



## Application for Membership

### HOW TO APPLY

1. Please complete the questions below.
2. Provide an annual report or financial statement showing parent company gross revenue, if applicable (see section 1, Annual Dues).
3. Enclose the dues payment or mark the “Please bill” box below.

### ELIGIBILITY

Membership in the US-China Business Council (USCBC) is available to American corporations or other business entities incorporated in the United States that are currently doing or have the capability of doing business directly with the People’s Republic of China. Foreign companies with one or more offices incorporated in the United States may also be eligible, but are approved for membership on a case-by-case basis. Trade associations, government-affiliated, and academic institutions are not eligible for membership.

A. Parent Company Sales/Gross Revenue (whichever is higher)	B. Legal/ Accounting/ Consulting Services Firms	C. Venture Capital and Private Equity Firms
\$50 billion or more      \$36,000 <input type="checkbox"/>	500 or more professionals worldwide      \$18,000 <input type="checkbox"/>	\$500 million or more of funds under management      \$24,000 <input type="checkbox"/>
\$20 billion to \$49.999 billion      \$30,000 <input type="checkbox"/>	10 to 500 professionals worldwide      \$7,100 <input type="checkbox"/>	Less than \$500 million of funds under management      \$18,000 <input type="checkbox"/>
\$5 billion to \$19.999 billion      \$24,000 <input type="checkbox"/>	Fewer than 10 professionals worldwide      \$3,600 <input type="checkbox"/>	
\$1 billion to \$4.999 billion      \$18,000 <input type="checkbox"/>		
\$500 million to \$999 million      \$11,000 <input type="checkbox"/>		
\$50 million to \$499 million      \$9,750 <input type="checkbox"/>		
Less than \$50 million      \$3,600 <input type="checkbox"/>		

**A. For most companies,** annual dues are assessed based on sales or gross revenue (whichever is higher) for the fiscal year immediately preceding the date of the application.

**Applicants must consolidate their sales or gross revenue with that of all parents, subsidiaries, branches, or similar entities** that are more than 50 percent owned or otherwise controlled by them, or by which applicants are more than 50 percent owned or otherwise controlled.

**Provide the following information for your last fiscal year. This figure must include total sales or gross revenue from all parents, subsidiaries, or similar entities:**

COMBINED SALES OR GROSS REVENUE (WHICHEVER IS HIGHER): \$ \_\_\_\_\_

Please attach your most recent annual report or accountant's report. *Application cannot be processed without this information.* (If your firm is a private entity, you must provide an accountant's statement confirming approximate annual sales/revenue.)

**B. For legal, accounting, and consulting services firms,** dues are based on the total number of professional employees worldwide.

PROVIDE THE LATEST TOTAL NUMBER: \_\_\_\_\_

**C. For venture capital or private equity firms,** the fee is assessed on the sum of funds under management.

PROVIDE AN ESTIMATE OF THAT FIGURE: \$ \_\_\_\_\_

Enclosed is our check in the amount of \$ \_\_\_\_\_.  Please bill us.

Membership becomes effective upon receipt of dues payment and acceptance of application form.

For federal income tax purposes, USCBC membership dues are not deductible as charitable contributions. Most members of a trade association may deduct membership dues under Section 162 of the Internal Revenue Code as ordinary and necessary trade or business expenses, except for that portion of dues used for lobbying expenses.

**2. Name of Firm:** \_\_\_\_\_

HEADQUARTERS ADDRESS: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

FAX: \_\_\_\_\_

NAME OF PARENT COMPANY (IF DIFFERENT): \_\_\_\_\_

ADDRESS: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

FAX: \_\_\_\_\_

**3. Please describe the overall business of your company:**

**4. Please list the company's principal product and/or service interests in the China market:**

**5. Please provide information on the company's principal representative, who will be the main USCBC point of contact, ballot voter on USCBC matters, and final decision maker on annual membership renewal:**

NAME: \_\_\_\_\_  
TITLE: \_\_\_\_\_  
COMPANY: \_\_\_\_\_  
ADDRESS: \_\_\_\_\_  
TELEPHONE: \_\_\_\_\_ FAX: \_\_\_\_\_  
E-MAIL: \_\_\_\_\_

**Please return your completed application to Membership Services at the USCBC's Washington, DC, office.**

**THE US-CHINA BUSINESS COUNCIL**

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**[uschina.org](http://uschina.org)**