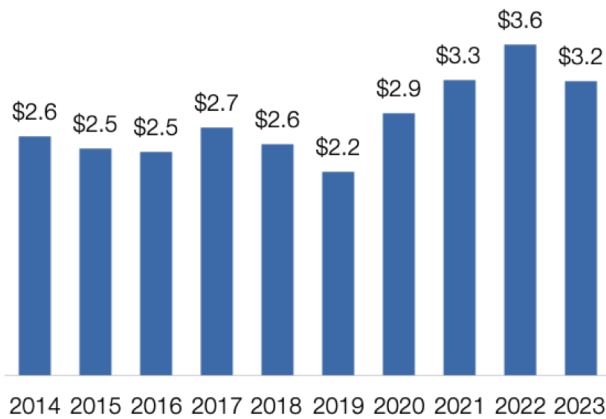


Tennessee's Exports to China

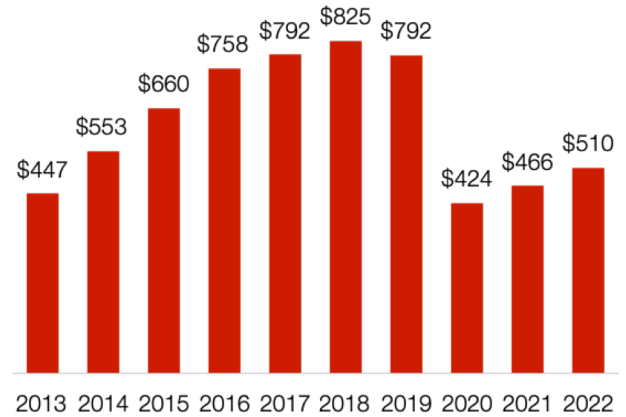
Tennessee's goods and services exports to China supported **20,050** American jobs in 2022.

Goods (\$ billion)



Change (2022-2023): **-11%** ↓

Services (\$ million)



Growth (2021-2022): **+10%** ↑

Top Goods Export Markets, 2023

1. Canada	\$8.8 billion
2. Mexico	\$6.1 billion
3. China	\$3.2 billion
4. Netherlands	\$2.3 billion
5. Japan	\$2.1 billion

Top Goods Exports to China, 2023

1. Medical equipment & supplies	\$748 million
2. Navigational & meas. instruments	\$525 million
3. Basic chemicals	\$325 million
4. Misc. crops	\$292 million
5. Oilseeds & grains	\$286 million

Top Services Export Markets, 2022

1. United Kingdom	\$1.3 billion
2. Canada	\$1.2 billion
3. Ireland	\$1.0 billion
4. Mexico	\$773 million
7. China	\$510 million

Top Services Exports to China, 2022

1. Education	\$108 million
2. Royalties from industrial processes	\$52 million
3. Business mgmt. & consulting	\$38 million
4. Personal travel & tourism	\$38 million
5. Credit-related services	\$32 million

8% of Tennessee's global goods exports went to China in 2023


4% of Tennessee's global services exports went to China in 2022


Tennessee's 5th District Exports to China

Tennessee's 5th District goods and services exports to China supported 1,760 American jobs in 2022.

Goods
(\$ million)

Services
(\$ million)

Growth (2022-2023): +2% 

Growth (2021-2022): +11% 

Top Goods Export Markets, 2023

1. Canada	\$1.0 billion
2. Mexico	\$551 million
3. China	\$327 million
4. Netherlands	\$261 million
5. Japan	\$203 million

Top Goods Exports to China, 2023

1. Navigational & meas. instruments	\$125 million
2. Computer equipment	\$114 million
3. Misc. crops	\$19 million
4. Medical equipment & supplies	\$16 million
5. Pharmaceuticals & medicines	\$16 million

8% of TN-5 global goods exports
went to China in 2023

Top Services Export Markets, 2022

1. United Kingdom	\$269 million
2. Ireland	\$252 million
3. Canada	\$218 million
4. Switzerland	\$148 million
13. China	\$64 million

Top Services Exports to China, 2022

1. Business mgmt. & consulting	\$11 million
2. Personal travel & tourism	\$6.3 million
3. Audio/visual services	\$4.7 million
4. Misc. business, prof. & tech. services	\$4.5 million
5. Software distribution royalties	\$4.1 million

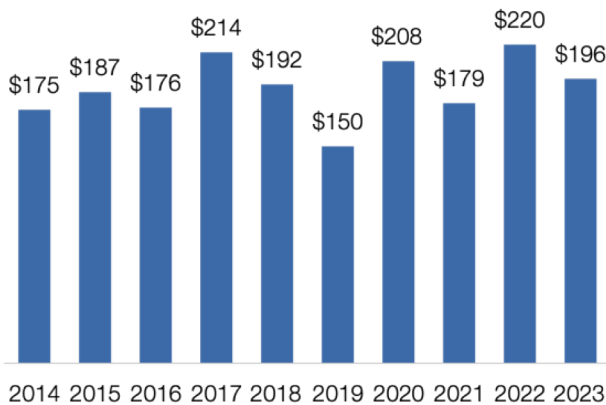
3% of TN-5 global services exports
went to China in 2022

Note: Full-year services export data are available only through year-end 2022
Source: Estimated by Trade Partnership Worldwide (Washington, DC)

Tennessee's 6th District Exports to China

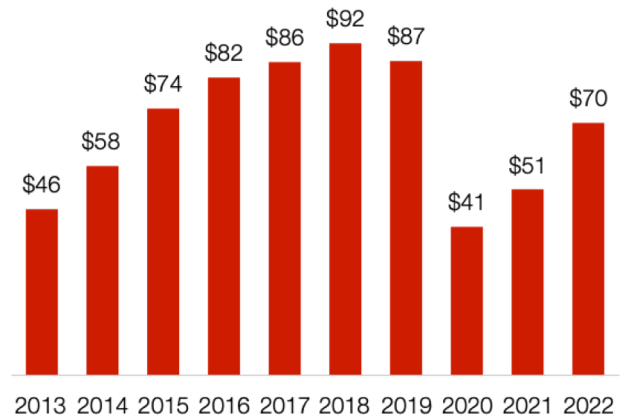
Tennessee's 6th District goods and services exports to China supported **1,700** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-11%** ↓

Services (\$ million)



Growth (2021-2022): **+36%** ↑

Top Goods Export Markets, 2023

1. Canada	\$776 million
2. Mexico	\$533 million
3. China	\$196 million
4. Hong Kong	\$170 million
5. Japan	\$137 million

Top Services Export Markets, 2022

1. United Kingdom	\$171 million
2. Canada	\$149 million
3. Ireland	\$119 million
4. Mexico	\$107 million
7. China	\$70 million

Top Goods Exports to China, 2023

1. Misc. crops	\$59 million
2. Computer equipment	\$35 million
3. Oilseeds & grains	\$23 million
4. Medical equipment & supplies	\$18 million
5. Navigational & meas. instruments	\$13 million

Top Services Exports to China, 2022

1. Air freight & port services	\$21 million
2. Personal travel & tourism	\$5.7 million
3. Education	\$5.4 million
4. Business mgmt. & consulting	\$5.2 million
5. Misc. freight & port services	\$3.6 million

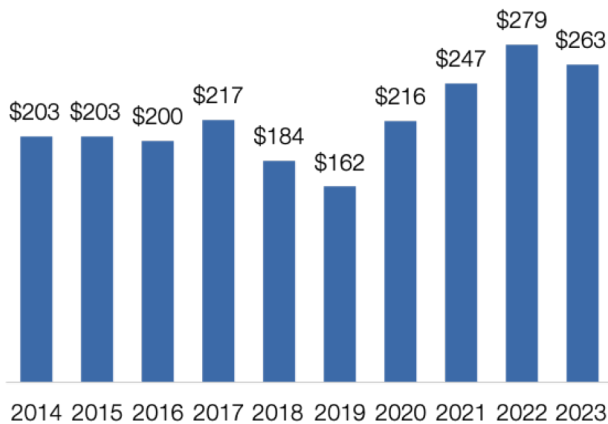
7% of TN-6 global goods exports went to China in 2023

5% of TN-6 global services exports went to China in 2022

Tennessee's 7th District Exports to China

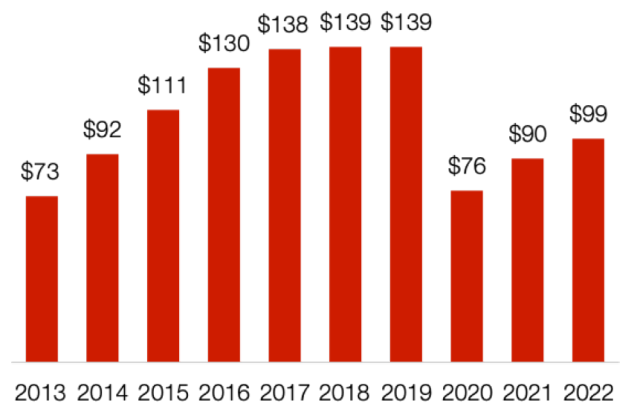
Tennessee's 7th District goods and services exports to China supported **2,130** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-6%** ↓

Services (\$ million)



Growth (2021-2022): **+9%** ↑

Top Goods Export Markets, 2023

1. Canada	\$858 million
2. Mexico	\$477 million
3. China	\$263 million
4. Germany	\$188 million
5. Japan	\$135 million

Top Goods Exports to China, 2023

1. Navigational & meas. instruments	\$51 million
2. Basic chemicals	\$46 million
3. Misc. crops	\$36 million
4. Oilseeds & grains	\$32 million
5. Coal & petroleum gases	\$21 million

Top Services Export Markets, 2022

1. United Kingdom	\$270 million
2. Canada	\$215 million
3. Ireland	\$141 million
4. Mexico	\$129 million
6. China	\$99 million

Top Services Exports to China, 2022

1. Education	\$44 million
2. Credit-related services	\$6.8 million
3. Audio/visual services	\$6.7 million
4. Personal travel & tourism	\$6.1 million
5. Business mgmt. & consulting	\$5.6 million

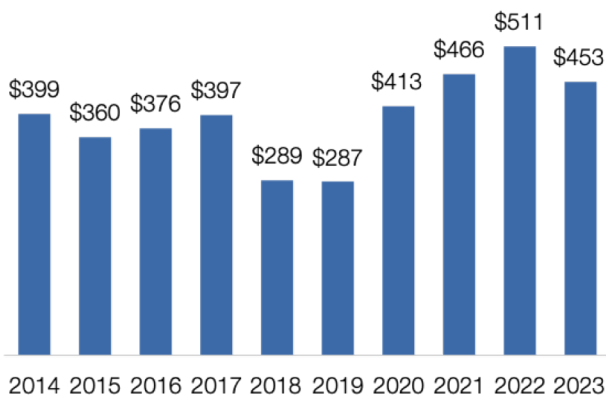
9% of TN-7 global goods exports went to China in 2023

5% of TN-7 global services exports went to China in 2022

Tennessee's 8th District Exports to China

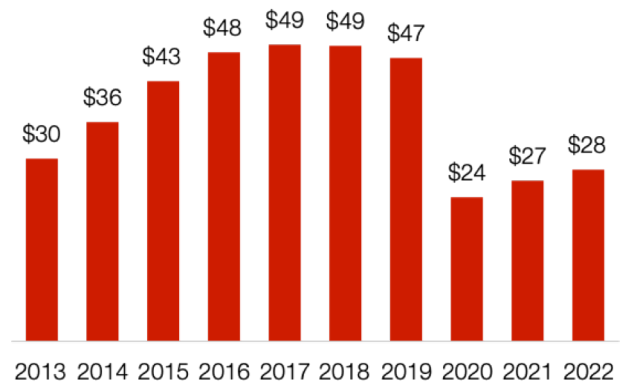
Tennessee's 8th District goods and services exports to China supported **3,120** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-11%** ↓

Services (\$ million)



Growth (2021-2022): **+7%** ↑

Top Goods Export Markets, 2023

1. Canada	\$907 million
2. Mexico	\$792 million
3. China	\$453 million
4. Japan	\$277 million
5. Netherlands	\$268 million

Top Goods Exports to China, 2023

1. Medical equipment & supplies	\$156 million
2. Oilseeds & grains	\$141 million
3. Basic chemicals	\$32 million
4. Misc. crops	\$31 million
5. Pharmaceuticals & medicines	\$9.8 million

10% of TN-8 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Ireland	\$73 million
2. United Kingdom	\$68 million
3. Canada	\$64 million
4. Switzerland	\$54 million
7. China	\$28 million

Top Services Exports to China, 2022

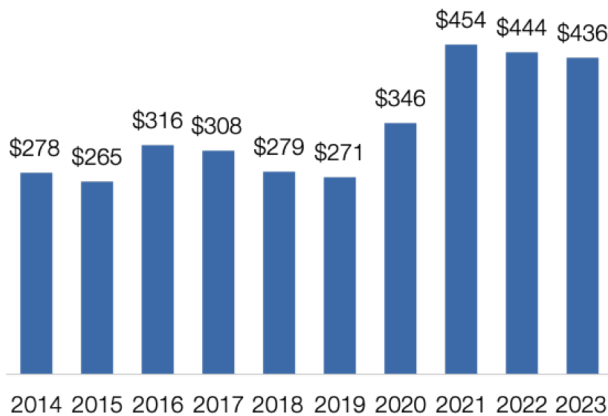
1. Royalties from industrial processes	\$4.9 million
2. Misc. business, prof. & tech. services	\$3.0 million
3. Education	\$2.8 million
4. Business mgmt. & consulting	\$2.6 million
5. Trademark royalties	\$2.5 million

4% of TN-8 global services exports went to China in 2022

Tennessee's 9th District Exports to China

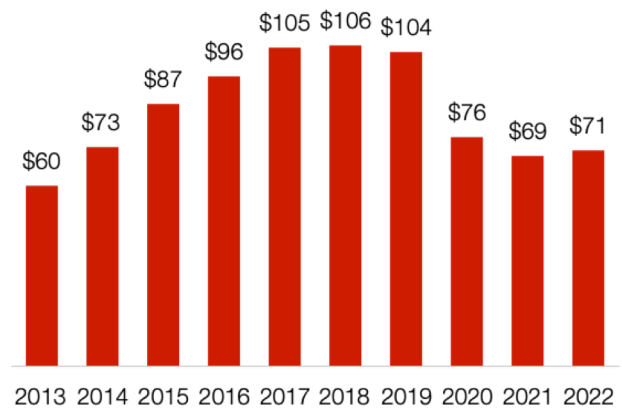
Tennessee's 9th District goods and services exports to China supported **2,660** American jobs in 2022.

Goods (\$ million)



Change (2022-2023): **-2%** ↓

Services (\$ million)



Growth (2021-2022): **+3%** ↑

Top Goods Export Markets, 2023

1. Mexico	\$492 million
2. Canada	\$465 million
3. China	\$436 million
4. Netherlands	\$425 million
5. Japan	\$348 million

Top Goods Exports to China, 2023

1. Medical equipment & supplies	\$313 million
2. Basic chemicals	\$76 million
3. Engines & turbines	\$9.9 million
4. Navigational & meas. instruments	\$6.8 million
5. Pulp & paperboard mill products	\$5.2 million

12% of TN-9 global goods exports went to China in 2023

Top Services Export Markets, 2022

1. Canada	\$157 million
2. Ireland	\$120 million
3. United Kingdom	\$100 million
4. Switzerland	\$89 million
6. China	\$71 million

Top Services Exports to China, 2022

1. Education	\$21 million
2. Misc. freight & port services	\$10 million
3. Royalties from industrial processes	\$7.9 million
4. Misc. business, prof. & tech. services	\$5.8 million
5. Business mgmt. & consulting	\$4.7 million

6% of TN-9 global services exports went to China in 2022