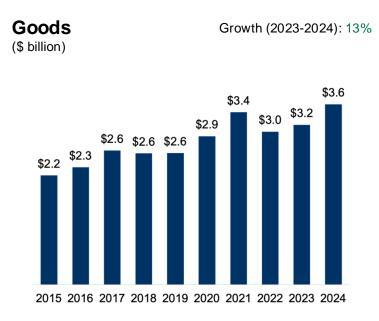


Pennsylvania's Exports to China

Pennsylvania's goods and services exports to China supported **24,580** American jobs in 2023.



7% of Pennsylvania's global goods exports went to China in 2024

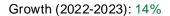
Top Goods Export Markets, 2024

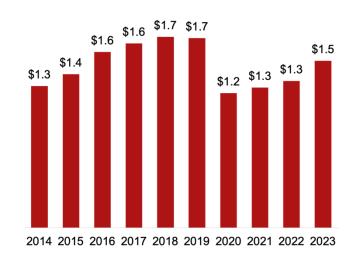
1. Canada	\$14 billion
2. Mexico	\$5.1 billion
3. China	\$3.6 billion
4. Japan	\$2.3 billion
5. Netherlands	\$2.3 billion

Top Goods Exports to China, 2024

1. Coal & petroleum gases	\$456 million
2. Pharmaceuticals & medicines	\$373 million
3. Oil & gas	\$300 million
4. Nonferrous metal products	\$285 million
5. Sawmill & wood products	\$173 million

Services (\$ billion)





6% of Pennsylvania's global services exports went to China in 2023

Top Services Export Marke	ets, 2023
1. U.K. Caribbean	\$2.2 billion
2. United Kingdom	\$2.2 billion
3. Ireland	\$2.2 billion
4. Canada	\$2.1 billion
5. China	\$1.5 billion

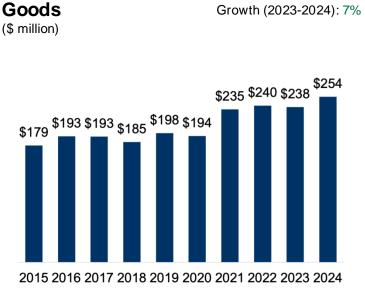
Top Services Exports to China, 2023

1. Education	\$736 million
2. Royalties from industrial processes	\$137 million
3. Personal travel & tourism	\$118 million
4. Misc. personal & recreational	\$50 million
5. Trademark royalties	\$50 million



Pennsylvania's 1st District Exports to China

Pennsylvania's 1st District goods and services exports to China supported **1,170** American jobs in 2023.



6% of PA-1 global goods exports went to China in 2024

Top Goods Export Markets, 2024

1. Canada	\$1.0 billion
2. Mexico	\$389 million
3. China	\$254 million
4. Singapore	\$204 million
5. Japan	\$196 million

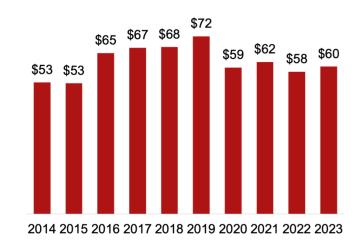
Top Goods Exports to China, 2024

1. Pharmaceuticals & medicines	\$49 million
2. Misc. chemical preparations	\$33 million
3. Soaps, cleaning agents & toiletries	\$30 million
4. Basic chemicals	\$20 million
5. Computer equipment	\$20 million

Services

(\$ million)

Growth (2022-2023): 4%



4% of PA-1 global services exports went to China in 2023

Top Services Export Markets, 2023	
1. Ireland	\$227 million
2. Switzerland	\$158 million
3. Canada	\$129 million
4. Singapore	\$109 million
10. China	\$60 million

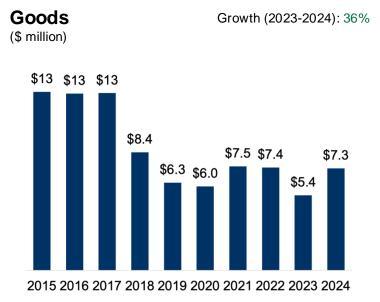
Top Services Exports to China, 2023

- 1. Royalties from industrial processes\$23 million2. Personal travel & tourism\$6.1 million3. Misc. business, prof. & tech. services\$4.1 million4. Misc. personal & recreational\$3.8 million5. Equip installation & maintenance\$24 million
- 5. Equip. installation & maintenance \$3.4 million



Pennsylvania's 2nd District Exports to China

Pennsylvania's 2nd District goods and services exports to China supported **740** American jobs in 2023.



4% of PA-2 global goods exports went to China in 2024

Top Goods Ex	port Markets,	2024
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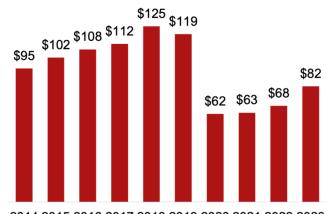
1. Canada	\$50 million
2. Mexico	\$16 million
3. Turkey	\$11 million
4. Netherlands	\$7.8 million
5. China	\$7.3 million

Top Goods Exports to China, 2024

1. Scrap products	\$1.9 million
2. Pharmaceuticals & medicines	\$1.9 million
3. Coal & petroleum gases	\$1.4 million
4. Meat products	\$1.0 million
5. Electrical equipment	\$149,000



Growth (2022-2023): 20%



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

4% of PA-2 global services exports went to China in 2023

Top Services Export Markets, 2023	
1. United Kingdom	\$201 million
2. Canada	\$162 million
3. U.K. Caribbean	\$140 million
4. Germany	\$126 million
7. China	\$82 million

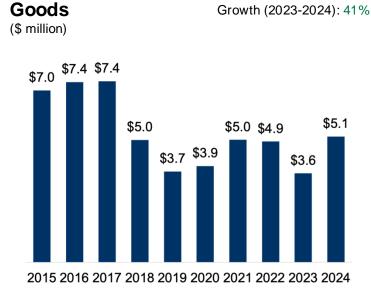
Top Services Exports to China, 2023

1. Education	\$34 million
2. Personal travel & tourism	\$9.2 million
3. Legal services	\$6.8 million
4. Misc. personal & recreational	\$4.0 million
5. Passenger fares	\$3.5 million



Pennsylvania's 3rd District Exports to China

Pennsylvania's 3rd District goods and services exports to China supported **2,640** American jobs in 2023.



5% of PA-3 global goods exports went to China in 2024

Top Goods Export Markets, 2024

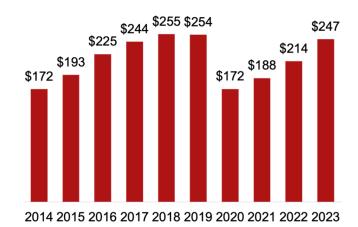
1. Canada \$30 millio	n
2. Mexico \$8.9 millio	n
3. Turkey \$7.1 millio	n
4. China \$5.1 millio	n
5. Netherlands \$4.2 millio	n

Top Goods Exports to China, 2024

1. Coal & petroleum gases	\$1.5 million
2. Scrap products	\$1.2 million
3. Meat products	\$887,000
4. Pharmaceuticals & medicines	\$669,000
5. Resins & synthetic fibers	\$227,000



Growth (2022-2023): 16%



10% of PA-3 global services exports went to China in 2023

Top Services Export Markets, 20231. China\$247 million

2. U.K. Caribbean	\$201 million
3. India	\$200 million
4. Canada	\$189 million
5. United Kingdom	\$181 million

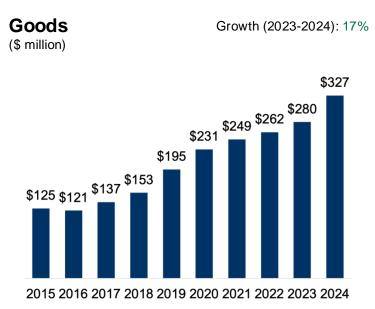
Top Services Exports to China, 2023

1. Education	\$201 million
2. Personal travel & tourism	\$10 million
3. Legal services	\$8.9 million
4. Business mgmt. & consulting	\$3.3 million
5. Business travel	\$3.2 million



Pennsylvania's 4th District Exports to China

Pennsylvania's 4th District goods and services exports to China supported 1,350 American jobs in 2023.



5% of PA-4 global goods exports went to China in 2024

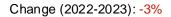
Top Goods	Export	Markets,	2024
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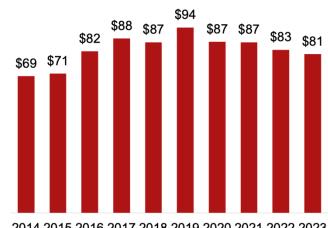
1. Canada	\$1.1 billion
2. Singapore	\$580 million
3. Netherlands	\$416 million
4. Japan	\$402 million
6. China	\$327 million

Top Goods Exports to China, 2024

1. Pharmaceuticals & medicines	\$166 million
2. Nonferrous metal products	\$26 million
3. Computer equipment	\$19 million
4. Navigational & meas. instruments	\$19 million
5. Meat products	\$12 million

Services (\$ million)





2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

3% of PA-4 global services exports went to China in 2023

Top Services	Export	Markets,	2023

1. Ireland	\$435 million
2. U.K. Caribbean	\$377 million
3. Switzerland	\$280 million
4. Singapore	\$242 million
10. China	\$81 million

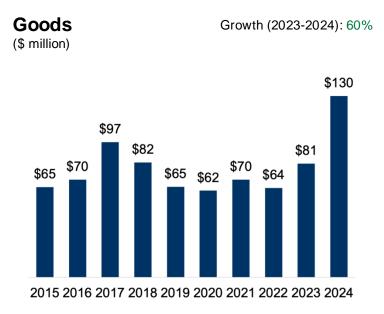
Top Services Exports to China, 2023

1. Royalties from industrial processes	\$27 million
2. Misc. business, prof. & tech. services	\$6.3 million
3. Education	\$5.3 million
4. Financial mgmt. & advisory services	\$5.0 million
5. Trademark royalties	\$4.4 million



Pennsylvania's 5th District Exports to China

Pennsylvania's 5th District goods and services exports to China supported **830** American jobs in 2023.



6% of PA-5 global goods exports went to China in 2024

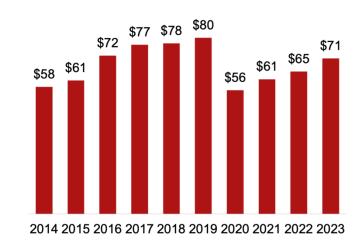
Top Goods Export Markets, 2024

1. Canada	\$366 million
2. Japan	\$144 million
3. Mexico	\$141 million
4. Singapore	\$134 million
5. China	\$130 million

Top Goods Exports to China, 2024

1. Coal & petroleum gases	\$47 million
2. Pharmaceuticals & medicines	\$37 million
3. Basic chemicals	\$9.6 million
4. Resins & synthetic fibers	\$6.5 million
5. Aerospace products & parts	\$6.4 million

Services (\$ million) Growth (2022-2023): 9%



3% of PA-5 global services exports went to China in 2023

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Top Services Export Mark	ets, 2023
1. United Kingdom	\$242 million
2. U.K. Caribbean	\$222 million
3. Switzerland	\$172 million
4. Ireland	\$149 million
11. China	\$71 million

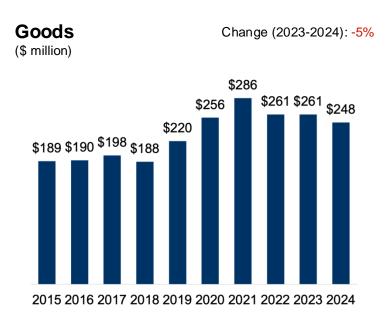
Top Services Exports to China, 2023

1. Education	\$26 million
2. Royalties from industrial processes	\$7.0 million
3. Personal travel & tourism	\$6.4 million
4. Misc. business, prof. & tech. services	\$3.8 million
5. Misc. personal & recreational	\$3.7 million



Pennsylvania's 6th District Exports to China

Pennsylvania's 6th District goods and services exports to China supported **1,350** American jobs in 2023.



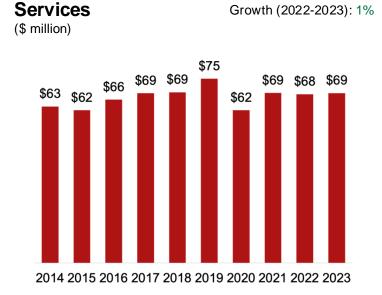
6% of PA-6 global goods exports went to China in 2024

Top Goods Export Markets, 2024

1. Canada	\$1.3 billion
2. Mexico	\$523 million
3. China	\$248 million
4. Japan	\$167 million
5. Germany	\$161 million

Top Goods Exports to China, 2024

1. Nonferrous metal products	\$45 million
2. Electrical equipment & components	\$31 million
3. Pharmaceuticals & medicines	\$26 million
4. Computer equipment	\$19 million
5. Resins & synthetic fibers	\$16 million



2% of PA-6 global services exports went to China in 2023

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I op Services Export Mar	Kets, 2023
1. U.K. Caribbean	\$920 million
2. Ireland	\$295 million
3. United Kingdom	\$229 million
4. Canada	\$181 million
11. China	\$69 million

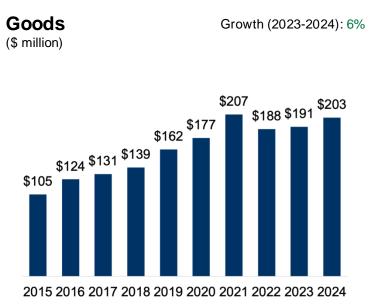
Top Services Exports to China, 2023

1. Financial mgmt. & advisory services	\$13 million
2. Royalties from industrial processes	\$12 million
3. Education	\$7.2 million
4. Software distribution royalties	\$3.7 million
5. Trademark royalties	\$3.6 million



Pennsylvania's 7th District Exports to China

Pennsylvania's 7th District goods and services exports to China supported **1,330** American jobs in 2023.



6% of PA-7 global goods exports went to China in 2024

Top Goods Export Markets, 2024

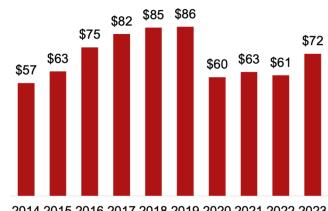
1. Canada	\$850 million
2. Mexico	\$451 million
3. China	\$203 million
4. Japan	\$130 million
5. United Kingdom	\$128 million

Top Goods Exports to China, 2024

1. Electrical equipment	\$29 million
2. Basic chemicals	\$23 million
3. Pharmaceuticals & medicines	\$22 million
4. Misc. chemical preparations	\$21 million
5. Nonferrous metal products	\$19 million

Services (\$ million) Growth (2022-2023): 18%

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2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

### 7% of PA-7 global services exports went to China in 2023

| Top Services Export | Markets, 2023 |
|---------------------|---------------|
| 1. Ireland          | \$100 million |
| 2. Canada           | \$94 million  |

| 3. Switzerland    | \$83 million |
|-------------------|--------------|
| 4. China          | \$72 million |
| 5. United Kingdom | \$71 million |

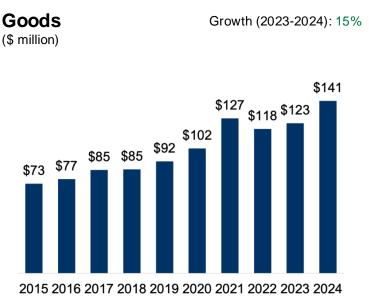
### Top Services Exports to China, 2023

| 1. Education                              | \$29 million  |
|-------------------------------------------|---------------|
| 2. Royalties from industrial processes    | \$13 million  |
| 3. Personal travel & tourism              | \$8.3 million |
| 4. Misc. personal & recreational          | \$4.7 million |
| 5. Misc. business, prof. & tech. services | \$4.3 million |



# Pennsylvania's 8<sup>th</sup> District Exports to China

Pennsylvania's 8th District goods and services exports to China supported 750 American jobs in 2023.



### 5% of PA-8 global goods exports went to China in 2024

### **Top Goods Export Markets, 2024**

| 1. Canada      | \$697 million |
|----------------|---------------|
| 2. Mexico      | \$253 million |
| 3. China       | \$141 million |
| 4. Netherlands | \$138 million |
| 5. Singapore   | \$129 million |

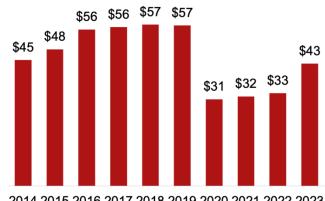
#### Top Goods Exports to China, 2024

| 1. Pharmaceuticals & medicines         | \$33 million  |
|----------------------------------------|---------------|
| 2. Soaps, cleaning agents & toiletries | \$14 million  |
| 3. Oil & gas                           | \$12 million  |
| 4. Resins & synthetic fibers           | \$12 million  |
| 5. Misc. chemical preparations         | \$8.1 million |

### Services

(\$ million)

Growth (2022-2023): 32%



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

# 5% of PA-8 global services exports went to China in 2023

| Top Services Export Markets | , 2023       |
|-----------------------------|--------------|
| 1. Canada                   | \$86 million |
| 2. United Kingdom           | \$74 million |
| 3. Ireland                  | \$63 million |
| 4. Mexico                   | \$59 million |
| 6. China                    | \$43 million |
|                             |              |

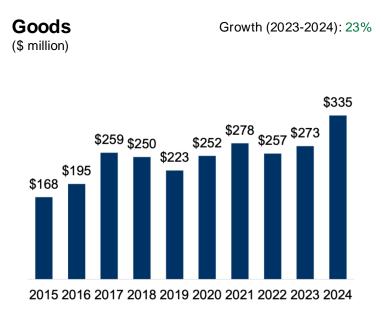
### **Top Services Exports to China, 2023**

| 1. Personal travel & tourism              | \$10 million  |
|-------------------------------------------|---------------|
| 2. Education                              | \$7.7 million |
| 3. Royalties from industrial processes    | \$7.2 million |
| 4. Business travel                        | \$3.3 million |
| 5. Misc. business, prof. & tech. services | \$3.2 million |



# Pennsylvania's 9<sup>th</sup> District Exports to China

Pennsylvania's 9th District goods and services exports to China supported **1,170** American jobs in 2023.



### 9% of PA-9 global goods exports went to China in 2024

| <b>Top Goods</b> | Export | Markets, | 2024 |
|------------------|--------|----------|------|
|------------------|--------|----------|------|

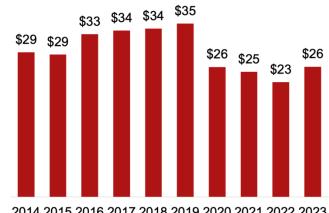
| 1. Canada | \$1.1 billion |
|-----------|---------------|
| 2. Mexico | \$397 million |
| 3. China  | \$335 million |
| 4. Japan  | \$169 million |
| 5. India  | \$153 million |

#### Top Goods Exports to China, 2024

| 1. Coal & petroleum gases    | \$88 million |
|------------------------------|--------------|
| 2. Sawmill & wood products   | \$35 million |
| 3. Nonferrous metal products | \$26 million |
| 4. Oil & gas                 | \$24 million |
| 5. Meat products             | \$19 million |

Services (\$ million)

Growth (2022-2023): 13%



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

# 5% of PA-9 global services exports went to China in 2023

| Top Services Export Markets, 2023 |              |  |
|-----------------------------------|--------------|--|
| 1. Ireland                        | \$58 million |  |
| 2. Canada                         | \$51 million |  |
| 3. Switzerland                    | \$47 million |  |
| 4. United Kingdom                 | \$44 million |  |
| 8. China                          | \$26 million |  |

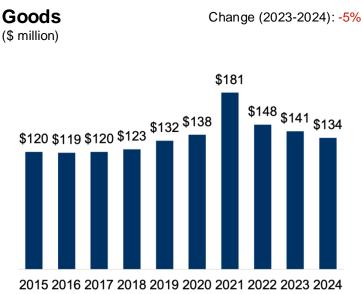
# Top Services Exports to China, 2023

1. Royalties from industrial processes \$8.0 million Personal travel & tourism \$3.7 million 3. Equip. installation & maintenance \$3.6 million 4. Trademark royalties \$2.0 million 5. Misc. business, prof. & tech. services \$1.8 million



# Pennsylvania's 10<sup>th</sup> District Exports to China

Pennsylvania's 10<sup>th</sup> District goods and services exports to China supported **1,280** American jobs in 2023.



# **4%** of PA-10 global goods exports went to China in 2024

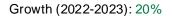
### Top Goods Export Markets, 2024

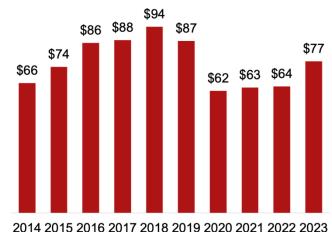
| 1. Canada  | \$1.3 billion |
|------------|---------------|
| 2. Mexico  | \$375 million |
| 3. Poland  | \$141 million |
| 4. China   | \$134 million |
| 5. Belgium | \$114 million |

#### Top Goods Exports to China, 2024

| 1. Electrical equipment & components | \$13 million  |
|--------------------------------------|---------------|
| 2. Computer equipment                | \$11 million  |
| 3. Misc. general purpose machinery   | \$10 million  |
| 4. Engines & turbines                | \$8.3 million |
| 5. Basic chemicals                   | \$7.8 million |

Services (\$ million)





### 5% of PA-10 global services exports went to China in 2023

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| Top Services Export Markets, 2023 |               |  |
|-----------------------------------|---------------|--|
| 1. Canada                         | \$154 million |  |
| 2. United Kingdom                 | \$136 million |  |
| 3. Mexico                         | \$86 million  |  |
| 4. Ireland                        | \$84 million  |  |
| 5. China                          | \$77 million  |  |
|                                   |               |  |

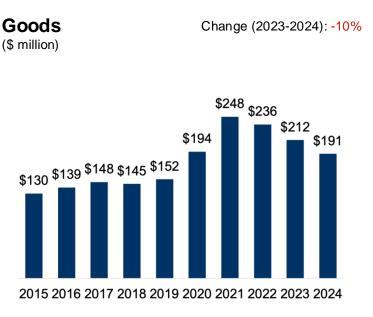
#### Top Services Exports to China, 2023

1. Education\$23 million2. Personal travel & tourism\$10 million3. Equip. installation & maintenance\$6.1 million4. Royalties from industrial processes\$5.9 million5. Misc. personal & recreational\$5.4 million



# Pennsylvania's 11<sup>th</sup> District Exports to China

Pennsylvania's 11<sup>th</sup> District goods and services exports to China supported **1,230** American jobs in 2023.



### 6% of PA-11 global goods exports went to China in 2024

### Top Goods Export Markets, 2024

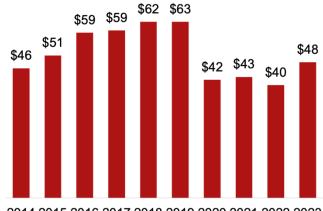
| 1. Canada         | \$1.2 billion |
|-------------------|---------------|
| 2. Mexico         | \$362 million |
| 3. China          | \$191 million |
| 4. United Kingdom | \$114 million |
| 5. Germany        | \$90 million  |

#### Top Goods Exports to China, 2024

| 1. Nonferrous metal products           | \$30 million |
|----------------------------------------|--------------|
| 2. Oilseeds & grains                   | \$19 million |
| 3. Soaps, cleaning agents & toiletries | \$15 million |
| 4. Misc. chemical preparations         | \$11 million |
| 5. Meat products                       | \$10 million |



Growth (2022-2023): 20%



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

### 5% of PA-11 global services exports went to China in 2023

| TOP Services Export warkets, 2023 |              |
|-----------------------------------|--------------|
| 1. Canada                         | \$84 million |
| 2. United Kingdom                 | \$64 million |
| 3. Ireland                        | \$62 million |
| 4. Mexico                         | \$59 million |
| 5. China                          | \$48 million |
|                                   |              |

Ton Services Export Markets 2023

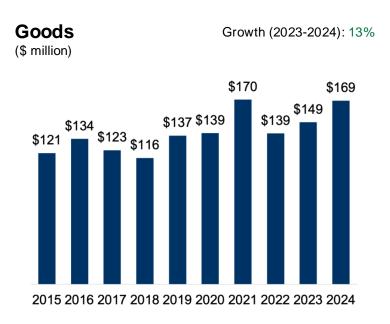
#### Top Services Exports to China, 2023

1. Education\$11 million2. Equip. installation & maintenance\$8.5 million3. Royalties from industrial processes\$7.1 million4. Personal travel & tourism\$7.0 million5. Trademark royalties\$2.5 million



# Pennsylvania's 12<sup>th</sup> District Exports to China

Pennsylvania's 12<sup>th</sup> District goods and services exports to China supported **3,070** American jobs in 2023.



### 7% of PA-12 global goods exports went to China in 2024

\$727 million

\$286 million

\$169 million

\$105 million

\$89 million

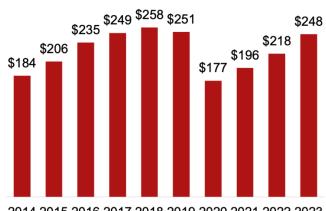
#### **Top Goods Export Markets, 2024**

- 1. Canada
- 2. Mexico
- 3. China
- 4. Netherlands
- 5. Japan

### Top Goods Exports to China, 2024

| 1. Oil & gas                        | \$36 million |
|-------------------------------------|--------------|
| 2. Electrical equipment             | \$29 million |
| 3. Misc. general purpose machinery  | \$19 million |
| 4. Navigational & meas. instruments | \$19 million |
| 5. Iron, steel & ferroalloys        | \$15 million |
|                                     |              |

Services (\$ million) Growth (2022-2023): 14%



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

# **10%** of PA-12 global services exports went to China in 2023

| Top Services Export Markets, 2023 |               |
|-----------------------------------|---------------|
| 1. China                          | \$248 million |
| 2. United Kingdom                 | \$210 million |
| 3. Canada                         | \$204 million |
| 4. India                          | \$198 million |
| 5. Ireland                        | \$144 million |

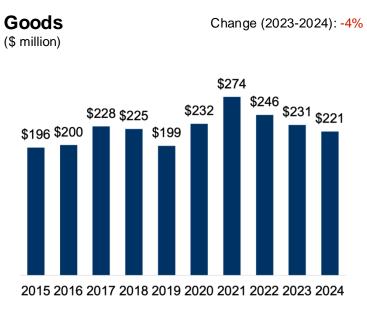
### Top Services Exports to China, 2023

| 1. Education                     | \$188 million |
|----------------------------------|---------------|
| 2. Personal travel & tourism     | \$9.9 million |
| 3. Legal services                | \$8.9 million |
| 4. Misc. personal & recreational | \$4.9 million |
| 5. Trademark royalties           | \$4.0 million |



# Pennsylvania's 13<sup>th</sup> District Exports to China

Pennsylvania's 13<sup>th</sup> District goods and services exports to China supported **1,230** American jobs in 2023.



### 7% of PA-13 global goods exports went to China in 2024

### Top Goods Export Markets, 2024

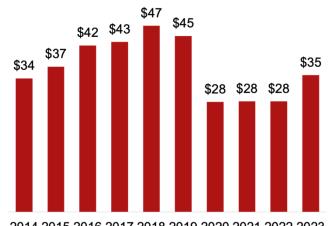
| 1. Canada         | \$1.2 billion |
|-------------------|---------------|
| 2. Mexico         | \$244 million |
| 3. China          | \$221 million |
| 4. United Kingdom | \$102 million |
| 5. Japan          | \$101 million |
|                   |               |

# Top Goods Exports to China, 2024

| 1. Sawmill & wood products          | \$38 million |
|-------------------------------------|--------------|
| 2. Nonferrous metal products        | \$27 million |
| 3. Oilseeds & grains                | \$19 million |
| 4. Navigational & meas. instruments | \$14 million |
| 5. Oil & gas                        | \$11 million |



Growth (2022-2023): 24%



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

# 6% of PA-13 global services exports went to China in 2023

| Top Services Export Markets, 2023 |              |
|-----------------------------------|--------------|
| 1. Canada                         | \$56 million |
| 2. United Kingdom                 | \$50 million |
| 3. Ireland                        | \$43 million |
| 4. Mexico                         | \$40 million |
| 5. China                          | \$35 million |

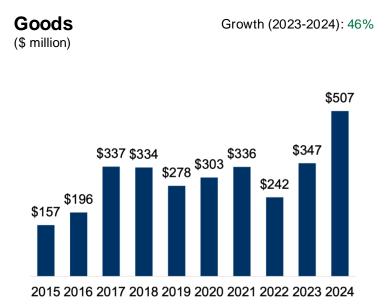
### Top Services Exports to China, 2023

| 1. Education                           | \$10 million  |
|----------------------------------------|---------------|
| 2. Personal travel & tourism           | \$5.9 million |
| 3. Royalties from industrial processes | \$4.5 million |
| 4. Equip. installation & maintenance   | \$3.0 million |
| 5. Trademark royalties                 | \$2.0 million |



# Pennsylvania's 14<sup>th</sup> District Exports to China

Pennsylvania's 14<sup>th</sup> District goods and services exports to China supported **1,340** American jobs in 2023.



# **12%** of PA-14 global goods exports went to China in 2024

### Top Goods Export Markets, 2024

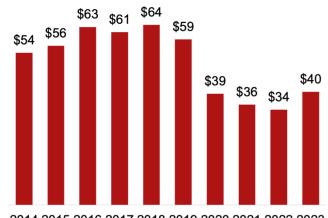
| 1. Canada      | \$842 million |
|----------------|---------------|
| 2. China       | \$507 million |
| 3. India       | \$367 million |
| 4. Mexico      | \$268 million |
| 5. Netherlands | \$230 million |

### Top Goods Exports to China, 2024

| 1. Coal & petroleum gases      | \$250 million |
|--------------------------------|---------------|
| 2. Oil & gas                   | \$78 million  |
| 3. Nonferrous metal products   | \$55 million  |
| 4. Misc. chemical preparations | \$19 million  |
| 5. Electrical equipment        | \$16 million  |



Growth (2022-2023): 19%



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

# 6% of PA-14 global services exports went to China in 2023

| <u>IOP Services Export Market</u> | S, 2023      |
|-----------------------------------|--------------|
| 1. Canada                         | \$72 million |
| 2. United Kingdom                 | \$58 million |
| 3. Mexico                         | \$52 million |
| 4. China                          | \$40 million |
| 5. Ireland                        | \$40 million |

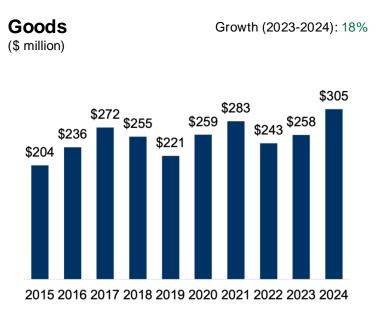
# Top Services Exports to China, 2023

| 1. Personal travel & tourism           | \$7.4 million |
|----------------------------------------|---------------|
| 2. Education                           | \$5.9 million |
| 3. Equip. installation & maintenance   | \$5.1 million |
| 4. Operational leasing                 | \$3.9 million |
| 5. Royalties from industrial processes | \$3.8 million |



# Pennsylvania's 15<sup>th</sup> District Exports to China

Pennsylvania's 15<sup>th</sup> District goods and services exports to China supported **2,920** American jobs in 2023.



# **9%** of PA-15 global goods exports went to China in 2024

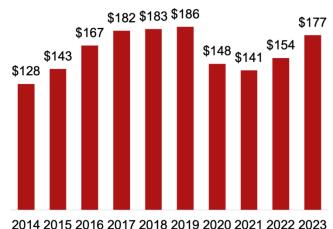
### Top Goods Export Markets, 2024

| 1. Canada      | \$927 million |
|----------------|---------------|
| 2. China       | \$305 million |
| 3. Mexico      | \$263 million |
| 4. Netherlands | \$168 million |
| 5. Japan       | \$148 million |

#### Top Goods Exports to China, 2024

| 1. Oil & gas                        | \$62 million |
|-------------------------------------|--------------|
| 2. Sawmill & wood products          | \$62 million |
| 3. Coal & petroleum gases           | \$30 million |
| 4. Navigational & meas. instruments | \$17 million |
| 5. Oilseeds & grains                | \$15 million |

Services (\$ million) Growth (2022-2023): 15%



2014 2010 2010 2017 2010 2010 2020 2021 2022 2020

# 16% of PA-15 global services exports went to China in 2023

| Top Services Export Markets, 2023 |               |
|-----------------------------------|---------------|
| 1. China                          | \$177 million |
| 2. India                          | \$142 million |
| 3. Canada                         | \$70 million  |
| 4. United Kingdom                 | \$53 million  |
| 5. Ireland                        | \$51 million  |

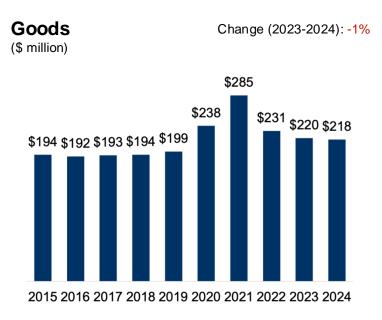
### **Top Services Exports to China, 2023**

1. Education\$152 million2. Royalties from industrial processes\$5.7 million3. Personal travel & tourism\$4.8 million4. Equip. installation & maintenance\$4.0 million5. Trademark royalties\$2.3 million



# Pennsylvania's 16<sup>th</sup> District Exports to China

Pennsylvania's 16<sup>th</sup> District goods and services exports to China supported **1,380** American jobs in 2023.



### 6% of PA-16 global goods exports went to China in 2024

### Top Goods Export Markets, 2024

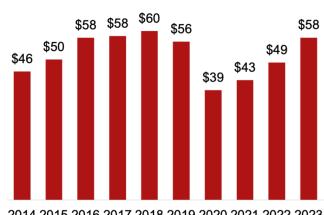
| 1. Canada         | \$1.1 billion |
|-------------------|---------------|
| 2. Mexico         | \$494 million |
| 3. China          | \$218 million |
| 4. United Kingdom | \$143 million |
| 5. Germany        | \$126 million |

#### Top Goods Exports to China, 2024

| 1. Oil & gas                        | \$27 million |
|-------------------------------------|--------------|
| 2. Nonferrous metal products        | \$23 million |
| 3. Iron, steel & ferroalloys        | \$18 million |
| 4. Navigational & meas. instruments | \$14 million |
| 5. Sawmill & wood products          | \$11 million |



Growth (2022-2023): 18%



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

### 7% of PA-16 global services exports went to China in 2023

| 1. Canada         | \$74 million |
|-------------------|--------------|
| 2. United Kingdom | \$69 million |
| 3. Ireland        | \$58 million |
| 4. China          | \$58 million |
| 5. Mexico         | \$48 million |
|                   |              |

Ton Services Export Markets 2023

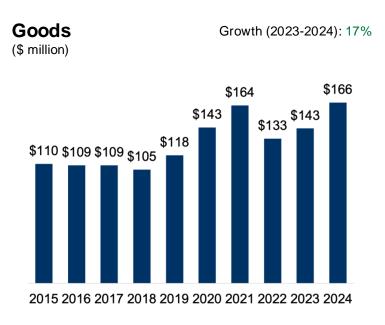
### Top Services Exports to China, 2023

1. Education\$25 million2. Personal travel & tourism\$6.6 million3. Royalties from industrial processes\$6.3 million4. Equip. installation & maintenance\$4.0 million5. Misc. personal & recreational\$2.6 million



# Pennsylvania's 17<sup>th</sup> District Exports to China

Pennsylvania's 17<sup>th</sup> District goods and services exports to China supported **830** American jobs in 2023.



### 7% of PA-17 global goods exports went to China in 2024

### Top Goods Export Markets, 2024

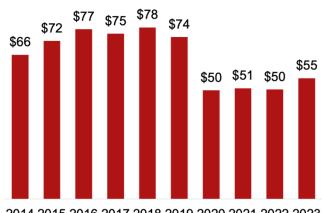
1. Canada\$641 million2. Mexico\$327 million3. China\$166 million4. Netherlands\$109 million5. Japan\$101 million

#### Top Goods Exports to China, 2024

| 1. Oil & gas                        | \$47 million |
|-------------------------------------|--------------|
| 2. Resins & synthetic fibers        | \$19 million |
| 3. Navigational & meas. instruments | \$15 million |
| 4. Electrical equipment             | \$14 million |
| 5. Iron, steel & ferroalloys        | \$13 million |



Growth (2022-2023): 10%



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

# 4% of PA-17 global services exports went to China in 2023

| Top Services Export Markets, 2023 |               |
|-----------------------------------|---------------|
| 1. United Kingdom                 | \$153 million |
| 2. Canada                         | \$148 million |
| 3. Ireland                        | \$126 million |
| 4. Mexico                         | \$75 million  |
| 10. China                         | \$55 million  |

### Top Services Exports to China, 2023

| 1. Education                           | \$7.8 million |
|----------------------------------------|---------------|
| 2. Personal travel & tourism           | \$7.3 million |
| 3. Misc. personal & recreational       | \$4.4 million |
| 4. Trademark royalties                 | \$3.5 million |
| 5. Royalties from industrial processes | \$3.5 million |