 2015	
1. Travel	\$73 million
2. Education	\$37 million
3. Equipment Install., Maint., & Repair	\$15 million
4. Royalties from Industrial Processes	\$9.9 million
5. Trademarks	\$6.7 million

West Virginia's exports to China supported 3,700 American jobs in 2015.



Wisconsin's Exports to China





WI: Top Goods Export Markets, 2016	
1. Canada	\$6.5 billion
2. Mexico	\$3.0 billion
3. China	\$1.7 billion
4. Japan	\$942 million
5. United Kingdom	\$780 million

WI: Top Services Export Markets, 2015	
1. Canada	\$526 million
2. United Kingdom	\$462 million
3. China	\$428 million
4. Japan	\$398 million
5. Mexico	\$276 million

WI: Top Goods Exported to China, 2016		
1. Navigational & Meas. Instruments	\$335 million	
2. Oilseeds & Grains	\$250 million	
3. Semiconductors & Components	\$71 million	
4. Misc. General Purpose Machinery	\$54 million	
5. Motor Vehicles	\$50 million	

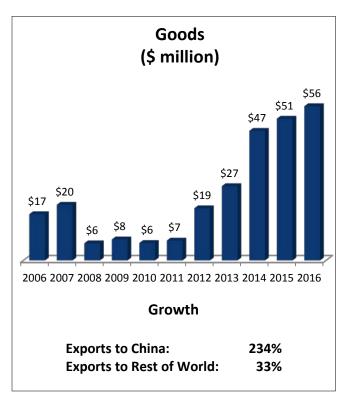
WI: Top Services Exported to China, 2015		015
	1. Travel	\$160 million
	2. Education	\$116 million
	3. Computer Software	\$29 million
	4. Royalties from Industrial Processes	\$28 million
	5. Trademarks	\$25 million

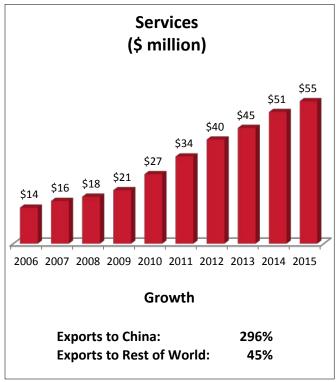
Source: Estimated by The Trade Partnership (Washington, DC)

Wisconsin's exports to China supported 14,000 American jobs in 2015.



Wyoming's Exports to China





WY: Top Goods Export Markets, 2016	
1. Brazil	\$190 million
2. Canada	\$185 million
3. Indonesia	\$80 million
4. Japan	\$66 million
5. China	\$56 million

WY: Top Services Export Markets, 2015	
1. Canada	\$70 million
2. China	\$55 million
3. United Kingdom	\$50 million
4. Mexico	\$37 million
5. Japan	\$33 million

WY: Top Goods Exported to China, 2016		
1. Basic Chemicals	\$29 million	
2. Oilseeds & Grains	\$15 million	
3. Misc. Crops	\$8.6 million	
4. Navigational & Meas. Instruments	\$678,000	
5. Misc. Animal Productions	\$455,000	

WY: Top Services Exported to China, 2015			
1. Travel	\$22 million		
2. Equipment Install., Maint., & Repair	\$10 million		
3. Operational Leasing	\$8.2 million		
4. Education	\$7.0 million		
5. Trademarks	\$3.8 million		

Wyoming's exports to China supported 800 American jobs in 2015.