



# USCBC and the Power of Relationships

The US-China Business Council (USCBC) is a private, nonpartisan, nonprofit organization of approximately 270 mostly American companies that conduct business operations with China.

For five decades, USCBC has provided unmatched information, advisory, advocacy, and program services to its membership. Through its offices in Washington, DC, Beijing, and Shanghai, USCBC is uniquely positioned to serve its members' interests in the US and China.

## Mission Statement

USCBC's mission is to expand the US-China commercial relationship to the benefit of its membership and, more broadly, the US economy. The Council favors constructive, results-oriented engagement with China to eliminate trade and investment barriers and develop a rules-based commercial environment that is predictable and transparent to all parties.

## Achieve Your China Business Goals

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USCBC has been extremely effective in helping IBM navigate the choppy waters that now define the US-China bilateral relationship. USCBC has an extensive network and deep bench of knowledgeable analysts and subject matter experts. They can deliver real value to members on the diverse set of issues that companies need to manage if they are to successfully do business in the constantly changing—and sometimes impenetrable—landscape of today's China.”

Debra Marks

Government and Regulatory Affairs Executive, IBM



Former Treasury Secretary Janet Yellen speaks at USCBC's 50th Annual Gala, attended by around 500 member company representatives, policymakers, and other key stakeholders in the US-China relationship.



THE US-CHINA BUSINESS COUNCIL  
美中贸易全国委员会

## Government Engagement

IN THE US AND CHINA



The WASHINGTON, DC office engages with Congressional House and Senate leadership, key committees with jurisdiction over trade issues, the US Departments of Commerce, State, and Treasury, and the Office of the US Trade Representative. The DC office also frequently hosts visiting Chinese delegations.



The BEIJING office engages with central-level Chinese government officials, domestic associations, influencers, and think tanks.



The SHANGHAI office engages with senior leadership of provincial governments and key stakeholders to address member company operational challenges as well as to increase member visibility and develop potential business opportunities.



## Member Services

### Advocacy

- Access, engagement, and results-driven advocacy with policymakers and regulators in the United States and China
- Formal comment submissions and testimony on regulations and policy
- Congressional outreach and programming in Washington, DC
- Roundtables with Chinese ministries, standards-setting bodies, and provincial governments

### Information & Analysis

- Monitoring, research, and reporting on policy developments, regulatory changes, and corporate best practices
- Updates on China's politics, government structure, and leadership
- Member surveys and reports on China's business environment
- Tailored guidance on specific, time sensitive questions from member companies

### Events & Programs

- Six signature conferences and events per year in Washington, Beijing, and Shanghai
- Regular, issue-focused roundtables and briefings with subject matter experts on current policy issues and operational challenges
- High-level dialogues between member company representatives and senior Chinese leadership

### Communications & Publications

- Special reports on business operations in China, US state exports, and regulatory changes
- Content delivery and analysis via website, newsletters, and press releases
- Engagement with and coverage by international, national, and regional press

## Become a Member

If your company is incorporated in the United States and conducts business in or with China, we invite you to join USCBC. We also may consider non-US companies with one or more offices incorporated in the US for membership on a case-by-case basis. Trade associations, nonprofits, media, government-affiliated organizations, and academic institutions are not eligible.

### ANNUAL DUES

Parent Company Sales/Gross Revenue (whichever is higher)	Dues
\$50 billion or more	\$36,000
\$20 billion to \$49.999 billion	\$30,000
\$5 billion to \$19.999 billion	\$24,000
\$1 billion to \$4.999 billion	\$18,000
\$500 million to \$999 million	\$11,000
\$50 million to \$499 million	\$9,750
Less than \$50 million	\$3,600

  

Legal/Accounting/Consulting Services Firms	Dues
500 or more professionals worldwide	\$18,000
10 to 500 professionals worldwide	\$7,100
Fewer than 10 professionals worldwide	\$3,600

  

Venture Capital and Private Equity Firms	Dues
\$500 million or more of funds under management	\$24,000
Less than \$500 million of funds under management	\$18,000

Apply at [www.uschina.org/about/join](http://www.uschina.org/about/join)



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# Help Shape the World's Most Important Relationship